



OFFICIAL RESPONSES TO VENDOR QUESTIONS
 Residential Adolescent Substance Use Disorder Treatment Services
 RFP-2018-BDAS-11-RESID

No.	Question	Answer
1.	<p>Section 2 Background and required Services, Sub-section 2.2 Results, Paragraph 2.2.3 and Section 3 Statement of Work, Sub-section 3.2 Scope of Services, Paragraph 3.2.1 Services Implementation Timeline, Sub-paragraph 3.2.1.2:</p> <p>a) Does the Department expect that the selected vendor will be ready on July 1, 2018, to admit sixteen (16) adolescents right away?</p> <p>b) Will the selected vendor be required to have the ability to admit an additional twenty (20) patients by August 1, 2018?</p>	<p>a) The selected vendor must have the ability to provide residential services to a minimum of sixteen (16) adolescents beginning on July 1, 2018.</p> <p>b) The selected vendor must have the ability to admit thirty-six (36) adolescents by August 1, 2018, or upon the date of CMS approval of the IMD waiver, whichever is later.</p>
2.	<p>Section 2 Background and required Services, Sub-section 2.2 Results, Paragraph 2.2.4:</p> <p>a) How will the start date be affected if the waiver is not approved by July 1, 2018, and the contractor cannot bill Medicaid?</p> <p>b) Should vendors submit two (2) separate budget proposals; one (1) for sixteen (16) beds and a separate proposal for thirty-six (36) beds?</p>	<p>a) The selected vendor must have the ability to provide services to a minimum of sixteen (16) adolescents on July 1, 2018 and can bill Medicaid for up to (16) patients immediately. The IMD waiver approval is only needed in order to bill Medicaid for a population of over (16).</p>



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		b) Yes
3.	<p>Section 3 Statement of Work, Sub-section 3.2 Scope of Services, Paragraph 3.2.1 Services Implementation Timeline, Sub-paragraph 3.2.1.3:</p> <p>a) Does this reflect the expectation of a gradual expansion of the program?</p> <p>b) Is the expectation that on August 1st, the program will be ready to admit thirty-six (36) adolescents?</p>	<p>a) No. This is only to accommodate the fact that the DHHS will be awaiting approval from CMS to have a Medicaid eligible facility with more than (16) patients.</p> <p>b) See Answer to Q1 b), above.</p>
4.	<p>Section 3 Statement of Work, Sub-section 3.2 Scope of Services, Paragraph 3.2.2 Treatment and Engagement Approaches, Sub-paragraph 3.2.2.2:</p> <p>Specifically, what services are required?</p>	<p>This in-patient treatment will be aligned with the American Society of Addiction Medicine (ASAM) criteria of 3.5 or Clinically Managed Medium Intensity Residential Services. Please refer to the ASAM level 3.5 criteria for required services.</p>
5.	<p>Section 3 Statement of Work, Sub-section 3.3 Education:</p> <p>a) Is the expectation that the client attend their own school?</p> <p>b) Can the selected vendor provide school to clients on-site in collaboration with the child's home school?</p> <p>c) Is schooling/education required to be licensed by the State Department of Education on the start</p>	<p>a) This must be determined by the school that the client typically attends. The school may choose to transport the student from the treatment facility to school and back; or arrangements may be made for tutoring or other educational options, which should be determined by the client's school, based on the youth's academic needs.</p> <p>b) Yes</p> <p>c) That depends on the extent of the educational services</p>



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	<p>date?</p> <p>d) Does the selected vendor have to provide their own schooling?</p> <p>e) Can the selected vendor provide a tutoring service in lieu of a formal school?</p> <p>f) Is there an opportunity for the selected vendor to enter into a Memorandum of Understanding with Sununu Youth Services Center to provide education services?</p>	<p>that the vendor intends to provide. Tutoring services may not require a Department of Education license.</p> <p>d) No.</p> <p>e) Yes.</p> <p>f) No. .</p>
6.	<p>Section 3 Statement of Work, Sub-section 3.5 Staffing, Paragraph 3.5.5, Sub-paragraph 3.5.5.1:</p> <p>a) Is the individual required to be an employee of the selected vendor?</p> <p>b) Is the selected vendor allowed to sub-contract to meet this requirement?</p>	<p>a) No.</p> <p>b) Yes. See Section 6 Proposal Process, Sub-Section 6.10 Collaborative Proposals AND Section 7 Proposal Outline and Requirements, Sub-Section 7.2 Outline and Detail, Paragraph 7.2.2 Technical Proposal Contents – Detail, Sub-Paragraph 7.2.2.8</p>
7.	<p>Section 3 Statement of Work, Sub-section 3.7 Facilities, Paragraph 3.7.3:</p> <p>Does the Department intend for the selected vendor to run an unlicensed facility?</p>	<p>See Addendum #4</p> <p>The selected vendor is exempt from licensure under RSA 151:2 II (i) and Administrative Rule He-P 807.02 (b). However, the Department included relevant sections of He-P 807, Rules for Residential Treatment and Rehabilitation Facilities, in the Request for Proposals and compliance with</p>



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		<p>these is required by the selected vendor. In addition, the selected vendor will be enrolled as a Comprehensive Substance Use Disorder Program and will be required to comply with Administrative Rule He-W 513 Substance Use Disorder (SUD) Treatment and Recovery Services. The selected vendor is subject to associated rules and requirements of the billing entity when providing services charged to commercial health insurance, Medicaid and/or third party payers.</p>
8.	<p>Section 3 Statement of Work, Sub-section 3.11 Performance Measures, Paragraph 3.11.1, Sub-paragraph 3.11.1.3: Is this continuous improvement? Please clarify how the target of 10% every year for forever, can be reached.</p>	<p>The original contract term will be for four (4) years. We would expect a 10% improvement in performance each of the four (4) contract years.</p>
9.	<p>Section 4 Finance, Sub-section 4.2 Budgets/Cost Proposals/Lease Agreement, Paragraph 4.2.2: When will the cost bid sheet be released?</p>	<p>The Cost Bid Sheet was released to all vendors who submitted Letters of Intent on or about 3/22/18.</p>
10.	<p>Section 6 Proposal Process, Sub-section 6.7 Proposal Submission: Are proposals to be marked with RFP-2018-BDAS-11-INPAT?</p>	<p>See Addendum #3</p>
11.	<p>Section 7 Proposal Outline and Requirements, Sub-section 7.1 Presentation and Identification, Paragraph 7.1.3, Sub-paragraph 7.1.3.3: Are five (5) copies of the Technical Proposal required?</p>	<p>See Addendum #1</p>
12.	<p>Section 7 Proposal Outline and Requirements,</p>	<p>See Addendum #1</p>



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	<p>Sub-section 7.1 Presentation and Identification, Paragraph 7.1.4, Sub-paragraph 7.1.4.3: Are five (5) copies of the Cost Proposal required?</p>	
13.	<p>General:</p> <p>a) How are vendors to distribute genders between rooms and floors?</p> <p>b) How is facility maintenance managed?</p> <p>c) Do the furnishings seen during the site tour reflect the expected state of furniture for the facility?</p> <p>d) Will there be an opportunity to work with the facility to obtain additional furniture?</p> <p>e) Are there opportunities to access Sununu Youth Services Center staff for resource sharing for specialized services?</p> <p>f) Would a selected vendor be able to enter into a Memorandum of Understanding with the State for psychiatric services?</p>	<p>a) The vendor is to manage distribution of rooms based on the census at any given time.</p> <p>b) Facility maintenance will be included as part of the lease agreement.</p> <p>c) Sununu Youth Services Center has furniture available for use by the selected vendor, which includes:</p> <ul style="list-style-type: none"> • Couches and chairs for common and multipurpose rooms, which are of the same construction as the ones see during the site tour. • Desks and beds are secured to the floor and are exactly as displayed. • There are chairs, which will accompany the desks. • Other furniture available includes staff desks, tables and chairs. <p>The Sununu Youth Center does not have dressers for individual rooms.</p> <p>d) Yes, see Response c) above</p>

New Hampshire Department of Health and Human Services
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		e) No f) No