



OFFICIAL RESPONSES TO VENDOR QUESTIONS RFP-2021-DBH-04-MOBIL

No.	Question	Answer
1.	General How does this RFP fit with the Behavioral Health Crisis Treatment Center or Mobile Crisis Response Team RFP? The RFP in question is posted here: https://www.dhhs.nh.gov/business/rfp/rfp-2020-dbh-03-behav.htm	This is a separate and distinct RFP.
2.	General How do the regional contracts that may result from this RFP work in conjunction with the State's future Mobile Crisis Response Team plans, specifically as part of the recent RFI that was issued?	The resulting contracts will fulfill the requirements of the Community Mental Health Agreement. From a timing perspective, contracts resulting from this RFP will ensure the continuation of existing mobile crisis teams and apartments. This procurement will not interfere with the goal of statewide integrated mobile crisis; rather it sustains the foundation upon which the Department can build and enhance mobile crisis as specified in the New Hampshire 10-Year Mental Health Plan.
3.	Section 3, Statement of Work, Subsection 3.1, Covered Populations Can a Vendor provide services to individuals under the age of 18 with this grant funding?	No.
4.	Section 3, Statement of Work, Subsection 3.2, Scope of Services, Paragraph 3.2.2 a) Does this mean that four (4) crisis apartments can provide care for up a total of eight (8) consumers at any given time? b) Does each crisis apartment resident have to have his or her own bedroom?	a) No. See Addendum #1. b) Yes. See Addendum #1.

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5.	Section 3, Statement of Work, Subsection 3.2, Scope of Services, Paragraph 3.2.2, Subparagraph 3.2.2.2 Will the Department allow the seven (7) day limit to be waived with approval based on clinical necessity?	Yes. See Addendum #1.
6.	Q7 Are current providers required to answer Question 7?	Yes.
7.	Section 3, Statement of Work, Subsection 3.6, Performance Measures, Paragraph 3.6.1, Subparagraphs 3.6.1.1 Would the Department considering changing the goal percentages to 95-99%?	No. See Addendum #1.
8.	Section 3, Statement of Work, Subsection 3.6, Performance Measures, Paragraph 3.6.1, Subparagraphs 3.6.1.2 Would the Department considering changing the goal percentage to 95-99%?	No. See Addendum #1.
9.	Section 4, Finance, Subsection 4.1, Financial Standards, Paragraph 4.1.1, Subparagraph 4.1.1.2 Is the total available funding per Region the maximum amount allowable inclusive of both the Department and Medicaid reimbursement, or only for Department funding?	It is the maximum that may be billed to the Department for uncompensated services

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10.	<p>Section 4, Finance, Subsection 4.1, Financial Standards, Paragraph 4.1.2, Subparagraph 4.1.2.3</p> <p>In the event that crisis services are not a covered service under an active Medicare or private insurance plan, can the selected Vendors then bill the Department as payer of last resort for those services?</p>	Yes.
11.	<p>Section 5, Proposal Evaluation, Subsection 5.2 Technical Proposal, Paragraph 5.2.8 and Subsection 5.3, Paragraph 5.3.2</p> <p>How is the staffing plan being evaluated in each section?</p>	<p>The staffing plan is part of the technical proposal in response to Q8 of the RFP.</p> <p>The program staff list is part of the cost proposal and provides staffing costs to fulfill the staffing plan provided in response to Q8 of the technical proposal submitted.</p>
12.	<p>Section 7, Proposal Outline and Requirements, Subsection 7.2, Outline and Detail, Paragraph 7.2.11, Subparagraph, 7.2.11.2, Part 7.2.11.2.1</p> <p>What financial statements are being referred to as there is no Paragraph 3.6.5?</p>	See Addendum #1.
13.	<p>Section 7, Proposal Outline and Requirements, Subsection 7.2, Outline and Detail, Paragraph 7.2.5 and Part 7.2.11.1.1</p> <p>How does the Department want Vendors to list answers to their questions?</p>	See Subparagraph 7.2.5 and Addendum #1.
14.	<p>Question 7 and Appendix G (regarding apartments)</p> <p>a) Are current providers required to complete Appendix G?</p> <p>b) How is scoring impacted by including, or not including, these items?</p>	<p>a) Yes. See Addendum #1</p> <p>b) Appendix G is not scored, but is required. See Addendum #1</p>