

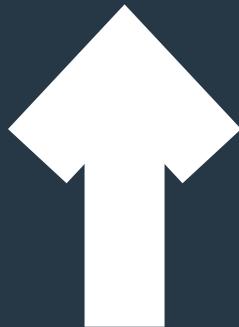
# NH Developmental Services Employment Data Report

April 1, 2018-June 30, 2018



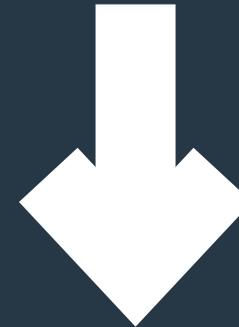
	Change Since Last Report (3 months)
People receiving services (age 21-64)	4
Total number of people employed, excluding self-employment, paid minimum wage or above	44
Total number of jobs excluding self-employment paid minimum wage or above	98
People who have self-employment	13
People employed, including self-employment (age 21-64)	57
Total employed as a percentage of total served, including self-employment	1.34%
Statewide pay per hour based on total number of jobs, excluding self-employment	\$0.03
Statewide number of hours per week based on total number of jobs, excluding self-employment	-0.07
Number of workers with more than one job, excluding self-employment	159
Statewide average pay per hour of total employment per worker, excluding self-employment*	\$1.62
Statewide hours per week based on total employment per worker*	4.89

\*Workers were included if they were employed at two or more jobs concurrently for the entire employment period (4/1/2018-6/30/2018).



## We have seen an increase in:

- People Receiving Services
- Total Number Employed (with & without self-employment)
- People Who Have Self-Employment
- Total Employed as a Percent of Total Served
- Pay Per Hour by Job & Worker
- Hours Per Week by Worker



## We have seen a decrease in:

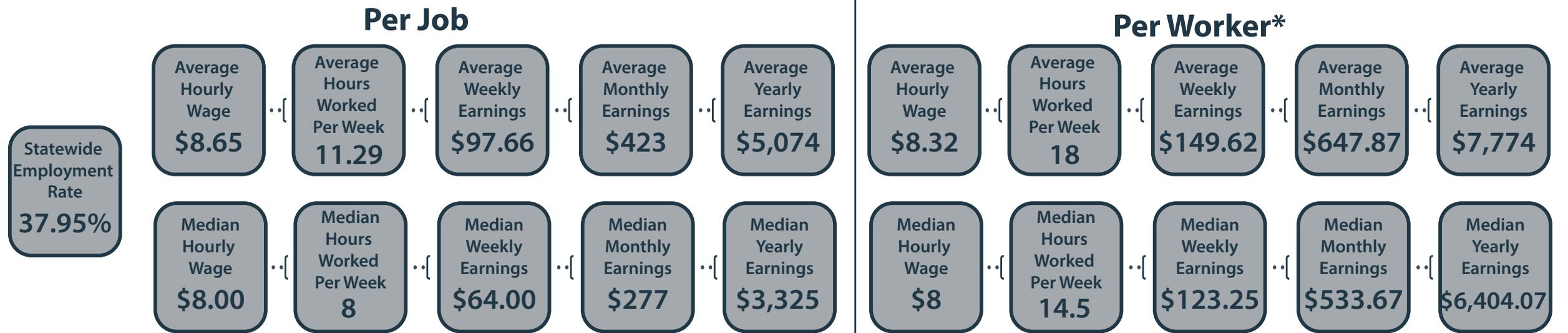
- Hours Per Week by Job

<b>Statewide Representation</b>	Number of Vendors Supporting Employment	52
	Number of Vendors Serving NH	70
	Number of Industry Codes Represented	16
<b>Ranges Per Job</b>	Hours	2-45 hours per week
	Wage	\$7.25-\$27.69 an hour
<b>Weekly Ranges Per Worker *</b>	Hours	4-51 hours per week
	Wage	\$29-\$428.07 per week

\*Workers were included if they were employed at two or more jobs concurrently for the entire employment period (4/1/2018-6/30/2018).

	December 2016	June 2017	December 2017	March 2018	June 2018	Change (3 months)
People Receiving Services (age 21-64)	4,008	4,008	4,095	4,130	4134	4
Total number of people employed, excluding self employment, paid minimum wage or above	1,440	1,470	1,437	1,493	1537	44
Total number of jobs excluding self-employment paid minimum wage or above.	1,640	1,709	1,667	1,723	1821	98
People who have self employment	64	63	69	19	32	13
People Employed, including self employment (Ages 21-64)	1,504	1,533	1,506	1,512	1569	57
Total Employed as a percentage of Total Served, including self employment	37.50%	38.20%	36.7%	36.61%	37.95%	1.34%
Statewide pay per hour based on total Number of Jobs, excluding self employment	\$8.45	\$8.54	\$8.59	\$8.62	\$8.65	\$0.03
Statewide number of hours per week based on total number of jobs, excluding self employment	10.07	11.2	11.3	11.36	11.29	-0.07
Number of workers with more than one job, excluding self employment	*	239	230	230	159	71
Statewide average pay per hour of total employment per worker, excluding self employment	*	\$9.94	\$9.98	\$9.94	\$8.32	\$1.62
Statewide average hours per week based on total employment per worker	*	10	13.2	13.11	18	4.89

\* Data not yet reported on.



\* Workers were included if they were employed at two or more jobs concurrently for the entire employment period (4/1/2018-6/30/2018).

## Disability Employment - United States \*

	Total United States	Any Disability	Cognitive Disability
<b>Count</b>	185,377,144	20,312,673	8,524,807
<b>Employed</b>	133,714,976	6,819,287	1,995,504
<b>Percent Employed</b>	72.13%	33.57%	23.41%
<b>Wages - Annual</b>			
<i>Mean</i>	\$35,654.45	\$13,127.4	\$7,079.89
<i>Median</i>	\$22,463	0	0

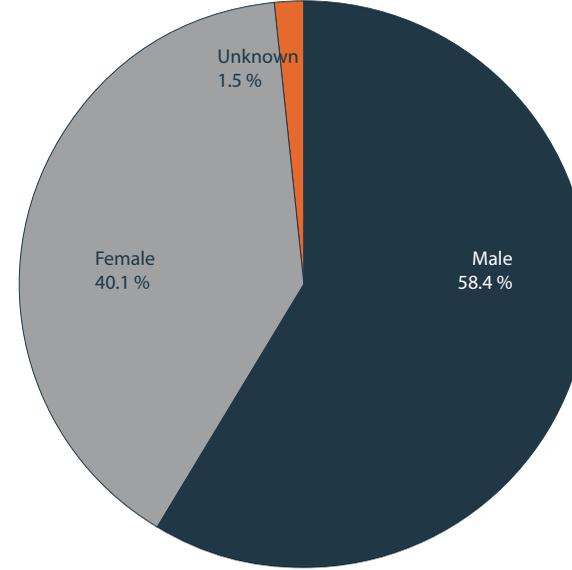
## Disability Employment - New Hampshire \*

	Total New Hampshire	Any Disability	Cognitive Disability
<b>Count</b>	792,143	82,688	36,187
<b>Employed</b>	624,896	33,307	10,776
<b>Percent Employed</b>	78.89%	40.28%	29.78%
<b>Wages - Annual</b>			
<i>Mean</i>	\$41,594.69	\$15,330.20	\$7,590.17
<i>Median</i>	\$30,414	0	0

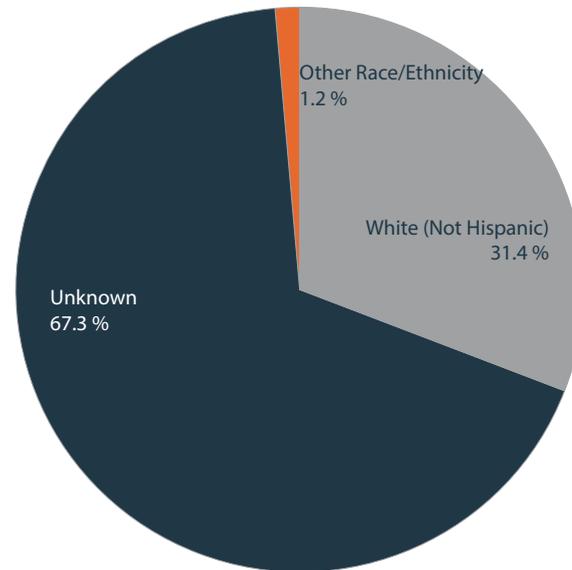
## Disability Employment Gap - US/NH \*

	Total United States	Any Disability	Cognitive Disability
<b>Employment Gap</b>	6.76%	6.71%	6.37%
<b>Annual Wage Gap</b>			
<i>Mean</i>	\$5,940.24	\$2,202.80	\$510.28
<i>Median</i>	\$7,951	0	0

## Disability Employment by Gender\*\*



## Disability Employment by Race/Ethnicity\*\*



\* Calculations made by the Institute on Disability using the 2016 American Community Survey. Numbers only represent adults between ages 21-64.

\*\* Represents the total adult population served by the Area Agency system during the reporting period.

## Average Tenure in Years

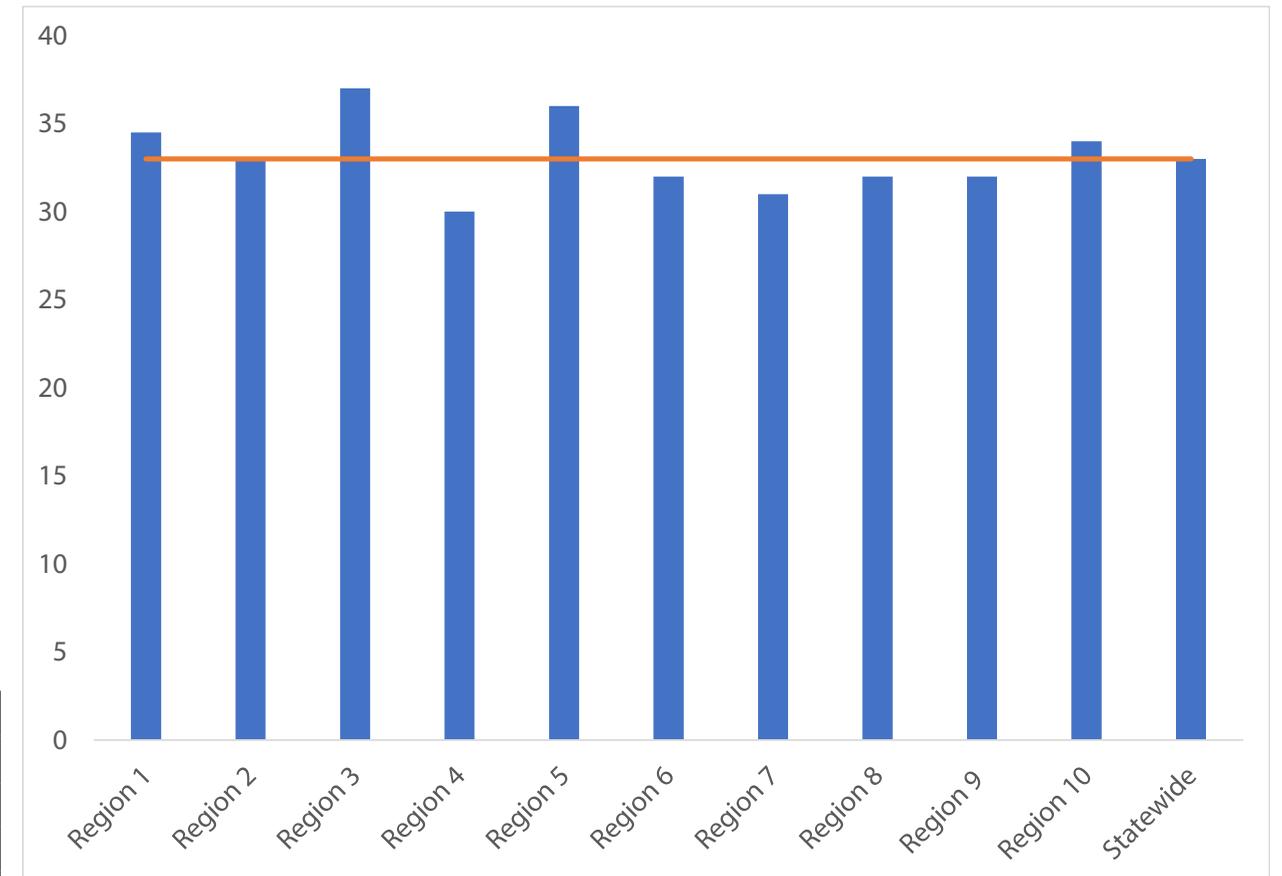
	# of JOBS	# of WORKERS*	Average Tenure	Median Tenure
Region 1	176	158	5.84	4.3
Region 2	89	81	6.04	4.27
Region 3	193	144	5.97	3.96
Region 4	195	165	6.69	3.81
Region 5	192	157	6.47	3.66
Region 6	311	263	6.24	3.6
Region 7	225	185	6.27	3.5
Region 8	161	139	6.49	3.67
Region 9	171	147	6.8	3.66
Region 10	108	98	6.87	3.73
<b>TOTAL STATEWIDE</b>	<b>1821</b>	<b>1537</b>	<b>6.87</b>	<b>3.73</b>

\* Represents an unduplicated count of any person who worked at least one job during the quarter.

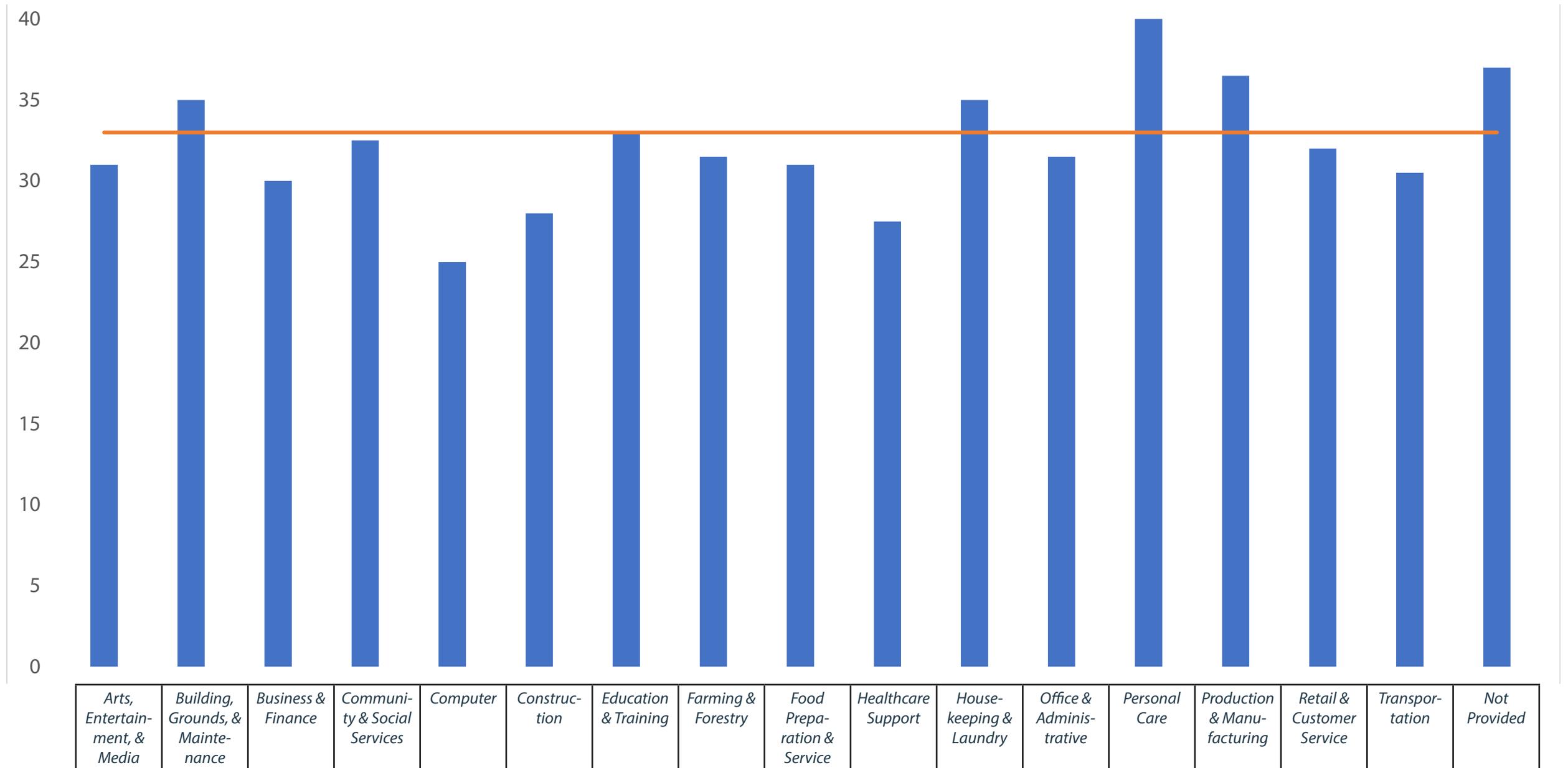
## Total Enumeration Statewide Coverage

	# People Served	% of State Served	Rank
Region 1	369	8.93%	6th
Region 2	222	5.37%	10th
Region 3	318	7.69%	9th
Region 4	535	12.94%	3rd
Region 5	427	10.33%	4th
Region 6	610	14.76%	1st
Region 7	597	14.44%	2nd
Region 8	372	9.00%	5th
Region 9	350	8.47%	7th
Region 10	334	8.08%	8th
<b>TOTAL STATEWIDE</b>	<b>4134</b>		

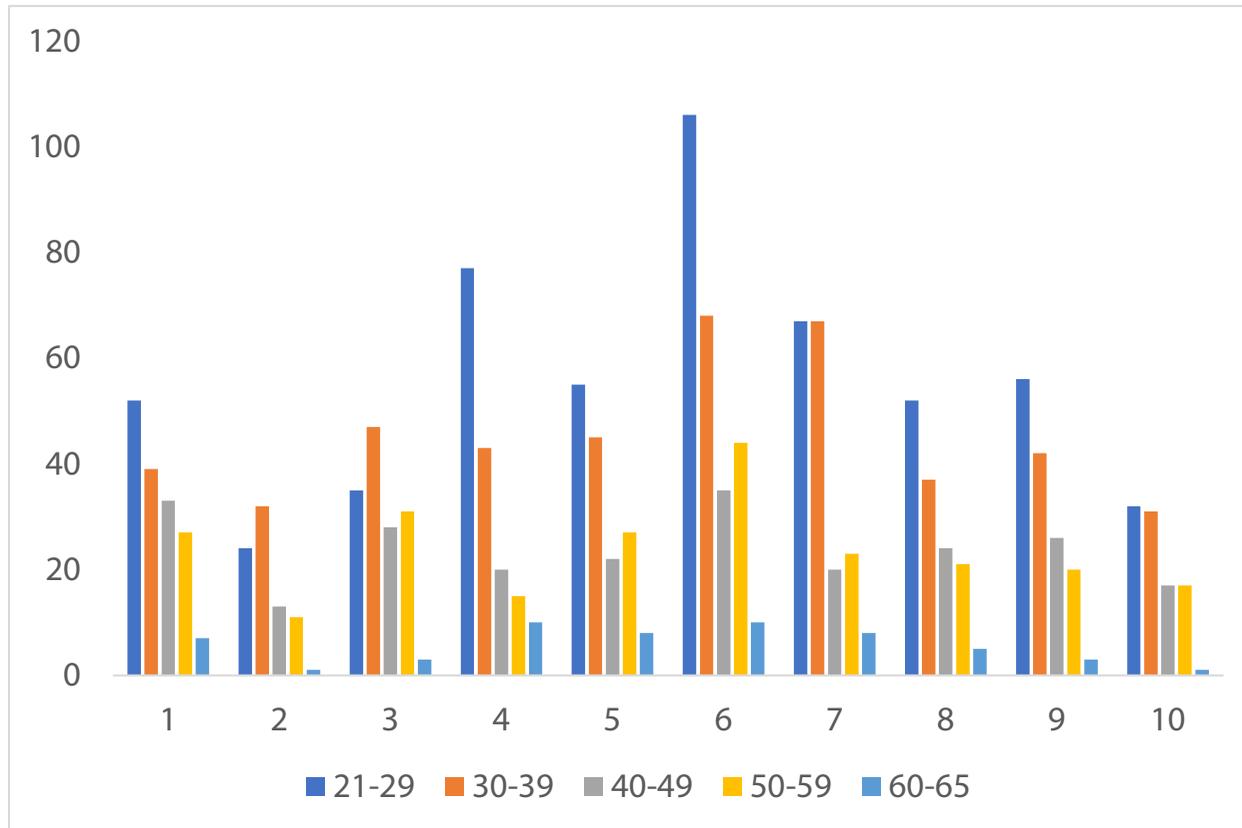
## Median Age of Workers By Region Compared to Statewide Median



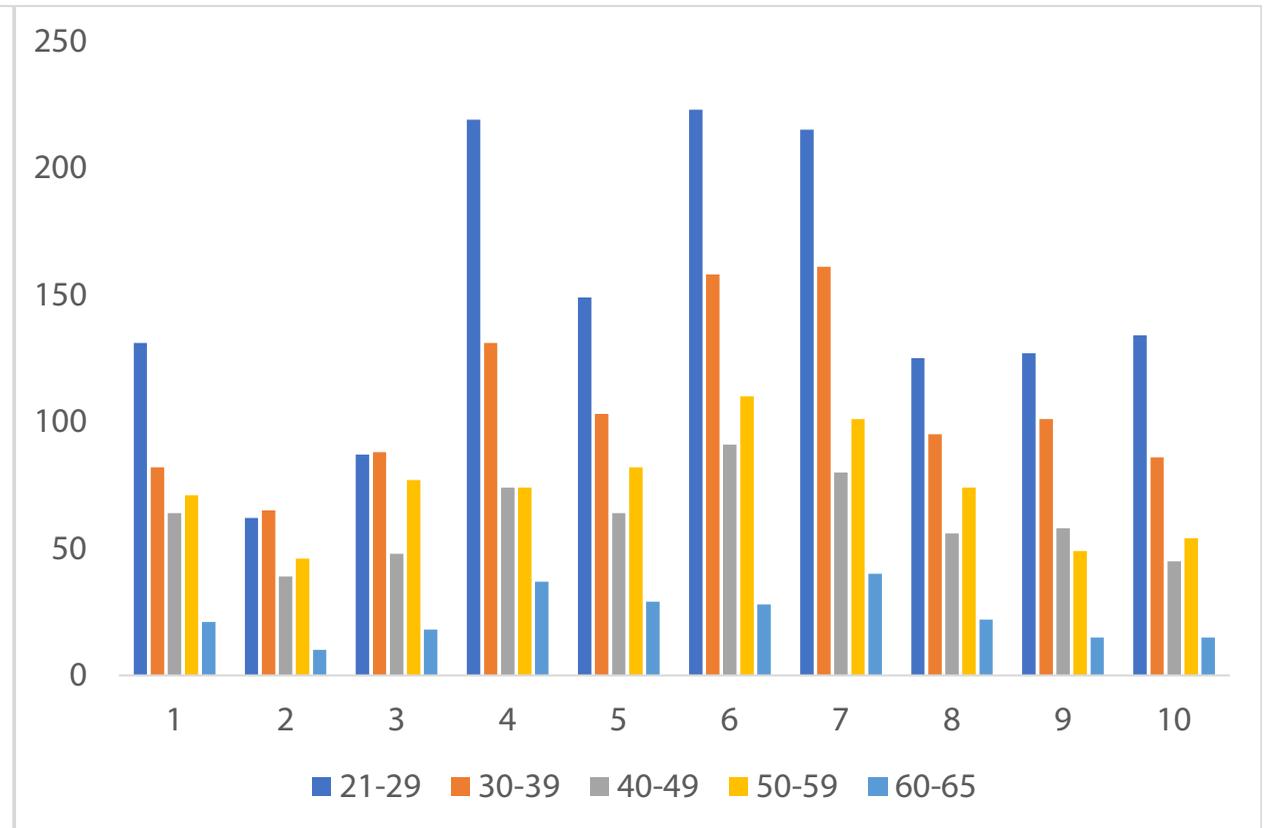
# Median Age of Workers by Industry Code Compared to Statewide Median



## Number of Workers By Age



## Total Served by Age



# Employment Statistics By Region

	# of JOBS	# of WORKERS	Total Served	Employment Rate	Rank	PER JOB*	
						Median Hours/Week	Median Wage/Hour
Region 1	176	158	369	42.82%	3rd	8	\$8.00
Region 2	89	81	222	36.49%	7th	10	\$9.00
Region 3	193	144	318	45.28%	1st	6	\$7.25
Region 4	195	165	535	30.84%	9th	8	\$8.00
Region 5	192	157	427	36.77%	6th	9	\$8.25
Region 6	311	263	610	43.11%	2nd	7	\$8.00
Region 7	225	185	597	30.99%	8th	10	\$8.00
Region 8	161	139	372	37.37%	5th	7	\$8.68
Region 9	171	147	350	42.00%	4th	10	\$8.00
Region 10	108	98	334	29.34%	10th	6	\$8.15
<b>TOTAL STATEWIDE</b>	<b>1821</b>	<b>1537</b>	<b>4134</b>			<b>8</b>	<b>\$8.00</b>
<i>*Per Job - average hourly wages and average number of hours per job within the region</i>							

	# of JOBS	Total Served	% of Statewide Jobs	Rank	# of WORKERS	% of Statewide Workers	Rank	% of State Served	Rank
Region 1	176	369	9.67%	6th	158	10.28%	4th	8.93%	6th
Region 2	89	222	4.89%	10th	81	5.27%	10th	5.37%	10th
Region 3	193	318	10.60%	4th	144	9.37%	7th	7.69%	9th
Region 4	195	535	10.71%	3rd	165	10.74%	3rd	12.94%	3rd
Region 5	192	427	10.54%	5th	157	10.21%	5th	10.33%	4th
Region 6	311	610	17.08%	1st	263	17.11%	1st	14.76%	1st
Region 7	225	597	12.36%	2nd	185	12.04%	2nd	14.44%	2nd
Region 8	161	372	8.84%	8th	139	9.04%	8th	9.00%	5th
Region 9	171	350	9.39%	7th	147	9.56%	6th	8.47%	7th
Region 10	108	334	5.93%	9th	98	6.38%	9th	8.08%	8th
<b>Total</b>	<b>1821</b>	<b>4134</b>			<b>1537</b>				

# Regional Employment Data

To learn more about the commitment to employment from all members of New Hampshire's Area Agency System, please read the Employment Position Statement ([www.dhhs.nh.gov/dcbcs/bds/documents/employpositionstmt.pdf](http://www.dhhs.nh.gov/dcbcs/bds/documents/employpositionstmt.pdf)).

	# of JOBS	# of WORKERS	PER JOB	
			Median Hours/Week	Median Wage/Hour
<b>Region 1: Northern Human Services</b>				
CDS - Northern Human Services	7	7	4	\$8.13
Easter Seals NH, Inc.	1	1	9	\$8.50
Life Transition Services	4	3	18	\$10.30
Lifeshare, Inc.	1	1	10	\$9.25
New Employment Options	1	1	26	\$9.50
North Country	12	11	7.5	\$9.00
No Vendor	150	134	8	\$7.50
<b>REGIONAL TOTAL</b>	<b>176</b>	<b>158</b>	<b>8</b>	<b>\$8.00</b>
<b>Region 2: Pathways of the River Valley</b>				
Community Strategies for NH	1	1	10	\$7.80
Crotched Mountain	1	1	10	\$11.15
Easter Seals NH, Inc.	1	1	2	\$7.25
Independent Services Network	6	6	8.25	\$9.13
Life Transition Services	3	2	25	\$8.75
North Country	1	1	3	\$9.00
Pathways of the River Valley	26	24	9	\$10.00
Work Opportunities Unlimited, Inc.	1	1	3.5	\$10.20
No Vendor	49	44	12	\$9.00
<b>REGIONAL TOTAL</b>	<b>89</b>	<b>81</b>	<b>10</b>	<b>\$9.00</b>

	# of JOBS	# of WORKERS	PER JOB	
			Median Hours/Week	Median Wage/Hour
<b>Region 3: Lakes Region Community Services</b>				
Crotched Mountain	1	1	2	\$7.25
Easter Seals NH, Inc.	8	5	5	\$7.25
Lakes Region Community Services	3	1	2	\$7.25
No Vendor	181	137	8	\$7.25
<b>REGIONAL TOTAL</b>	<b>193</b>	<b>144</b>	<b>6</b>	<b>\$7.25</b>
<b>Region 4: Community Bridges</b>				
Community Bridges	30	28	14.5	\$9.15
Community Bridges CM	4	4	25	\$9.50
Community Bridges SDS	34	30	11	\$8.50
Community Bridges SEP	36	29	15	\$9.05
Easter Seals NH, Inc.	41	30	6	\$7.25
Farmsteads of New England, Inc.	1	1	5	\$7.45
Independent Services Network	13	11	6	\$7.75
Institute of Professional Practice, Inc.	3	3	2.75	\$7.25
J. Cook Workforce Solutions	6	6	20.5	\$8.65
Lifeshare, Inc.	1	1	4	\$7.25
Living Innovations	1	1	2	\$7.25
Residential Resources Inc.	1	1	17	\$7.25
Siddharth Services Inc.	5	3	2	\$8.36
Work Opportunities Unlimited, Inc.	12	10	4	\$8.31
No Vendor	7	7	30	\$9.50
<b>REGIONAL TOTAL</b>	<b>195</b>	<b>165</b>	<b>8</b>	<b>\$8.00</b>

	# of JOBS	# of WORKERS	PER JOB	
			Median Hours/Week	Median Wage/Hour
<b>Region 5: Monadnock Developmental Services</b>				
Chesco Employment	38	31	7.5	\$8.27
Community Strategies for NH	5	5	4	\$9.75
Crotched Mountain	3	3	22.5	\$9.00
Easter Seals NH, Inc.	4	3	6.5	\$7.25
Monadnock Developmental Services	44	38	20	\$8.00
Monadnock Developmental Services - ISO	4	4	20	\$8.68
Monadnock Developmental Services - MCST	25	25	15	\$10.22
Monadnock Worksource	23	16	3	\$7.25
Neurorestorative NH	1	1	3	\$7.75
Opportunity Networks	5	5	8	\$9.00
Psalm 33	1	1	3	\$9.00
Residential Resources Inc.	6	4	5	\$8.13
Robin Hill Farm, Inc.	1	1	2.25	\$8.00
Southwestern Community Services	31	19	6	\$8.00
No Vendor	1	1	30	\$9.00
<b>REGIONAL TOTAL</b>	<b>192</b>	<b>157</b>	<b>9</b>	<b>\$8.25</b>

	# of JOBS	# of WORKERS	PER JOB	
			Median Hours/Week	Median Wage/Hour
<b>Region 6: Gateways Community Services</b>				
Becket Family Services	2	1	7	\$8.60
Crotched Mountain	2	2	5.5	\$8.63
Easter Seals NH, Inc.	22	19	7.5	\$7.38
Gateways Community Services - CDS	23	21	8	\$9.52
Independent Services Network	13	12	4	\$8.00
Institute of Professional Practice, Inc.	14	10	5.5	\$7.25
Living Innovations	1	1	6	\$8.25
Nashua Center for the Multiply Handicapped	6	6	2	\$7.25
Opportunity Networks	80	70	6	\$7.25
Siddharth Services Inc.	1	1	18	\$10.00
The Plus Company	140	113	10.5	\$8.00
Toward Independent Living and Learning	6	6	6.75	\$10.26
No Vendor	1	1	6	\$7.25
<b>REGIONAL TOTAL</b>	<b>311</b>	<b>263</b>	<b>7</b>	<b>\$8.00</b>

	# of JOBS	# of WORKERS	PER JOB	
			Median Hours/Week	Median Wage/Hour
<b>Region 7: Moore Center Services</b>				
Alternative Programs	3	3	16	\$9.50
Chesco Employment	2	1	12	\$7.25
Community Integrated Services, LLC	9	8	6	\$8.00
Crotched Mountain	1	1	2	\$10.00
Easter Seals NH, Inc.	20	14	4	\$7.25
Granite State Independent Living	9	7	9	\$9.00
Independent Services Network	5	5	2	\$8.25
Institute of Professional Practice, Inc.	1	1	2	\$7.25
Life Visions	6	5	3.5	\$7.50
Lifeshare, Inc.	6	5	10	\$9.48
Living Innovations	1	1	10	\$7.25
Moore Center Services, Inc.	92	79	12	\$8.00
Neurorestorative NH	2	2	5	\$8.25
New Employment Options	18	10	20	\$10.00
Opportunity Networks	2	2	11	\$9.13
Residential Resources Inc.	3	3	5	\$10.60
Siddharth Services Inc.	7	5	4	\$8.00
The Plus Company	1	1	40	\$14.00
Work Opportunities Unlimited, Inc.	28	24	12	\$8.25
No Vendor	9	8	12	\$8.00
<b>REGIONAL TOTAL</b>	<b>225</b>	<b>185</b>	<b>10</b>	<b>\$8.00</b>

	# of JOBS	# of WORKERS	PER JOB	
			Median Hours/Week	Median Wage/Hour
<b>Region 8: One Sky Community Services</b>				
Becket Family Services	3	3	15	\$10.00
Crotched Mountain	1	1	4	\$11.50
Easter Seals NH, Inc.	33	32	8	\$7.25
Farmsteads of New England, Inc.	1	1	3	\$7.35
Granite Bay Connections	2	2	11.5	\$8.63
Great Bay Services	3	3	15	\$8.50
Institute of Professional Practice, Inc.	7	6	2	\$7.75
Life Visions	1	1	2	\$7.50
Lifeshare, Inc.	14	12	2.5	\$9.03
Living Innovations	24	20	8	\$9.00
Monadnock Developmental Services - ISO	1	1	8	\$11.23
North Country	1	1	4	\$8.00
One Sky Community Services - Futures	19	15	10	\$9.00
One Sky Community Services, Inc.	32	25	7	\$8.75
Residential Resources Inc.	1	1	3	\$7.25
Work Opportunities Unlimited, Inc.	9	8	12	\$9.00
No Vendor	9	7	8	\$9.00
<b>REGIONAL TOTAL</b>	<b>161</b>	<b>139</b>	<b>7</b>	<b>\$8.68</b>

	# of JOBS	# of WORKERS	PER JOB	
			Median Hours/Week	Median Wage/Hour
<b>Region 9: Community Partners</b>				
Cardinal Cushing Centers	1	1	8	\$8.25
Community Bridges	1	1	21	\$11.00
Community Partners	89	75	14	\$8.41
Easter Seals NH, Inc.	8	6	4	\$8.00
Great Bay Services	5	5	12	\$8.25
Institute of Professional Practice, Inc.	3	3	5	\$7.25
Life Coping	2	1	8	\$8.63
Living Innovations	2	2	26	\$9.75
North Country	1	1	4	\$7.25
One Sky Community Services, Inc.	1	1	16	\$7.40
No Vendor	58	51	10	\$8.00
<b>REGIONAL TOTAL</b>	<b>171</b>	<b>147</b>	<b>10</b>	<b>\$8.00</b>

	# of JOBS	# of WORKERS	PER JOB	
			Median Hours/Week	Median Wage/Hour
<b>Region 10: Community Crossroads</b>				
Alternative Programs	1	1	2	\$10.00
Becket Family Services	1	1	20	\$9.50
Community Crossroads	12	11	5	\$8.25
Easter Seals NH, Inc.	19	16	6	\$7.25
Farmsteads of New England, Inc.	1	1	6	\$7.45
Granite Bay Connections	2	2	13.5	\$7.63
Independent Services Network	3	2	4	\$10.00
Institute of Professional Practice, Inc.	1	1	4	\$8.00
Kimi Nichols Center, Inc.	2	2	15	\$9.05
Life Visions	24	22	6	\$8.00
Lifeshare, Inc.	6	5	3	\$8.00
Living Innovations	11	11	5	\$8.25
Nashua Center for the Multiply Handicapped	2	2	5	\$10.18
Neurorestorative NH	1	1	4	\$7.25
Opportunity Networks	1	1	8	\$7.25
Residential Resources Inc.	1	1	10	\$11.06
Work Opportunities Unlimited, Inc.	20	18	14.13	\$9.24
<b>REGIONAL TOTAL</b>	<b>108</b>	<b>98</b>	<b>6</b>	<b>\$8.15</b>

# Vendor Statistics Statewide

	# of JOBS	# of WORKERS	Total Served	Employment Rate	Rank	PER JOB	
						Median Hours/ Week	Median Wage/ Hour
Advocates, Inc	0	0	1	0%	40	*	*
Alternative Programs	4	4	9	44%	21	12.815	\$9.73
ARC of NH	0	0	2	0%	40	*	*
Ascentria Care Alliance	0	0	1	0%	40	*	*
Becket Family Services	6	5	9	56%	17	14.5	\$9.73
Brock Childrens Home Employment	0	0	1	0%	40	*	*
Cardinal Cushing Centers	1	1	1	100%	3	8	\$8.25
CDS - Northern Human Services	7	7	10	70%	10	4	\$8.13
Chesco Employment	40	32	53	60%	15	8	\$8.00
Comfort Keepers	0	0	3	0%	40	*	*
Community Bridges	31	29	107	27%	31	15	\$9.15
Community Bridges CM	4	4	15	27%	31	25	\$9.50
Community Bridges SDS	34	30	91	33%	27	11	\$8.50
Community Bridges SEP	36	29	37	78%	6	15	\$9.05
Community Crossroads	12	11	19	58%	16	5	\$8.25
Community Integrated Services, LLC	9	8	27	30%	29	6	\$8.00
Community Partners	89	75	124	60%	15	14	\$8.41
Community Partners for Change	0	0	9	0%	40	*	*
Community Strategies for NH	6	6	26	23%	34	4	\$9.47
Crotched Mountain	9	9	36	25%	32	6	\$10.00
CSC Employment	0	0	1	0%	40	*	*
Easter Seals NH, Inc.	157	127	186	68%	11	6	\$7.25
Farmsteads of New England, Inc.	3	3	30	10%	38	5	\$7.45
Four Winds Community	0	0	3	0%	40	*	*
Gateways Community Services - CDS	23	21	41	51%	18	8	\$9.52
Granite Bay Connections	4	4	14	29%	30	13.5	\$7.88
Granite State Independent Living	9	7	15	47%	20	9	\$9.00

	# of JOBS	# of WORKERS	Total Served	Employment Rate	Rank	PER JOB	
						Median Hours/ Week	Median Wage/ Hour
Great Bay Services	8	8	34	24%	33	13.5	\$8.38
Independent Services Network	40	36	93	39%	24	4	\$8.19
Institute of Professional Practice, Inc.	29	24	54	44%	21	4	\$7.25
J. Cook Workforce Solutions	6	6	6	100%	3	20.5	\$8.65
Kimi Nichols Center Employment	0	0	1	0%	40	*	*
Kimi Nichols Center, Inc.	2	2	24	8%	39	15	\$9.05
Lakes Region Community Services	3	1	2	50%	19	2	\$7.25
Lakeview Neurorehabilitation Center	0	0	5	0%	40	*	*
Life Coping	2	1	1	100%	3	8	\$8.63
Life Transition Services	7	5	14	36%	25	20	\$9.00
Life Visions	31	28	45	62%	14	5	\$8.00
Lifeshare, Inc.	28	24	78	31%	28	3	\$8.77
Living Innovations	40	36	88	41%	22	8	\$8.50
May Center	0	0	1	0%	40	*	*
Monadnock Developmental Services	44	38	159	24%	33	20	\$8.00
Monadnock Developmental Services - ISO	5	5	28	18%	36	15	\$9.25
Monadnock Developmental Services - MCST	25	25	34	74%	9	15	\$10.22
Monadnock Worksource	23	16	25	64%	12	3	\$7.25
Moore Center Services, Inc.	92	79	136	58%	16	12	\$8.00
Nashua Center for the Multiply Handicapped	8	8	33	24%	33	2	\$7.38
Neurorestorative NH	4	4	10	40%	23	3.5	\$7.63
New Employment Options	19	11	14	79%	5	20	\$10.00
North Country	15	14	30	47%	20	6	\$9.00
One Sky Community Services - Futures	19	15	14	107%	2	10	\$9.00
One Sky Community Services, Inc.	33	26	43	60%	15	7.5	\$8.63
Opportunity Networks	88	78	124	63%	13	6	\$7.25
Pathways of the River Valley	26	24	1	2400%	1	9	\$10.00
Perfect Peace, Inc	0	0	2	0%	40	*	*

	# of JOBS	# of WORKERS	Total Served	Employment Rate	Rank	PER JOB	
						Median Hours/ Week	Median Wage/ Hour
Plowshare, Inc	0	0	3	0%	40	*	*
Psalm 33	1	1	2	50%	19	3	\$9.00
Residential Resources Inc.	12	10	29	34%	26	5.5	\$8.13
Robin Hill Farm, Inc.	1	1	12	8%	39	2.25	\$8.00
Rose Meadow Garden, Inc.	0	0	2	0%	40	*	*
Siddharth Services Inc.	13	9	54	17%	37	3	\$8.18
Southwestern Community Services	31	19	28	68%	11	6	\$8.00
Summit NH, LLC	0	0	4	0%	40	*	*
The Homemakers Health Services	0	0	2	0%	40	*	*
The Lukas Community	0	0	4	0%	40	*	*
The Plus Company	141	114	150	76%	7	11	\$8.00
Toward Independent Living and Learning	6	6	7	86%	4	6.75	\$10.26
Visions for Creative Housing Solutions, Inc.	0	0	5	0%	40	*	*
Work Opportunities Unlimited, Inc.	70	61	81	75%	8	10	\$9.00
No Vendor	465	390	1781	22%	35	8	\$7.75
<b>TOTAL STATEWIDE</b>	<b>1821</b>	<b>1537</b>	<b>4134</b>			<b>8</b>	<b>\$8.00</b>
<i>* Employment data not available.</i>							

## Vendor Rankings

Vendor	# of JOBS	Ranking	# of WORKERS	Ranking
Alternative Programs	4	28	4	29
Becket Family Services	6	26	5	28
Cardinal Cushing Centers	1	31	1	32
CDS - Northern Human Services	7	25	7	26
Chesco Employment	40	9	32	10
Community Bridges	31	13	29	12
Community Bridges CM	4	28	4	29
Community Bridges SDS	34	11	30	11
Community Bridges SEP	36	10	29	12
Community Crossroads	12	22	11	22
Community Integrated Services, LLC	9	23	8	25
Community Partners	89	5	75	6
Community Strategies for NH	6	26	6	27
Crotched Mountain	9	23	9	24
Easter Seals NH, Inc.	157	2	127	2
Farmsteads of New England, Inc.	3	29	3	30
Gateways Community Services - CDS	23	18	21	17
Granite Bay Connections	4	28	4	29
Granite State Independent Living	9	23	7	26
Great Bay Services	8	24	8	25
Independent Services Network	40	9	36	9
Institute of Professional Practice, Inc.	29	14	24	16
J. Cook Workforce Solutions	6	26	6	27
Kimi Nichols Center, Inc.	2	30	2	31
Lakes Region Community Services	3	29	1	32
Life Coping	2	30	1	32
Life Transition Services	7	25	5	28
Life Visions	31	13	28	13

Vendor	# of JOBS	Ranking	# of WORKERS	Ranking
Lifeshare, Inc.	28	15	24	16
Living Innovations	40	9	36	9
Monadnock Developmental Services	44	8	38	8
Monadnock Developmental Services - ISO	5	27	5	28
Monadnock Developmental Services - MCST	25	17	25	15
Monadnock Worksource	23	18	16	19
Moore Center Services, Inc.	92	4	79	4
Nashua Center for the Multiply Handi-capped	8	24	8	25
Neurorestorative NH	4	28	4	29
New Employment Options	19	19	11	22
North Country	15	20	14	21
One Sky Community Services - Futures	19	19	15	20
One Sky Community Services, Inc.	33	12	26	14
Opportunity Networks	88	6	78	5
Pathways of the River Valley	26	16	24	16
Psalm 33	1	31	1	32
Residential Resources Inc.	12	22	10	23
Robin Hill Farm, Inc.	1	31	1	32
Siddharth Services Inc.	13	21	9	24
Southwestern Community Services	31	13	19	18
The Plus Company	141	3	114	3
Toward Independent Living and Learning	6	26	6	27
Work Opportunities Unlimited, Inc.	70	7	61	7
No Vendor	465	1	390	1
<b>TOTAL STATEWIDE</b>	<b>1821</b>		<b>1537</b>	

# Vendor Rankings Per Job

Vendor	Median Hours/Week	Ranking	Median Wage/Hour	Ranking
Alternative Programs	12.815	8	\$9.73	4
Becket Family Services	14.5	5	\$9.73	4
Cardinal Cushing Centers	8	13	\$8.25	19
CDS - Northern Human Services	4	19	\$8.13	22
Chesco Employment	8	13	\$8.00	24
Community Bridges	15	4	\$9.15	9
Community Bridges CM	25	1	\$9.50	6
Community Bridges SDS	11	10	\$8.50	16
Community Bridges SEP	15	4	\$9.05	10
Community Crossroads	5	18	\$8.25	19
Community Integrated Services, LLC	6	16	\$8.00	24
Community Partners	14	6	\$8.41	17
Community Strategies for NH	4	19	\$9.47	7
Crotched Mountain	6	16	\$10.00	3
Easter Seals NH, Inc.	6	16	\$7.25	30
Farmsteads of New England, Inc.	5	18	\$7.45	28
Gateways Community Services - CDS	8	13	\$9.52	5
Granite Bay Connections	13.5	7	\$7.88	25
Granite State Independent Living	9	12	\$9.00	12
Great Bay Services	13.5	7	\$8.38	18
Independent Services Network	4	19	\$8.19	20
Institute of Professional Practice, Inc.	4	19	\$7.25	30
J. Cook Workforce Solutions	20.5	2	\$8.65	14
Kimi Nichols Center, Inc.	15	4	\$9.05	11
Lakes Region Community Services	2	23	\$7.25	30
Life Coping	8	13	\$8.63	15
Life Transition Services	20	3	\$9.00	12
Life Visions	5	18	\$8.00	24

Vendor	Median Hours/Week	Ranking	Median Wage/Hour	Ranking
Lifeshare, Inc.	3	21	\$8.77	13
Living Innovations	8	13	\$8.50	16
Monadnock Developmental Services	20	3	\$8.00	24
Monadnock Developmental Services - ISO	15	4	\$9.25	8
Monadnock Developmental Services - MCST	15	4	\$10.22	2
Monadnock Worksource	3	21	\$7.25	30
Moore Center Services, Inc.	12	9	\$8.00	24
Nashua Center for the Multiply Handicapped	2	23	\$7.38	29
Neurorestorative NH	3.5	20	\$7.63	27
New Employment Options	20	3	\$10.00	3
North Country	6	16	\$9.00	12
No Vendor	8	13	\$7.75	26
One Sky Community Services - Futures	10	11	\$9.00	12
One Sky Community Services, Inc.	7.5	14	\$8.63	15
Opportunity Networks	6	16	\$7.25	30
Pathways of the River Valley	9	12	\$10.00	3
Psalm 33	3	21	\$9.00	1
Residential Resources Inc.	5.5	17	\$8.13	23
Robin Hill Farm, Inc.	2.25	22	\$8.00	24
Siddharth Services Inc.	3	21	\$8.18	21
Southwestern Community Services	6	16	\$8.00	24
The Plus Company	11	10	\$8.00	24
Toward Independent Living and Learning	6.75	15	\$10.26	1
Work Opportunities Unlimited, Inc.	10	11	\$9.00	12
Total Statewide	8		\$8.00	

# Workers\* with Multiple Jobs

Region	Vendor	# of Workers	Median Weekly Hours	Median Weekly Wages
1	No Vendor	5	10	\$74.75
	<b>TOTAL</b>	<b>5</b>	<b>10</b>	<b>\$74.75</b>
2	Life Transition Services	1	51	\$427.50
	Pathways of the River Valley	1	25	\$203.25
	No Vendor	4	21	\$217.25
	<b>TOTAL</b>	<b>6</b>	<b>24.5</b>	<b>\$218.23</b>
3	Easter Seals NH, Inc.	1	36	\$307.75
	Lakes Region Community Services	1	4	\$29
	No Vendor	31	13	\$94.60
	<b>TOTAL</b>	<b>33</b>	<b>13</b>	<b>\$94.60</b>
4	Community Bridges SEP	2	33.5	\$358
	Easter Seals NH, Inc.	5	8	\$58
	Independent Services Network	2	17.5	\$140.50
	Siddharth Services Inc.	2	4	\$32.97
	Work Opportunities Unlimited, Inc.	2	9.5	\$88.08
	<b>TOTAL</b>	<b>13</b>	<b>13</b>	<b>\$96.50</b>
5	Chesco Employment	4	36.5	\$428.07
	Easter Seals NH, Inc.	1	27	\$264.50
	Monadnock Developmental Services	4	9	\$82.63
	Monadnock Worksource	3	7	\$62.90
	Residential Resources Inc.	1	9	\$70.38
	Southwestern Community Services	8	16	\$139.80
	<b>TOTAL</b>	<b>21</b>	<b>13</b>	<b>\$123.69</b>
6	Easter Seals NH, Inc.	3	10	\$72.50
	Independent Services Network	1	4	\$29
	Institute of Professional Practice, Inc.	2	18.25	\$145.53
	Opportunity Networks	8	7	\$56.25

Region	Vendor	# of Workers	Median Weekly Hours	Median Weekly Wages
	The Plus Company	19	15	\$111
	<b>TOTAL</b>	<b>33</b>	<b>12.5</b>	<b>\$102</b>
7	Community Integrated Services, LLC	1	18	\$154.92
	Easter Seals NH, Inc.	1	19	\$137.75
	Granite State Independent Living	3	9	\$88.44
	Life Visions	1	9	\$67.50
	Moore Center Services, Inc.	9	15	\$124
	New Employment Options	2	38	\$354
	Siddharth Services Inc.	1	6	\$47.25
	Work Opportunities Unlimited, Inc.	3	20	\$190
	No Vendor	1	18	\$168
	<b>TOTAL</b>	<b>22</b>	<b>16.75</b>	<b>\$142.75</b>
8	Easter Seals NH, Inc.	1	17	\$123.25
	Institute of Professional Practice, Inc.	1	4	\$30
	Living Innovations	2	19	\$170.61
	One Sky Community Services, Inc.	1	16	\$125.50
	Work Opportunities Unlimited, Inc.	1	11	\$100.85
	<b>TOTAL</b>	<b>6</b>	<b>16.5</b>	<b>\$124.38</b>
9	Community Partners	9	18	\$186.75
	Easter Seals NH, Inc.	1	6	\$54.75
	No Vendor	4	14.5	\$133.25
	<b>TOTAL</b>	<b>14</b>	<b>17</b>	<b>\$169.38</b>
10	Easter Seals NH, Inc.	1	19	\$140.75
	Independent Services Network	1	6	\$56
	Life Visions	2	10	\$79.50
	Work Opportunities Unlimited, Inc.	2	18.125	\$172.63
	<b>TOTAL</b>	<b>6</b>	<b>14.625</b>	<b>\$119.88</b>
	<b>STATE WIDE TOTAL</b>	<b>159</b>	<b>14.5</b>	<b>\$123.25</b>

\*Workers were included if they were employed at two or more jobs concurrently for the entire employment period (4/1/2018-6/30/2018)

# EMPLOYMENT DATA BY INDUSTRY

INDUSTRY CODE	# of JOBS	# of WORKERS	MEDIAN AGE	PER JOB*	
				Median Hours/ Week	Median Wage/ Hour
Arts, Entertainment & Media	13	13	31	3	\$8.00
Building, Grounds & Maintenance	300	297	35	6	\$7.50
Business & Finance	3	3	30	3	\$8.25
Community & Social Services	34	34	32.5	8.75	\$8.00
Computer	1	1	25	15	\$8.00
Construction	2	2	28	24	\$11.25
Education & Training	9	9	33	15	\$8.50
Farming & Forestry	14	14	31.5	7.5	\$8.00
Food Preparation & Service	328	327	31	12	\$8.50
Healthcare Support	20	20	27.5	20	\$10.13
Housekeeping & Laundry	218	212	35	6	\$7.50
Office & Administrative	98	95	31.5	5	\$7.25
Personal Care	5	5	40	8	\$8.00
Production & Manufacturing	148	138	36.5	8.75	\$7.25
Retail & Customer Service	474	456	32	9	\$9.00
Transportation	8	8	30.5	18.75	\$8.30
<b>Not Provided</b>	<b>146</b>	<b>144</b>	<b>37</b>	<b>8</b>	<b>\$7.25</b>
<b>Total Statewide</b>	<b>1821</b>	<b>1778</b>	<b>33</b>	<b>8</b>	<b>\$8.00</b>
<i>*this does not add up to the statewide total of 1537 because some workers have jobs in multiple industry codes</i>					

## How To Use The Employment Data Report

### 1. Share this with Families, Self-Advocates, Board Members, Family Support Councils, and Staff.

This data report is meant to be a tool to be used for more in-depth discussions about employment efforts regionally and statewide. Please ask questions if there is any information you don't understand. This is a great opportunity for each agency to share information about how it promotes employment and what opportunities and services are available.

The data can be very helpful to individuals and families in trying to select an employment provider. However, it is important to understand that there are more factors to consider when selecting a provider than just performance data alone. Here are some things to consider:

- Does this provider promote employment?
- Does this provider have staff who have been trained using the statewide curriculum called ACRE or who hold a national certification as a Certified Employment Support Professional?
- Does this provider specialize in placing people in specific industries?
- Does this provider serve a high number of people with the most significant disabilities?
- Does this provider offer career development services?
- Does this provider offer any structured skills training opportunities?
- Talk to other families about their satisfaction with various providers.

### 2. Use this report to set goals with staff, your region, your Board, and for your strategic plans.

Don't forget, Area Agencies can generate their own regional report at any time using our new employment data system. The Bureau will generate Employment Reports on a quarterly basis. The next report will be released in September 2017.

### 3. Host an Employment Event. Invite a Panel of Employed Self-Advocates to talk about their work experience, the process they went through to achieve employment, and the impact being employed has had in their life.

Also invite:

- Employment staff to talk about your region's efforts and commitment to employment;
- Employment vendors so they can meet the various employment providers;
- Invite a panel of local employers to talk about how hiring an inclusive workforce makes good business sense;
- Work incentives specialists to talk about the impact of earning income on benefits

Almost everyone who works is financially better off earning income than just receiving benefits. Talk to a work incentives specialist; they will show you the math. You can also visit [www.nhwirc.org](http://www.nhwirc.org) to learn more about work incentives and how to find a trained work incentive specialist.

# Employment

## **About the Program**

The Bureau of Developmental Services (BDS) joins communities and families in providing opportunities for citizens with developmental disabilities or acquired brain disorders to achieve health and independence. In partnership with individuals, families, and community-based service networks, BDS affirms the vision that all citizens should participate in the life of their community while receiving the supports they need to be productive and valued community members.

## **Contact**

New Hampshire Department of Health & Human Services  
Bureau of Developmental Services  
105 Pleasant Street  
Concord, NH 03301  
Phone: 800.852.3345 ext. 5034 (NH only) or 603.271.5034  
[www.dhhs.state.nh.us/dhhs/bds](http://www.dhhs.state.nh.us/dhhs/bds)

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***This document is available in alternative formats upon request***