

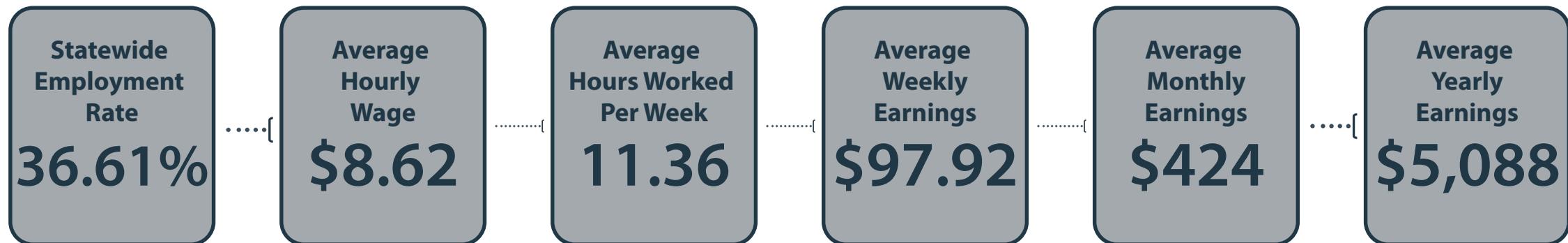
# NH Developmental Services Employment Data Report

January 1, 2018-March 31, 2018



	December 2016	June 2017	December 2017	March 2018	Change (3 months)
People Receiving Services (age 21-64)	4,008	4,008	4,095	4,130	35
Total number of people employed, excluding self employment, paid minimum wage or above	1,440	1,470	1,437	1,493	56
Total number of jobs excluding self-employment paid minimum wage or above.	1,640	1,709	1,667	1,723	56
People who have self employment	64	63	69	19	-50
People Employed, including self employment (Ages 21-64)	1,504	1,533	1,506	1,512	6
Total Employed as a percentage of Total Served, including self employment	37.50%	38.20%	36.7%	36.61%	-0.09%*
Statewide pay per hour based on total Number of Jobs, excluding self employment	\$8.45	\$8.54	\$8.59	\$8.62	\$0.03
Statewide number of hours per week based on total number of jobs, excluding self employment	10.07	11.2	11.3	11.36	0.06
Number of workers with more than one job, excluding self employment	**	239	230	230	0
Statewide average pay per hour of total employment per worker, excluding self employment	**	\$9.94	\$9.98	\$9.94	- \$0.04
Statewide hours per week based on total employment per worker	**	10	13.2	13.11	-0.09

\* Employment rate reduced this quarter, largely due to fewer self employment cases.  
\*\* Data not yet reported on.



## Disability Employment - United States \*

	Total United States	Any Disability	Cognitive Disability
<b>Count</b>	185,377,144	20,312,673	8,524,807
<b>Employed</b>	133,714,976	6,819,287	1,995,504
<b>Percent Employed</b>	72.13%	33.57%	23.41%
<b>Wages - Annual</b>			
<i>Mean</i>	\$35,654.45	\$13,127.4	\$7,079.89
<i>Median</i>	\$22,463	0	0

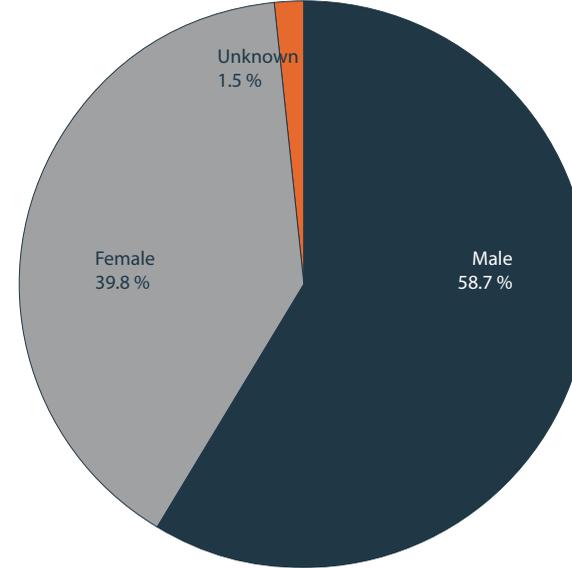
## Disability Employment - New Hampshire \*

	Total New Hampshire	Any Disability	Cognitive Disability
<b>Count</b>	792,143	82,688	36,187
<b>Employed</b>	624,896	33,307	10,776
<b>Percent Employed</b>	78.89%	40.28%	29.78%
<b>Wages - Annual</b>			
<i>Mean</i>	\$41,594.69	\$15,330.20	\$7,590.17
<i>Median</i>	\$30,414	0	0

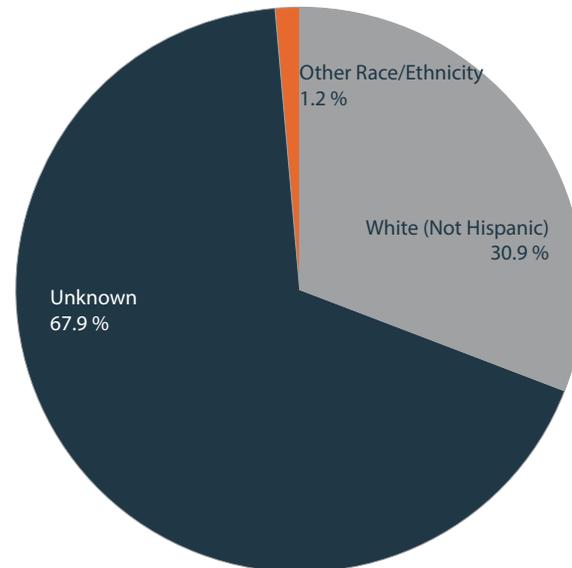
## Disability Employment Gap - US/NH \*

	Total United States	Any Disability	Cognitive Disability
<b>Employment Gap</b>	6.76%	6.71%	6.37%
<b>Annual Wage Gap</b>			
<i>Mean</i>	\$5,940.24	\$2,202.80	\$510.28
<i>Median</i>	\$7,951	0	0

## Disability Employment by Gender\*\*



## Disability Employment by Race/Ethnicity\*\*



\* Calculations made by the Institute on Disability using the 2016 American Community Survey. Numbers only represent adults between ages 21-64.

\*\* Represents the total adult population served by the Area Agency system during the reporting period.

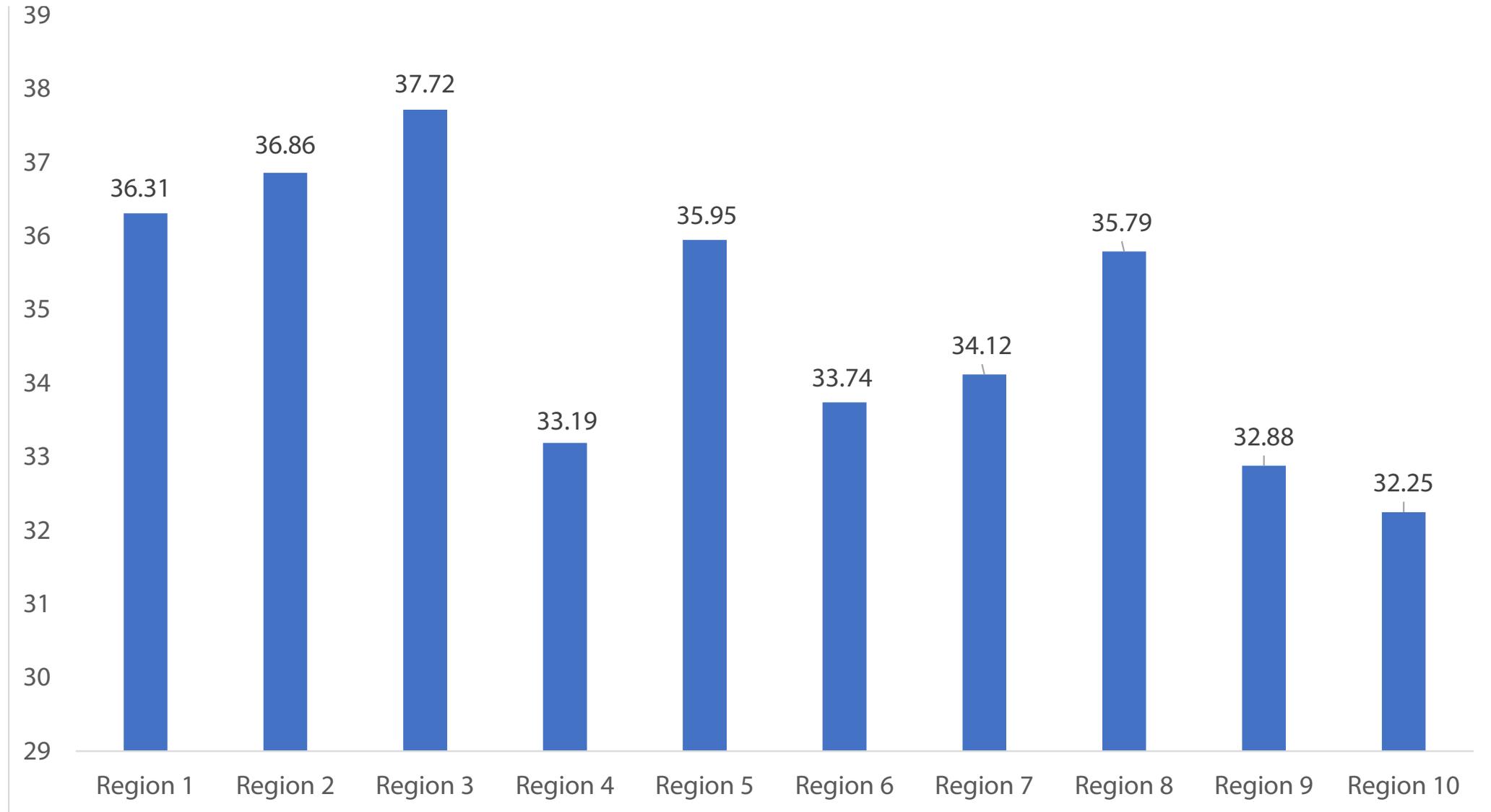
## Average Tenure in Years

	# of JOBS	# of WORKERS	Average Tenure	Median Tenure
Region 1	171	160	5.41	4
Region 2	84	79	6.06	4
Region 3	182	140	5.59	3
Region 4	186	166	7.09	3
Region 5	183	156	5.24	3
Region 6	287	250	5.61	3
Region 7	207	175	4.59	3
Region 8	156	134	6.29	4
Region 9	158	136	9.28	3
Region 10	109	97	7.34	5
<b>TOTAL STATEWIDE</b>	<b>1723</b>	<b>1493</b>	<b>6.11</b>	<b>3</b>

## Total Enumeration Statewide Coverage

	# People Served	% of State Served	Rank
Region 1	368	8.91%	5th
Region 2	223	5.40%	10th
Region 3	317	7.68%	9th
Region 4	527	12.76%	3rd
Region 5	424	10.27%	4th
Region 6	610	14.77%	1st
Region 7	587	14.21%	2nd
Region 8	366	8.86%	6th
Region 9	361	8.74%	7th
Region 10	347	8.40%	8th

# Median Age of Workers By Region



# Employment Statistics By Region

	# of JOBS	# of WORKERS	Total Served	Employment Rate	Rank	PER JOB*				PER WORKER**			
						Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
Region 1	171	160	368	<b>43.48%</b>	2nd	9.87	7.50	\$8.44	\$7.76	10.55	8.00	\$9.02	\$7.94
Region 2	84	79	223	<b>35.43%</b>	8th	14.42	10.00	\$9.53	\$9.00	15.36	12.00	\$10.13	\$9.10
Region 3	182	140	317	<b>44.16%</b>	1st	10.71	8.00	\$7.91	\$7.25	13.92	11.00	\$10.28	\$7.75
Region 4	186	166	527	<b>31.50%</b>	6th	11.90	8.00	\$8.81	\$8.05	13.33	10.00	\$9.88	\$8.75
Region 5	183	156	424	<b>36.79%</b>	5th	12.63	9.00	\$8.90	\$8.24	14.82	10.00	\$10.45	\$9.00
Region 6	287	250	610	<b>40.98%</b>	4th	10.57	8.00	\$8.46	\$8.00	12.10	10.00	\$9.71	\$8.31
Region 7	207	175	587	<b>29.81%</b>	9th	11.89	10.50	\$8.49	\$8.00	14.06	12.00	\$10.04	\$8.36
Region 8	156	134	366	<b>36.61%</b>	7th	9.57	6.50	\$9.16	\$8.52	11.14	8.50	\$10.19	\$9.00
Region 9	158	136	361	<b>37.67%</b>	3rd	13.67	11.50	\$8.68	\$8.00	15.88	13.50	\$10.08	\$8.75
Region 10	109	97	347	<b>27.95%</b>	10th	9.69	6.00	\$8.92	\$8.25	10.88	8.00	\$10.03	\$8.75
<b>TOTAL STATEWIDE</b>	<b>1723</b>	<b>1493</b>	<b>4130</b>			<b>11.36</b>	<b>8</b>	<b>\$8.62</b>	<b>\$8.00</b>	<b>13.11</b>	<b>10</b>	<b>\$9.94</b>	<b>\$8.50</b>
<i>*Per Job - average hourly and average number of hours per job within the region</i>													
<i>**Per Worker - average number of total hours and total wages for all jobs worked</i>													

	# of JOBS	Total Served	% of Statewide Jobs	Rank	# of WORKERS	% of Statewide Workers	Rank	% of State Served	Rank
Region 1	171	368	9.92%	6th	160	10.72%	4th	8.91%	5th
Region 2	84	223	4.88%	10th	79	5.29%	10th	5.40%	10th
Region 3	182	317	10.56%	5th	140	9.38%	6th	7.68%	9th
Region 4	186	527	10.80%	3rd	166	11.12%	3rd	12.76%	3rd
Region 5	183	424	10.62%	4th	156	10.45%	5th	10.27%	4th
Region 6	287	610	16.66%	1st	250	16.74%	1st	14.77%	1st
Region 7	207	587	12.01%	2nd	175	11.72%	2nd	14.21%	2nd
Region 8	156	366	9.05%	8th	134	8.98%	8th	8.86%	6th
Region 9	158	361	9.17%	7th	136	9.11%	7th	8.74%	7th
Region 10	109	347	6.33%	9th	97	6.50%	9th	8.40%	8th
<b>Total</b>	<b>1723</b>	<b>4130</b>	<b>100%</b>		<b>1493</b>	<b>100%</b>		<b>100%</b>	

# Regional Employment Data

To learn more about the commitment to employment from all members of New Hampshire's Area Agency System, please read the Employment Position Statement ([www.dhhs.nh.gov/dcbcs/bds/documents/employpositionstmt.pdf](http://www.dhhs.nh.gov/dcbcs/bds/documents/employpositionstmt.pdf)).

	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
			Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
<b>Region 1: Northern Human Services</b>										
CDS Northern	8	8	10.88	8.00	\$8.76	\$8.07	10.88	8.00	\$8.76	\$8.07
Easter Seals	1	1	9.00	9.00	\$8.50	\$8.50	9.00	9.00	\$8.50	\$8.50
Life Transition Services	5	4	17.60	16.00	\$9.80	\$10.00	17.60	16.00	\$9.80	\$10.00
Lifeshare Inc	1	1	10.00	10.00	\$9.25	\$9.25	10.00	10.00	\$9.25	\$9.25
New Employment Options	1	1	26.00	26.00	\$9.50	\$9.50	26.00	26.00	\$9.50	\$9.50
North Country	12	10	10.67	8.50	\$8.58	\$8.88	10.67	8.50	\$8.58	\$8.88
No Vendor	143	134	9.37	7.00	\$8.35	\$7.25	10.00	7.44	\$8.91	\$7.25
<b>REGIONAL TOTAL</b>	<b>171</b>	<b>160</b>	<b>9.87</b>	<b>7.50</b>	<b>\$8.44</b>	<b>\$7.76</b>	<b>10.55</b>	<b>8.00</b>	<b>\$9.02</b>	<b>\$7.94</b>
<b>Region 2: Pathways of the River Valley</b>										
Community Strategies for NH	1	1	10.00	10.00	\$7.80	\$7.80	10.00	10.00	\$7.80	\$7.80
Crotched Mountain	1	1	10.00	10.00	\$11.15	\$11.15	10.00	10.00	\$11.15	\$11.15
Easter Seals	1	1	2.00	2.00	\$7.25	\$7.25	2.00	2.00	\$7.25	\$7.25
Independent Services Network	6	6	10.08	8.25	\$8.93	\$9.13	10.08	8.25	\$8.93	\$9.13
Life Transition Services	2	2	19.00	19.00	\$8.88	\$8.88	19.00	19.00	\$8.88	\$8.88
North Country	1	1	3.00	3.00	\$9.00	\$9.00	3.00	3.00	\$9.00	\$9.00
Pathways of the River Valley	24	23	13.85	9.00	\$9.70	\$9.50	14.46	9.00	\$10.12	\$10.00
Work Opportunities Unlimited	1	1	3.50	3.50	\$10.20	\$10.20	3.50	3.50	\$10.20	\$10.20
No Vendor	47	43	16.00	15.00	\$9.59	\$9.10	17.49	16.00	\$10.48	\$9.10
<b>REGIONAL TOTAL</b>	<b>84</b>	<b>79</b>	<b>14.42</b>	<b>10.00</b>	<b>\$9.53</b>	<b>\$9.00</b>	<b>15.36</b>	<b>12.00</b>	<b>\$10.13</b>	<b>\$9.10</b>
<b>Region 3: Lakes Region Community Services</b>										
Easter Seals	10	5	4.10	5.00	\$7.71	\$7.25	8.20	7.00	\$15.42	\$16.75
No Vendor	172	135	11.09	8.00	\$7.92	\$7.25	14.12	11.00	\$10.09	\$7.75
<b>REGIONAL TOTAL</b>	<b>182</b>	<b>140</b>	<b>10.71</b>	<b>8.00</b>	<b>\$7.91</b>	<b>\$7.25</b>	<b>13.92</b>	<b>11.00</b>	<b>\$10.28</b>	<b>\$7.75</b>

	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
			Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
<b>Region 4: Community Bridges</b>										
Community Bridges - missing	29	27	14.50	15.00	\$9.23	\$9.20	15.57	15.00	\$9.91	\$9.25
Community Bridges - CM	4	4	21.50	25.00	\$9.13	\$9.50	21.50	25.00	\$9.13	\$9.50
Community Bridges - SDS	37	34	12.50	12.00	\$9.00	\$8.78	13.60	15.00	\$9.79	\$9.00
Community Bridges - SEP	30	25	15.25	15.00	\$9.65	\$9.05	18.30	15.00	\$11.58	\$9.36
Easter Seals	40	32	7.80	6.00	\$7.66	\$7.25	9.75	6.00	\$9.57	\$7.25
Farmsteads of NE	1	1	5.00	5.00	\$7.35	\$7.35	5.00	5.00	\$7.35	\$7.35
Independent Services Network	11	10	7.09	6.00	\$8.08	\$7.75	7.80	6.00	\$8.89	\$8.09
Institute for Professional Practice	3	3	3.58	2.75	\$7.42	\$7.25	3.58	2.75	\$7.42	\$7.25
J Cook Workforce Solutions	6	6	18.00	18.00	\$9.83	\$8.45	18.00	18.00	\$9.83	\$8.45
Lifeshare Inc	1	1	4.00	4.00	\$7.25	\$7.25	4.00	4.00	\$7.25	\$7.25
Living Innovations	1	1	2.00	2.00	\$7.25	\$7.25	2.00	2.00	\$7.25	\$7.25
Residential Resources	1	1	17.00	17.00	\$7.25	\$7.25	17.00	17.00	\$7.25	\$7.25
Siddharth Services	3	3	2.00	2.00	\$8.45	\$8.36	2.00	2.00	\$8.45	\$8.36
Work Opportunities Unlimited	12	11	5.08	3.50	\$9.29	\$8.31	5.55	4.00	\$10.14	\$9.07
No Vendor	7	7	26.14	30.00	\$10.12	\$10.00	26.14	30.00	\$10.12	\$10.00
<b>REGIONAL TOTAL</b>	<b>186</b>	<b>166</b>	<b>11.90</b>	<b>8.00</b>	<b>\$8.81</b>	<b>\$8.05</b>	<b>13.33</b>	<b>10.00</b>	<b>\$9.88</b>	<b>\$8.75</b>

	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
			Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
<b>Region 5: Monadnock Developmental Services</b>										
Chesco Employment	35	30	9.70	7.00	\$9.07	\$8.00	11.25	6.50	\$10.34	\$8.00
Community Strategies for NH	5	5	7.80	4.00	\$9.64	\$9.75	7.80	4.00	\$9.64	\$9.75
Crotched Mountain	2	2	30.00	30.00	\$10.36	\$10.36	30.00	30.00	\$10.36	\$10.36
Easter Seals	3	3	5.00	4.00	\$7.25	\$7.25	5.00	4.00	\$7.25	\$7.25
Monadnock	44	39	19.39	20.00	\$8.72	\$8.00	21.87	20.00	\$9.84	\$8.20
Monadnock - ISO	4	4	18.75	20.00	\$8.65	\$8.68	18.75	20.00	\$8.65	\$8.68
Monadnock - MCST	27	27	15.67	12.00	\$10.47	\$10.00	15.67	12.00	\$10.47	\$10.00
Monadnock Worksource	23	16	5.50	3.00	\$7.98	\$7.50	7.66	4.00	\$11.33	\$8.00
Neurorestorative NH	1	1	3.00	3.00	\$7.75	\$7.75	3.00	3.00	\$7.75	\$7.75
Opportunity Networks	5	4	15.80	10.00	\$8.92	\$9.00	19.75	16.50	\$11.15	\$9.17
Psalm 33	1	1	3.00	3.00	\$9.00	\$9.00	3.00	3.00	\$9.00	\$9.00
Residential Resources	6	4	10.33	6.00	\$8.17	\$8.13	15.50	15.00	\$12.26	\$8.91
Robin Hill Farm	1	1	2.25	2.25	\$8.00	\$8.00	2.25	2.25	\$8.00	\$8.00
Southwestern Community Services	26	19	8.92	6.00	\$8.42	\$8.32	12.53	6.00	\$12.03	\$8.90
<b>REGIONAL TOTAL</b>	<b>183</b>	<b>156</b>	<b>12.63</b>	<b>9.00</b>	<b>\$8.90</b>	<b>\$8.24</b>	<b>14.82</b>	<b>10.00</b>	<b>\$10.45</b>	<b>\$9.00</b>

	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
			Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
<b>Region 6: Gateways Community Services</b>										
Beckett Family	2	1	7.00	7.00	\$8.60	\$8.60	14.00	14.00	\$17.20	\$17.20
Crotched Mountain	2	2	5.50	5.50	\$8.63	\$8.63	5.50	5.50	\$8.63	\$8.63
Easter Seals	21	19	11.26	9.00	\$7.83	\$7.50	12.45	9.50	\$8.65	\$7.62
Gateways Community Services - CDS	24	22	10.08	7.25	\$9.57	\$9.51	11.00	9.00	\$10.44	\$10.13
Independent Services Network	13	12	4.92	4.00	\$8.48	\$8.00	5.33	4.00	\$9.19	\$8.88
Institute for Professional Practice	14	10	6.96	5.50	\$8.01	\$7.25	9.75	5.50	\$11.21	\$7.25
Living Innovations	1	1	6.00	6.00	\$8.25	\$8.25	6.00	6.00	\$8.25	\$8.25
Nashua Center for the Multiply Handi-capped	7	7	2.43	2.00	\$8.34	\$7.25	2.43	2.00	\$8.34	\$7.25
Opportunity Networks	75	66	8.31	6.00	\$8.02	\$7.25	9.44	6.25	\$9.11	\$7.25
The Plus Company	122	104	13.71	15.00	\$8.58	\$8.00	16.08	15.00	\$10.06	\$8.50
Toward Independent Living and Learning	6	6	7.08	6.75	\$10.22	\$10.20	7.08	6.75	\$10.22	\$10.20
<b>REGIONAL TOTAL</b>	<b>287</b>	<b>250</b>	<b>10.57</b>	<b>8.00</b>	<b>\$8.46</b>	<b>\$8.00</b>	<b>12.10</b>	<b>10.00</b>	<b>\$9.71</b>	<b>\$8.31</b>

	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
			Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
<b>Region 7: Moore Center Services</b>										
Alternative Programs	3	3	16.54	20.00	\$8.90	\$9.50	16.54	20.00	\$8.90	\$9.50
Chesco Employment	2	1	12.00	12.00	\$7.25	\$7.25	24.00	24.00	\$14.50	\$14.50
Community Integrated Services	10	9	9.40	6.00	\$8.36	\$8.00	10.44	6.00	\$9.29	\$8.00
Crotched Mountain	1	1	2.00	2.00	\$10.00	\$10.00	2.00	2.00	\$10.00	\$10.00
Easter Seals	21	15	7.95	4.00	\$7.69	\$7.25	11.13	6.00	\$10.77	\$9.60
Granite State Independent Living	8	7	11.25	7.50	\$8.94	\$9.37	12.86	9.00	\$10.22	\$9.00
Independent Services Network	5	5	6.60	2.00	\$9.70	\$8.25	6.60	2.00	\$9.70	\$8.25
Institute for Professional Practice	1	1	2.00	2.00	\$7.25	\$7.25	2.00	2.00	\$7.25	\$7.25
Life Visions	5	5	4.20	4.00	\$8.00	\$7.50	4.20	4.00	\$8.00	\$7.50
Lifeshare Inc	4	4	13.63	10.00	\$9.76	\$9.98	13.63	10.00	\$9.76	\$9.98
Moore Center Services	88	77	12.05	11.00	\$8.05	\$7.25	13.77	12.00	\$9.20	\$7.48
Neurorestorative NH	2	2	6.00	6.00	\$8.25	\$8.25	6.00	6.00	\$8.25	\$8.25
New Employment Options	15	10	17.80	20.00	\$9.75	\$10.00	26.70	25.00	\$14.62	\$13.63
Residential Resources Inc	3	3	12.33	5.00	\$10.85	\$10.60	12.33	5.00	\$10.85	\$10.60
Siddharth Services	7	5	10.29	8.00	\$8.93	\$8.00	14.40	8.00	\$12.50	\$13.00
The Plus Company	1	1	40.00	40.00	\$14.00	\$14.00	40.00	40.00	\$14.00	\$14.00
Work Opportunities Unlimited	23	19	14.78	13.50	\$8.86	\$8.00	17.89	14.00	\$10.73	\$9.00
No Vendor	8	7	11.94	12.00	\$8.86	\$8.88	13.64	12.00	\$10.12	\$10.00
<b>REGIONAL TOTAL</b>	<b>207</b>	<b>175</b>	<b>11.89</b>	<b>10.50</b>	<b>\$8.49</b>	<b>\$8.00</b>	<b>14.06</b>	<b>12.00</b>	<b>\$10.04</b>	<b>\$8.36</b>

	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
			Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
<b>Region 8: One Sky Community Services</b>										
Becket Family Services	3	3	14.67	15.00	\$10.13	\$10.00	14.67	15.00	\$10.13	\$10.00
Crotched Mountain	1	1	4.00	4.00	\$11.50	\$11.50	4.00	4.00	\$11.50	\$11.50
Easter Seals	31	30	10.11	8.00	\$8.32	\$7.25	10.45	8.50	\$8.60	\$7.63
Farmsteads of NE	2	2	4.50	4.50	\$8.99	\$8.99	4.50	4.50	\$8.99	\$8.99
Granite Bay Connections	2	2	11.50	11.50	\$8.63	\$8.63	11.50	11.50	\$8.63	\$8.63
Great Bay Services	2	2	15.00	15.00	\$9.50	\$9.50	15.00	15.00	\$9.50	\$9.50
Institute for Professional Practice	8	7	3.13	2.50	\$7.97	\$7.50	3.57	4.00	\$9.11	\$8.00
Life Visions	1	1	2.00	2.00	\$7.50	\$7.50	2.00	2.00	\$7.50	\$7.50
Lifeshare Inc	14	12	4.64	2.50	\$9.05	\$9.03	5.42	3.50	\$10.56	\$9.11
Living Innovations	23	20	9.38	8.00	\$8.68	\$8.75	10.79	8.50	\$9.98	\$9.00
Monadnock	1	1	8.00	8.00	\$11.23	\$11.23	8.00	8.00	\$11.23	\$11.23
North Country	1	1	4.00	4.00	\$8.00	\$8.00	4.00	4.00	\$8.00	\$8.00
One Sky Futures	21	15	11.79	10.00	\$9.09	\$9.10	16.50	18.00	\$12.72	\$9.70
One Sky	28	22	9.45	6.25	\$8.69	\$8.50	12.02	9.50	\$11.06	\$9.00
Residential Resources	1	1	3.00	3.00	\$7.25	\$7.25	3.00	3.00	\$7.25	\$7.25
Work Opportunities Unlimited	9	8	15.89	17.00	\$8.83	\$9.00	17.88	18.50	\$9.94	\$8.88
No Vendor	8	6	11.38	6.00	\$9.23	\$9.00	15.17	17.00	\$12.30	\$10.10
<b>REGIONAL TOTAL</b>	<b>156</b>	<b>134</b>	<b>9.57</b>	<b>6.50</b>	<b>\$9.16</b>	<b>\$8.52</b>	<b>11.14</b>	<b>8.50</b>	<b>\$10.19</b>	<b>\$9.00</b>

	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
			Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
<b>Region 9: Community Partners</b>										
Cardinal Cushing	1	1	8.00	8.00	\$8.25	\$8.25	8.00	8.00	\$8.25	\$8.25
Community Bridges	1	1	21.00	21.00	\$11.00	\$11.00	21.00	21.00	\$11.00	\$11.00
Community Partners	43	36	13.95	15.00	\$8.72	\$8.50	16.66	15.00	\$10.41	\$9.00
Easter Seals	11	8	9.64	9.00	\$8.27	\$8.00	13.25	11.00	\$11.38	\$8.13
Great Bay Services	4	4	17.50	14.00	\$10.40	\$10.25	17.50	14.00	\$10.40	\$10.25
Institute for Professional Practice	4	4	7.00	4.00	\$8.56	\$7.25	7.00	4.00	\$8.56	\$7.25
Life Coping	2	1	8.00	8.00	\$8.63	\$8.63	16.00	16.00	\$17.25	\$17.25
Living Innovations	3	2	17.33	8.00	\$9.67	\$10.00	26.00	26.00	\$14.50	\$14.50
One Sky	1	1	16.00	16.00	\$7.40	\$7.40	16.00	16.00	\$7.40	\$7.40
No Vendor	88	78	14.13	10.00	\$8.59	\$8.00	15.94	12.00	\$9.70	\$8.38
<b>REGIONAL TOTAL</b>	<b>158</b>	<b>136</b>	<b>13.67</b>	<b>11.50</b>	<b>\$8.68</b>	<b>\$8.00</b>	<b>15.88</b>	<b>13.50</b>	<b>\$10.08</b>	<b>\$8.75</b>

	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
			Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
<b>Region 10: Community Crossroads</b>										
Alternative Programs	1	1	2.00	2.00	\$10.00	\$10.00	2.00	2.00	\$10.00	\$10.00
Becket Family Services	1	1	20.00	20.00	\$9.50	\$9.50	20.00	20.00	\$9.50	\$9.50
Community Crossroads	12	11	9.63	5.00	\$8.94	\$8.25	10.50	6.00	\$9.75	\$8.53
Community Integrated Services, LLC	1	1	10.00	10.00	\$8.00	\$8.00	10.00	10.00	\$8.00	\$8.00
Easter Seals	17	15	7.24	6.00	\$7.96	\$7.25	8.20	7.00	\$9.02	\$7.62
Farmsteads of NE	2	2	6.00	6.00	\$7.30	\$7.30	6.00	6.00	\$7.30	\$7.30
Granite Bay Connections	2	2	13.50	13.50	\$7.63	\$7.63	13.50	13.50	\$7.63	\$7.63
Independent Services Network	3	2	3.33	4.00	\$9.76	\$10.00	5.00	5.00	\$14.64	\$14.64
Institute for Professional Practice	1	1	4.00	4.00	\$8.00	\$8.00	4.00	4.00	\$8.00	\$8.00
Kimi Nichols Center	2	2	15.00	15.00	\$9.05	\$9.05	15.00	15.00	\$9.05	\$9.05
Life Visions	24	21	8.63	6.00	\$9.63	\$8.00	9.86	6.00	\$11.00	\$9.00
Lifeshare Inc	6	5	4.33	3.00	\$8.29	\$8.00	5.20	4.00	\$9.95	\$8.75
Living Innovations	10	10	8.80	6.50	\$8.45	\$8.25	8.80	6.50	\$8.45	\$8.25
Nashua Center for Multiply Handicapped	2	2	5.00	5.00	\$10.18	\$10.18	5.00	5.00	\$10.18	\$10.18
Neurorestorative NH	1	1	4.00	4.00	\$7.75	\$7.75	4.00	4.00	\$7.75	\$7.75
Opportunity Networks	1	1	8.00	8.00	\$7.25	\$7.25	8.00	8.00	\$7.25	\$7.25
Residential Resources Inc	1	1	10.00	10.00	\$10.74	\$10.74	10.00	10.00	\$10.74	\$10.74
Work Opportunities Unlimited	22	18	15.88	14.13	\$9.37	\$9.24	19.40	15.00	\$11.46	\$9.33
<b>REGIONAL TOTAL</b>	<b>109</b>	<b>97</b>	<b>9.69</b>	<b>6.00</b>	<b>\$8.92</b>	<b>\$8.25</b>	<b>10.88</b>	<b>8.00</b>	<b>\$10.03</b>	<b>\$8.75</b>
<b>OVERALL STATEWIDE TOTAL</b>	<b>1723</b>	<b>1494</b>	<b>11.36</b>	<b>8</b>	<b>\$8.62</b>	<b>\$8.00</b>	<b>13.11</b>	<b>10</b>	<b>\$9.94</b>	<b>\$8.50</b>

# Vendor Statistics Statewide

	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
			Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
Alternative Programs	4	4	12.91	14.20	\$9.18	\$9.73	12.91	14.20	\$9.18	\$9.73
Becket Family Services	6	5	13.00	14.50	\$9.51	\$9.73	15.60	15.00	\$11.42	\$10.00
Cardinal Cushing	1	1	8.00	8.00	\$8.25	\$8.25	8.00	8.00	\$8.25	\$8.25
CDS Northern	8	8	10.88	8.00	\$8.76	\$8.07	10.88	8.00	\$8.76	\$8.07
Chesco Employment	37	32	9.82	8.00	\$8.97	\$8.00	11.66	7.00	\$10.48	\$8.00
Community Bridges	30	28	14.72	15.00	\$9.29	\$9.23	15.77	15.00	\$9.95	\$9.37
Community Bridges - CM	4	4	21.50	25.00	\$9.13	\$9.50	21.50	25.00	\$9.13	\$9.50
Community Bridges - SDS	37	34	12.50	12.00	\$9.00	\$8.78	13.60	15.00	\$9.79	\$9.00
Community Bridges - SEP	30	25	15.25	15.00	\$9.65	\$9.05	18.30	15.00	\$11.58	\$9.36
Community Crossroads	12	11	9.63	5.00	\$8.94	\$8.25	10.50	6.00	\$9.75	\$8.53
Community Integrated Services	11	10	9.45	6.00	\$8.33	\$8.00	10.40	8.00	\$9.16	\$8.00
Community Partners	43	36	13.95	15.00	\$8.72	\$8.50	16.66	15.00	\$10.41	\$9.00
Community Strategies for NH	6	6	8.17	4.00	\$9.33	\$9.47	8.17	4.00	\$9.33	\$9.47
Crotched Mountain	7	7	12.43	6.00	\$10.09	\$10.00	12.43	6.00	\$10.09	\$10.00
Easter Seals	156	129	8.49	6.00	\$7.89	\$7.25	10.27	8.00	\$9.54	\$7.39
Farmsteads of NE	5	5	5.20	6.00	\$7.98	\$7.35	5.20	6.00	\$7.98	\$7.35
Gateways Community Services - CDS	24	22	10.08	7.25	\$9.57	\$9.51	11.00	9.00	\$10.44	\$10.13
Granite Bay Connections	4	4	12.50	13.50	\$8.13	\$7.88	12.50	13.50	\$8.13	\$7.88
Granite State Independent Living	8	7	11.25	7.50	\$8.94	\$9.37	12.86	9.00	\$10.22	\$9.00
Great Bay Services	6	6	16.67	14.00	\$10.10	\$9.50	16.67	14.00	\$10.10	\$9.50
Independent Services Network	38	35	6.46	4.00	\$8.70	\$8.19	7.01	5.00	\$9.44	\$8.50
Institute for Professional Practice	31	26	5.40	4.00	\$7.99	\$7.25	6.43	4.00	\$9.52	\$7.25
J Cook Workforce Solutions	6	6	18.00	18.00	\$9.83	\$8.45	18.00	18.00	\$9.83	\$8.45
Kimi Nichols Center	2	2	15.00	15.00	\$9.05	\$9.05	15.00	15.00	\$9.05	\$9.05
Life Coping	2	1	8.00	8.00	\$8.63	\$8.63	16.00	16.00	\$17.25	\$17.25
Life Transition Services	7	7	18.00	16.00	\$9.53	\$10.00	18.00	16.00	\$9.53	\$10.00
Life Visions	30	27	7.67	5.50	\$9.29	\$7.75	8.52	6.00	\$10.32	\$8.00

	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
			Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
Lifeshare Inc	26	23	6.13	3.00	\$8.92	\$8.89	6.93	4.00	\$10.09	\$9.25
Living Innovations	38	34	9.57	8.00	\$8.65	\$8.50	10.70	8.00	\$9.66	\$8.63
Monadnock	44	39	19.39	20.00	\$8.72	\$8.00	21.87	20.00	\$9.84	\$8.20
Monadnock - ISO	5	5	16.60	15.00	\$9.17	\$9.25	16.60	15.00	\$9.17	\$9.25
Monadnock - MCST	27	27	15.67	12.00	\$10.47	\$10.00	15.67	12.00	\$10.47	\$10.00
Monadnock Worksource	23	16	5.50	3.00	\$7.98	\$7.50	7.66	4.00	\$11.33	\$8.00
Moore Center Services	88	77	12.05	11.00	\$8.05	\$7.25	13.77	12.00	\$9.20	\$7.48
Nashua Center for Multiply Handicapped	9	9	3.00	2.00	\$8.75	\$7.50	3.00	2.00	\$8.75	\$7.50
Neurorestorative NH	4	4	4.75	3.50	\$8.00	\$7.75	4.75	3.50	\$8.00	\$7.75
New Employment Options	16	11	18.31	20.00	\$9.73	\$10.00	26.64	5.00	\$14.15	\$10.00
North Country	14	12	9.64	7.50	\$8.57	\$8.88	11.25	8.50	\$10.00	\$9.00
One Sky	29	23	9.67	6.50	\$8.64	\$8.50	12.20	10.00	\$10.90	\$9.00
One Sky Futures	21	15	11.79	10	\$9.09	\$9.10	16.50	18.00	\$12.72	\$9.70
Opportunity Networks	81	71	8.77	6.00	\$8.06	\$7.25	10.00	7.00	\$9.20	\$7.25
Pathways of the River Valley	24	23	13.85	9.00	\$9.70	\$9.50	14.46	9.00	\$10.12	\$10.00
Psalm 33	1	1	3.00	3.00	\$9.00	\$9.00	3.00	3.00	\$9.00	\$9.00
Residential Resources	12	10	10.75	6.50	\$8.90	\$8.13	12.90	12.50	\$10.68	\$8.91
Robin Hill Farm	1	1	2.25	2.25	\$8.00	\$8.00	2.25	2.25	\$8.00	\$8.00
Siddharth Services	10	8	7.80	3.00	\$8.79	\$8.00	9.75	4.50	\$10.98	\$8.68
Southwestern Community Services	26	19	8.92	6.00	\$8.42	\$8.32	12.53	6.00	\$12.03	\$8.90
The Plus Company	123	105	13.92	15.00	\$8.62	\$8.00	16.31	15.00	\$10.10	\$8.50
Toward Independent Living and Learning	6	6	7.08	6.75	\$10.22	\$10.20	7.08	6.75	\$10.22	\$10.20
Work Opportunities Unlimited	67	57	13.38	10.00	\$9.12	\$9.00	15.73	13.50	\$10.72	\$9.15
No Vendor	473	410	11.87	8.00	\$8.41	\$7.75	13.69	10.00	\$9.70	\$8.00
<b>TOTAL STATEWIDE</b>	<b>1723</b>	<b>1494</b>	<b>11.36</b>	<b>8</b>	<b>\$8.62</b>	<b>\$8.00</b>	<b>13.11</b>	<b>10</b>	<b>\$9.94</b>	<b>\$8.50</b>

# Vendor Rankings

Vendor	# of JOBS	Ranking	# of WORKERS	Ranking
Alternative Programs	4	29th	4	29th
Becket Family Services	6	27th	5	28th
Cardinal Cushing	1	31st	1	31st
CDS Northern	8	25th	8	25th
Chesco Employment	37	10th	32	11th
Community Bridges	30	12th	28	12th
Community Bridges - CM	4	29th	4	29th
Community Bridges - SDS	37	10th	34	10th
Community Bridges - SEP	30	12th	25	15th
Community Crossroads	12	21st	11	22nd
Community Integrated Services	11	22nd	10	23rd
Community Partners	43	8th	36	8th
Community Strategies for NH	6	27th	6	27th
Crotched Mountain	7	26th	7	26th
Easter Seals	156	2nd	129	2nd
Farmsteads of NE	5	28th	5	28th
Gateways Community Services - CDS	24	16th	22	17th
Granite Bay Connections	4	29th	4	29th
Granite State Independent Living	8	25th	7	26th
Great Bay Services	6	27th	6	27th
Indepdendent Services Network	38	9th	35	9th
Institute for Professional Practice	31	11th	26	14th
J Cook Workforce Solutions	6	27th	6	27th
Kimi Nichols Center	2	30th	2	30th
Life Coping	2	30th	1	31st
Life Transition Services	7	26th	7	26th

Vendor	# of JOBS	Ranking	# of WORKERS	Ranking
Life Visions	30	12th	27	13th
Lifeshare Inc	26	15th	23	16th
Living Innovations	38	9th	34	10th
Monadnock	44	7th	39	7th
Monadnock - ISO	5	28th	5	28th
Monadnock - MCST	27	14th	27	13th
Monadnock Worksource	23	17th	16	19th
Moore Center Services	88	4th	77	4th
Nashua Center for Multiply Handicapped	9	24th	9	24th
Neurorestorative NH	4	29th	4	29th
New Employment Options	16	19th	11	22nd
North Country	14	20th	12	21st
One Sky	29	13th	23	16th
One Sky Futures	21	18th	15	20th
Opportunity Networks	81	5th	71	5th
Pathways of the River Valley	24	16th	23	16th
Psalm 33	1	31st	1	31st
Residential Resources	12	21st	10	23rd
Robin Hill Farm	1	31st	1	31st
Siddharth Services	10	23rd	8	25th
Southwestern Community Services	26	15th	19	18th
The Plus Company	123	3rd	105	3rd
Toward Independent Living and Learning	6	27th	6	27th
Work Opportunities Unlimited	67	6th	57	6th
No Vendor	473	1st	410	1st

## Vendor Rankings Per Job

Vendor	Average Hours/Week	Ranking	Median Hours/Week	Ranking	Average Wage/Hour	Ranking	Median Wage/Hour	Ranking
Alternative Programs	12.91	16th	14.20	7th	\$9.18	14th	\$9.73	3rd
Becket Family Services	13.00	15th	14.50	6th	\$9.51	11th	\$9.73	3rd
Cardinal Cushing	8.00	37th	8.00	14th	\$8.25	38th	\$8.25	20th
CDS Northern	10.88	24th	8.00	14th	\$8.76	26th	\$8.07	23rd
Chesco Employment	9.82	27th	8.00	14th	\$8.97	21st	\$8.00	24th
Community Bridges	14.72	10th	15.00	5th	\$9.29	13th	\$9.23	9th
Community Bridges - CM	21.50	1st	25.00	1st	\$9.13	16th	\$9.50	5th
Community Bridges - SDS	12.50	17th	12.00	10th	\$9.00	20th	\$8.78	15th
Community Bridges - SEP	15.25	8th	15.00	5th	\$9.65	8th	\$9.05	11th
Community Crossroads	9.63	30th	5.00	21st	\$8.94	22nd	\$8.25	20th
Community Integrated Services	9.45	32nd	6.00	19th	\$8.33	37th	\$8.00	24th
Community Partners	13.95	11th	15.00	5th	\$8.72	28th	\$8.50	17th
Community Strategies for NH	8.17	36th	4.00	22nd	\$9.33	12th	\$9.47	6th
Crotched Mountain	12.43	19th	6.00	19th	\$10.09	4th	\$10.00	2nd
Easter Seals	8.49	35th	6.00	19th	\$7.89	45th	\$7.25	29th
Farmsteads of NE	5.20	45th	6.00	19th	\$7.98	44th	\$7.35	28th
Gateways Community Services - CDS	10.08	26th	7.25	16th	\$9.57	9th	\$9.51	4th
Granite Bay Connections	12.50	18th	13.50	19th	\$8.13	39th	\$7.88	25th
Granite State Independent Living	11.25	23rd	7.50	15th	\$8.94	22nd	\$9.37	7th
Great Bay Services	16.67	5th	14.00	8th	\$10.10	3rd	\$9.50	5th
Independent Services Network	6.46	41st	4.00	22nd	\$8.70	29th	\$8.19	21st
Institute for Professional Practice	5.40	44th	4.00	22nd	\$7.99	43rd	\$7.25	29th
J Cook Workforce Solutions	18.00	4th	18.00	3rd	\$9.83	5th	\$8.45	18th
Kimi Nichols Center	15.00	9th	15.00	5th	\$9.05	19th	\$9.05	11th
Life Coping	8.00	37th	8.00	14th	\$8.63	32nd	\$8.63	16th
Life Transition Services	18.00	4th	16.00	4th	\$9.53	10th	\$10.00	2nd
Life Visions	7.67	39th	5.50	20th	\$9.29	13th	\$7.75	26th

<b>Vendor</b>	<b>Average Hours/Week</b>	<b>Ranking</b>	<b>Median Hours/Week</b>	<b>Ranking</b>	<b>Average Wage/Hour</b>	<b>Ranking</b>	<b>Median Wage/Hour</b>	<b>Ranking</b>
Lifeshare Inc	6.13	42nd	3.00	24th	\$8.92	23rd	\$8.89	13th
Living Innovations	9.57	31st	8.00	14th	\$8.65	30th	\$8.50	17th
Monadnock	19.39	2nd	20.00	2nd	\$8.72	28th	\$8.00	24th
Monadnock - ISO	16.60	16th	15.00	5th	\$9.17	15th	\$9.25	8th
Monadnock - MCST	15.67	7th	12.00	10th	\$10.47	1st	\$10.00	2nd
Monadnock Worksource	5.50	43rd	3.00	24th	\$7.98	44th	\$7.50	27th
Moore Center Services	12.05	20th	11.00	11th	\$8.05	41st	\$7.25	29th
Nashua Center for Multiply Handicapped	3.00	47th	2.00	26th	\$8.75	27th	\$7.50	27th
Neurorestorative NH	4.75	46th	3.50	23rd	\$8.00	42nd	\$7.75	26th
New Employment Options	18.31	3rd	20.00	2nd	\$9.73	6th	\$10.00	2nd
North Country	9.64	29th	7.50	15th	\$8.57	34th	\$8.88	14th
One Sky	9.67	28th	6.50	18th	\$8.64	31st	\$8.50	17th
One Sky Futures	11.79	22nd	10.00	12th	\$9.09	18th	\$9.10	10th
Opportunity Networks	8.77	34th	6.00	19th	\$8.06	40th	\$7.25	29th
Pathways of the River Valley	13.85	13th	9.00	13th	\$9.70	7th	\$9.50	5th
Psalm 33	3.00	47th	3.00	24th	\$9.00	20th	\$9.00	12th
Residential Resources	10.75	25th	6.50	18th	\$8.90	24th	\$8.13	22nd
Robin Hill Farm	2.25	48th	2.25	25th	\$8.00	42nd	\$8.00	24th
Siddharth Services	7.80	38th	3.00	24th	\$8.79	25th	\$8.00	24th
Southwestern Community Services	8.92	33rd	6.00	19th	\$8.42	35th	\$8.32	19th
The Plus Company	13.92	12th	15.00	5th	\$8.62	33rd	\$8.00	24th
Toward Independent Living and Learning	7.08	40th	6.75	17th	\$10.22	2nd	\$10.20	1st
Work Opportunities Unlimited	13.38	14th	10.00	12th	\$9.12	17th	\$9.00	12th
No Vendor	11.87	21st	8.00	14th	\$8.41	36th	\$7.75	26th

# VENDOR RANKINGS PER WORKER

Vendor	Average Hours/Week	Ranking	Median Hours/Week	Ranking	Average Wage/Hour	Ranking	Median Wage/Hour	Ranking
Alternative Programs	12.91	21st	14.20	6th	\$9.18	35th	\$9.73	5th
Becket Family Services	15.60	15th	15.00	5th	\$11.42	6th	\$10.00	4th
Cardinal Cushing	8.00	40th	8.00	14th	\$8.25	43rd	\$8.25	22nd
CDS Northern	10.88	31st	8.00	14th	\$8.76	41st	\$8.07	24th
Chesco Employment	11.66	28th	7.00	15th	\$10.48	12th	\$8.00	25th
Community Bridges	15.77	12th	15.00	5th	\$9.95	22nd	\$9.37	9th
Community Bridges - CM	21.50	3rd	25.00	1st	\$9.13	38th	\$9.50	7th
Community Bridges - SDS	13.60	20th	15.00	5th	\$9.79	25th	\$9.00	14th
Community Bridges - SEP	18.30	4th	15.00	5th	\$11.58	5th	\$9.36	10th
Community Crossroads	10.50	33rd	6.00	17th	\$9.75	26th	\$8.53	19th
Community Integrated Services	10.40	34th	8.00	14th	\$9.16	37th	\$8.00	25th
Community Partners	16.66	7th	15.00	5th	\$10.41	15th	\$9.00	14th
Community Strategies for NH	8.17	39th	4.00	20th	\$9.33	33rd	\$9.47	8th
Crotched Mountain	12.43	26th	6.00	17th	\$10.09	20th	\$10.00	4th
Easter Seals	10.27	35th	8.00	14th	\$9.54	29th	\$7.39	30th
Farmsteads of NE	5.20	46th	6.00	17th	\$7.98	46th	\$7.35	31st
Gateways Community Services - CDS	11.00	30th	9.00	12th	\$10.44	14th	\$10.13	3rd
Granite Bay Connections	12.50	25th	13.50	8th	\$8.13	44th	\$7.88	26th
Granite State Independent Living	12.86	323rd	9.00	12th	\$10.22	17th	\$9.00	14th
Great Bay Services	16.67	6th	14.00	7th	\$10.10	19th	\$9.50	7th
Independent Services Network	7.01	43rd	5.00	18th	\$9.44	32nd	\$8.50	20th
Institute for Professional Practice	6.43	45th	4.00	20th	\$9.52	31st	\$7.25	32nd
J Cook Workforce Solutions	18.00	5th	18.00	3rd	\$9.83	24th	\$8.45	21st
Kimi Nichols Center	15.00	16th	15.00	5th	\$9.05	39th	\$9.05	13th
Life Coping	16.00	11th	16.00	4th	\$17.25	1st	\$17.25	1st
Life Transition Services	18.00	5th	16.00	4th	\$9.53	30th	\$10.00	4th

Vendor	Average Hours/Week	Ranking	Median Hours/Week	Ranking	Average Wage/Hour	Ranking	Median Wage/Hour	Ranking
Life Visions	8.52	38th	6.00	17th	\$10.32	16th	\$8.00	25th
Lifeshare Inc	6.93	44th	4.00	20th	\$10.09	20th	\$9.25	11th
Living Innovations	10.70	32nd	8.00	14th	\$9.66	28th	\$8.63	18th
Monadnock	21.87	2nd	20.00	2nd	\$9.84	23rd	\$8.20	23rd
Monadnock - ISO	16.60	8th	15.00	5th	\$9.17	36th	\$9.25	11th
Monadnock - MCST	15.67	14th	12.00	10th	\$10.47	13th	\$10.00	4th
Monadnock Worksource	7.66	41st	4.00	20th	\$11.33	7th	\$8.00	25th
Moore Center Services	13.77	18th	12.00	10th	\$9.20	34th	\$7.48	29th
Nashua Center for Multiply Handicapped	3.00	48th	2.00	24th	\$8.75	42nd	\$7.50	28th
Neurorestorative NH	4.75	647th	3.50	21st	\$8.00	45th	\$7.75	27th
New Employment Options	26.64	1st	5.00	18th	\$14.15	2nd	\$10.00	4th
North Country	11.25	29th	8.50	13th	\$10.00	21st	\$9.00	14th
One Sky	12.20	27th	10.00	11th	\$10.90	9th	\$9.00	14th
One Sky Futures	16.50	9th	18.00	3rd	\$12.72	3rd	\$9.70	6th
Opportunity Networks	10.00	36th	7.00	15th	\$9.20	34th	\$7.25	32nd
Pathways of the River Valley	14.46	17th	9.00	12th	\$10.12	18th	\$10.00	4th
Psalm 33	3.00	48th	3.00	22nd	\$9.00	40th	\$9.00	14th
Residential Resources	12.90	22nd	12.50	9th	\$10.68	11th	\$8.91	15th
Robin Hill Farm	2.25	49th	2.25	23rd	\$8.00	45th	\$8.00	25th
Siddharth Services	9.75	37th	4.50	19th	\$10.98	8th	\$8.68	17th
Southwestern Community Services	12.53	24th	6.00	17th	\$12.03	4th	\$8.90	16th
The Plus Company	16.31	10th	15.00	5th	\$10.10	19th	\$8.50	20th
Toward Independent Living and Learning	7.08	42nd	6.75	16th	\$10.22	17th	\$10.20	2nd
Work Opportunities Unlimited	15.73	13th	13.50	8th	\$10.72	10th	\$9.15	12th
No Vendor	13.69	19th	10.00	11th	\$9.70	27th	\$8.00	25th

# EMPLOYMENT DATA BY INDUSTRY

INDUSTRY CODE	# of JOBS	# of WORKERS	PER JOB			
			Average Hours/ Week	Median Hours/ Week	Average Wage/ Hour	Median Wage/ Hour
Arts, Entertainment & Media	11	11	6.91	4	\$7.95	\$8.00
Building, Grounds & Maintenance	293	275	9.11	6	\$8.40	\$7.25
Business & Finance	3	3	4.17	3	\$7.66	\$7.47
Community & Social Services	38	38	12.67	10.41	\$8.37	\$8.00
Construction	1	1	30	30	\$11.50	\$11.50
Education & Training	8	8	14.75	9	\$9.26	\$8.00
Farming & Forestry	12	12	12.58	8	\$8.17	\$7.63
Food Preparation & Service	299	286	14.91	12.81	\$8.75	\$8.42
Healthcare Support	20	19	19.45	19.75	\$10.78	\$10.44
Housekeeping & Laundry	205	202	8.69	5	\$8.36	\$7.50
Office & Administrative	101	99	8.02	5	\$8.28	\$7.25
Personal Care	6	6	9.17	8	\$8.42	\$8.00
Production & Manufacturing	140	134	13.31	13.5	\$8.30	\$7.62
Retail & Customer Service	465	448	11.67	9	\$9.00	\$9.00
Transportation	9	9	15.06	18	\$8.94	\$8.35
No Vendor	112	109	9.94	8	\$8.15	\$7.50
<b>TOTAL</b>	<b>1723</b>	<b>1660</b>	<b>11.36</b>	<b>8</b>	<b>\$8.62</b>	<b>\$8.00</b>

## How To Use The Employment Data Report

### 1. Share this with Families, Self-Advocates, Board Members, Family Support Councils, and Staff.

This data report is meant to be a tool to be used for more in-depth discussions about employment efforts regionally and statewide. Please ask questions if there is any information you don't understand. This is a great opportunity for each agency to share information about how it promotes employment and what opportunities and services are available.

The data can be very helpful to individuals and families in trying to select an employment provider. However, it is important to understand that there are more factors to consider when selecting a provider than just performance data alone. Here are some things to consider:

- Does this provider promote employment?
- Does this provider have staff who have been trained using the statewide curriculum called ACRE or who hold a national certification as a Certified Employment Support Professional?
- Does this provider specialize in placing people in specific industries?
- Does this provider serve a high number of people with the most significant disabilities?
- Does this provider offer career development services?
- Does this provider offer any structured skills training opportunities?
- Talk to other families about their satisfaction with various providers.

### 2. Use this report to set goals with staff, your region, your Board, and for your strategic plans.

Don't forget, Area Agencies can generate their own regional report at any time using our new employment data system. The Bureau will generate Employment Reports on a quarterly basis. The next report will be released in September 2017.

### 3. Host an Employment Event. Invite a Panel of Employed Self-Advocates to talk about their work experience, the process they went through to achieve employment, and the impact being employed has had in their life.

Also invite:

- Employment staff to talk about your region's efforts and commitment to employment;
- Employment vendors so they can meet the various employment providers;
- Invite a panel of local employers to talk about how hiring an inclusive workforce makes good business sense;
- Work incentives specialists to talk about the impact of earning income on benefits

Almost everyone who works is financially better off earning income than just receiving benefits. Talk to a work incentives specialist; they will show you the math. You can also visit [www.nhwirc.org](http://www.nhwirc.org) to learn more about work incentives and how to find a trained work incentive specialist.

# Employment

## **About the Program**

The Bureau of Developmental Services (BDS) joins communities and families in providing opportunities for citizens with developmental disabilities or acquired brain disorders to achieve health and independence. In partnership with individuals, families, and community-based service networks, BDS affirms the vision that all citizens should participate in the life of their community while receiving the supports they need to be productive and valued community members.

## **Contact**

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Bureau of Developmental Services  
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***This document is available in alternative formats upon request***