

NH Developmental Services Employment Data Report

July 1, 2017-December 31, 2017



	June 2016	December 2016	June 2017	December 2017	Change (6 months)	Change (12 months)
People Receiving Services (age 21-64)	4,008	4,008	4,008	4,095	87	87
Total number of people employed, excluding self employment, paid minimum wage or above	1,392	1,440	1,470	1,437	-33	-3
Total number of jobs excluding self-employment paid minimum wage or above.	1,640	1,640	1,709	1,667	-42	27
People who have self employment	64	64	63	69	6	5
People Employed, including self employment (Ages 21-64)	1,456	1,504	1,533	1,506	-27	2
Total Employed as a percentage of Total Served, including self employment	36.33%	37.50%	38.20%	36.7%	-1.5%	-0.8%
Statewide pay per hour based on total Number of Jobs, excluding self employment	\$8.43	\$8.45	\$8.54	\$8.59	\$0.05	\$0.14
Statewide number of hours per week based on total number of jobs, excluding self employment	11	10.07	11.2	11.3	0.1	1.23
Number of workers with more than one job, excluding self employment.	**	**	239	230	230	230
Statewide pay per hour based on total employment per worker.	**	**	\$9.94	\$9.98	\$0.04	\$9.98
Statewide hours per week based on total employment per worker.	**	**	10	13.2	3.2	13.2

* There are some people who have both hourly wages and self-employment.

** Data not yet reported on.



Disability Employment - United States *

	Total United States	Any Disability	Cognitive Disability
Count	185,377,144	20,312,673	8,524,807
Employed	133,714,976	6,819,287	1,995,504
Percent Employed	72.13%	33.57%	23.41%
Wages - Annual			
<i>Mean</i>	\$35,654.45	\$13,127.4	\$7,079.89
<i>Median</i>	\$22,463	0	0

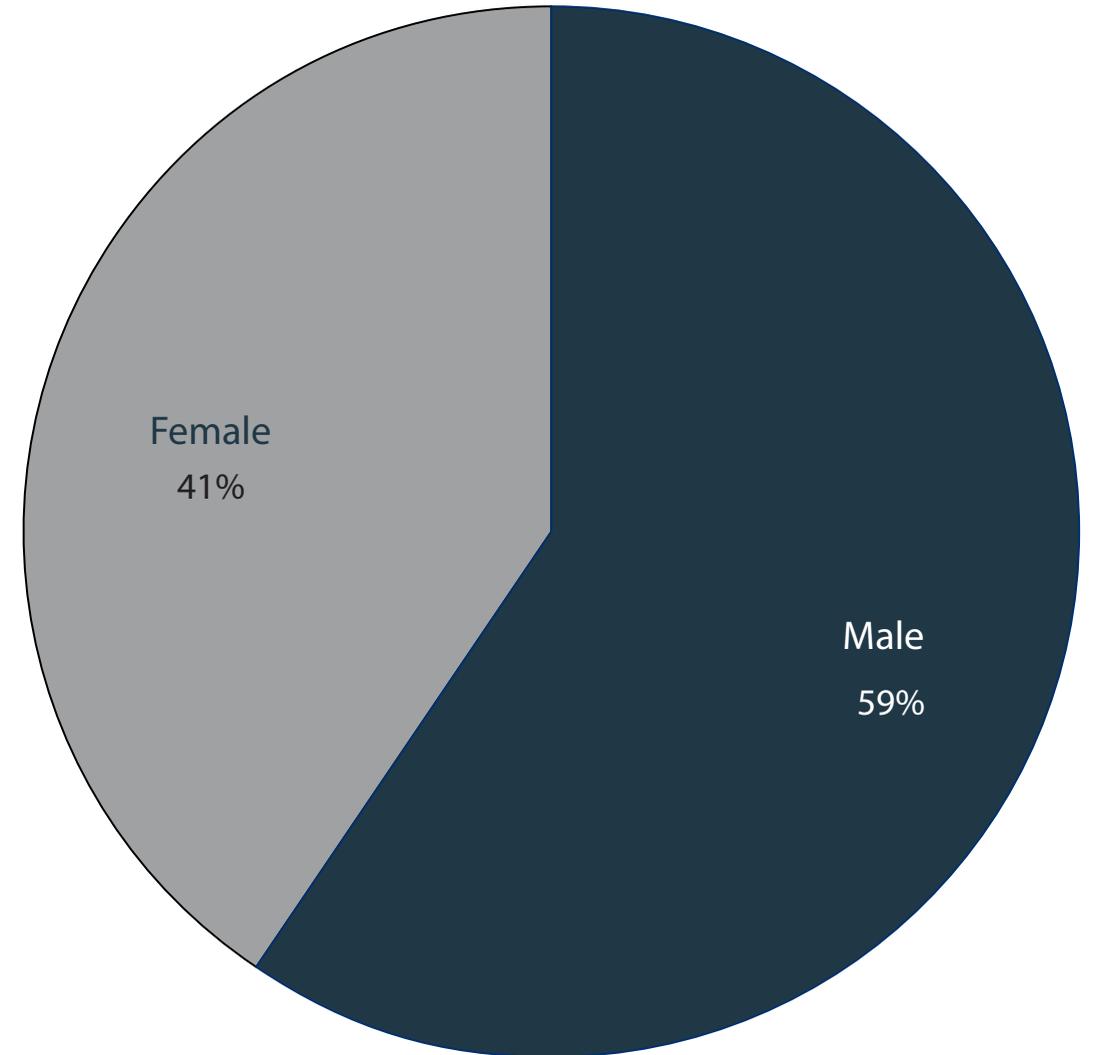
Disability Employment - New Hampshire *

	Total New Hampshire	Any Disability	Cognitive Disability
Count	792,143	82,688	36,187
Employed	624,896	33,307	10,776
Percent Employed	78.89%	40.28%	29.78%
Wages - Annual			
<i>Mean</i>	\$41,594.69	\$15,330.20	\$7,590.17
<i>Median</i>	\$30,414	0	0

Disability Employment Gap - US/NH *

	Total United States	Any Disability	Cognitive Disability
Employment Gap	6.76%	6.71%	6.37%
Annual Wage Gap			
<i>Mean</i>	\$5,940.24	\$2,202.80	\$510.28
<i>Median</i>	\$7,951	0	0

Disability Employment by Gender**



* Calculations made by the Institute on Disability using the 2016 American Community Survey. Numbers only represent adults between ages 21-64.

** Represents the total adult population served by the Area Agency system during the reporting period.

Employment Statistics By Region

	Total Served	Total Working (unduplicated)	Employment Rate
Region 1	364	160	43.9%
Region 2	225	79	35.1%
Region 3	321	139	43.4%
Region 4	523	140	26.7%
Region 5	417	159	38.1%
Region 6	587	245	41.7%
Region 7	581	170	29.2%
Region 8	368	125	33.97%
Region 9	358	127	35.4%
Region 10	351	93	26.4%
Total Wage Employment	4,095	1,437	35.0%

** Figures reflect total working excluding self employment.*

	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
			Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
Region 1	173	160	9.87	7.79	8.46	7.75	10.67	8.00	9.14	8.00
Region 2	84	79	14.19	10.00	9.39	9.00	15.09	10.00	9.98	9.10
Region 3	182	139	10.67	8.00	7.91	7.25	13.97	11.00	10.36	7.90
Region 4	159	140	11.41	8.00	8.78	8.00	12.87	10.00	9.97	8.77
Region 5	190	159	12.28	9.00	8.79	8.00	14.68	11.00	10.45	9.00
Region 6	281	245	10.27	7.00	8.47	8.00	11.77	10.00	9.68	8.40
Region 7	198	170	12.60	11.50	8.49	8.00	14.68	12.00	9.89	8.00
Region 8	146	125	9.78	6.75	8.74	8.55	11.43	9.50	10.21	9.00
Region 9	148	127	13.65	12.00	8.66	8.00	15.91	15.00	10.03	8.25
Region 10	106	93	9.60	6.00	8.89	8.25	10.88	8.00	10.04	9.00
TOTAL STATEWIDE	1667	1437	11.3	8	\$8.59	\$8.00	13.2	10	\$9.98	\$8.59

Regional Employment Data

To learn more about the commitment to employment from all members of New Hampshire's Area Agency System, please read the Employment Position Statement (www.dhhs.nh.gov/dcbcs/bds/documents/employpositionstmt.pdf).

	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
			Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
Region 1: Northern Human Services										
CDS Northern	9	8	11	12	\$8.73	\$8.13	12.38	14	\$9.83	\$9.07
Easter Seals	1	1	13	13	\$8.50	\$8.50	13	13	\$8.50	\$8.50
Life Transition Services	5	5	17.6	16	\$9.80	\$10.00	17.6	16	\$9.80	\$10.00
Lifeshare Inc	1	1	10	10	\$9.25	\$9.25	10	10	\$9.25	\$9.25
New Employment Options	1	1	26	26	\$9.50	\$9.50	26	26	\$9.50	\$9.50
North Country	11	10	9.82	8	\$8.45	\$8.75	10.8	9	\$9.30	\$9.00
No Vendor	145	134	9.4	7.25	\$8.38	\$7.25	10.17	8	\$9.07	\$7.60
REGIONAL TOTAL	173	160	13.8	12	\$8.94	\$8.75	14.28	13	\$9.32	\$9.07
Region 2: Pathways of the River Valley										
Community Strategies for NH	1	1	10.00	10.00	7.80	7.80	10.00	10.00	7.80	7.80
Crotched Mountain	1	1	10.00	10.00	11.15	11.15	10.00	10.00	11.15	11.15
Easter Seals	1	1	3.00	3.00	7.25	7.25	3.00	3.00	7.25	7.25
Independent Services Network	7	6	8.21	5.00	8.69	8.25	9.58	5.75	10.14	9.88
Life Transition Services	3	3	13.33	12.00	8.33	8.75	13.33	12.00	8.33	8.75
North Country	1	1	3.00	3.00	9.00	9.00	3.00	3.00	9.00	9.00
Pathways of the River Valley	24	23	13.90	9.00	9.70	9.50	14.50	9.00	10.12	10.00
Work Opportunities Unlimited	1	1	3.50	3.50	10.20	10.20	3.50	3.50	10.20	10.20
No Vendor	45	42	16.26	12.00	9.43	9.10	17.42	16.00	10.11	9.10
REGIONAL TOTAL	84	79	9.02	9.00	9.06	9.00	9.37	9.00	9.34	9.10
Region 3: Lakes Region Community Services										
Easter Seals	8	4	2.88	2.50	7.53	7.25	5.75	6.50	15.06	14.50
No Vendor	174	135	11.02	8.00	7.93	7.25	14.21	11.00	10.22	7.90

	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
			Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
REGIONAL TOTAL	182	139	6.95	5.25	7.73	7.25	9.98	8.75	12.64	11.20
Region 4: Community Bridges										
Community Bridges - missing	29	27	14.86	15.00	9.20	9.20	15.96	15.00	9.88	9.25
Community Bridges - CM	4	4	21.50	25.00	9.13	9.50	21.50	25.00	9.13	9.50
Community Bridges - SDS	25	23	11.24	12.00	8.71	8.50	11.24	12.00	9.46	8.75
Community Bridges - SEP	27	23	14.57	15.00	9.55	9.00	17.11	15.00	11.21	9.00
Easter Seals	35	27	7.19	6.00	7.75	7.25	9.31	8.00	10.04	7.35
Farmsteads of NE	1	1	5.00	5.00	7.35	7.35	5.00	5.00	7.35	7.35
Independent Services Network	10	9	7.60	6.00	8.37	7.88	8.44	6.00	9.30	8.43
Institute for Professional Practice	2	2	3.38	3.38	7.25	7.25	3.38	3.38	7.25	7.25
J Cook Workforce Solutions	5	5	13.20	5.00	9.67	7.50	13.20	5.00	9.67	7.50
Lifeshare Inc	1	1	4.00	4.00	7.25	7.25	4.00	4.00	7.25	7.25
Living Innovations	1	1	2.00	2.00	7.25	7.25	2.00	2.00	7.25	7.25
Residential Resources	1	1	17.00	17.00	7.25	7.25	17.00	17.00	7.25	7.25
Siddharth Services	3	2	2.00	2.00	8.57	8.36	3.00	3.00	12.86	12.86
Work Opportunities Unlimited	10	9	4.80	3.50	9.33	8.31	5.33	4.00	10.36	10.00
No Vendor	5	5	30.00	30.00	10.37	10.00	30.00	30.00	10.37	10.00
REGIONAL TOTAL	159	140	10.56	6.00	8.47	7.88	11.10	6.00	9.24	8.43
Region 5: Monadnock Developmental Services										
Chesco Employment	33	28	9.55	8.00	9.05	7.88	11.25	8.50	10.34	7.63
Community Strategies for NH	4	4	8.75	4.00	9.75	9.88	8.75	4.00	9.75	9.88
Crotched Mountain	2	2	13.25	13.25	7.25	7.25	13.25	13.25	7.25	7.25
Easter Seals	3	3	8.00	8.00	7.25	7.25	8.00	8.00	7.25	7.25
Monadnock	45	39	18.47	20.00	8.72	8.00	21.31	20.00	10.07	8.24
Monadnock - ISO	9	9	16.61	15.00	9.39	9.19	16.61	15.00	9.39	9.19
Monadnock - MCST	29	27	15.10	12.00	10.21	10.00	16.22	15.00	10.96	10.00
Neurorestorative NH	1	1	3.00	3.00	7.75	7.75	3.00	3.00	7.75	7.75

	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
			Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
Monadnock Worksource	22	16	4.93	3.00	7.83	7.38	6.78	4.00	10.76	8.11
Opportunity Networks	4	4	16.00	9.00	8.40	8.50	16.00	9.00	8.40	8.50
Psalm 33	1	1	3.00	3.00	9.00	9.00	3.00	3.00	9.00	9.00
Residential Resources	6	4	10.83	6.00	7.91	8.00	16.25	16.50	11.87	8.13
Robin Hill Farm	1	1	2.00	2.00	8.00	8.00	2.00	2.00	8.00	8.00
Southwestern Community Services	30	20	8.97	6.00	8.18	8.00	13.45	11.50	12.27	9.75
REGIONAL TOTAL	190	159	9.89	7.00	8.48	8.00	11.13	8.75	9.50	8.19
Region 6: Gateways Community Services										
Beckett Family	2	1	7.00	7.00	8.60	8.60	14.00	14.00	17.20	17.20
Crotched Mountain	2	2	5.50	5.50	8.63	8.63	5.50	5.50	8.63	8.63
Easter Seals	18	18	12.33	10.50	7.86	7.33	12.33	10.50	7.86	7.33
Gateways Community Services - CDS	29	26	11.38	10.00	9.26	8.63	12.69	11.00	9.97	10.00
Independent Services Network	12	11	5.17	4.00	8.50	8.25	5.65	4.00	9.27	9.00
Institute for Professional Practice	14	11	6.32	4.50	7.88	7.25	8.05	5.00	10.03	7.25
Living Innovations	1	1	6.00	6.00	8.25	8.25	6.00	6.00	8.25	8.25
Nashua Center for the Multiply Handi-capped	5	5	2.20	2.00	7.98	7.25	2.20	2.00	7.98	7.25
Opportunity Networks	77	66	7.59	6.00	8.03	7.25	8.61	6.00	9.39	7.75
The Plus Company	115	98	13.16	12.00	8.67	8.25	15.44	15.00	10.18	8.50
Toward Independent Living and Learning	6	6	7.08	6.75	10.20	10.20	7.08	6.75	10.20	10.20
REGIONAL TOTAL	281	245	10.27	7.00	8.47	8.00	11.77	10.00	9.68	8.40
Region 7: Moore Center Services										
Alternative Programs	3	3	23.21	20	\$8.90	\$9.50	23.21	20	\$8.90	\$9.50
Chesco Employment	2	1	12	12	\$7.25	\$7.25	24	24	\$14.50	\$14.50
Community Integrated Services	8	7	13.25	12	\$9.15	\$8.38	15.14	15	\$10.45	\$8.75
Crotched Mountain	1	1	2	2	\$10.00	\$10.00	2	2	\$10.00	\$10.00
Easter Seals	17	15	9.18	4.5	\$7.60	\$7.25	10.4	0.5	\$8.62	\$7.25

	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
			Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
Granite State Independent Living	7	6	9.29	8	\$8.97	\$9.00	10.83	10	\$10.47	\$8.75
Independent Services Network	4	4	7.75	7	\$10.17	\$9.72	7.75	7	\$10.17	\$9.72
Institute for Professional Practice	1	1	2	2	\$7.25	\$7.25	2	2	\$7.25	\$7.25
J Cook Workforce Solutions	1	1	40	40	\$10.00	\$10.00	40	40	\$10.00	\$10.00
Life Visions	6	5	4	3.5	\$7.92	\$7.50	4.8	4	\$9.50	\$7.50
Lifeshare Inc	5	5	12.9	10	\$9.66	\$9.95	12.9	10	\$9.66	\$9.95
Moore Center Services	81	75	12.45	12	\$7.86	\$7.25	13.44	12	\$8.49	\$7.48
Neurorestorative NH	1	1	10	10	\$9.00	\$9.00	10	10	\$9.00	\$9.00
New Employment Options	14	9	19.07	20	\$9.51	\$10.00	29.67	26	\$14.80	\$17.25
Residential Resources Inc	3	3	12.33	5	\$10.85	\$10.60	12.33	5	\$10.85	\$10.60
Siddharth Services	6	5	11.5	9	\$9.08	\$8.00	13.8	8	\$10.90	\$8.00
The Plus Company	3	1	26.67	24	\$13.25	\$14.00	80	80	\$39.75	\$39.75
Work Opportunities Unlimited	27	20	12.87	10.5	\$8.76	\$8.00	17.38	13.75	\$11.83	\$9.50
No Vendor	8	7	11.56	12	\$8.61	\$8.00	13.21	12	\$9.84	\$8.00
REGIONAL TOTAL	198	170	12.6	11.5	\$8.49	\$8.00	14.68	12	\$9.89	\$8.00
Region 8: One Sky Community Services										
Becket Family Services	3	3	14.67	15	\$10.13	\$10.00	14.67	15	\$10.13	\$10.00
Crotched Mountain	1	1	4	4	\$11.50	\$11.50	4	4	\$11.50	\$11.50
Easter Seals	30	27	10.33	8	\$8.33	\$7.50	11.48	12	\$9.26	\$8.06
Farmsteads of NE	1	1	3	3	\$7.25	\$7.25	3	3	\$7.25	\$7.25
Granite Bay Connections	2	2	11.5	11.5	\$8.63	\$8.63	11.5	11.5	\$8.63	\$8.63
Great Bay Services	7	6	16.71	2	\$8.10	\$8.00	19.5	21	\$9.46	\$8.00
Institute for Professional Practice	7	6	3	2	\$7.96	\$7.25	3.5	3.5	\$9.29	\$8.13
Life Visions	1	1	2	2	\$7.50	\$7.50	2	2	\$7.50	\$7.50
Lifeshare Inc	14	12	4.64	2.5	\$9.05	\$9.03	5.42	3.5	\$10.56	\$9.11
Living Innovations	19	18	8.09	7	\$8.76	\$9.00	8.54	7.5	\$9.25	\$9.00
One Sky Futures	16	12	12.14	0	\$9.30	\$9.18	16.19	17.25	\$12.40	\$10.16

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			Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
One Sky	27	21	9.24	5	\$8.77	\$8.50	11.88	8.63	\$11.27	\$9.00
Residential Resources	2	2	6	6	8.99	8.99	6	6	8.99	8.99
Work Opportunities Unlimited	9	8	15.89	17	\$8.83	\$9.00	17.88	18.5	\$9.94	\$8.88
No Vendor	7	5	12.43	8	\$9.09	\$9.00	17.4	20	\$12.72	\$10.00
REGIONAL TOTAL	146	125	9.78	6.75	\$8.74	\$8.55	11.43	9.5	\$10.21	\$9.00
Region 9: Community Partners										
Cardinal Cushing	1	1	8	8	\$8.25	\$8.25	8	8	\$8.25	\$8.25
Community Bridges	1	1	21	21	\$11.00	\$11.00	21	21	\$11.00	\$11.00
Community Partners	35	29	16.74	16	\$9.27	\$9.00	20.21	20	\$11.19	\$9.50
Easter Seals	8	6	11.13	14.5	\$8.66	\$8.13	14.83	14.5	\$11.54	\$8.13
Great Bay Services	6	5	16.17	13.5	\$9.35	\$8.13	19.4	16	\$11.22	\$12.25
Institute for Professional Practice	4	4	7	4	\$8.56	\$7.25	7	4	\$8.56	\$7.25
Life Coping	2	1	8	8	\$8.63	\$8.63	16	16	\$17.25	\$17.25
Living Innovations	3	2	17.33	8	\$9.33	\$9.00	26	26	\$14.00	\$14.00
One Sky	1	1	16	16	\$7.40	\$7.40	16	16	\$7.40	\$7.40
No Vendor	87	77	12.73	10	\$8.34	\$8.00	14.39	12	\$9.32	\$8.00
REGIONAL TOTAL	148	127	13.65	12	\$8.66	\$8.00	15.91	15	\$10.03	\$8.25
Region 10: Community Crossroads										
Alternative Programs	1	1	2	2	\$10.00	\$10.00	2	2	\$10.00	\$10.00
Community Crossroads	12	11	9.63	5	\$8.94	\$8.25	10.5	6	\$9.75	\$8.53
Easter Seals	17	13	7.76	7	\$7.99	\$7.25	10.15	8	\$10.44	\$10.50
Farmsteads of NE	2	2	5	5	\$7.30	\$7.30	5	5	\$7.30	\$7.30
Granite Bay Connections	2	2	13.5	13.5	\$7.63	\$7.63	13.5	13.5	\$7.63	\$7.63
Independent Services Network	2	2	4	4	\$10.64	\$10.64	4	4	\$10.64	\$10.64
Institute for Professional Practice	1	1	4	4	\$8.00	\$8.00	4	4	\$8.00	\$8.00
Kimi Nichols Center	2	2	15	15	\$9.05	\$9.05	15	15	\$9.05	\$9.05
Life Visions	25	21	8.42	6	\$9.42	\$8.00	10.02	8	\$11.21	\$9.00

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			Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
Lifeshare Inc	6	5	4.33	3	\$8.29	\$8.00	5.2	4	\$9.95	\$8.75
Living Innovations	12	12	8.33	6.5	\$8.40	\$8.00	8.33	6.5	\$8.40	\$8.00
Nashua Center for Multiply Handicapped	2	2	5	5	\$10.18	\$10.18	5	5	\$10.18	\$10.18
Neurorestorative NH	1	1	4	4	\$7.75	\$7.75	4	4	\$7.75	\$7.75
Opportunity Networks	1	1	10	10	\$8.50	\$8.50	10	10	\$8.50	\$8.50
Residential Resources Inc	1	1	10	10	\$10.74	\$10.74	10	10	\$10.74	\$10.74
Work Opportunities Unlimited	19	16	16.49	14.25	\$9.38	\$9.15	19.58	15	\$11.14	\$9.33
REGIONAL TOTAL	106	93	9.6	6	\$8.89	\$8.25	10.88	8	\$10.04	\$9.00
OVERALL STATEWIDE TOTAL	1667	1437	11.3	8	\$8.59	\$8.00	9.2	8	\$9.77	\$9.00

Regional Vendor Statistics

	Region	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
				Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
Alternative Programs											
	7	3	3	23.21	20	\$8.90	\$9.50	23.21	20	\$8.90	\$9.50
	10	1	1	2	2	\$10.00	\$10.00	2	2	\$10.00	\$10.00
STATEWIDE TOTAL											
Becket Family Services											
	6	2	1	7.00	7.00	8.60	8.60	14.00	14.00	17.20	17.20
	8	3	3	14.67	15	\$10.13	\$10.00	14.67	15	\$10.13	\$10.00
STATEWIDE TOTAL											
Cardinal Cushing											
	9	1	1	8	8	\$8.25	\$8.25	8	8	\$8.25	\$8.25
STATEWIDE TOTAL											
CDS Northern											
	1	9	8	11	12	\$8.73	\$8.13	12.38	14	\$9.83	\$9.07
STATEWIDE TOTAL											
Chesco Employment											
	5	33	28	9.55	8	\$9.05	\$7.88	11.25	8.5	\$10.34	\$7.63
	7	2	1	12	12	\$7.25	\$7.25	24	24	\$14.50	\$14.50
STATEWIDE TOTAL											
Community Bridges											
	4	29	27	14.86	15.00	9.20	9.20	15.96	15.00	9.88	9.25
	9	1	1	21	21	\$11.00	\$11.00	21	21	\$11.00	\$11.00
STATEWIDE TOTAL											
Community Bridges - CM											
	4	4	4	21.50	25.00	9.13	9.50	21.50	25.00	9.13	9.50
STATEWIDE TOTAL											

	Region	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
				Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
Community Bridges - SDS											
	4	25	23	11.24	12.00	8.71	8.50	11.24	12.00	9.46	8.75
STATEWIDE TOTAL											
Community Bridges - SEP											
	4	27	23	14.57	15	\$9.55	\$9.00	17.11	15	\$11.21	\$9.00
STATEWIDE TOTAL											
Community Crossroads											
	10	12	11	9.63	5	\$8.94	\$8.25	10.5	6	\$9.75	\$8.53
STATEWIDE TOTAL											
Community Integrated Services											
	7	8	7	13.25	12	\$9.15	\$8.38	15.14	15	\$10.45	\$8.75
STATEWIDE TOTAL											
Community Partners											
	9	35	29	16.74	16	\$9.27	\$9.00	20.21	20	\$11.19	\$9.50
STATEWIDE TOTAL											
Community Strategies for NH											
	2	1	1	10.00	10.00	7.80	7.80	10.00	10.00	7.80	7.80
	5	4	4	8.75	4	\$9.75	\$9.88	8.75	4	\$9.75	\$9.88
STATEWIDE TOTAL											
Crotched Mountain											
	2	1	1	10.00	10.00	11.15	11.15	10.00	10.00	11.15	11.15
	5	2	2	13.25	13.25	\$7.25	\$7.25	13.25	13.25	\$7.25	\$7.25
	6	2	2	5.50	5.50	8.63	8.63	5.50	5.50	8.63	8.63
	7	1	1	2	2	\$10.00	\$10.00	2	2	\$10.00	\$10.00
	8	1	1	4	4	\$11.50	\$11.50	4	4	\$11.50	\$11.50
STATEWIDE TOTAL											

	Region	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
				Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
Easter Seals											
	1	1	1	13	13	\$8.50	\$8.50	13	13	\$8.50	\$8.50
	2	1	1	3.00	3.00	7.25	7.25	3.00	3.00	7.25	7.25
	3	8	4	2.88	2.50	7.53	7.25	5.75	6.50	15.06	14.50
	4	35	27	7.19	6	\$7.75	\$7.25	9.31	8	\$10.04	\$7.35
	5	3	3	8	8	\$7.25	\$7.25	8	8	\$7.25	\$7.25
	6	18	18	12.33	10.50	7.86	7.33	12.33	10.50	7.86	7.33
	7	17	15	9.18	4.5	\$7.60	\$7.25	10.4	0.5	\$8.62	\$7.25
	8	30	27	10.33	8	\$8.33	\$7.50	11.48	12	\$9.26	\$8.06
	9	8	6	11.13	14.5	\$8.66	\$8.13	14.83	14.5	\$11.54	\$8.13
	10	17	13	7.76	7	\$7.99	\$7.25	10.15	8	\$10.44	\$10.50
STATEWIDE TOTAL											
Farmsteads of NE											
	4	1	1	5	5	\$7.35	\$7.35	5	5	\$7.35	\$7.35
	8	1	1	3	3	\$7.25	\$7.25	3	3	\$7.25	\$7.25
	10	2	2	5	5	\$7.30	\$7.30	5	5	\$7.30	\$7.30
STATEWIDE TOTAL											
Gateways Community Services - CDS											
	6	29	26	11.38	10.00	9.26	8.63	12.69	11.00	9.97	10.00
STATEWIDE TOTAL											
Granite Bay Connections											
	8	2	2	11.5	11.5	\$8.63	\$8.63	11.5	11.5	\$8.63	\$8.63
	10	2	2	13.5	13.5	\$7.63	\$7.63	13.5	13.5	\$7.63	\$7.63
STATEWIDE TOTAL											
Granite State Independent Living											
	7	7	6	9.29	8	\$8.97	\$9.00	10.83	10	\$10.47	\$8.75
STATEWIDE TOTAL											

	Region	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
				Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
Great Bay Services											
	8	7	6	16.71	2	\$8.10	\$8.00	19.5	21	\$9.46	\$8.00
	9	6	5	16.17	13.5	\$9.35	\$8.13	19.4	16	\$11.22	\$12.25
STATEWIDE TOTAL											
Independent Services Network											
	2	7	6	8.21	5.00	8.69	8.25	9.58	5.75	10.14	9.88
	4	10	9	7.6	6	\$8.37	\$7.88	8.44	6	\$9.30	\$8.43
	6	12	11	5.17	4.00	8.50	8.25	5.65	4.00	9.27	9.00
	7	4	4	7.75	7	\$10.17	\$9.72	7.75	7	\$10.17	\$9.72
	10	2	2	4	4	\$10.64	\$10.64	4	4	\$10.64	\$10.64
STATEWIDE TOTAL											
Institute for Professional Practice											
	4	2	2	3.38	3.38	\$7.25	\$7.25	3.38	3.38	\$7.25	\$7.25
	6	14	11	6.32	4.50	7.88	7.25	8.05	5.00	10.03	7.25
	7	1	1	2	2	\$7.25	\$7.25	2	2	\$7.25	\$7.25
	8	7	6	3	2	\$7.96	\$7.25	3.5	3.5	\$9.29	\$8.13
	9	4	4	7	4	\$8.56	\$7.25	7	4	\$8.56	\$7.25
	10	1	1	4	4	\$8.00	\$8.00	4	4	\$8.00	\$8.00
STATEWIDE TOTAL											
J Cook Workforce Solutions											
	4	5	5	13.2	5	\$9.67	\$7.50	13.2	5	\$9.67	\$7.50
	7	1	1	40	40	\$10.00	\$10.00	40	40	\$10.00	\$10.00
STATEWIDE TOTAL											
Kimi Nichols Center											
	10	2	2	15	15	\$9.05	\$9.05	15	15	\$9.05	\$9.05
STATEWIDE TOTAL											

	Region	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
				Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
Life Coping											
	9	2	1	8	8	\$8.63	\$8.63	16	16	\$17.25	\$17.25
STATEWIDE TOTAL											
Life Transition Services											
	1	5	5	17.6	16	\$9.80	\$10.00	17.6	16	\$9.80	\$10.00
	2	3	3	13.33	12.00	8.33	8.75	13.33	12.00	8.33	8.75
STATEWIDE TOTAL											
Life Visions											
	7	6	5	4	3.5	\$7.92	\$7.50	4.8	4	\$9.50	\$7.50
	8	1	1	2	2	\$7.50	\$7.50	2	2	\$7.50	\$7.50
	10	25	21	8.42	6	\$9.42	\$8.00	10.02	8	\$11.21	\$9.00
STATEWIDE TOTAL											
Lifeshare Inc											
	2	1	1	10	10	\$9.25	\$9.25	10	10	\$9.25	\$9.25
	4	1	1	4	4	\$7.25	\$7.25	4	4	\$7.25	\$7.25
	7	5	5	12.9	10	\$9.66	\$9.95	12.9	10	\$9.66	\$9.95
	8	14	12	4.64	2.5	\$9.05	\$9.03	5.42	3.5	\$10.56	\$9.11
	10	6	5	4.33	3	\$8.29	\$8.00	5.2	4	\$9.95	\$8.75
STATEWIDE TOTAL											
Living Innovations											
	4	1	1	2	2	\$7.25	\$7.25	2	2	\$7.25	\$7.25
	6	1	1	6.00	6.00	8.25	8.25	6.00	6.00	8.25	8.25
	8	19	18	8.09	7	\$8.76	\$9.00	8.54	7.5	\$9.25	\$9.00
	9	3	2	17.33	8	\$9.33	\$9.00	26	26	\$14.00	\$14.00
	10	12	12	8.33	6.5	\$8.40	\$8.00	8.33	6.5	\$8.40	\$8.00
STATEWIDE TOTAL											
Monadnock											

	Region	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
				Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
	5	45	39	18.47	20	\$8.72	\$8.00	21.31	20	\$10.07	\$8.24
STATEWIDE TOTAL											
Monadnock - ISO											
	5	9	9	16.61	15	\$9.39	\$9.19	16.61	15	\$9.39	\$9.19
STATEWIDE TOTAL											
Monadnock - MCST											
	5	29	27	15.1	12	\$10.21	\$10.00	16.22	15	\$10.96	\$10.00
STATEWIDE TOTAL											
Monadnock Worksource											
	5	22	16	4.93	3	\$7.83	\$7.38	6.78	4	\$10.76	\$8.11
STATEWIDE TOTAL											
Moore Center Services											
	7	81	75	12.45	12	\$7.86	\$7.25	13.44	12	\$8.49	\$7.48
STATEWIDE TOTAL											
Nashua Center for Multiply Handicapped											
	6	5	5	2.20	2.00	7.98	7.25	2.20	2.00	7.98	7.25
	10	2	2	5	5	\$10.18	\$10.18	5	5	\$10.18	\$10.18
STATEWIDE TOTAL											
Neurorestorative NH											
	5	1	1	3	3	\$7.75	\$7.75	3	3	\$7.75	\$7.75
	7	1	1	10	10	\$9.00	\$9.00	10	10	\$9.00	\$9.00
	10	1	1	4	4	\$7.75	\$7.75	4	4	\$7.75	\$7.75
STATEWIDE TOTAL											
New Employment Options											
	1	1	1	26	26	\$9.50	\$9.50	26	26	\$9.50	\$9.50
	7	14	9	19.07	20	\$9.51	\$10.00	29.67	26	\$14.80	\$17.25
STATEWIDE TOTAL											

	Region	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
				Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
North Country											
	1	11	10	9.82	8	\$8.45	\$8.75	10.8	9	\$9.30	\$9.00
	2	1	1	3.00	3.00	9.00	9.00	3.00	3.00	9.00	9.00
STATEWIDE TOTAL											
One Sky											
	8	27	21	9.24	5	\$8.77	\$8.50	11.88	8.63	\$11.27	\$9.00
	9	1	1	16	16	\$7.40	\$7.40	16	16	\$7.40	\$7.40
STATEWIDE TOTAL											
One Sky Futures											
	8	16	12	12.14	0	\$9.30	\$9.18	16.19	17.25	\$12.40	\$10.16
STATEWIDE TOTAL											
Opportunity Networks											
	5	4	4	16	9	\$8.40	\$8.50	16	9	\$8.40	\$8.50
	6	77	66	7.59	6.00	8.03	7.25	8.61	6.00	9.39	7.75
	10	1	1	10	10	\$8.50	\$8.50	10	10	\$8.50	\$8.50
STATEWIDE TOTAL											
Pathways of the River Valley											
	2	24	23	13.90	9.00	9.70	9.50	14.50	9.00	10.12	10.00
STATEWIDE TOTAL											
Psalm 33											
	5	1	1	3	3	\$9.00	\$9.00	3	3	\$9.00	\$9.00
STATEWIDE TOTAL											
Residential Resources											
	4	1	1	17	17	\$7.25	\$7.25	17	17	\$7.25	\$7.25
	5	6	4	10.83	6	\$7.91	\$8.00	16.25	16.5	\$11.87	\$8.13
	7	3	3	12.33	5	\$10.85	\$10.60	12.33	5	\$10.85	\$10.60
	8	2	2	6	6	8.99	8.99	6	6	8.99	8.99

	Region	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
				Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
	10	1	1	10	10	\$10.74	\$10.74	10	10	\$10.74	\$10.74
STATEWIDE TOTAL											
Robin Hill Farm											
	5	1	1	2	2	\$8.00	\$8.00	2	2	\$8.00	\$8.00
STATEWIDE TOTAL											
Siddharth Services											
	4	3	2	2	2	\$8.57	\$8.36	3	3	\$12.86	\$12.86
	7	6	5	11.5	9	\$9.08	\$8.00	13.8	8	\$10.90	\$8.00
STATEWIDE TOTAL											
Southwestern Community Services											
	5	30	20	8.97	6	\$8.18	\$8.00	13.45	11.5	\$12.27	\$9.75
STATEWIDE TOTAL											
The Plus Company											
	6	115	98	13.16	12.00	8.67	8.25	15.44	15.00	10.18	8.50
	7	3	1	26.67	24	\$13.25	\$14.00	80	80	\$39.75	\$39.75
STATEWIDE TOTAL											
Toward Independent Living and Learning											
	6	6	6	7.08	6.75	10.20	10.20	7.08	6.75	10.20	10.20
STATEWIDE TOTAL											
Work Opportunities Unlimited											
	1	1	1	3.50	3.50	10.20	10.20	3.50	3.50	10.20	10.20
	4	10	9	4.8	3.5	\$9.33	\$8.31	5.33	4	\$10.36	\$10.00
	7	27	20	12.87	10.5	\$8.76	\$8.00	17.38	13.75	\$11.83	\$9.50
	8	9	8	15.89	17	\$8.83	\$9.00	17.88	18.5	\$9.94	\$8.88
	10	19	16	16.49	14.25	\$9.38	\$9.15	19.58	15	\$11.14	\$9.33
STATEWIDE TOTAL											
No Vendor											

	1	145	134	9.4	7.25	\$8.38	\$7.25	10.17	8	\$9.07	\$7.60
	2	45	42	16.26	12.00	9.43	9.10	17.42	16.00	10.11	9.10
	3	174	135	11.02	8.00	7.93	7.25	14.21	11.00	10.22	7.90
	4	5	5	30	30	\$10.37	\$10.00	30	30	\$10.37	\$10.00
	7	8	7	11.56	12	\$8.61	\$8.00	13.21	12	\$9.84	\$8.00
	8	7	5	12.43	8	\$9.09	\$9.00	17.4	20	\$12.72	\$10.00
	9	87	77	12.73	10	\$8.34	\$8.00	14.39	12	\$9.32	\$8.00
STATEWIDE TOTAL											

Vendor Statistics Statewide

	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
			Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
Alternative Programs	4	4	17.91	14.82	\$9.18	\$9.73	17.91	14.82	\$9.18	\$9.73
Becket Family Services	5	4	11.60	14.00	\$9.52	\$9.95	14.50	14.50	\$11.90	\$10.69
Cardinal Cushing	1	1	8.00	8.00	\$8.25	\$8.25	8.00	8.00	\$8.25	\$8.25
CDS Northern	9	8	11.00	12.00	\$8.73	\$8.13	12.38	14.00	\$9.83	\$9.07
Chesco Employment	35	29	9.69	8.00	\$8.94	\$7.63	11.69	9.00	\$10.48	\$7.75
Community Bridges	30	28	15.07	5.00	\$9.26	\$9.23	16.14	15.00	\$9.92	\$9.37
Community Bridges - CM	4	4	21.50	25.00	\$9.13	\$9.50	21.50	25.00	\$9.13	\$9.50
Community Bridges - SDS	25	23	11.24	12.00	\$8.71	\$8.50	11.24	12.00	\$9.46	\$8.75
Community Bridges - SEP	27	23	14.57	15.00	\$9.55	\$9.00	17.11	15.00	\$11.21	\$9.00
Community Crossroads	12	11	9.63	5.00	\$8.94	\$8.25	10.50	6.00	\$9.75	\$8.53
Community Integrated Services	8	7	13.25	12.00	\$9.15	\$8.38	15.14	15.00	\$10.45	\$8.75
Community Partners	35	29	16.74	16.00	\$9.27	\$9.00	20.21	20.00	\$11.19	\$9.50
Community Strategies for NH	5	5	9.00	4.00	\$9.36	\$9.75	9.00	4.00	\$9.36	\$9.75
Crotched Mountain	7	7	7.64	5.00	\$9.20	\$10.00	7.64	5.00	\$9.20	\$10.00
Easter Seals	138	115	8.87	7.00	\$7.93	\$7.25	10.64	8.00	\$9.52	\$7.50
Farmsteads of NE	4	4	4.50	4.50	\$7.30	\$7.30	4.50	4.50	\$7.30	\$7.30
Gateways Community Services - CDS	29	26	11.38	10.00	\$9.26	\$8.63	12.69	11.00	\$9.97	\$10.00
Granite Bay Connections	4	4	12.50	13.50	\$8.13	\$7.88	12.50	13.50	\$8.13	\$7.88
Granite State Independent Living	7	6	9.50	8.00	\$8.67	\$9.00	10.83	10.00	\$10.47	\$8.75
Great Bay Services	13	11	16.46	15.00	\$12.57	\$8.00	19.45	20.00	\$10.26	\$8.25
Independent Services Network	35	32	6.70	4.00	\$8.81	\$8.43	7.33	5.00	\$9.64	\$9.25
Institute for Professional Practice	29	25	5.18	3.00	\$7.93	\$7.25	6.01	4.00	\$9.20	\$7.25
J Cook Workforce Solutions	6	6	17.67	10.50	\$9.72	\$7.63	17.67	10.50	\$9.72	\$7.63
Kimi Nichols Center	2	2	15.00	15.00	\$9.05	\$9.05	15.00	15.00	\$9.05	\$9.05
Life Coping	2	1	8.00	8.00	\$8.63	\$8.63	16.00	16.00	\$17.25	\$17.25
Life Transition Services	8	8	16.00	14.00	\$9.25	\$9.50	16.00	14.00	\$9.25	\$9.50
Life Visions	32	27	7.39	5.00	\$9.08	\$7.50	8.76	6.00	\$10.76	\$9.00

	# of JOBS	# of WORKERS	PER JOB				PER WORKER			
			Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour	Average Hours/Week	Median Hours/Week	Average Wage/Hour	Median Wage/Hour
Lifeshare Inc	27	24	6.28	3.00	\$8.94	\$9.00	7.06	4.50	\$10.05	\$9.25
Living Innovations	36	34	8.72	7.50	\$8.64	\$8.50	9.23	7.50	\$8.90	\$8.50
Monadnock	45	39	18.47	20.00	\$8.72	\$8.00	21.31	20.00	\$10.07	\$8.24
Monadnock - ISO	9	9	16.61	15.00	\$9.39	\$9.19	16.61	15.00	\$9.39	\$9.19
Monadnock - MCST	29	27	15.10	12.00	\$10.21	\$10.00	16.22	15.00	\$10.96	\$10.00
Monadnock Worksource	22	16	4.93	3.00	\$7.83	\$7.38	6.78	4.00	\$10.76	\$8.11
Moore Center Services	81	75	12.45	12.00	\$7.86	\$7.25	13.44	12.00	\$8.49	\$7.48
Nashua Center for Multiply Handicapped	7	7	3.00	2.00	\$8.61	\$7.25	3.00	2.00	\$8.61	\$7.25
Neurorestorative NH	3	3	5.67	4.00	\$8.17	\$7.75	5.67	4.00	\$8.17	\$7.75
New Employment Options	15	10	19.53	20.00	\$9.51	\$10.00	29.30	26.00	\$14.27	\$14.13
North Country	12	11	9.25	7.50	\$8.50	\$8.88	10.09	9.00	\$9.27	\$9.00
One Sky	28	22	9.48	5.50	\$8.72	\$8.50	12.07	10.00	\$11.09	\$9.00
One Sky Futures	16	12	12.14	10.00	\$9.30	\$9.18	16.19	17.25	\$12.40	\$10.16
Opportunity Networks	82	71	8.03	6.00	\$8.06	\$7.25	9.27	7.00	\$9.30	\$8.00
Pathways of the River Valley	24	23	13.90	9.00	\$9.70	\$9.50	14.50	9.00	\$10.12	\$10.00
Psalm 33	1	1	3.00	3.00	\$9.00	\$9.00	3.00	3.00	\$9.00	\$9.00
Residential Resources	13	11	10.85	8.00	\$8.92	\$8.00	12.82	10.00	\$10.54	\$8.25
Robin Hill Farm	1	1	2.25	2.25	\$8.00	\$8.00	2.25	2.25	\$8.00	\$8.00
Siddharth Services	9	7	7.70	3.00	\$8.91	\$8.36	10.71	4.00	\$11.46	
Southwestern Community Services	30	20	8.97	6.00	\$8.18	\$8.00	13.45	11.50	\$12.27	\$9.75
The Plus Company	118	99	13.50	12.00	\$8.79	\$8.31	16.09	15.00	\$10.47	\$8.50
Toward Independent Living and Learning	6	6	7.08	6.75	\$10.20	\$10.20	7.08	6.75	\$10.20	\$10.20
Work Opportunities Unlimited	66	54	12.96	9.75	\$9.06	\$9.00	15.84	13.75	\$11.07	\$9.33
No Vendor	471	405	11.57	8.00	\$8.34	\$7.55	13.46	10.25	\$9.68	\$8.00
TOTAL STATEWIDE	1667	1437								

How To Use The Employment Data Report

1. Share this with Families, Self-Advocates, Board Members, Family Support Councils, and Staff.

This data report is meant to be a tool to be used for more in-depth discussions about employment efforts regionally and statewide. Please ask questions if there is any information you don't understand. This is a great opportunity for each agency to share information about how it promotes employment and what opportunities and services are available.

The data can be very helpful to individuals and families in trying to select an employment provider. However, it is important to understand that there are more factors to consider when selecting a provider than just performance data alone. Here are some things to consider:

- Does this provider promote employment?
- Does this provider have staff who have been trained using the statewide curriculum called ACRE or who hold a national certification as a Certified Employment Support Professional?
- Does this provider specialize in placing people in specific industries?
- Does this provider serve a high number of people with the most significant disabilities?
- Does this provider offer career development services?
- Does this provider offer any structured skills training opportunities?
- Talk to other families about their satisfaction with various providers.

2. Use this report to set goals with staff, your region, your Board, and for your strategic plans.

Don't forget, Area Agencies can generate their own regional report at any time using our new employment data system. The Bureau will generate Employment Reports on a quarterly basis. The next report will be released in September 2017.

3. Host an Employment Event. Invite a Panel of Employed Self-Advocates to talk about their work experience, the process they went through to achieve employment, and the impact being employed has had in their life.

Also invite:

- Employment staff to talk about your region's efforts and commitment to employment;
- Employment vendors so they can meet the various employment providers;
- Invite a panel of local employers to talk about how hiring an inclusive workforce makes good business sense;
- Work incentives specialists to talk about the impact of earning income on benefits

Almost everyone who works is financially better off earning income than just receiving benefits. Talk to a work incentives specialist; they will show you the math. You can also visit www.nhwirc.org to learn more about work incentives and how to find a trained work incentive specialist.

Employment

About the Program

The Bureau of Developmental Services (BDS) joins communities and families in providing opportunities for citizens with developmental disabilities or acquired brain disorders to achieve health and independence. In partnership with individuals, families, and community-based service networks, BDS affirms the vision that all citizens should participate in the life of their community while receiving the supports they need to be productive and valued community members.

Contact

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This document is available in alternative formats upon request