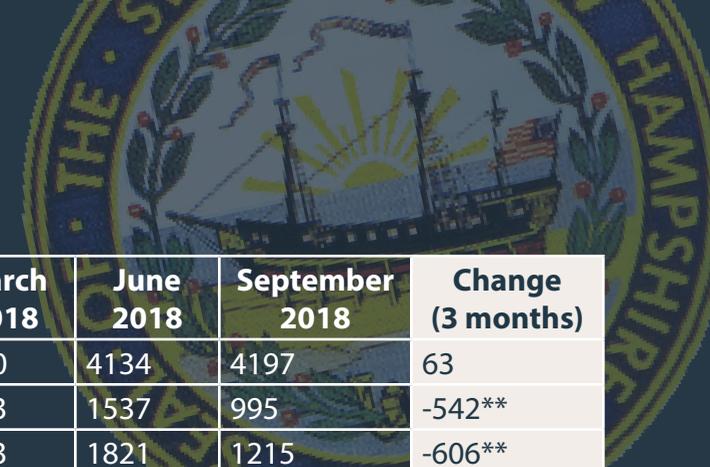


NH Developmental Services Employment Data Report

July 1, 2018-September 30, 2018



	December 2016	June 2017	December 2017	March 2018	June 2018	September 2018	Change (3 months)
People receiving services (age 21-64)	4008	4008	4095	4130	4134	4197	63
Total number of people employed, excluding self-employment, paid minimum wage or above	1440	1470	1437	1493	1537	995	-542**
Total number of jobs excluding self-employment paid minimum wage or above	1640	1709	1667	1723	1821	1215	-606**
People who have self-employment	64	63	69	19	32	62	30
People employed, including self-employment (age 21-64)	1504	1533	1506	1512	1569	1017	-552**
Total employed as a percentage of total served, including self-employment	37.50%	38.20%	36.70%	36.61%	37.95%	24.2%	-13.75%**
Statewide pay per hour based on total number of jobs, excluding self-employment	\$8.45	\$8.54	\$8.59	\$8.62	\$8.65	\$8.62	-\$0.03**
Statewide number of hours per week based on total number of jobs, excluding self-employment	10.07	11.2	11.3	11.36	11.29	11.07	-0.22**
Number of workers with more than one job, excluding self-employment	**	239	230	230	284	105	-179**
Statewide average pay per hour of total employment per worker, excluding self-employment*	**	\$9.94	\$9.98	\$9.94	\$10.18	\$8.67	-\$1.51**
Statewide hours per week based on total employment per worker*	**	10	13.2	13.11	13.34	11.29	-2.05**

*Workers were included if they were employed at two or more jobs concurrently for the entire employment period (7/1/2018-9/30/2018).

** The reduction in the employment rate from 6/30/18-9/30/18 is largely due to exclusion criteria set for the purpose of eligibility considerations as well as for the purpose of quality improvement in data reporting standards. For this quarter a total of 832 records had to be excluded from the statewide results, for the following reasons: 6 due to employee under 21 years of age; 48 workers over the age of 65; 13 employment records with no wage listed; 4 records with wages reported less than the minimum criteria of \$7.25/hour or otherwise missing; 113 records omitted due to fewer than 2 hours worked per week; 628 records excluded due to failure to update the employment record during the reporting period (7/1/18-9/30/18; 19 records were duplicated, and 1 for "other reasons"). The failure to update employment records is anecdotally attributed to workforce shortages, and high turnover in the developmental service system, causing employment staff to prioritize supporting individuals at work, constraining the ability of staff to update records in a timely way. It is suspected that employment rates are higher than indicated in this report.

Statewide Employment Rate	Per Job	Average Hourly Wage	Average Hours Worked Per Week	Average Weekly Earnings	Average Monthly Earnings	Average Yearly Earnings
		\$8.62	11.07	\$95.42	\$413.18	\$4,958.20
	Median Hourly Wage	Median Hours Worked Per Week	Median Weekly Earnings	Median Monthly Earnings	Median Yearly Earnings	
	\$8.00	8	\$64	\$277.12	\$3,325.44	
Per Worker	Average Hourly Wage	Average Hours Worked Per Week	Average Weekly Earnings	Average Monthly Earnings	Average Yearly Earnings	
	\$8.67	11.07	\$112.12	\$485.49	\$5,825.85	

Disability Employment - United States *

	Total United States	Any Disability	Cognitive Disability
Count	185,377,144	20,312,673	8,524,807
Employed	133,714,976	6,819,287	1,995,504
Percent Employed	72.13%	33.57%	23.41%
Wages - Annual			
<i>Mean</i>	\$35,654.45	\$13,127.4	\$7,079.89
<i>Median</i>	\$22,463	0	0

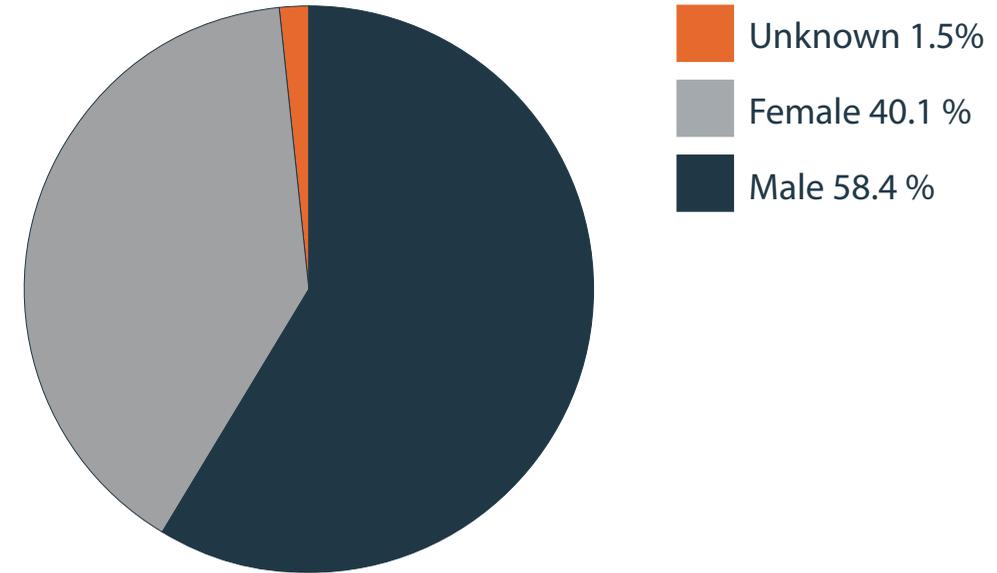
Disability Employment - New Hampshire *

	Total New Hampshire	Any Disability	Cognitive Disability
Count	792,143	82,688	36,187
Employed	624,896	33,307	10,776
Percent Employed	78.89%	40.28%	29.78%
Wages - Annual			
<i>Mean</i>	\$41,594.69	\$15,330.20	\$7,590.17
<i>Median</i>	\$30,414	0	0

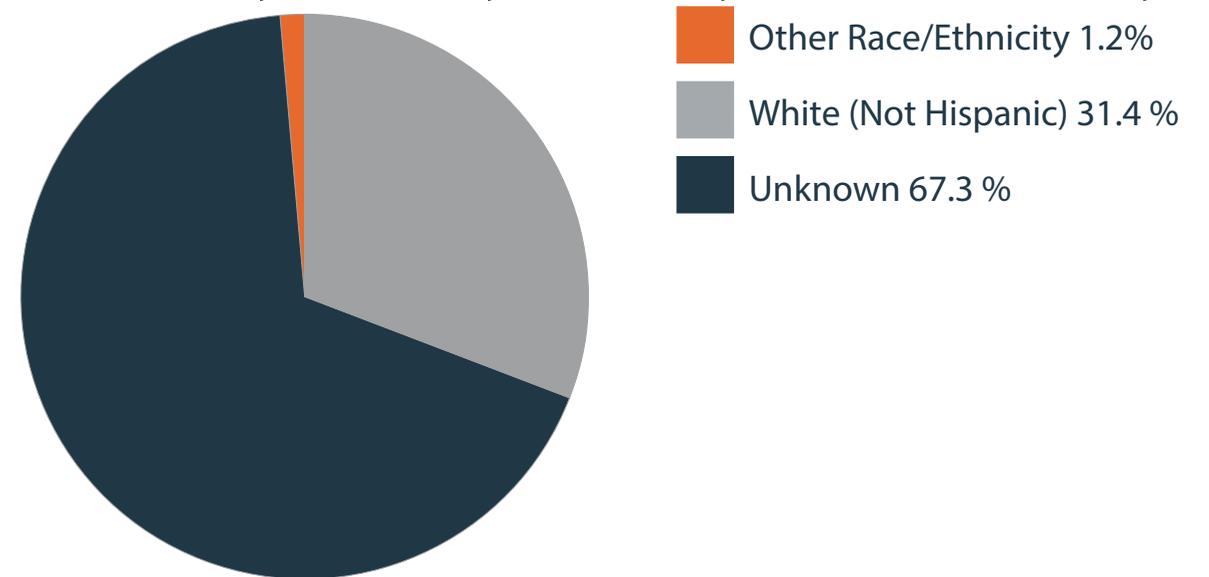
Disability Employment Gap - US/NH *

	Total United States	Any Disability	Cognitive Disability
Employment Gap	6.76%	6.71%	6.37%
Annual Wage Gap			
<i>Mean</i>	\$5,940.24	\$2,202.80	\$510.28
<i>Median</i>	\$7,951	0	0

Disability Employment by Gender**



Disability Employment by Race/Ethnicity**



* Calculations made by the Institute on Disability using the 2016 American Community Survey. Numbers only represent adults between ages 21-64.

** Represents the total adult population served by the Area Agency system during the reporting period.

Average Tenure in Years

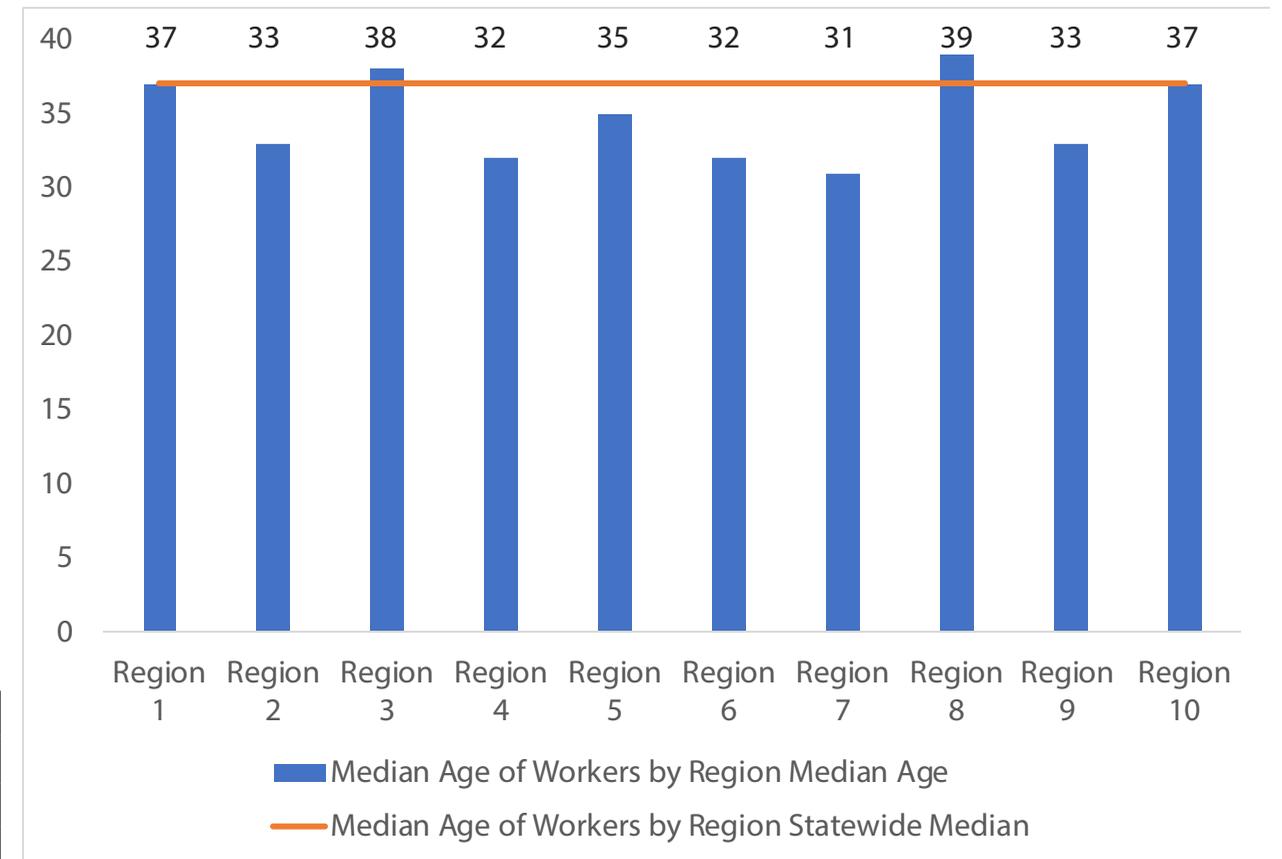
	# of JOBS	# of WORKERS*	Average Tenure	Median Tenure
Region 1	80	61	7.03	4.5
Region 2	88	79	6.17	4
Region 3	183	137	5.89	3
Region 4	103	75	4.7	1
Region 5	133	100	6.64	2
Region 6	273	221	5.36	3
Region 7	166	130	4.88	2
Region 8	63	48	4.84	3
Region 9	84	68	3.78	2
Region 10	42	36	6.05	2
TOTAL STATEWIDE	1215	955	5.43	3

* Represents an unduplicated count of any person who worked at least one job during the quarter.

Total Enumeration Statewide Coverage

	# People Served	% of State Served	Rank
Region 1	367	8.74%	6th
Region 2	228	5.43%	10th
Region 3	318	7.58%	9th
Region 4	545	12.99%	3rd
Region 5	444	10.58%	4th
Region 6	616	14.68%	1st
Region 7	592	14.11%	2nd
Region 8	382	9.10%	5th
Region 9	348	8.29%	8th
Region 10	357	8.51%	7th
TOTAL STATEWIDE	4197	100.00%	

Median Age of Workers By Region Compared to Statewide Median



Employment Statistics By Region

	# of JOBS	# of WORKERS	Total Served	Employment Rate	Rank	PER JOB*		PER WORKER*	
						Median Hours/Week	Median Wage/Hour	Median Hours/Week	Median Wage/Hour
Region 1	80	61	367	16.62%	7th	10.1	\$7.80	8.9	\$7.25
Region 2	88	79	228	34.65%	3rd	10	\$9.13	10	\$9.50
Region 3	183	137	318	43.08%	1st	8	\$7.25	8	\$7.25
Region 4	103	75	545	13.76%	8th	6	\$7.75	6	\$8.00
Region 5	133	100	444	22.52%	4th	8	\$8.10	8	\$8.24
Region 6	273	221	616	35.88%	2nd	9	\$8.00	9	\$8.00
Region 7	166	130	592	21.96%	5th	10	\$8.00	10.38	\$8.00
Region 8	63	48	382	12.57%	9th	7	\$8.00	6.83	\$8.50
Region 9	84	68	348	19.54%	6th	14.44	\$9.08	12.5	\$9.00
Region 10	42	36	357	10.08%	10th	6	\$8.00	6	\$8.00
TOTAL STATEWIDE	1215	955	4197	22.75%		8	\$8.00	11.29	\$8.67
<i>*Per Job - average hourly wages and average number of hours per job within the region</i>									

	# of JOBS	Total Served	% of Statewide Jobs	Rank	# of WORKERS	% of Statewide Workers	Rank	% of State Served	Rank
Region 1	80	367	21.80%	7th	61	16.62%	7th	8.74%	6th
Region 2	88	228	38.60%	3rd	79	34.65%	3rd	5.43%	10th
Region 3	183	318	57.55%	1st	137	43.08%	1st	7.58%	9th
Region 4	103	545	18.90%	8th	75	13.76%	8th	12.99%	3rd
Region 5	133	444	29.95%	4th	100	22.52%	4th	10.58%	4th
Region 6	273	616	44.32%	2nd	221	35.88%	2nd	14.68%	1st
Region 7	166	592	28.04%	5th	130	21.96%	5th	14.11%	2nd
Region 8	63	382	16.49%	9th	48	12.57%	9th	9.10%	5th
Region 9	84	348	24.14%	6th	68	19.54%	6th	8.29%	8th
Region 10	42	357	11.76%	10th	36	10.08%	10th	8.51%	7th
Total	1215	4197			955			100.00%	

Regional Employment Data

To learn more about the commitment to employment from all members of New Hampshire's Area Agency System, please read the Employment Position Statement (www.dhhs.nh.gov/dcbcs/bds/documents/employpositionstmt.pdf).

	# of JOBS	# of WORKERS	PER JOB		PER WORKER	
			Median Hours/Week	Median Wage/Hour	Median Hours/Week	Median Wage/Hour
Region 1: Northern Human Services						
CDS - Northern Human Services	3	3	4	\$8.00	4	\$8.00
Easter Seals NH, Inc.	1	1	9	\$8.50	9	\$8.50
Life Transition Services	4	2	32.5	\$9.25	9	\$10.31
Lifeshare, Inc.	1	1	12	\$9.25	12	\$9.25
North Country	7	4	10.1	\$7.80	14.5	\$14.50
No Vendor	64	50	9.78	\$7.25	9	\$7.25
REGIONAL TOTAL	80	61	10.1	\$7.80	8.9	\$7.25
Region 2: Pathways of the River Valley						
Community Strategies for NH	1	1	10.00	\$11.75	10.00	\$11.75
Crotched Mountain	1	1	10.00	\$11.15	10.00	\$11.15
Easter Seals NH, Inc.	1	1	2.00	\$7.25	2.00	\$7.25
Independent Services Network	7	7	6	\$8.50	6	\$8.50
Life Transition Services	2	2	11.5	\$10.20	11.5	\$10.20
Pathways of the River Valley	21	20	10	\$9.33	9	\$10.00
Visions for Creative Housing Solutions, Inc.	7	7	16.5	\$10.10	16.5	\$10.10
Work Opportunities Unlimited, Inc.	1	1	3.50	\$10.20	3.50	\$10.20
No Vendor	47	39	12	\$9.00	12	\$9.00
REGIONAL TOTAL	88	79	10	\$9.13	10	\$9.50
Region 3: Lakes Region Community Services						
Easter Seals NH, Inc.	8	5	5.5	\$7.25	5	\$7.25
Lakes Region Community Services	2	1	3.5	\$7.25	3.5	\$7.25
No Vendor	173	131	8	\$7.25	8	\$7.25
REGIONAL TOTAL	183	137	8	\$7.25	8	\$7.25

	# of JOBS	# of WORKERS	PER JOB		PER WORKER	
			Median Hours/Week	Median Wage/Hour	Median Hours/Week	Median Wage/Hour
Region 4: Community Bridges						
Community Bridges	1	1	15.00	\$7.25	15.00	\$7.25
Community Bridges SDS	5	5	14	\$10.00	14	\$10.00
Community Bridges SEP	15	10	18	\$10.00	17	\$10.00
Easter Seals NH, Inc.	48	30	4.25	\$7.25	6	\$7.25
Independent Services Network	11	11	6	\$7.75	6	\$7.75
Institute of Professional Practice, Inc.	2	2	2.63	\$7.25	2.63	\$7.25
J. Cook Workforce Solutions	6	6	11	\$8.58	11	\$8.58
Residential Resources Inc.	1	1	17.00	\$7.25	17.00	\$7.25
Siddharth Services Inc.	5	2	2	\$8.36	2	\$8.36
Work Opportunities Unlimited, Inc.	9	7	4	\$9.07	4	\$9.13
REGIONAL TOTAL	103	75	6	\$7.75	6	\$8.00
Region 5: Monadnock Developmental Services						
Chesco Employment	27	21	8	\$8.00	6	\$7.50
Comfort Keepers	2	2	6	\$9.13	6	\$9.13
Community Strategies for NH	3	3	4	\$9.19	4	\$9.19
Crotched Mountain	2	2	17.25	\$8.13	17.25	\$8.13
Easter Seals NH, Inc.	3	2	7	\$7.25	5.5	\$7.25
Monadnock Developmental Services	8	7	31	\$9.00	32	\$9.00
Monadnock Developmental Services - ISO	1	1	25	\$8.10	25	\$8.10
Monadnock Developmental Services - MCST	25	20	12	\$10.00	14	\$10.36
Monadnock Worksource	21	14	3	\$7.25	4.25	\$7.50
Opportunity Networks	5	5	8	\$9.00	8	\$9.00
Psalm 33	1	1	3	\$9.00	3	\$9.00
Residential Resources Inc.	6	4	5	\$8.13	9.67	\$8.12
Robin Hill Farm, Inc.	1	1	2.25	\$8.00	2.25	\$8.00
Southwestern Community Services	27	16	6	\$7.50	5.67	\$7.87
Summit NH, LLC	1	1	25	\$10.00	25	\$10.00
REGIONAL TOTAL	133	100	8	\$8.10	8	\$8.24

	# of JOBS	# of WORKERS	PER JOB		PER WORKER	
			Median Hours/Week	Median Wage/Hour	Median Hours/Week	Median Wage/Hour
Region 6: Gateways Community Services						
Crotched Mountain	1	1	6	\$10.00	6	\$10.00
Easter Seals NH, Inc.	25	21	6.8	\$8.00	9	\$7.62
Gateways Community Services - CDS	2	2	17	\$10.65	17	\$10.65
Independent Services Network	12	12	4.25	\$8.50	4.25	\$8.50
Institute of Professional Practice, Inc.	14	10	5.5	\$7.25	5	\$7.25
Neurorestorative NH	1	1	18	\$11.50	18	\$11.50
Opportunity Networks	71	62	12	\$8.40	6	\$7.25
Siddharth Services Inc.	1	1	18	\$10.00	18	\$10.00
The Plus Company	137	104	8	\$8.00	12	\$8.50
Toward Independent Living and Learning	6	6	6.75	\$10.26	6.75	\$10.26
No Vendor	3	1	10	\$10.00	11	\$10.50
REGIONAL TOTAL	273	221	9	\$8.00	9	\$8.00

	# of JOBS	# of WORKERS	PER JOB		PER WORKER	
			Median Hours/Week	Median Wage/Hour	Median Hours/Week	Median Wage/Hour
Region 7: Moore Center Services						
Chesco Employment	2	1	12	\$7.25	12	\$7.25
Crotched Mountain	1	1	2	\$10.00	2	\$10.00
Easter Seals NH, Inc.	19	14	4	\$7.25	5	\$7.25
Granite State Independent Living	3	2	12.5	\$8.32	12.5	\$8.32
Independent Services Network	4	4	7	\$8.63	7	\$8.63
Institute of Professional Practice, Inc.	1	1	2	\$7.25	2	\$7.25
Life Visions	5	5	4	\$7.50	4	\$7.50
Living Innovations	1	1	10	\$7.25	10	\$7.25
Moore Center Services, Inc.	88	72	12	\$8.00	11.5	\$7.49
Neurorestorative NH	1	1	10	\$9.00	10	\$9.00
New Employment Options	3	3	6	\$11.50	6	\$11.50
Opportunity Networks	1	1	2	\$7.25	2	\$7.25
Residential Resources Inc.	1	1	30	\$10.60	30	\$10.60
Siddharth Services Inc.	7	4	4	\$8.00	3.5	\$7.94
The Plus Company	1	1	40	\$14.00	40	\$14.00
Work Opportunities Unlimited, Inc.	28	18	12	\$8.00	12.75	\$8.13
REGIONAL TOTAL	166	130	10	\$8.00	10.38	\$8.00

	# of JOBS	# of WORKERS	PER JOB		PER WORKER	
			Median Hours/Week	Median Wage/Hour	Median Hours/Week	Median Wage/Hour
Region 8: One Sky Community Services						
Community Integrated Services, LLC	2	2	14	\$11.70	14	\$11.70
Crotched Mountain	1	1	4	\$11.50	4	\$11.50
Easter Seals NH, Inc.	31	20	6.5	\$8.00	8	\$7.50
Institute of Professional Practice, Inc.	7	6	2	\$7.75	2.5	\$7.75
Life Visions	1	1	2	\$7.50	2	\$7.50
Living Innovations	16	13	7.5	\$9.00	7	\$9.00
One Sky Community Services - Futures	2	2	8.5	\$9.50	8.5	\$9.50
Residential Resources Inc.	1	1	3.00	\$7.25	3.00	\$7.25
Work Opportunities Unlimited, Inc.	1	1	17.00	\$9.74	17.00	\$9.74
No Vendor	1	1	4.50	\$10.00	4.50	\$10.00
REGIONAL TOTAL	63	48	7	\$8.00	6.83	\$8.50
Region 9: Community Partners						
Community Partners	69	55	15	\$9.00	12	\$9.00
Easter Seals NH, Inc.	8	6	5	\$8.00	9.5	\$8.13
Great Bay Services	2	2	2	\$8.00	2	\$8.00
Institute of Professional Practice, Inc.	3	3	5	\$7.25	5	\$7.25
Living Innovations	2	2	20.5	\$9.75	20.5	\$9.75
REGIONAL TOTAL	84	68	14.44	\$9.08	12.5	\$9.00
Region 10: Community Crossroads						
Community Integrated Services, LLC	1	1	9.00	\$10.00	9.00	\$10.00
Easter Seals NH, Inc.	17	13	5	\$7.25	6	\$7.63
Farmsteads of New England, Inc.	1	1	7.00	\$10.00	7.00	\$10.00
Independent Services Network	2	1	4.00	\$9.00	6.00	\$10.00
Institute of Professional Practice, Inc.	1	1	4.00	\$8.00	4.00	\$8.00
Life Visions	18	17	5.5	\$8.00	5	\$8.00
Opportunity Networks	1	1	8.00	\$7.25	8.00	\$7.25
Residential Resources Inc.	1	1	20.00	\$11.06	20.00	\$11.06
REGIONAL TOTAL	42	36	6	\$8.00	6	\$8.00

Vendor Rankings

Vendor	# of JOBS	Ranking	# of WORKERS	Ranking
CDS - Northern Human Services	3	24	3	20
Chesco Employment	29	9	22	10
Comfort Keepers	2	25	2	21
Community Bridges	1	26	1	22
Community Bridges SDS	5	22	5	18
Community Bridges SEP	15	16	10	14
Community Integrated Services, LLC	3	24	3	20
Community Partners	69	6	55	6
Community Strategies for NH	4	23	4	19
Crotched Mountain	6	21	6	17
Easter Seals NH, Inc.	161	2	112	2
Farmsteads of New England, Inc.	1	26	1	22
Gateways Community Services - CDS	2	25	2	21
Granite State Independent Living	3	24	2	21
Great Bay Services	2	25	2	21
Independent Services Network	36	8	35	7
Institute of Professional Practice, Inc.	28	10	23	9
J. Cook Workforce Solutions	6	21	5	18
Lakes Region Community Services	2	25	1	22
Life Transition Services	6	21	4	19
Life Visions	24	13	22	10
Lifeshare, Inc.	1	26	1	22
Living Innovations	19	15	16	12
Monadnock Developmental Services	8	19	7	16
Monadnock Developmental Services - ISO	1	26	1	22
Monadnock Developmental Services - MCST	25	12	20	11
Monadnock Worksource	21	14	14	13
Moore Center Services, Inc.	88	4	72	4

Vendor	# of JOBS	Ranking	# of WORKERS	Ranking
Neurorestorative NH	2	25	2	21
New Employment Options	3	24	3	20
North Country	7	20	4	19
One Sky Community Services - Futures	2	25	2	21
Opportunity Networks	78	5	69	5
Pathways of the River Valley	21	14	20	11
Psalms 33	1	26	1	22
Residential Resources Inc.	10	18	8	15
Robin Hill Farm, Inc.	1	26	1	22
Siddharth Services Inc.	13	17	8	15
Southwestern Community Services	27	11	16	12
Summit NH, LLC	1	26	1	22
The Plus Company	138	3	105	3
Toward Independent Living and Learning	6	21	6	17
Visions for Creative Housing Solutions, Inc.	7	20	7	16
Work Opportunities Unlimited, Inc.	39	7	28	8
No Vendor	288	1	223	1
TOTAL STATEWIDE	1215		955	

Vendor Rankings Per Job

Vendor	Median Hours/Week	Ranking	Median Wage/Hour	Ranking
CDS - Northern Human Services	4	22	\$8.00	22
Chesco Employment	8	16	\$7.75	23
Comfort Keepers	6	19	\$9.13	13
Community Bridges	15	8	\$7.25	25
Community Bridges SDS	14	9	\$10.00	8
Community Bridges SEP	18	5	\$10.00	8
Community Integrated Services, LLC	9	14	\$10.75	2
Community Partners	15	8	\$9.00	14
Community Strategies for NH	7	17	\$9.72	10
Crotched Mountain	8	16	\$10.00	8
Easter Seals NH, Inc.	6	19	\$7.25	25
Farmsteads of New England, Inc.	7	17	\$10.00	8
Gateways Community Services - CDS	17	6	\$10.65	3
Granite State Independent Living	12.5	10	\$8.32	18
Great Bay Services	18.5	4	\$10.58	4
Independent Services Network	5.5	20	\$8.50	16
Institute of Professional Practice, Inc.	3.5	23	\$7.25	25
J. Cook Workforce Solutions	11	12	\$8.58	15
Lakes Region Community Services	3.5	23	\$7.25	25
Life Transition Services	20	3	\$9.75	9
Life Visions	5	21	\$7.75	23
Lifeshare, Inc.	12	11	\$9.25	12
Living Innovations	8	16	\$9.00	14
Monadnock Developmental Services	31	1	\$9.00	14
Monadnock Developmental Services - ISO	25	2	\$8.10	21
Monadnock Developmental Services - MCST	12	11	\$10.00	8

Vendor	Median Hours/Week	Ranking	Median Wage/Hour	Ranking
Monadnock Worksource	3	24	\$7.25	25
Moore Center Services, Inc.	12	11	\$8.00	22
Neurorestorative NH	14	9	\$10.25	6
New Employment Options	6	19	\$11.50	1
North Country	20	3	\$9.00	14
One Sky Community Services - Futures	8.5	15	\$9.50	11
Opportunity Networks	6	19	\$7.25	25
Pathways of the River Valley	9	14	\$10.00	8
Psalm 33	3	24	\$9.00	14
Residential Resources Inc.	10.5	13	\$8.13	20
Robin Hill Farm, Inc.	2.25	25	\$8.00	22
Siddharth Services Inc.	3	24	\$8.00	22
Southwestern Community Services	6	19	\$7.50	24
Summit NH, LLC	25	2	\$10.00	8
The Plus Company	12	11	\$8.43	17
Toward Independent Living and Learning	6.75	18	\$10.26	5
Visions for Creative Housing Solutions, Inc.	16.5	7	\$10.10	7
Work Opportunities Unlimited, Inc.	9	14	\$8.25	19
No Vendor	9	14	\$7.50	24
TOTAL STATEWIDE	8		\$8.00	

Vendor Rankings Per Worker

Vendor	Median Hours/Week	Ranking	Median Wage/Hour	Ranking
CDS - Northern Human Services	4	26	\$8.00	23
Chesco Employment	6.5	21	\$7.45	28
Comfort Keepers	6	22	\$9.13	15
Community Bridges	15	8	\$7.25	29
Community Bridges SDS	14	10	\$10.00	10
Community Bridges SEP	17	5	\$10.00	10
Community Integrated Services, LLC	9	15	\$10.75	2
Community Partners	12	12	\$9.00	16
Community Strategies for NH	7	19	\$9.72	11
Crotched Mountain	8	18	\$10.00	10
Easter Seals NH, Inc.	6	22	\$7.25	29
Farmsteads of New England, Inc.	7	19	\$10.00	10
Gateways Community Services - CDS	17	5	\$10.65	3
Granite State Independent Living	12.5	11	\$8.32	19
Great Bay Services	18.5	4	\$10.58	4
Independent Services Network	6	22	\$8.50	18
Institute of Professional Practice, Inc.	3	28	\$7.25	29
J. Cook Workforce Solutions	10	14	\$8.65	17
Lakes Region Community Services	3.5	27	\$7.25	29
Life Transition Services	20	3	\$10.20	8
Life Visions	4.5	24	\$7.50	26
Lifeshare, Inc.	12	12	\$9.25	14
Living Innovations	8	18	\$9.00	16
Monadnock Developmental Services	32	1	\$9.00	16
Monadnock Developmental Services - ISO	25	2	\$8.10	22
Monadnock Developmental Services - MCST	14	10	\$10.36	5

Vendor	Median Hours/Week	Ranking	Median Wage/Hour	Ranking
Monadnock Worksource	4.25	25	\$7.50	26
Moore Center Services, Inc.	11.5	13	\$7.49	27
Neurorestorative NH	14	10	\$10.25	7
New Employment Options	6	22	\$11.50	1
North Country	14.5	9	\$9.38	13
One Sky Community Services - Futures	8.5	17	\$9.50	12
Opportunity Networks	6	22	\$7.25	29
Pathways of the River Valley	9	15	\$10.00	10
Psalm 33	3	28	\$9.00	16
Residential Resources Inc.	16	7	\$8.12	21
Robin Hill Farm, Inc.	2.25	29	\$8.00	23
Siddharth Services Inc.	3	28	\$8.18	20
Southwestern Community Services	5.67	23	\$7.87	24
Summit NH, LLC	25	2	\$10.00	10
The Plus Company	12	12	\$8.50	18
Toward Independent Living and Learning	6.75	20	\$10.26	6
Visions for Creative Housing Solutions, Inc.	16.5	6	\$10.10	9
Work Opportunities Unlimited, Inc.	9	15	\$9.00	16
No Vendor	8.9	16	\$7.75	25
TOTAL STATEWIDE	11.29		\$8.67	

EMPLOYMENT DATA BY INDUSTRY

INDUSTRY CODE	# of JOBS	PER JOB	
		Median Hours/ Week	Median Wage/ Hour
Arts, Entertainment & Media	7	6	\$8.00
Building, Grounds & Maintenance	193	6	\$7.48
Business & Finance	1	6	\$10.00
Community & Social Services	21	10.2	\$8.16
Computer	2	18	\$11.00
Construction	1	18	\$11.00
Education & Training	4	13.5	\$8.25
Farming & Forestry	8	8	\$7.88
Food Preparation & Service	201	12	\$8.45
Healthcare Support	12	20.5	\$10.19
Housekeeping & Laundry	162	5.5	\$7.48
Office & Administrative	55	5	\$7.75
Personal Care	3	8	\$8.00
Production & Manufacturing	112	8.75	\$7.25
Retail & Customer Service	284	10	\$9.00
Transportation	4	7.5	\$7.83
Not Provided	145	9	\$7.25
Total Statewide	1215	8	\$8.00

How To Use The Employment Data Report

1. Share this with Families, Self-Advocates, Board Members, Family Support Councils, and Staff.

This data report is meant to be a tool to be used for more in-depth discussions about employment efforts regionally and statewide. Please ask questions if there is any information you don't understand. This is a great opportunity for each agency to share information about how it promotes employment and what opportunities and services are available.

The data can be very helpful to individuals and families in trying to select an employment provider. However, it is important to understand that there are more factors to consider when selecting a provider than just performance data alone. Here are some things to consider:

- Does this provider promote employment?
- Does this provider have staff who have been trained using the statewide curriculum called ACRE or who hold a national certification as a Certified Employment Support Professional?
- Does this provider specialize in placing people in specific industries?
- Does this provider serve a high number of people with the most significant disabilities?
- Does this provider offer career development services?
- Does this provider offer any structured skills training opportunities?
- Talk to other families about their satisfaction with various providers.

2. Use this report to set goals with staff, your region, your Board, and for your strategic plans.

Don't forget, Area Agencies can generate their own regional report at any time using our new employment data system. The Bureau will generate Employment Reports on a quarterly basis. The next report will be released in September 2017.

3. Host an Employment Event. Invite a Panel of Employed Self-Advocates to talk about their work experience, the process they went through to achieve employment, and the impact being employed has had in their life.

Also invite:

- Employment staff to talk about your region's efforts and commitment to employment;
- Employment vendors so they can meet the various employment providers;
- Invite a panel of local employers to talk about how hiring an inclusive workforce makes good business sense;
- Work incentives specialists to talk about the impact of earning income on benefits

Almost everyone who works is financially better off earning income than just receiving benefits. Talk to a work incentives specialist; they will show you the math. You can also visit www.nhwirc.org to learn more about work incentives and how to find a trained work incentive specialist.

Employment

About the Program

The Bureau of Developmental Services (BDS) joins communities and families in providing opportunities for citizens with developmental disabilities or acquired brain disorders to achieve health and independence. In partnership with individuals, families, and community-based service networks, BDS affirms the vision that all citizens should participate in the life of their community while receiving the supports they need to be productive and valued community members.

Contact

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This document is available in alternative formats upon request