

NEW HAMPSHIRE DEVELOPMENTAL SERVICES



EMPLOYMENT DATA REPORT

QUARTERLY REPORT

7/01/19 - 9/30/19

New Hampshire Department of Health & Human Services
Division of Long Term Supports and Services
Bureau of Developmental Services
Phone: 800.852.3345 ext. 5034 (NH only) or 603.271.5034
www.dhhs.nh.gov/dcbcs/bds/employment.htm

Available in alternative formats on request

Institute on Disability/UCED



University of
New Hampshire



Kerrin Rounds
Acting Commissioner

Deborah D. Scheetz
Director

STATE OF NEW HAMPSHIRE
DEPARTMENT OF HEALTH AND HUMAN SERVICES
DIVISION OF LONG TERM SUPPORTS AND SERVICES

105 PLEASANT STREET, CONCORD, NH 03301
603-271-5034 1-800-852-3345 Ext. 5034
Fax: 603-271-5166 TDD Access: 1-800-735-2964
www.dhhs.nh.gov

Dear Friends and Colleagues,

Thank you for your leadership and support to individuals with developmental disabilities and acquired brain disorders. Thank you especially for your support in advancing inclusion of individuals with disabilities in the workforce.

Please see the attached Employment Data Report (EDR). The purpose of the EDR is to increase awareness, serve as a resource, and leverage employment supports across the state. As you can see, the EDR is packed with great information, while providing opportunities for in-depth discussions on our state's successes and challenges in supporting individuals in the workplace.

The EDR is provided by the NH Department of Health and Human Services (DHHS), Bureau of Developmental Services (BDS), in partnership with the NH Employment Leadership Committee (ELC). The mission of the ELC is to advance inclusion of individuals with disabilities in the workforce through collaboration, education, and advocacy.

The EDR is prepared by the Institute on Disability (IOD) at the University of New Hampshire (UNH) through data collection efforts from NH's ten Area Agencies and numerous service providers.

The target audience for the EDR includes Area Agencies, service providers, board members, employers, State agencies and other interested individuals and organizations. Advocates and family members are also encouraged to use the EDR as a tool in understanding and learning about employment efforts across New Hampshire. The EDR is produced quarterly and can be found on the DHHS, BDS website at:
www.dhhs.nh.gov/dcbcs/bds/employment.htm.

Thank you for your support to individuals with disabilities in the workforce. If you would like more information on our employment efforts at the Division of Long Term Supports and Services, please contact Jo Moncher at jo.moncher@dhhs.nh.gov.

Sincerely,

A handwritten signature in black ink, appearing to read "Sandy Hunt".

Sandy Hunt
Bureau Chief, Bureau of Developmental Services

Introduction and Highlights

Welcome to the latest edition of the Employment Data Report on employment information of individuals with developmental disabilities and acquired brain disorders served by the Area Agency system of New Hampshire. Area Agencies and contracted service providers/vendors record employment data for adults between the ages of 21-64 who receive community care waived services. Employment data is recorded each quarter, to include demographics, hourly wages, number of hours worked weekly, job titles, industry codes and more. The employment data is analyzed and reported to a variety of stakeholders who have a vested interest in the labor force participation of people with disabilities in the State of New Hampshire.

This report represents Quarter 1 of the current 2020 State Fiscal Year (SFY) and has been redesigned with the goal of providing a more readable and user-friendly summary of employment information. A few quarterly highlights are provided below.

In the first quarter of SFY 2020, 89 new jobs were started; 1,450 jobs were retained, and 144 jobs ended, 14.9% of which were due to seasonal employment. Compared to the prior quarter, New Hampshire realized a 4.27% increase in the total number of jobs (N=1,660) and a 2.43% increase in the number of workers (N=1,428). Average earnings and hours worked per week saw very modest increases, while the number of workers with two or more jobs grew by 13.37% (n=195). The number of adults receiving services also increased by 1.46% (N=4,289). Statewide average wages were slightly above minimum wage, with a statewide hourly wage of \$8.91. Average wages within some regions were as high as \$10.09 an hour.

The employment rate for individuals with disabilities in the state also increased. As of this quarter, 33.3% of individuals served by Area Agencies were employed by traditional wages (excluding self-employment), with rates in some regions as high as 44.9%. 49 total workers were self-employed in the quarter. Of these 49 self-employed workers, 12 workers held wage-employment in addition to being self-employed, while 37 workers reported self-employment as the only source of income. The employment rate for wage employees combined with those who only hold self-employment is 34.16%. Over half of all workers were male (61.1%), and the majority of workers were aged 45 or younger. The statewide median age for workers served by the Area Agency system was 33 years, compared to the overall US median worker age of 41.9 years (Bureau of Labor Statistics, 2018).

There is still room for improvement, given that people with disabilities in New Hampshire are employed at a much lower rate than those who do not have disabilities in the state, and that there is a lower rate of employment for people who are served by Area Agencies than the overall rate for people with cognitive disabilities or people with disabilities in general in New Hampshire.

Statewide, a total of 233 records were excluded from this report. 192 records were excluded because employment data was not updated during the reporting period (FY2020, Quarter 1: July 1, 2019 - September 30, 2019), 39 were excluded because workers were aged 65 or older, 2 were excluded because workers were aged 20 or younger.

**Jobs Starting
& Ending**
During the Quarter

7

Number of New Jobs
Started this Quarter

89

Continuing Jobs
With Start Dates
before the Quarter

1,450

Jobs Ending
During the Quarter

144



Employment Rate

33.3% ↑



Mean Hourly Wage

\$8.91 ↑



Median Age

33

References: "Median age of the labor force, by sex, race, and ethnicity" <https://www.bls.gov/emp/tables/median-age-labor-force.htm>

How to Use the Employment Data Report

1. Share this Employment Data Report (EDR) with Families, Self-Advocates, Board Members, Family Support Councils, Employers, Community Leaders, State Agencies, Staff and/or Others.

The EDR is meant to be a tool to be used for more in-depth discussions about employment efforts regionally and statewide. Please ask questions if there is any information you do not understand. The EDR provides an important opportunity for each Area Agency or service provider to share information about how it promotes employment and what opportunities and services are available.

This data can also be helpful to individuals and families in trying to select an employment services provider. However, it is important to understand that there are more factors to consider when selecting an employment provider than just performance data alone.

Here are some things to consider:

- *Does this provider promote employment?*
- *Does this provider have staff who have been trained using the statewide curriculum called ACRE or who hold a national certification as a Certified Employment Support Professional?*
- *Does this provider specialize in employing people in specific industries?*
- *Does this provider serve a high number of people with the most significant disabilities?*
- *Does this provider offer career development services?*
- *Does this provider offer any structured skills training opportunities?*
- *Talk to other families about their satisfaction with various providers.*

2. Use this report to set goals with Staff, Board Members, Regional Teams and/or for your Strategic Plans.

Don't forget! Area Agencies can generate their own regional report at any time using the employment data system. The Bureau will generate Employment Data Reports on a quarterly basis.

3. Host an employment event. Invite a panel of employed self-advocates to talk about their work experience, the process they went through to achieve employment, and the impact that being employed has had in their life.

Additional panel opportunities may include:

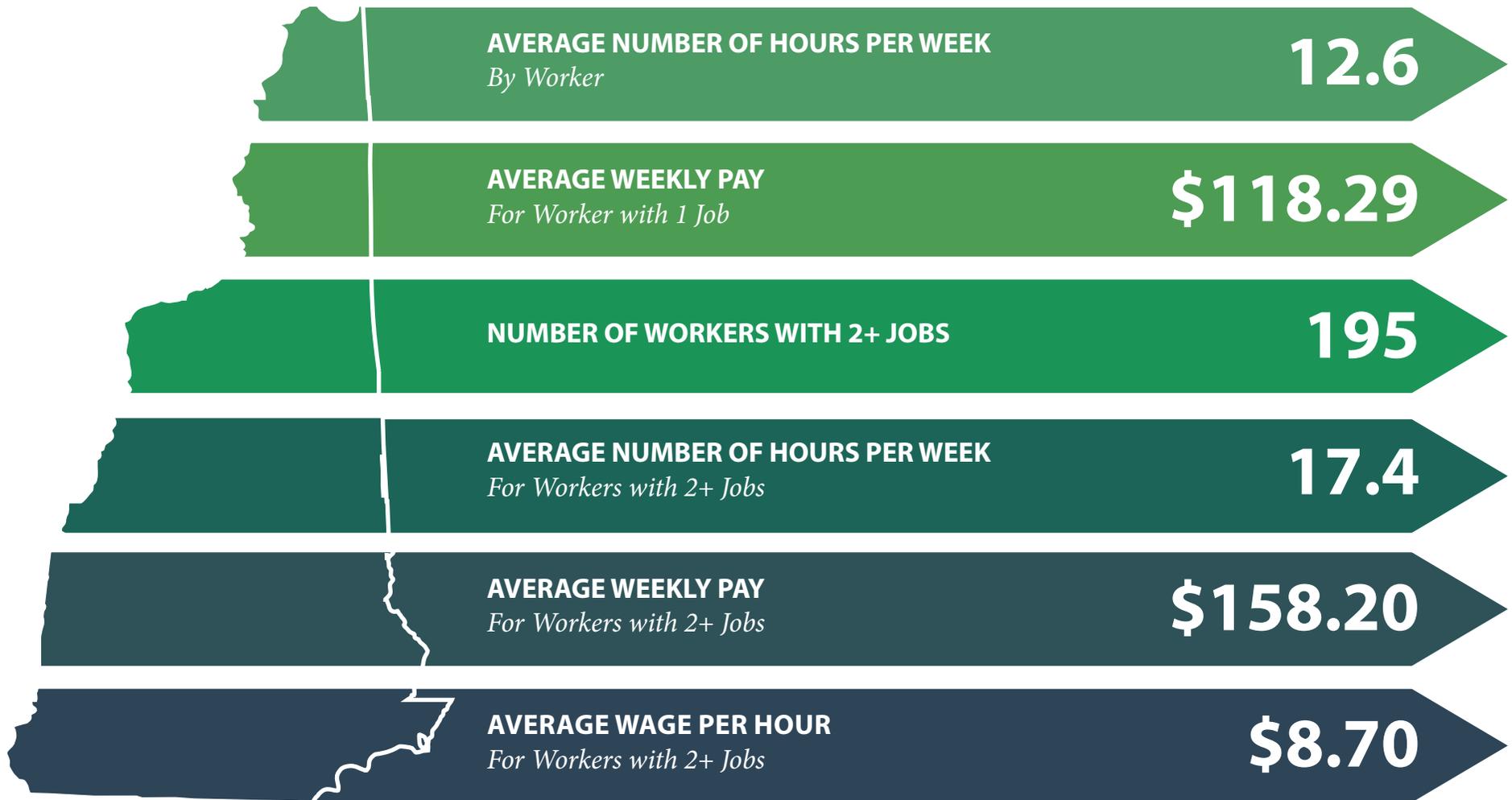
- *Engaging employment staff to talk about their region's efforts and commitment to employment*
- *Inviting a panel of local employers to talk about how hiring an inclusive workforce makes good business sense*
- *Including work incentives specialists to talk about the impact of earning income rather than just receiving benefits*

Overall, individuals who work are financially better off earning income than just receiving benefits. Talk to an employment specialist, who can refer you to a benefits counselor or work with you to better understand your benefits and financial situation. You can also visit www.nhwirc.org to learn more about work incentives or call Granite State Independent Living at 1-877-809-7028.

Employment Overview by Jobs

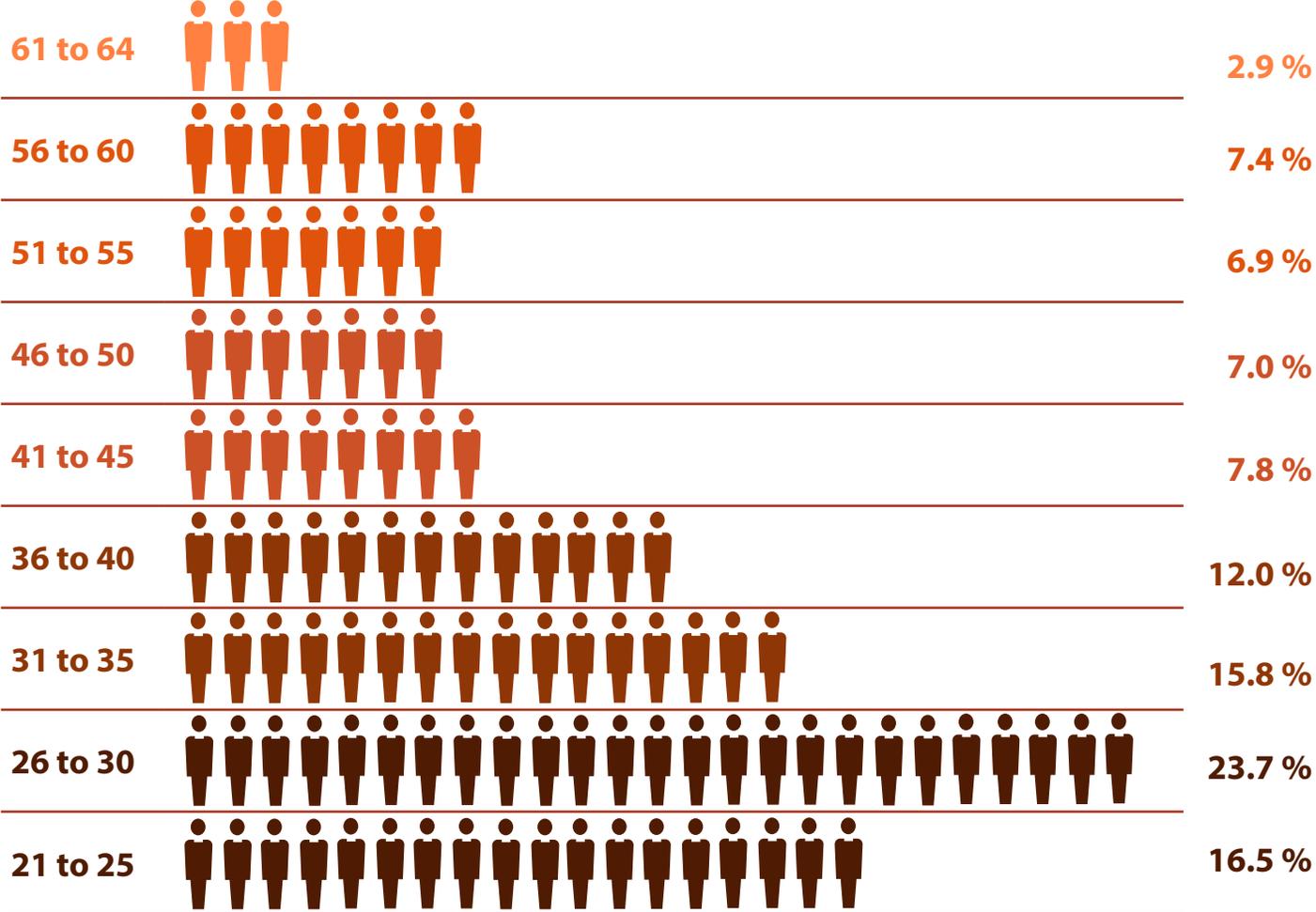


Employment Overview by Worker



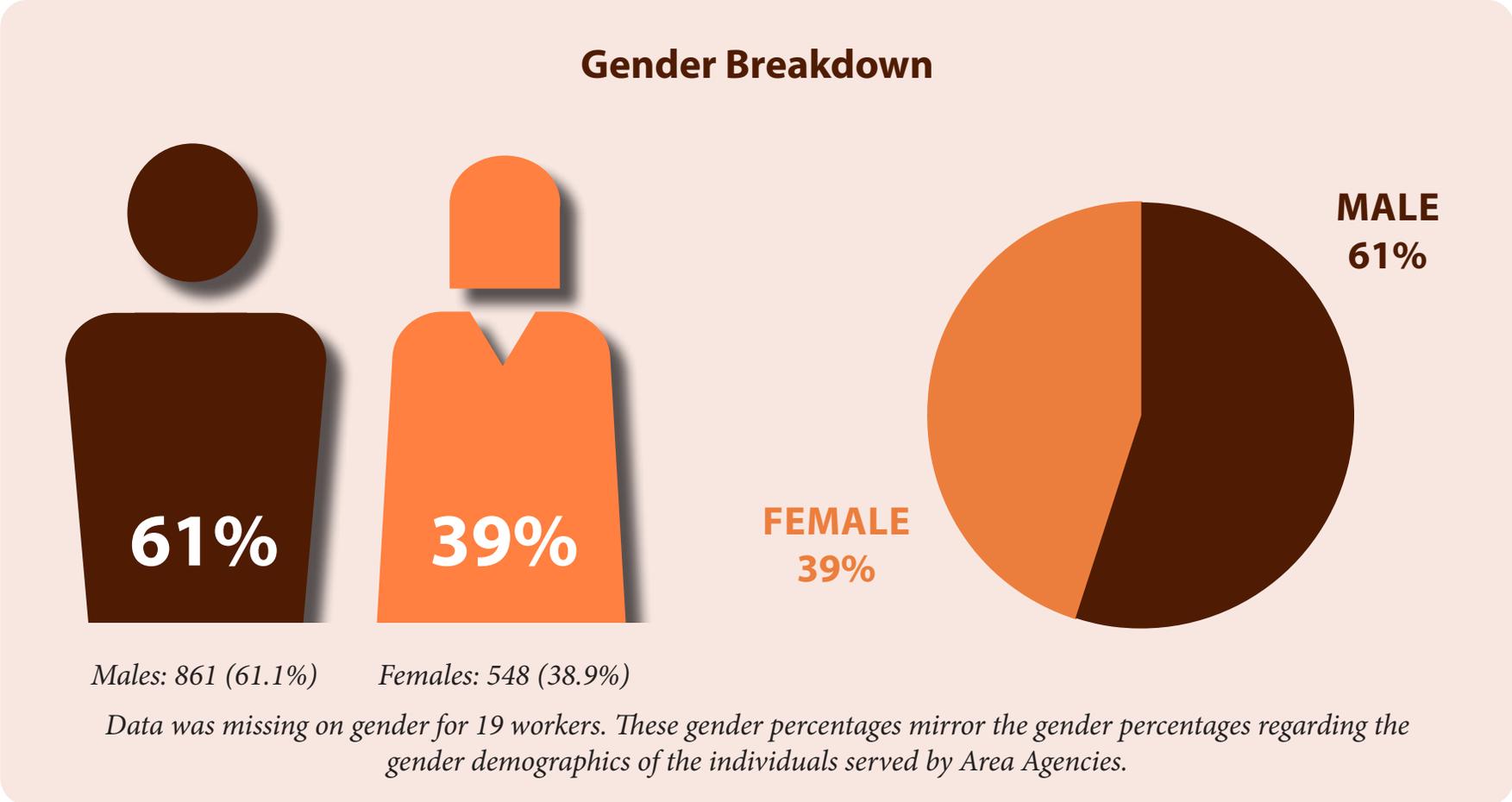
New Hampshire Worker Demographics

Age Breakdown



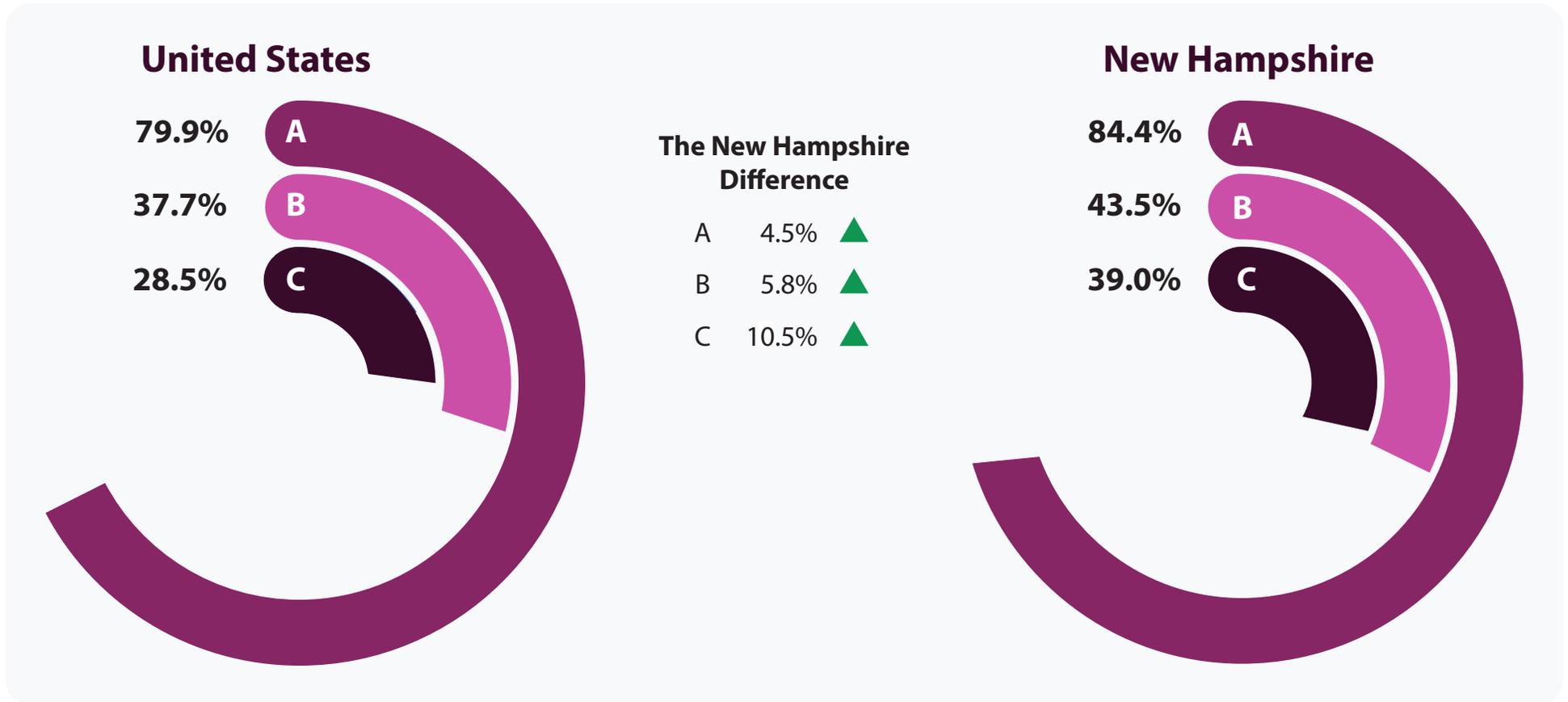
Median Worker Age by Region	
Region 1	34
Region 2	35
Region 3	38
Region 4	29
Region 5	33
Region 6	33
Region 7	32
Region 8	33
Region 9	33
Region 10	32
Statewide Median	33

New Hampshire Worker Demographics



Comparing National & State Employment Rates for Workers Aged 21-64

- A. Individuals without disabilities who work
- B. Individuals with disabilities who work
- C. Individuals with cognitive disabilities who work*



*2018 American Community Survey

References

2018 American Community Survey, Public Use Microdata Files (PUMS).

Lauer, E.A. & Houtenville, A.J., 2019. Annual Disability Statistics Compendium: 2018. Durham, NH: University of New Hampshire, Institute on Disability. "Median age of the labor force, by sex, race, and ethnicity" <https://www.bls.gov/emp/tables/median-age-labor-force.htm>

NH Developmental Services Employment Rates

Total Number of Individuals Served and Employed (21-64 Years Old), Excluding Self Employment

Area Agency	Individuals Served	Individuals Working	Employment Rate	Ranking
Region 1: Northern Human Services	370	160	43.2%	2
Region 2: Pathways of the River Valley	249	83	33.3%	5
Region 3: Lakes Region Community Services	328	144	43.9%	1
Region 4: Community Bridges	545	162	29.7%	7
Region 5: Monadnock Developmental Services	442	150	33.9%	4
Region 6: Gateways Community Services	627	266	42.4%	3
Region 7: The Moore Center	608	149	24.5%	10
Region 8: One Sky Community Services	391	125	32.0%	6
Region 9: Community Partners	375	101	26.9%	8
Region 10: Community Crossroads	354	88	24.9%	9
Statewide Total	4,289	1,428	33.3%	

Industry Breakdown

Job Category	Jobs	% of Total Jobs	Median Hours/Week	Median \$/Hour	Median Tenure at Current Job, in Years
 Arts, Entertainment & Media	12	1.0%	6	\$8.08	3.6
 Building, Grounds & Maintenance	256	15.4%	6	\$7.50	4.3
 Business & Finance	3	<1%	6	\$10.00	14.7
 Community & Social Services	29	1.0%	4	\$8.00	6.5
 Construction	2	<1%	2	\$10.00	1.3
 Education & Training	6	<1%	13	\$8.50	2.0
 Farming & Forestry	14	<1%	7	\$8.50	3.7
 Food Preparation & Service	285	17.2%	12	\$9.00	2.8
 Healthcare Support	20	1.2%	15.5	\$11.24	4.5
 Housekeeping & Laundry	193	11.6%	5	\$8.50	3.3
 Office & Administrative	83	5.0%	4.5	\$7.50	5.3
 Personal Care	6	<1%	4	\$8.23	2.4
 Production & Manufacturing	135	8.1%	10.5	\$8.00	4.1
 Retail & Customer Service	433	26.1%	9	\$9.25	4.5
 Transportation	7	<1%	15	\$10.00	4.5
Unknown	176	10.6%	8	\$7.70	5.1

Regional Employment Data Glossary

Inclusion Criteria

To be included as “employed” in the dataset used to create this report, individuals:

- Must be employed by traditional wages (those who reported self-employment are excluded from the wage and hourly statistics).
- Must be between 21 and 64 years old.
- Must work a minimum of 2 hours a week.
- Must earn at least minimum wage (\$7.25 per hour).
- Must have complete data on: Start date of current position, hourly wages, number of hours worked per week.
- Must have an employment record that has been updated during the reporting period (FY2020 Quarter 1: July 1, 2019 - September 30, 2019). 192 records were not included in this report because this criteria was not met.

Glossary

- “Per Job” statistics are calculated based on data specific to positions/jobs, *not* to individual workers.
- “Per Worker” statistics are calculated based on all data for a given individual combined into a single measure of “Total Employment.” This accounts for the combined earnings and hours worked for those who have multiple, distinct jobs.
- “Tenure” represents number of years someone has worked in their current position as of the end of the quarter.
- Regions and Area Agencies - New Hampshire is divided into 10 geographic regions, each served by an Area Agency. An Area Agency is defined as an entity established as a nonprofit corporation in the state of New Hampshire which is established by rules adopted by the NH DHHS Commissioner to provide services to eligible people with developmental disabilities and acquired brain disorders.
- Vendors – In the state of New Hampshire, Area Agencies may provide employment services directly to individuals with disabilities or may contract with vendors to provide these services. When vendor is specified as “none,” individuals are primarily served by the Area Agency for their employment needs, not a dedicated vendor.
- New, Ending, and Continuing Jobs (note that all of these categories are mutually exclusive)
 - *Jobs Starting & Ending During the Quarter* are defined as positions that have a hire date *within* the 1st quarter and were also *terminated before the end* of the quarter.
 - *Jobs Ending During the Quarter* are defined as positions that have hire dates *before* the start of the 1st quarter that *were terminated during* the quarter.
 - *New Jobs* are defined as positions that have hire dates *within* the 1st quarter that *continued* through the end of the quarter.
 - *Continuing Jobs* are defined as positions that have hire dates *before* the start of the 1st quarter that *continued* through the end of the quarter.

Graphics



Percent
Employed



Average
Hours Worked
Per Week



Median
Hours Worked
Per Week



Average
Wages Earned
Per Week



Median
Wages Earned
Per Week



Average
Total Hours
Per Week



Median
Total Hours
Per Week



Average
Wages Earned
Per Week



Median
Wages Earned
Per Week



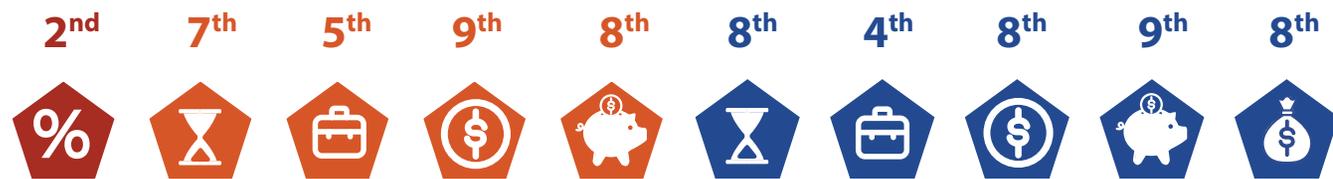
Average
Gross
Yearly

Regional and Statewide Employment Totals

Region	Individuals Employed	Jobs	WEEKLY PER JOB				WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
1	160	175	10.3	8.0	\$8.69	\$8.00	11.3	10.0	\$103.53	\$75.50
2	83	94	13.0	10.0	\$10.09	\$10.00	14.8	12.0	\$157.64	\$111.50
3	144	186	10.6	8.0	\$8.05	\$7.25	13.7	10.0	\$114.88	\$82.94
4	162	187	11.2	9.0	\$9.16	\$9.00	13.0	10.3	\$122.01	\$101.00
5	150	179	11.3	8.0	\$9.02	\$8.50	13.5	10.0	\$130.08	\$95.20
6	266	312	10.3	6.6	\$8.91	\$8.21	12.0	10.0	\$115.75	\$86.00
7	149	169	11.0	9.0	\$8.83	\$8.25	12.4	10.0	\$114.14	\$93.30
8	125	147	9.2	8.0	\$9.21	\$9.00	10.8	9.0	\$103.46	\$81.00
9	101	114	13.3	12.8	\$8.72	\$8.28	15.0	15.0	\$137.89	\$120.00
10	88	97	9.5	6.0	\$9.09	\$8.75	10.4	8.0	\$99.98	\$65.90
TOTAL STATEWIDE	1428	1660	10.8	8.0	\$8.91	\$8.50	12.6	10	\$118.29	\$87.75

Region 1: Northern Human Services

Vendor	Individuals Employed	Jobs	WEEKLY PER JOB				WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Becket Family Services	1	1	12.0	12.0	\$9.25	\$9.25	12.0	12.0	\$111.00	\$111.00
Easterseals NH	9	9	6.7	4.0	\$8.19	\$7.25	6.7	4.0	\$60.96	\$29.00
CDS Northern Services	1	1	4.0	4.0	\$8.50	\$8.50	4.0	4.0	\$34.00	\$34.00
Life Transition Services	8	8	12.3	11.0	\$9.31	\$8.75	12.3	11.0	\$126.28	\$86.00
New Employment Options	1	1	26.0	26.0	\$9.50	\$9.50	26.0	26.0	\$247.00	\$247.00
North Country	9	10	9.5	8.5	\$9.69	\$9.88	10.6	12.0	\$101.47	\$108.00
None	131	145	10.4	8.0	\$8.61	\$8.00	11.6	10.0	\$104.59	\$76.00
REGIONAL TOTAL	160	175	10.3	8.0	\$8.69	\$8.00	11.3	10.0	\$103.53	\$75.50



Region 2: Pathways of the River Valley



Vendor	Individuals Employed	Jobs	WEEKLY PER JOB				WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Alternative Programs	2	2	12.0	12.0	\$8.50	\$8.50	12.0	12.0	\$102.00	\$102.00
Community Strategies for NH	1	1	10.0	10.0	\$11.75	\$11.75	10.0	10.0	\$117.50	\$117.50
Crotched Mountain	1	1	10.0	10.0	\$11.15	\$11.15	10.0	10.0	\$111.50	\$111.50
Easterseals NH	2	3	4.7	4.0	\$7.67	\$7.25	7.0	7.0	\$55.75	\$55.75
Independent Services Network	8	9	10.6	6.5	\$9.46	\$9.50	11.9	9.3	\$115.72	\$99.44
Life Transition Services	2	3	11.0	10.0	\$9.80	\$10.00	16.5	16.5	\$161.60	\$161.60
North Country	1	1	2.0	2.0	\$11.00	\$11.00	2.0	2.0	\$22.00	\$22.00
Pathways of the River Valley	48	54	14.4	10.0	\$10.35	\$10.00	16.2	13.0	\$177.76	\$121.13
Siddharth Services Inc.	1	1	22.0	22.0	\$9.00	\$9.00	22.0	22.0	\$198.00	\$198.00
Visions for Creative Housing Solutions, Inc.	9	11	12.5	10.0	\$10.67	\$11.26	15.3	18.0	\$170.13	\$222.12
Work Opportunities Unlimited, Inc.	1	1	3.5	3.5	\$10.20	\$10.20	3.5	3.5	\$35.70	\$35.70
None	7	7	13.9	12.0	\$9.18	\$9.00	13.9	12.0	\$138.79	\$102.00
REGIONAL TOTAL	83	94	13.0	10.0	\$10.09	\$10.00	14.8	12.0	\$157.64	\$111.50



Region 3: Lakes Region Community Services



Vendor	Individuals Employed	Jobs	WEEKLY PER JOB				WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Community Bridges	1	1	8.0	8.0	\$7.25	\$7.25	8.0	8.0	\$58.00	\$58.00
Easterseals NH	5	6	10.4	6.5	\$8.38	\$8.13	12.5	5.0	\$102.63	\$48.75
Lakes Region Community Services	1	3	3.7	2.0	\$7.25	\$7.25	11.0	11.0	\$79.75	\$79.75
North Country	2	2	6.0	6.0	\$8.63	\$8.63	6.0	6.0	\$57.25	\$57.25
Siddharth Services Inc.	1	1	6.0	6.0	\$12.00	\$12.00	6.0	6.0	\$72.00	\$72.00
Work Opportunities Unlimited, Inc.	3	3	18.0	12.0	\$8.75	\$9.25	18.0	12.0	\$162.00	\$111.00
None	131	170	10.7	8.0	\$8.02	\$7.25	13.9	10.0	\$116.18	\$85.00
REGIONAL TOTAL	144	186	10.6	8.0	\$8.05	\$7.25	13.7	10.0	\$114.88	\$82.94



Region 4: Community Bridges



Vendor	Individuals Employed	Jobs	WEEKLY PER JOB				WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Becket Family Services	1	1	18.0	18.0	\$10.00	\$10.00	18.0	18.0	\$180.00	\$180.00
Community Bridges	46	50	14.8	14.5	\$9.24	\$9.25	16.1	15.5	\$152.18	\$139.13
Community Bridges CM	4	4	25.3	25.0	\$9.86	\$9.63	25.3	25.0	\$262.00	\$277.25
Community Bridges SDS	41	50	10.5	10.0	\$9.36	\$9.00	12.9	10.0	\$123.46	\$108.75
Community Bridges SEP	3	4	17.5	15.0	\$11.62	\$11.74	23.3	20.0	\$258.27	\$254.80
Crotched Mountain	1	1	5.0	5.0	\$10.00	\$10.00	5.0	5.0	\$50.00	\$50.00
Easterseals NH	31	40	7.1	5.0	\$8.81	\$8.50	9.1	7.0	\$79.23	\$60.00
Farmsteads of New England, Inc.	1	1	5.0	5.0	\$7.45	\$7.45	5.0	5.0	\$37.25	\$37.25
Granite State Independent Living	1	1	2.3	2.3	\$10.25	\$10.25	2.3	2.3	\$23.06	\$23.06
Independent Services Network	10	10	12.1	10.3	\$8.89	\$8.50	12.1	10.3	\$104.21	\$105.13
Institute of Professional Practice, Inc.	3	3	3.8	2.8	\$7.42	\$7.25	3.8	2.8	\$28.19	\$19.94
J. Cook Workforce Solutions	7	7	16.9	20.0	\$9.22	\$9.00	16.9	20.0	\$153.90	\$170.00
Living Innovations	2	2	7.0	7.0	\$7.38	\$7.38	7.0	7.0	\$52.25	\$52.25
Residential Resources Inc.	1	1	17.0	17.0	\$7.25	\$7.25	17.0	17.0	\$123.25	\$123.25
Siddharth Services Inc.	3	4	3.5	2.0	\$8.75	\$8.50	4.7	4.0	\$43.33	\$34.00
Work Opportunities Unlimited, Inc.	7	8	7.0	3.5	\$9.36	\$8.03	8.0	6.0	\$81.81	\$44.40
REGIONAL TOTAL	162	187	11.2	9.0	\$9.16	\$9.00	13.0	10.3	\$122.01	\$101.00



Region 5: Monadnock Developmental Services



Vendor	Individuals Employed	Jobs	WEEKLY PER JOB				WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
ARC of NH	1	1	2.0	2.0	\$8.00	\$8.00	2.0	2.0	\$16.00	\$16.00
Chesco Employment	28	30	10.0	6.5	\$8.66	\$8.25	10.7	7.5	\$99.93	\$62.00
Comfort Keepers	3	3	8.8	4.0	\$8.75	\$8.50	8.8	4.0	\$86.75	\$29.00
Community Strategies for NH	4	4	5.0	5.0	\$9.67	\$9.35	5.0	5.0	\$47.94	\$49.00
Crotched Mountain	3	3	15.8	15.0	\$7.58	\$7.50	15.8	15.0	\$118.54	\$112.50
Easterseals NH	2	2	5.0	5.0	\$7.75	\$7.75	5.0	5.0	\$39.25	\$39.25
Institute of Professional Practice, Inc.	1	2	4.5	4.5	\$10.00	\$10.00	9.0	9.0	\$89.00	\$89.00
Monadnock Developmental Services	19	22	15.9	11.0	\$8.60	\$8.00	18.4	15.0	\$161.66	\$144.00
Monadnock Developmental Services - ISO	4	4	19.8	20.0	\$9.62	\$10.00	19.8	20.0	\$202.45	\$200.00
Monadnock Developmental Services - MCST	39	42	15.3	12.0	\$10.48	\$10.00	16.5	12.0	\$179.84	\$143.00
Monadnock Worksource	14	19	6.8	4.0	\$8.39	\$7.25	9.2	8.0	\$85.39	\$65.88
Opportunity Networks	5	5	5.8	6.0	\$8.97	\$9.00	5.8	6.0	\$52.33	\$54.00
Psalm 33	1	1	3.0	3.0	\$9.00	\$9.00	3.0	3.0	\$27.00	\$27.00
Residential Resources Inc.	4	6	10.0	5.0	\$8.17	\$8.13	15.0	14.0	\$126.98	\$122.97
Southwestern Community Services	20	33	8.0	6.0	\$8.30	\$8.00	13.6	9.0	\$119.28	\$87.99
Summit NH, LLC	1	1	25.0	25.0	\$10.00	\$10.00	25.0	25.0	\$250.00	\$250.00
Work Opportunities Unlimited, Inc.	1	1	20.0	20.0	\$10.00	\$10.00	20.0	20.0	\$200.00	\$200.00
REGIONAL TOTAL	150	179	11.3	8.0	\$9.02	\$8.50	13.5	10.0	\$130.08	\$95.20



Region 6: Gateways Community Services

Vendor	Individuals Employed	Jobs	WEEKLY PER JOB				WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Becket Family Services	1	1	15.0	15.0	\$12.35	\$12.35	15.0	15.0	\$185.25	\$185.25
Crotched Mountain	2	2	5.5	5.5	\$8.63	\$8.63	5.5	5.5	\$48.13	\$48.13
Easterseals NH	20	22	11.0	7.8	\$8.47	\$8.00	12.1	14.8	\$100.27	\$120.00
Gateway Community Service	24	30	10.9	6.0	\$10.35	\$10.00	13.7	8.5	\$142.17	\$89.00
Independent Services Network	11	11	5.3	4.0	\$9.03	\$8.50	5.3	4.0	\$50.78	\$40.00
Institute for Professional Practice	10	16	6.4	3.5	\$8.13	\$7.25	10.3	5.5	\$88.79	\$42.63
Nashua Center for the Multiply Handicapped	14	15	2.1	2.0	\$7.68	\$7.25	2.2	2.0	\$17.31	\$14.75
Neurorestorative NH	1	1	18.0	18.0	\$13.50	\$13.50	18.0	18.0	\$243.00	\$243.00
Opportunity Networks	56	66	8.5	6.0	\$8.16	\$7.25	10.0	7.5	\$88.53	\$62.00
PLUS Company	119	140	12.6	12.0	\$9.12	\$8.50	14.9	15.0	\$147.42	\$128.25
The Lukas Community	1	1	4.0	4.0	\$7.25	\$7.25	4.0	4.0	\$29.00	\$29.00
Toward Independent Living & Learning	7	7	8.6	6.0	\$10.39	\$10.40	8.6	6.0	\$89.73	\$62.88
REGIONAL TOTALS	266	312	10.3	6.6	\$8.91	\$8.21	12.0	10.0	\$115.75	\$86.00



Region 7: The Moore Center



Vendor	Individuals Employed	Jobs	WEEKLY PER JOB				WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Alternative Programs	3	3	13.2	10.0	\$9.73	\$9.93	13.2	10.0	\$136.37	\$99.30
Becket Family Services	4	4	11.1	11.0	\$10.28	\$10.05	11.1	11.0	\$113.81	\$115.00
Chesco Employment	1	1	8.0	8.0	\$7.25	\$7.25	8.0	8.0	\$58.00	\$58.00
Crotched Mountain	1	1	2.0	2.0	\$10.00	\$10.00	2.0	2.0	\$20.00	\$20.00
Easterseals NH	13	13	10.0	6.0	\$8.84	\$8.00	10.0	6.0	\$88.21	\$60.00
Granite State Independent Living	8	9	8.1	8.0	\$9.46	\$9.25	9.1	9.0	\$85.53	\$87.50
Independent Services Network	8	9	5.2	3.0	\$9.39	\$8.50	5.9	4.0	\$61.16	\$35.50
Institute of Professional Practice, Inc.	1	1	2.0	2.0	\$7.25	\$7.25	2.0	2.0	\$14.50	\$14.50
Life Visions	5	5	4.2	4.0	\$8.00	\$7.50	4.2	4.0	\$33.50	\$40.00
Living Innovations	1	1	6.0	6.0	\$10.00	\$10.00	6.0	6.0	\$60.00	\$60.00
Neurorestorative NH	1	1	10.0	10.0	\$9.00	\$9.00	10.0	10.0	\$90.00	\$90.00
New Employment Options	3	4	13.3	13.5	\$11.89	\$11.00	17.7	20.0	\$199.77	\$230.00
Opportunity Networks	1	1	2.0	2.0	\$7.25	\$7.25	2.0	2.0	\$14.50	\$14.50
PLUS Company	1	1	40.0	40.0	\$15.08	\$15.08	40.0	40.0	\$603.20	\$603.20
Residential Resources Inc.	2	2	16.0	16.0	\$8.93	\$8.93	16.0	16.0	\$166.25	\$166.25
Siddharth Services Inc.	7	8	7.9	4.0	\$10.06	\$9.75	9.0	8.0	\$93.57	\$72.00
The Moore Center	65	73	11.3	11.0	\$8.29	\$7.48	12.7	12.0	\$106.83	\$100.00
Work Opportunities Unlimited, Inc.	24	32	14.1	10.5	\$8.76	\$8.43	18.8	12.8	\$177.66	\$106.50
REGIONAL TOTAL	149	169	11.0	9.0	\$8.83	\$8.25	12.4	10.0	\$114.14	\$93.30



Region 8: One Sky Community Services



Vendor	Individuals Employed	Jobs	WEEKLY PER JOB				WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Becket Family Services	10	11	6.5	3.0	\$9.32	\$9.34	7.1	4.0	\$69.07	\$36.59
Community Integrated Services, LLC	4	4	14.8	16.3	\$9.54	\$8.50	14.8	16.3	\$146.08	\$138.13
Easterseals NH	25	29	8.4	8.0	\$8.87	\$8.50	9.8	8.0	\$87.71	\$68.00
Farmsteads of New England, Inc.	3	3	4.3	3.0	\$9.49	\$10.00	4.3	3.0	\$43.64	\$22.05
Great Bay Services	3	3	7.7	4.0	\$8.17	\$8.00	7.7	4.0	\$62.00	\$34.00
Institute of Professional Practice, Inc.	4	4	2.8	2.5	\$8.13	\$7.63	2.8	2.5	\$22.75	\$22.25
Life Visions	1	1	2.0	2.0	\$7.50	\$7.50	2.0	2.0	\$15.00	\$15.00
Living Innovations	20	21	9.8	9.0	\$9.00	\$8.90	10.3	9.0	\$92.18	\$73.25
Neurorestorative NH	1	1	6.0	6.0	\$10.00	\$10.00	6.0	6.0	\$60.00	\$60.00
One Sky Community Services	41	53	10.1	8.0	\$9.40	\$9.00	13.0	13.0	\$130.17	\$125.50
Residential Resources, Inc.	1	1	3.0	3.0	\$7.25	\$7.25	3.0	3.0	\$21.75	\$21.75
Work Opportunities Unlimited, Inc.	12	16	11.1	8.5	\$9.95	\$9.60	14.8	13.3	\$148.25	\$145.13
REGIONAL TOTAL	125	147	9.2	8.0	\$9.21	\$9.00	10.8	9.0	\$103.46	\$81.00





Region 9: Community Partners

Vendor	Individuals Employed	Jobs	WEEKLY PER JOB				WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Community Partners	86	97	13.7	15.0	\$8.60	\$8.00	15.5	15.0	\$140.05	\$120.00
Easterseals NH	8	10	8.6	5.0	\$9.01	\$9.30	10.7	9.5	\$96.41	\$80.03
Institute for Professional Practice	2	2	10.3	10.3	\$10.17	\$10.17	10.3	10.3	\$119.50	\$119.50
Living Innovations	2	2	20.5	20.5	\$10.50	\$10.50	20.5	20.5	\$217.50	\$217.50
Work Opportunities Unlimited, Inc.	1	1	12.0	12.0	\$9.00	\$9.00	12.0	12.0	\$108.00	\$108.00
None	2	2	14.8	14.8	\$9.55	\$9.55	14.8	14.8	\$164.31	\$164.31
REGIONAL TOTAL	101	114	13.3	12.8	\$8.72	\$8.28	15.0	15.0	\$137.89	\$120.00



Region 10: Community Crossroads

Vendor	Individuals Employed	Jobs	WEEKLY PER JOB				WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Alternative Programs	1	1	2.0	2.0	\$10.00	\$10.00	2.0	2.0	\$20.00	\$20.00
Becket Family Services	5	6	6.7	3.0	\$8.75	\$8.77	8.0	4.0	\$72.43	\$32.06
Community Crossroads	7	8	6.1	4.0	\$9.12	\$8.38	7.0	6.0	\$61.99	\$51.18
Community Integrated Services, LLC	1	1	20.0	20.0	\$8.50	\$8.50	20.0	20.0	\$170.00	\$170.00
Easterseals NH	15	18	7.1	6.0	\$9.17	\$9.30	8.5	8.0	\$78.09	\$78.00
Farmsteads of New England, Inc.	4	4	4.5	4.5	\$8.18	\$7.73	4.5	4.5	\$38.30	\$34.35
Granite Bay Connections	1	1	15.0	15.0	\$8.25	\$8.25	15.0	15.0	\$123.75	\$123.75
Independent Services Network	2	2	5.0	5.0	\$10.64	\$10.64	5.0	5.0	\$52.54	\$52.54
Institute of Professional Practice, Inc.	1	1	4.0	4.0	\$8.28	\$8.28	4.0	4.0	\$33.12	\$33.12
Kimi Nichols Center, Inc.	2	2	15.0	15.0	\$9.57	\$9.57	15.0	15.0	\$145.20	\$145.20
Life Visions	13	15	4.0	4.0	\$8.43	\$7.50	4.6	4.0	\$38.14	\$40.00
Living Innovations	7	7	8.4	5.0	\$8.08	\$7.50	8.4	5.0	\$76.08	\$36.25
Nashua Center for the Multiply Handicapped	1	1	6.0	6.0	\$12.00	\$12.00	6.0	6.0	\$72.00	\$72.00
Neurorestorative NH	1	1	4.0	4.0	\$7.25	\$7.25	4.0	4.0	\$29.00	\$29.00
Opportunity Networks	2	2	9.0	9.0	\$7.38	\$7.38	9.0	9.0	\$66.50	\$66.50
Residential Resources Inc.	1	1	20.0	20.0	\$11.75	\$11.75	20.0	20.0	\$235.00	\$235.00
Work Opportunities Unlimited, Inc.	22	24	17.7	15.0	\$9.75	\$9.25	19.3	15.5	\$196.42	\$156.38
None	2	2	6.0	6.0	\$10.30	\$10.30	6.0	6.0	\$58.40	\$58.40
REGIONAL TOTAL	88	97	9.5	6.0	\$9.09	\$8.75	10.4	8.0	\$99.98	\$65.90



Regional Vendor Statistics

Vendors and Regions	Jobs	Individuals Employed	WEEKLY PER JOB				WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
ARC of NH										
Region 5: Monadnock Developmental Services	1	1	2.0	2.0	\$8.00	\$8.00	2.0	2.0	\$16.00	\$16.00
Alternative Programs										
Region 2: Pathways of the River Valley	2	2	12.0	12.0	\$8.50	\$8.50	12.0	12.0	\$102.00	\$102.00
Region 7: The Moore Center	3	3	13.2	10.0	\$9.73	\$9.93	13.2	10.0	\$136.37	\$99.30
Region 10: Community Crossroads	1	1	2.0	2.0	\$10.00	\$10.00	2.0	2.0	\$20.00	\$20.00
Becket Family Services										
Region 1: Northern Human Services	1	1	12.0	12.0	\$9.25	\$9.25	12.0	12.0	\$111.00	\$111.00
Region 4: Community Bridges	1	1	18.0	18.0	\$10.00	\$10.00	18.0	18.0	\$180.00	\$180.00
Region 6: Gateways Community Services	1	1	15.0	15.0	\$12.35	\$12.35	15.0	15.0	\$185.25	\$185.25
Region 7: The Moore Center	4	4	11.1	11.0	\$10.28	\$10.05	11.1	11.0	\$113.81	\$115.00
Region 8: One Sky Community Services	11	10	6.5	3.0	\$9.32	\$9.34	7.1	4.0	\$69.07	\$36.59
Region 10: Community Crossroads	6	5	6.7	3.0	\$8.75	\$8.77	8.0	4.0	\$72.43	\$32.06
CDS - Northern Human Services										
Region 1: Northern Human Services	9	9	6.7	4.0	\$8.19	\$7.25	6.7	4.0	\$60.96	\$29.00
Chesco Employment										
Region 5: Monadnock Developmental Services	30	28	10.0	6.5	\$8.66	\$8.25	10.7	7.5	\$99.93	\$62.00
Region 7: The Moore Center	1	1	8.0	8.0	\$7.25	\$7.25	8.0	8.0	\$58.00	\$58.00
Comfort Keepers										
Region 5: Monadnock Developmental Services	3	3	8.8	4.0	\$8.75	\$8.50	8.8	4.0	\$86.75	\$29.00

Vendors and Regions	Jobs	Individuals Employed	WEEKLY PER JOB				WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Community Bridges										
Region 3: Lakes Region Community Services	1	1	8.0	8.0	\$7.25	\$7.25	8.0	8.0	\$58.00	\$58.00
Region 4: Community Bridges	50	46	14.8	14.5	\$9.24	\$9.25	16.1	15.5	\$152.18	\$139.13
Community Bridges CM										
Region 4: Community Bridges	4	4	25.3	25.0	\$9.86	\$9.63	25.3	25.0	\$262.00	\$277.25
Community Bridges SDS										
Region 4: Community Bridges	50	41	10.5	10.0	\$9.36	\$9.00	12.9	10.0	\$123.46	\$108.75
Community Bridges SEP										
Region 4: Community Bridges	4	3	17.5	15.0	\$11.62	\$11.74	23.3	20.0	\$258.27	\$254.80
Community Crossroads										
Region 10: Community Crossroads	8	7	6.1	4.0	\$9.12	\$8.38	7.0	6.0	\$61.99	\$51.18
Community Integrated Services, LLC										
Region 8: One Sky Community Services	4	4	14.8	16.3	\$9.54	\$8.50	14.8	16.3	\$146.08	\$138.13
Region 10: Community Crossroads	1	1	20.0	20.0	\$8.50	\$8.50	20.0	20.0	\$170.00	\$170.00
Community Partners										
Region 9: Community Partners	97	86	13.7	15.0	\$8.60	\$8.00	15.5	15.0	\$140.05	\$120.00
Community Strategies for NH										
Region 2: Pathways of the River Valley	1	1	10.0	10.0	\$11.75	\$11.75	10.0	10.0	\$117.50	\$117.50
Region 5: Monadnock Developmental Services	4	4	5.0	5.0	\$9.67	\$9.35	5.0	5.0	\$47.94	\$49.00
Crotched Mountain										
Region 2: Pathways of the River Valley	1	1	10.0	10.0	\$11.15	\$11.15	10.0	10.0	\$111.50	\$111.50
Region 4: Community Bridges	1	1	5.0	5.0	\$10.00	\$10.00	5.0	5.0	\$50.00	\$50.00
Region 5: Monadnock Developmental Services	3	3	15.8	15.0	\$7.58	\$7.50	15.8	15.0	\$118.54	\$112.50
Region 6: Gateways Community Services	2	2	5.5	5.5	\$8.63	\$8.63	5.5	5.5	\$48.13	\$48.13
Region 7: The Moore Center	1	1	2.0	2.0	\$10.00	\$10.00	2.0	2.0	\$20.00	\$20.00

Vendors and Regions	Jobs	Individuals Employed	WEEKLY PER JOB				WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Easterseals NH										
Region 1: Northern Human Services	1	1	4.0	4.0	\$8.50	\$8.50	4.0	4.0	\$34.00	\$34.00
Region 2: Pathways of the River Valley	3	2	4.7	4.0	\$7.67	\$7.25	7.0	7.0	\$55.75	\$55.75
Region 3: Lakes Region Community Services	6	5	10.4	6.5	\$8.38	\$8.13	12.5	5.0	\$102.63	\$48.75
Region 4: Community Bridges	40	31	7.1	5.0	\$8.81	\$8.50	9.1	7.0	\$79.23	\$60.00
Region 5: Monadnock Developmental Services	2	2	5.0	5.0	\$7.75	\$7.75	5.0	5.0	\$39.25	\$39.25
Region 6: Gateways Community Services	22	20	11.0	7.8	\$8.47	\$8.00	12.1	14.8	\$100.27	\$120.00
Region 7: The Moore Center	13	13	10.0	6.0	\$8.84	\$8.00	10.0	6.0	\$88.21	\$60.00
Region 8: One Sky Community Services	29	25	8.4	8.0	\$8.87	\$8.50	9.8	8.0	\$87.71	\$68.00
Region 9: Community Partners	10	8	8.6	5.0	\$9.01	\$9.30	10.7	9.5	\$96.41	\$80.03
Region 10: Community Crossroads	18	15	7.1	6.0	\$9.17	\$9.30	8.5	8.0	\$78.09	\$78.00
Farmsteads of New England, Inc.										
Region 4: Community Bridges	1	1	5.0	5.0	\$7.45	\$7.45	5.0	5.0	\$37.25	\$37.25
Region 8: One Sky Community Services	3	3	4.3	3.0	\$9.49	\$10.00	4.3	3.0	\$43.64	\$22.05
Region 10: Community Crossroads	4	4	4.5	4.5	\$8.18	\$7.73	4.5	4.5	\$38.30	\$34.35
Gateways Community Services - CDS										
Region 6: Gateways Community Services	30	24	10.9	6.0	\$10.35	\$10.00	13.7	8.5	\$142.17	\$89.00
Granite Bay Connections										
Region 10: Community Crossroads	1	1	15.0	15.0	\$8.25	\$8.25	15.0	15.0	\$123.75	\$123.75
Granite State Independent Living										
Region 4: Community Bridges	1	1	2.3	2.3	\$10.25	\$10.25	2.3	2.3	\$23.06	\$23.06
Region 7: The Moore Center	9	8	8.1	8.0	\$9.46	\$9.25	9.1	9.0	\$85.53	\$87.50
Great Bay Services										
Region 8: One Sky Community Services	3	3	7.7	4.0	\$8.17	\$8.00	7.7	4.0	\$62.00	\$34.00

Vendors and Regions	Jobs	Individuals Employed	WEEKLY PER JOB				WEEKLY PER WORKER				
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned	
Independent Services Network											
Region 2: Pathways of the River Valley	9	8	10.6	6.5	\$9.46	\$9.50	11.9	9.3	\$115.72	\$99.44	
Region 4: Community Bridges	10	10	12.1	10.3	\$8.89	\$8.50	12.1	10.3	\$104.21	\$105.13	
Region 6: Gateways Community Services	11	11	5.3	4.0	\$9.03	\$8.50	5.3	4.0	\$50.78	\$40.00	
Region 7: The Moore Center	9	8	5.2	3.0	\$9.39	\$8.50	5.9	4.0	\$61.16	\$35.50	
Region 10: Community Crossroads	2	2	5.0	5.0	\$10.64	\$10.64	5.0	5.0	\$52.54	\$52.54	
Institute of Professional Practice, Inc.											
Region 4: Community Bridges	3	3	3.8	2.8	\$7.42	\$7.25	3.8	2.8	\$28.19	\$19.94	
Region 5: Monadnock Developmental Services	2	1	4.5	4.5	\$10.00	\$10.00	9.0	9.0	\$89.00	\$89.00	
Region 6: Gateways Community Services	16	10	6.4	3.5	\$8.13	\$7.25	10.3	5.5	\$88.79	\$42.63	
Region 7: The Moore Center	1	1	2.0	2.0	\$7.25	\$7.25	2.0	2.0	\$14.50	\$14.50	
Region 8: One Sky Community Services	4	4	2.8	2.5	\$8.13	\$7.63	2.8	2.5	\$22.75	\$22.25	
Region 9: Community Partners	2	2	10.3	10.3	\$10.17	\$10.17	10.3	10.3	\$119.50	\$119.50	
Region 10: Community Crossroads	1	1	4.0	4.0	\$8.28	\$8.28	4.0	4.0	\$33.12	\$33.12	
J. Cook Workforce Solutions											
Region 4: Community Bridges	7	7	16.9	20.0	\$9.22	\$9.00	16.9	20.0	\$153.90	\$170.00	
Kimi Nichols Center, Inc.											
Region 10: Community Crossroads	2	2	15.0	15.0	\$9.57	\$9.57	15.0	15.0	\$145.20	\$145.20	
Lakes Region Community Services											
Region 3: Lakes Region Community Services	3	1	3.7	2.0	\$7.25	\$7.25	11.0	11.0	\$79.75	\$79.75	
Life Transition Services											
Region 1: Northern Human Services	8	8	12.3	11.0	\$9.31	\$8.75	12.3	11.0	\$126.28	\$86.00	
Region 2: Pathways of the River Valley	3	2	11.0	10.0	\$9.80	\$10.00	16.5	16.5	\$161.60	\$161.60	
Life Visions											
Region 7: The Moore Center	5	5	4.2	4.0	\$8.00	\$7.50	4.2	4.0	\$33.50	\$40.00	
Region 8: One Sky Community Services	1	1	2.0	2.0	\$7.50	\$7.50	2.0	2.0	\$15.00	\$15.00	
Region 10: Community Crossroads	15	13	4.0	4.0	\$8.43	\$7.50	4.6	4.0	\$38.14	\$40.00	

Vendors and Regions	Jobs	Individuals Employed	WEEKLY PER JOB				WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Living Innovations										
Region 4: Community Bridges	2	2	7.0	7.0	\$7.38	\$7.38	7.0	7.0	\$52.25	\$52.25
Region 7: The Moore Center	1	1	6.0	6.0	\$10.00	\$10.00	6.0	6.0	\$60.00	\$60.00
Region 8: One Sky Community Services	21	20	9.8	9.0	\$9.00	\$8.90	10.3	9.0	\$92.18	\$73.25
Region 9: Community Partners	2	2	20.5	20.5	\$10.50	\$10.50	20.5	20.5	\$217.50	\$217.50
Region 10: Community Crossroads	7	7	8.4	5.0	\$8.08	\$7.50	8.4	5.0	\$76.08	\$36.25
Monadnock Developmental Services										
Region 5: Monadnock Developmental Services	22	19	15.9	11.0	\$8.60	\$8.00	18.4	15.0	\$161.66	\$144.00
Monadnock Developmental Services - ISO										
Region 5: Monadnock Developmental Services	4	4	19.8	20.0	\$9.62	\$10.00	19.8	20.0	\$202.45	\$200.00
Monadnock Developmental Services - MCST										
Region 5: Monadnock Developmental Services	42	39	15.3	12.0	\$10.48	\$10.00	16.5	12.0	\$179.84	\$143.00
Monadnock Worksource										
Region 5: Monadnock Developmental Services	19	14	6.8	4.0	\$8.39	\$7.25	9.2	8.0	\$85.39	\$65.88
Nashua Center for the Multiply Handicapped										
Region 6: Gateways Community Services	15	14	2.1	2.0	\$7.68	\$7.25	2.2	2.0	\$17.31	\$14.75
Region 10: Community Crossroads	1	1	6.0	6.0	\$12.00	\$12.00	6.0	6.0	\$72.00	\$72.00
Neurorestorative NH										
Region 6: Gateways Community Services	1	1	18.0	18.0	\$13.50	\$13.50	18.0	18.0	\$243.00	\$243.00
Region 7: The Moore Center	1	1	10.0	10.0	\$9.00	\$9.00	10.0	10.0	\$90.00	\$90.00
Region 8: One Sky Community Services	1	1	6.0	6.0	\$10.00	\$10.00	6.0	6.0	\$60.00	\$60.00
Region 10: Community Crossroads	1	1	4.0	4.0	\$7.25	\$7.25	4.0	4.0	\$29.00	\$29.00
New Employment Options										
Region 1: Northern Human Services	1	1	26.0	26.0	\$9.50	\$9.50	26.0	26.0	\$247.00	\$247.00
Region 7: The Moore Center	4	3	13.3	13.5	\$11.89	\$11.00	17.7	20.0	\$199.77	\$230.00

Vendors and Regions	Jobs	Individuals Employed	WEEKLY PER JOB				WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
North Country										
Region 1: Northern Human Services	1	1	26.0	26.0	\$9.50	\$9.50	26.0	26.0	\$247.00	\$247.00
Region 2: Pathways of the River Valley	4	3	13.3	13.5	\$11.89	\$11.00	17.7	20.0	\$199.77	\$230.00
Region 3: Lakes Region Community Services	2	2	6	6	\$8.63	\$8.63	6	6	\$57.25	\$57.25
One Sky Community Services, Inc.										
Region 8: One Sky Community Services	53	41	10.1	8.0	\$9.40	\$9.00	13.0	13.0	\$130.17	\$125.50
Opportunity Networks										
Region 5: Monadnock Developmental Services	5	5	5.8	6.0	\$8.97	\$9.00	5.8	6.0	\$52.33	\$54.00
Region 6: Gateways Community Services	66	56	8.5	6.0	\$8.16	\$7.25	10.0	7.5	\$88.53	\$62.00
Region 7: The Moore Center	1	1	2.0	2.0	\$7.25	\$7.25	2.0	2.0	\$14.50	\$14.50
Region 10: Community Crossroads	2	2	9.0	9.0	\$7.38	\$7.38	9.0	9.0	\$66.50	\$66.50
Pathways of the River Valley										
Region 2: Pathways of the River Valley	54	48	14.4	10.0	\$10.35	\$10.00	16.2	13.0	\$177.76	\$121.13
PLUS Company										
Region 6: Gateways Community Services	140	119	12.6	12.0	\$9.12	\$8.50	14.9	15.0	\$147.42	\$128.25
Region 7: The Moore Center	1	1	40.0	40.0	\$15.08	\$15.08	40.0	40.0	\$603.20	\$603.20
Psalm 33										
Region 5: Monadnock Developmental Services	1	1	3.0	3.0	\$9.00	\$9.00	3.0	3.0	\$27.00	\$27.00
Residential Resources Inc.										
Region 4: Community Bridges	1	1	17.0	17.0	\$7.25	\$7.25	17.0	17.0	\$123.25	\$123.25
Region 5: Monadnock Developmental Services	6	4	10.0	5.0	\$8.17	\$8.13	15.0	14.0	\$126.98	\$122.97
Region 7: The Moore Center	2	2	16.0	16.0	\$8.93	\$8.93	16.0	16.0	\$166.25	\$166.25
Region 8: One Sky Community Services	1	1	3.0	3.0	\$7.25	\$7.25	3.0	3.0	\$21.75	\$21.75
Region 10: Community Crossroads	1	1	20.0	20.0	\$11.75	\$11.75	20.0	20.0	\$235.00	\$235.00
Siddarth Services Inc.										
Region 2: Pathways of the River Valley	1	1	22.0	22.0	\$9.00	\$9.00	22.0	22.0	\$198.00	\$198.00
Region 3: Lakes Region Community Services	1	1	6.0	6.0	\$12.00	\$12.00	6.0	6.0	\$72.00	\$72.00
Region 4: Community Bridges	4	3	3.5	2.0	\$8.75	\$8.50	4.7	4.0	\$43.33	\$34.00
Region 7: The Moore Center	8	7	7.9	4.0	\$10.06	\$9.75	9.0	8.0	\$93.57	\$72.00

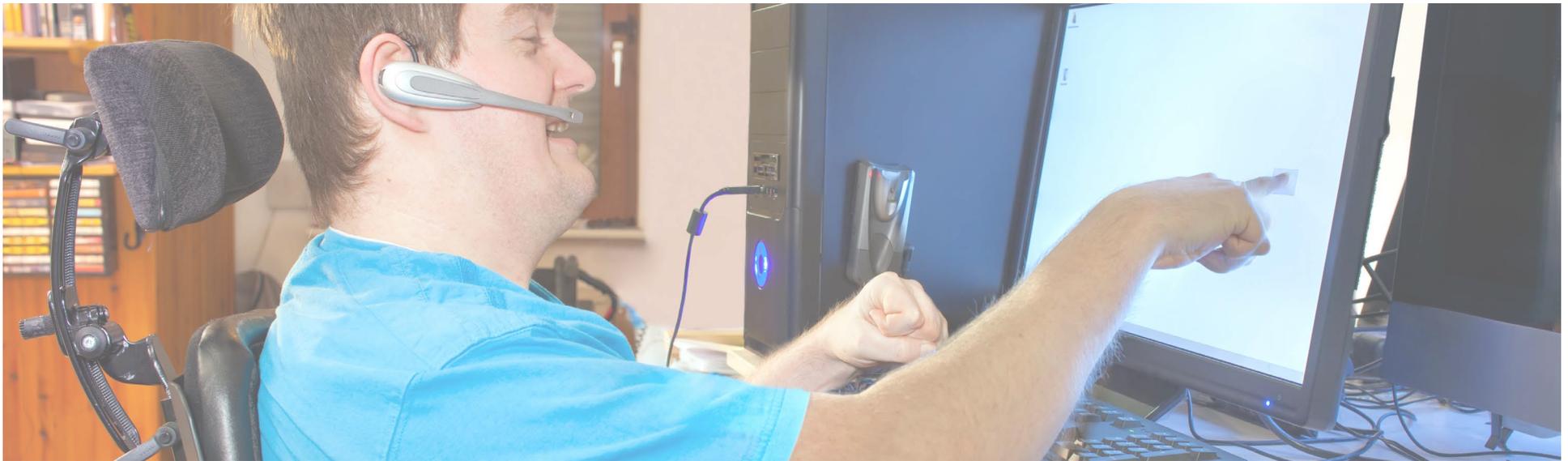
Vendors and Regions	Jobs	Individuals Employed	WEEKLY PER JOB				WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Southwestern Community Services										
Region 5: Monadnock Developmental Services	33	20	8.0	6.0	\$8.30	\$8.00	13.6	9.0	\$119.28	\$87.99
Summit NH, LLC										
Region 5: Monadnock Developmental Services	1	1	25.0	25.0	\$10.00	\$10.00	25.0	25.0	\$250.00	\$250.00
The Lukas Company										
Region 6: Gateways Community Services	1	1	4.0	4.0	\$7.25	\$7.25	4.0	4.0	\$29.00	\$29.00
The Moore Center										
Region 7: The Moore Center	73	65	11.3	11.0	\$8.29	\$7.48	12.7	12.0	\$106.83	\$100.00
Toward Independent Living and Learning										
Region 6: Gateways Community Services	7	7	8.6	6.0	\$10.39	\$10.40	8.6	6.0	\$89.73	\$62.88
Visions for Creative Housing Solutions, Inc.										
Region 2: Pathways of the River Valley	11	9	12.5	10.0	\$10.67	\$11.26	15.3	18.0	\$170.13	\$222.12
Work Opportunities Unlimited, Inc.										
Region 2: Pathways of the River Valley	1	1	3.5	3.5	\$10.20	\$10.20	3.5	3.5	\$35.70	\$35.70
Region 3: Lakes Region Community Services	3	3	18.0	12.0	\$8.75	\$9.25	18.0	12.0	\$162.00	\$111.00
Region 4: Community Bridges	8	7	7.0	3.5	\$9.36	\$8.03	8.0	6.0	\$81.81	\$44.40
Region 5: Monadnock Developmental Services	1	1	20.0	20.0	\$10.00	\$10.00	20.0	20.0	\$200.00	\$200.00
Region 7: The Moore Center	32	24	14.1	10.5	\$8.76	\$8.43	18.8	12.8	\$177.66	\$106.50
Region 8: One Sky Community Services	16	12	11.1	8.5	\$9.95	\$9.60	14.8	13.3	\$148.25	\$145.13
Region 9: Community Partners	1	1	12.0	12.0	\$9.00	\$9.00	12.0	12.0	\$108.00	\$108.00
Region 10: Community Crossroads	24	22	17.7	15.0	\$9.75	\$9.25	19.3	15.5	\$196.42	\$156.38
None										
Region 1: Northern Human Services	145	131	10.4	8.0	\$8.61	\$8.00	11.6	10.0	\$104.59	\$76.00
Region 2: Pathways of the River Valley	7	7	13.9	12.0	\$9.18	\$9.00	13.9	12.0	\$138.79	\$102.00
Region 3: Lakes Region Community Services	170	131	10.7	8.0	\$8.02	\$7.25	13.9	10.0	\$116.18	\$85.00
Region 9: Community Partners	2	2	14.8	14.8	\$9.55	\$9.55	14.8	14.8	\$164.31	\$164.31
Region 10: Community Crossroads	2	2	6.0	6.0	\$10.30	\$10.30	6.0	6.0	\$58.40	\$58.40

Vendor Statistics Statewide

Vendors	Jobs	Individuals Employed	WEEKLY PER JOB				WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
ARC of NH	1	1	2.0	2.0	\$8.00	\$8.00	2.0	2.0	\$16.00	\$16.00
Alternative Programs	6	6	10.9	11.0	\$9.36	\$9.47	10.9	11.0	\$105.52	\$97.65
Becket Family Services	24	22	8.4	4.0	\$9.49	\$9.75	9.1	8.0	\$90.20	\$64.27
CDS - Northern Human Services	9	9	6.7	4.0	\$8.19	\$7.25	6.7	4.0	\$60.96	\$29.00
Chesco Employment	31	29	9.9	7.0	\$8.62	\$8.00	10.6	8.0	\$98.48	\$60.00
Comfort Keepers	3	3	8.8	4.0	\$8.75	\$8.50	8.8	4.0	\$86.75	\$29.00
Community Bridges	51	47	14.6	14.0	\$9.20	\$9.25	15.9	15.0	\$150.18	\$138.75
Community Bridges CM	4	4	25.3	25.0	\$9.86	\$9.63	25.3	25.0	\$262.00	\$277.25
Community Bridges SDS	50	41	10.5	10.0	\$9.36	\$9.00	12.9	10.0	\$123.46	\$108.75
Community Bridges SEP	4	3	17.5	15.0	\$11.62	\$11.74	23.3	20.0	\$258.27	\$254.80
Community Crossroads	8	7	6.1	4.0	\$9.12	\$8.38	7.0	6.0	\$61.99	\$51.18
Community Integrated Services, LLC	5	5	15.8	16.3	\$9.33	\$8.50	15.8	16.3	\$150.86	\$138.13
Community Partners	97	86	13.7	15.0	\$8.60	\$8.00	15.5	15.0	\$140.05	\$120.00
Community Strategies for NH	5	5	6.0	6.0	\$10.09	\$9.50	6.0	6.0	\$61.85	\$54.00
Crotched Mountain	8	8	9.4	8.0	\$8.89	\$9.00	9.4	8.0	\$79.17	\$70.00
Easterseals NH	144	122	8.4	6.0	\$8.77	\$8.50	9.9	8.0	\$85.91	\$65.00
Farmsteads of New England, Inc.	8	8	4.5	4.0	\$8.58	\$7.73	4.5	4.0	\$40.17	\$30.63
Gateways Community Services - CDS	30	24	10.9	6.0	\$10.35	\$10.00	13.7	8.5	\$142.17	\$89.00
Granite Bay Connections	1	1	15.0	15.0	\$8.25	\$8.25	15.0	15.0	\$123.75	\$123.75
Granite State Independent Living	10	9	7.5	7.0	\$9.54	\$9.38	8.4	9.0	\$78.59	\$82.50
Great Bay Services	3	3	7.7	4.0	\$8.17	\$8.00	7.7	4.0	\$62.00	\$34.00
Independent Services Network	41	39	8.1	5.0	\$9.25	\$8.75	8.5	6.0	\$80.02	\$60.00
Institute of Professional Practice, Inc.	29	22	5.5	4.0	\$8.30	\$7.25	7.3	4.0	\$65.41	\$32.56
J. Cook Workforce Solutions	7	7	16.9	20.0	\$9.22	\$9.00	16.9	20.0	\$153.90	\$170.00
Kimi Nichols Center, Inc.	2	2	15.0	15.0	\$9.57	\$9.57	15.0	15.0	\$145.20	\$145.20

Vendors	Jobs	Individuals Employed	WEEKLY PER JOB				WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Lakes Region Community Services	3	1	3.7	2.0	\$7.25	\$7.25	11.0	11.0	\$79.75	\$79.75
Life Transition Services	11	10	11.9	10.0	\$9.44	\$9.00	13.1	13.5	\$133.35	\$118.50
Life Visions	21	19	4.0	4.0	\$8.28	\$7.50	4.4	4.0	\$35.70	\$40.00
Living Innovations	33	32	9.9	9.0	\$8.83	\$8.28	10.2	9.0	\$92.99	\$73.25
Monadnock Developmental Services	22	19	15.9	11.0	\$8.60	\$8.00	18.4	15.0	\$161.66	\$144.00
Monadnock Developmental Services - ISO	4	4	19.8	20.0	\$9.62	\$10.00	19.8	20.0	\$202.45	\$200.00
Monadnock Developmental Services - MCST	42	39	15.3	12.0	\$10.48	\$10.00	16.5	12.0	\$179.84	\$143.00
Monadnock Worksource	19	14	6.8	4.0	\$8.39	\$7.25	9.2	8.0	\$85.39	\$65.88
Nashua Center for the Multiply Handicapped	16	15	2.3	2.0	\$7.95	\$7.38	2.5	2.0	\$20.95	\$15.00
Neurorestorative NH	4	4	9.5	8.0	\$9.94	\$9.50	9.5	8.0	\$105.50	\$75.00
New Employment Options	5	4	15.8	15.0	\$11.41	\$10.50	19.8	23.0	\$211.58	\$238.50
North Country	13	12	8.4	5.0	\$9.62	\$10.00	9.1	7.5	\$87.48	\$75.00
One Sky Community Services, Inc.	53	41	10.1	8.0	\$9.40	\$9.00	13.0	13.0	\$130.17	\$125.50
Opportunity Networks	74	64	8.2	6.0	\$8.18	\$7.25	9.5	6.5	\$83.86	\$58.00
Pathways of the River Valley	54	48	14.4	10.0	\$10.35	\$10.00	16.2	13.0	\$177.76	\$121.13
PLUS Company	141	120	12.8	12.0	\$9.16	\$8.50	15.1	15.0	\$151.22	\$130.13
Psalm 33	1	1	3.0	3.0	\$9.00	\$9.00	3.0	3.0	\$27.00	\$27.00
Residential Resources Inc.	11	9	12.0	6.0	\$8.47	\$8.00	14.7	15.0	\$135.60	\$123.25
Siddharth Services Inc.	14	12	7.5	4.0	\$9.75	\$9.25	8.8	7.0	\$87.92	\$72.00
Southwestern Community Services	33	20	8.0	6.0	\$8.30	\$8.00	13.6	9.0	\$119.28	\$87.99
Summit NH, LLC	1	1	25.0	25.0	\$10.00	\$10.00	25.0	25.0	\$250.00	\$250.00
The Lukas Community	1	1	4.0	4.0	\$7.25	\$7.25	4.0	4.0	\$29.00	\$29.00
The Moore Center	73	65	11.3	11.0	\$8.29	\$7.48	12.7	12.0	\$106.83	\$100.00
Toward Independent Living and Learning	7	7	8.6	6.0	\$10.39	\$10.40	8.6	6.0	\$89.73	\$62.88
Visions for Creative Housing Solutions, Inc.	11	9	12.5	10.0	\$10.67	\$11.26	15.3	18.0	\$170.13	\$222.12
Work Opportunities Unlimited, Inc.	86	71	13.9	12.0	\$9.35	\$9.08	16.9	14.0	\$165.72	\$120.00
None	326	273	10.6	8.0	\$8.33	\$7.30	12.7	10.0	\$111.13	\$80.00

About the Bureau



The Bureau of Developmental Services (BDS) joins communities and families in providing opportunities for citizens with developmental disabilities or acquired brain disorders to achieve health and independence. In partnership with individuals, families, and community-based service networks, BDS affirms the vision that all citizens should participate in the life of their community while receiving the supports they need to be productive and valued community members.

Provided by:

NH Department of Health and Human Services

NH Division of Long Term Supports and Services, Bureau of Developmental Services

Contact: Jo Moncher, Strategic Initiatives Administrator, jo.moncher@dhhs.nh.gov

Supported by:

Employment Leadership Committee

The mission of the Employment Leadership Committee is to advance inclusion of individuals with disabilities in the workforce through collaboration, education, and advocacy.

Prepared by:

Institute on Disability, University of New Hampshire

Contact: Dr. Kelly Doran and Dr. Tobey Partch-Davies, tobey.partch-davies@unh.edu or 603-228-2084

This document is available in alternative formats upon request.