

# NEW HAMPSHIRE DEVELOPMENTAL SERVICES



## EMPLOYMENT DATA REPORT

QUARTERLY REPORT

**10/1/2019 - 12/31/2019**

New Hampshire Department of Health & Human Services  
Division of Long Term Supports and Services  
Bureau of Developmental Services  
Phone: 800.852.3345 ext. 5034 (NH only) or 603.271.5034  
[www.dhhs.nh.gov/dcbcs/bds/employment.htm](http://www.dhhs.nh.gov/dcbcs/bds/employment.htm)

*Available in alternative formats on request*

Institute on Disability/UCED



University of  
New Hampshire





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Dear Friends and Colleagues,

Thank you for your leadership and support to individuals with developmental disabilities and acquired brain disorders. Thank you especially for your support in advancing inclusion of individuals with disabilities in the workforce.

Please see the attached Employment Data Report (EDR). The purpose of the EDR is to increase awareness, serve as a resource, and leverage employment supports across the state. As you can see, the EDR is packed with great information, while providing opportunities for in-depth discussions on our state's successes and challenges in supporting individuals in the workplace.

The EDR is provided by the NH Department of Health and Human Services (DHHS), Bureau of Developmental Services (BDS), in partnership with the NH Employment Leadership Committee (ELC). The mission of the ELC is to advance inclusion of individuals with disabilities in the workforce through collaboration, education and advocacy.

The EDR is prepared by the Institute on Disability (IOD) at the University of New Hampshire (UNH) through data collection efforts from NH's ten Area Agencies and numerous service providers.

The target audience for the EDR includes area agencies, service providers, board members, employers, State agencies and other interested individuals and organizations. Advocates and family members are also encouraged to use the EDR as a tool in understanding and learning about employment efforts across New Hampshire. The EDR is produced quarterly and can be found on the DHHS, BDS website at: <https://www.dhhs.nh.gov/dcbcs/bds/index.htm>.

Thank you for your support to individuals with disabilities in the workforce. If you would like more information on our employment efforts at the Division of Long Term Supports and Services, please contact Jo Moncher at [jo.moncher@dhhs.nh.gov](mailto:jo.moncher@dhhs.nh.gov).

Sincerely,

A handwritten signature in blue ink, appearing to read "Sandy Hunt".

Sandy Hunt  
Bureau Chief, Bureau of Developmental Services

# Introduction and Highlights

Welcome to the latest edition of the Employment Data Report on employment information of individuals with developmental disabilities and acquired brain disorders served by the Area Agency system of New Hampshire. Area Agencies and contracted service providers/vendors record employment data for adults between the ages of 21-64 who receive community care waived services. Employment data is recorded each quarter, to include demographics, hourly wages, number of hours worked weekly, job titles, industry codes and more. The employment data is analyzed and reported to a variety of stakeholders who have a vested interest in the labor force participation of people with disabilities in the State of New Hampshire.

This report represents Quarter 2 of the current 2020 State Fiscal Year (SFY). Some quarterly highlights are provided below.

In the second quarter of SFY 2020, 86 new jobs were started, 1,576 jobs were retained, and 78 jobs ended, 11.5% of which were due to seasonal employment. Compared to the prior quarter, New Hampshire realized a 4.8% increase in the total number of jobs (N=1,740). Average earnings and hours worked per week saw slight increases, while the number of workers with two or more jobs grew by 5.1% (n=205). The number of adults receiving services in New Hampshire decreased by 1.0% (N=4,257). Statewide average wages were above minimum wage, with a statewide hourly wage of \$9.06. Average wages within some regions were as high as \$10.17 an hour.

The employment rate for individuals with disabilities in the state increased slightly. As of this quarter, 33.7% of individuals served by Area Agencies were employed by traditional wages (excluding self-employment), with rates in some regions as high as 42.3%. 46 total workers were self-employed in the quarter. Of these 47 self-employed workers, 40 workers held wage-employment in addition to being self-employed, while 7 workers reported self-employment as the only source of income. The employment rate for wage employees combined with those who only hold self-employment is 34.4%. Over half of all workers were male (62.5%) which mirrors the gender demographics of individuals served by Area Agencies, and the majority of workers were aged 45 or younger, with workers aged 26 to 30 making up the largest age category of workers (24.2%). The statewide median age for workers served by the Area Agency system was 33 years, compared to the overall US median worker age of 41.9 years (Bureau of Labor Statistics, 2018).

There is still room for improvement, given that people with disabilities in New Hampshire are employed at a much lower rate than those who do not have disabilities in the state, and that there is a lower rate of employment for people who are served by Area Agencies than the overall rate for people with cognitive disabilities or people with disabilities in general in New Hampshire.

*51 records were excluded because employment data was not updated during the reporting period (FY2020, Quarter 2: October 1, 2019 – December 31, 2019), 3 were excluded because their hourly pay was less than minimum wage (\$7.25). 17 cases were missing data on hourly wage, hiring date, or hours per week.*



**Employment Rate**

**33.7%** ↑



**Mean Hourly Wage**

**\$9.06** ↑



**Median Age**

**33**

References: "Median age of the labor force, by sex, race, and ethnicity" <https://www.bls.gov/emp/tables/median-age-labor-force.htm>

**Jobs Starting  
& Ending**  
During the Quarter

**11**

**Number of New Jobs**  
Started this Quarter

**86**

**Continuing Jobs**  
With Start Dates  
before the Quarter

**1,576**

**Jobs Ending**  
During the Quarter

**67**

# How to Use the Employment Data Report

## 1. Share this Employment Data Report (EDR) with Families, Self-Advocates, Board Members, Family Support Councils, Employers, Community Leaders, State Agencies, Staff and/or Others.

The EDR is meant to be a tool to be used for more in-depth discussions about employment efforts regionally and statewide. Please ask questions if there is any information you do not understand. The EDR provides an important opportunity for each Area Agency or service provider to share information about how it promotes employment and what opportunities and services are available.

This data can also be helpful to individuals and families in trying to select an employment services provider. However, it is important to understand that there are more factors to consider when selecting an employment provider than just performance data alone.

Here are some things to consider:

- *Does this provider promote employment?*
- *Does this provider have staff who have been trained using the statewide curriculum called ACRE or who hold a national certification as a Certified Employment Support Professional?*
- *Does this provider specialize in employing people in specific industries?*
- *Does this provider serve a high number of people with the most significant disabilities?*
- *Does this provider offer career development services?*
- *Does this provider offer any structured skills training opportunities?*
- *Talk to other families about their satisfaction with various providers.*

## 2. Use this report to set goals with Staff, Board Members, Regional Teams and/or for your Strategic Plans.

Don't forget! Area Agencies can generate their own regional report at any time using the employment data system. The Bureau will generate Employment Data Reports on a quarterly basis.

## 3. Host an employment event. Invite a panel of employed self-advocates to talk about their work experience, the process they went through to achieve employment, and the impact that being employed has had in their life.

Additional panel opportunities may include:

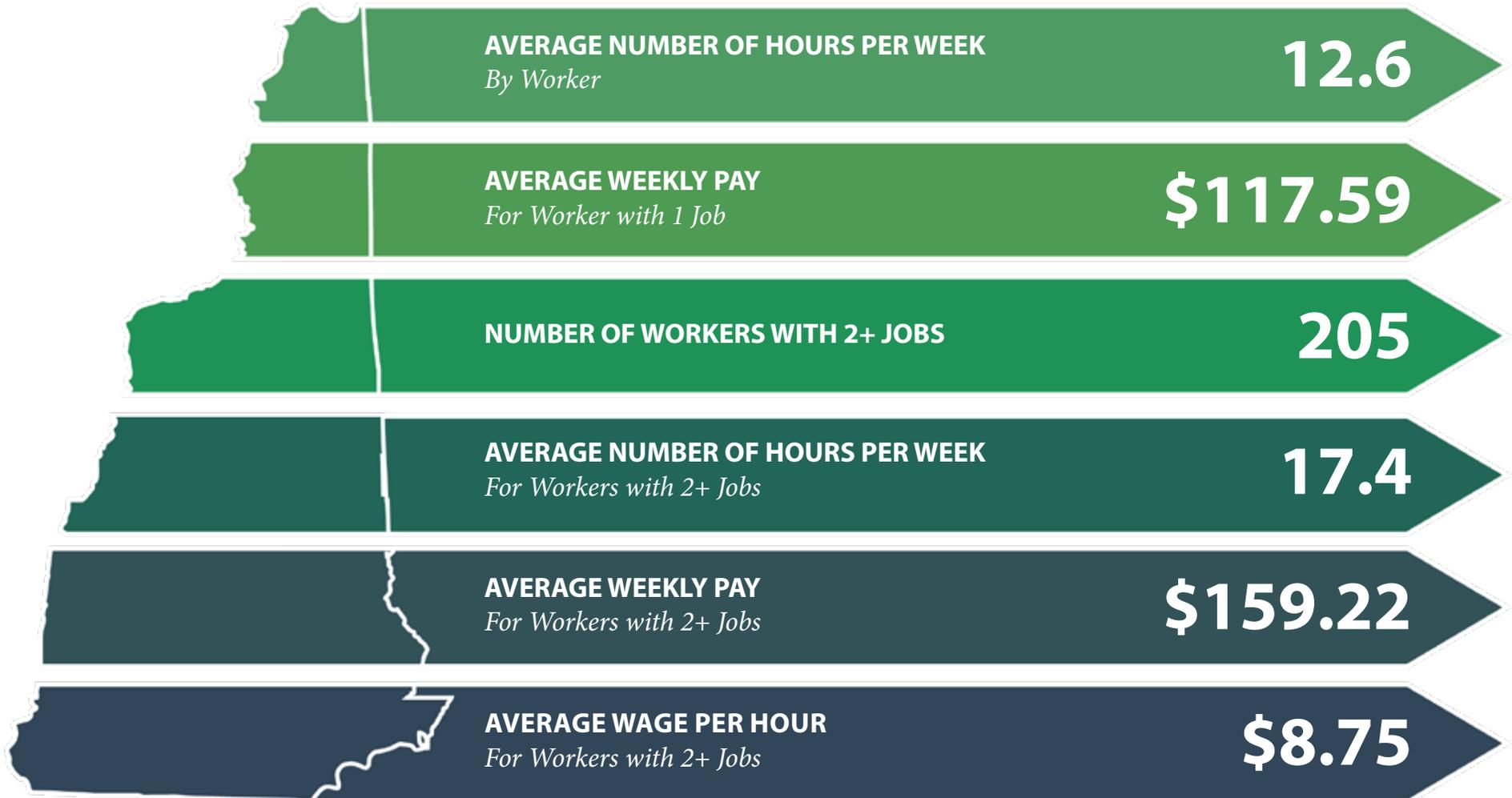
- *Engaging employment staff to talk about their region's efforts and commitment to employment*
- *Inviting a panel of local employers to talk about how hiring an inclusive workforce makes good business sense*
- *Including work incentives specialists to talk about the impact of earning income rather than just receiving benefits*

**Overall, individuals who work are financially better off earning income than just receiving benefits. Talk to an employment specialist, who can refer you to a benefits counselor or work with you to better understand your benefits and financial situation. You can also visit [www.nhwirc.org](http://www.nhwirc.org) to learn more about work incentives or call Granite State Independent Living at 1-877-809-7028.**

# Employment Overview by Jobs

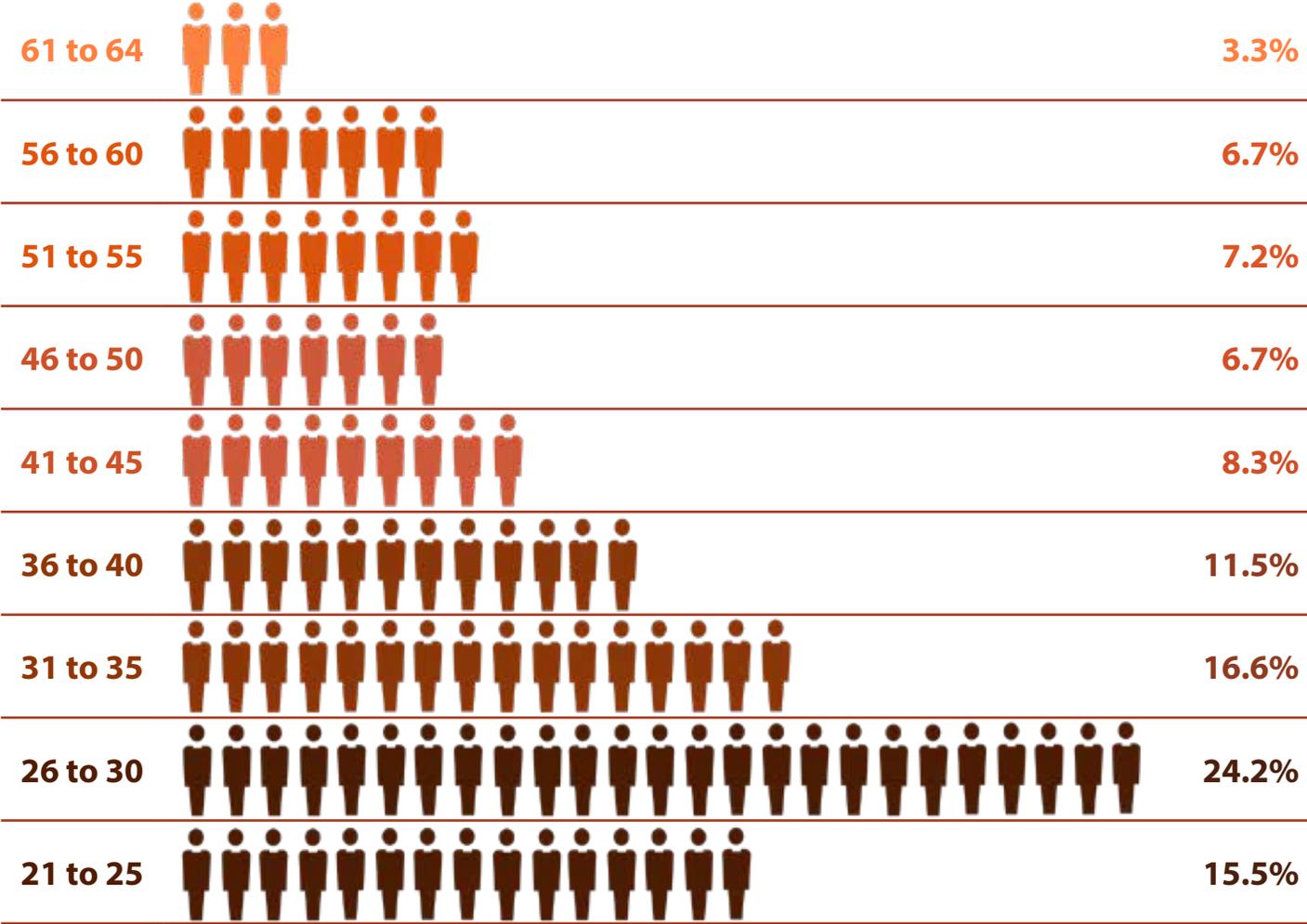


# Employment Overview by Worker



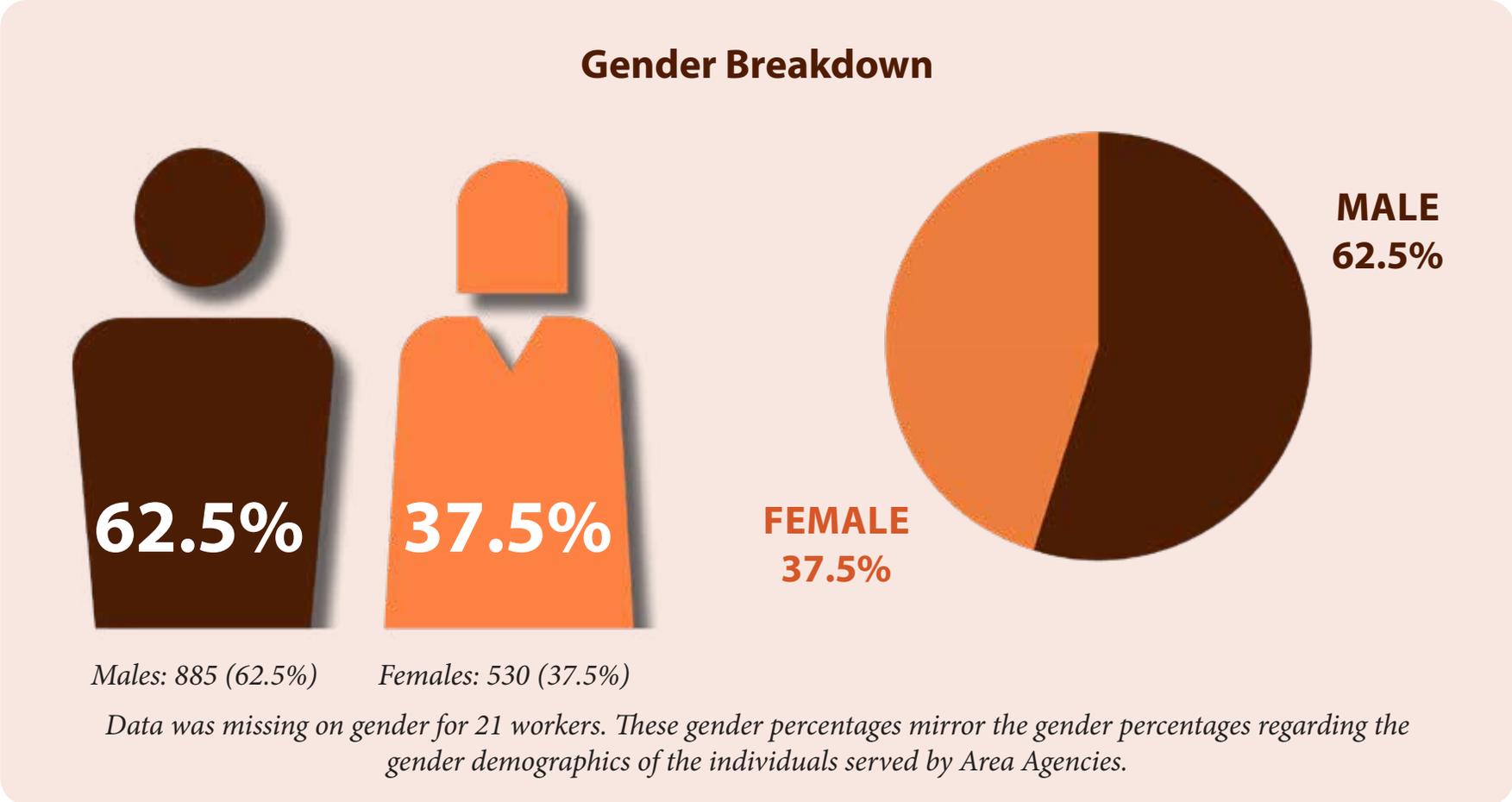
# New Hampshire Worker Demographics

## Age Breakdown



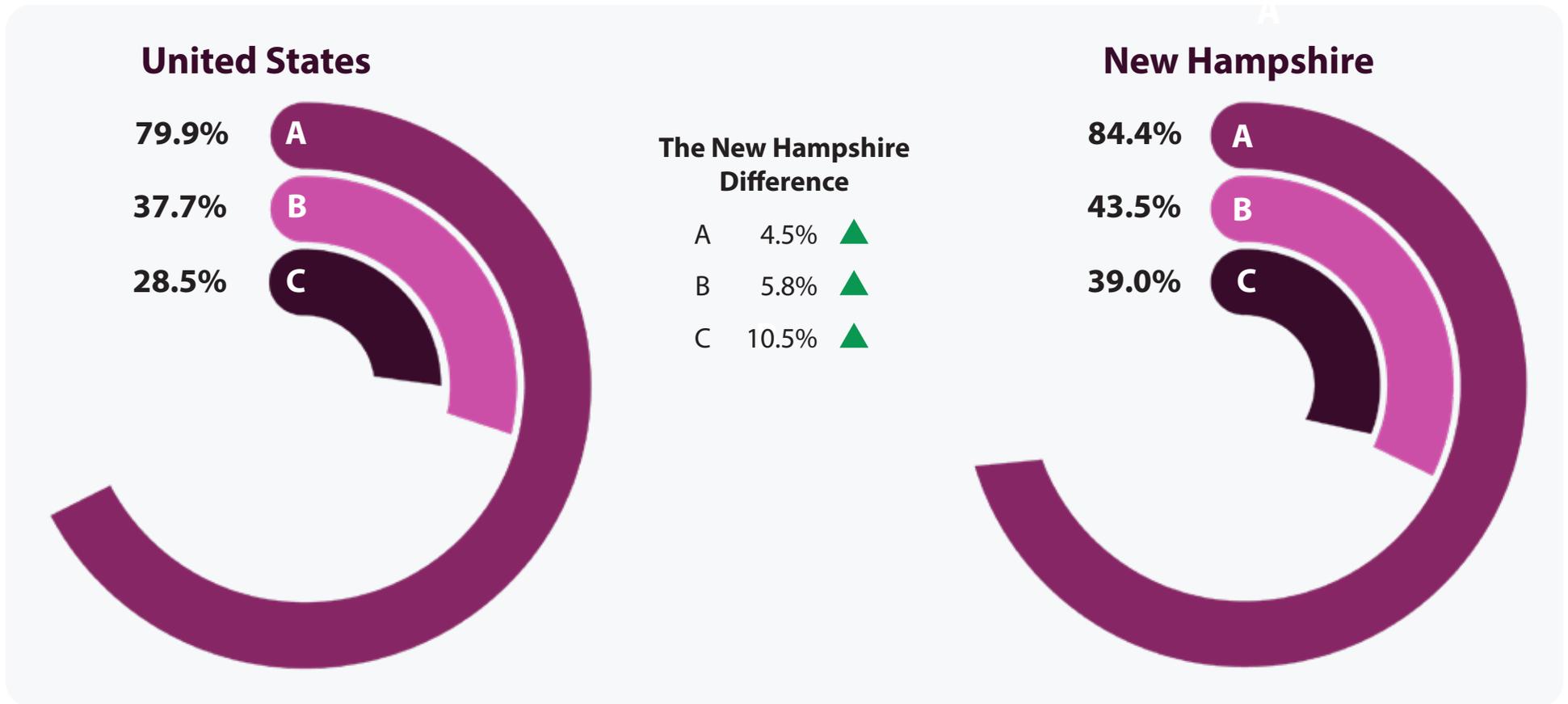
Median Worker Age by Region	
Region 1	35
Region 2	34
Region 3	39
Region 4	29
Region 5	33
Region 6	34
Region 7	32
Region 8	32
Region 9	33
Region 10	32
<b>Statewide Median</b>	<b>33</b>

# New Hampshire Worker Demographics



# Comparing National & State Employment Rates for Workers Aged 21-64

- A. Individuals without disabilities who work
- B. Individuals with disabilities who work
- C. Individuals with cognitive disabilities who work\*



\*2018 American Community Survey

## References:

2018 American Community Survey, Public Use Microdata Files (PUMS).

Lauer, E.A. & Houtenville, A.J., 2019. Annual Disability Statistics Compendium: 2018. Durham, NH: University of New Hampshire, Institute on Disability.  
“Median age of the labor force, by sex, race, and ethnicity” <https://www.bls.gov/emp/tables/median-age-labor-force.htm>

# NH Developmental Services Employment Rates

Total Number of Individuals Served and Employed (21-64 Years Old), Excluding Self Employment

Area Agency	Individuals Served	Individuals Working	Employment Rate	Ranking
Region 1: Northern Human Services	368	126	34.2%	5
Region 2: Pathways of the River Valley	240	90	37.5%	3
Region 3: Lakes Region Community Services	336	142	42.3%	1
Region 4: Community Bridges	529	157	29.7%	7
Region 5: Monadnock Developmental Services	437	161	36.8%	4
Region 6: Gateways Community Services	626	260	41.5%	2
Region 7: The Moore Center	615	179	29.1%	8
Region 8: One Sky Community Services	386	109	28.2%	9
Region 9: Community Partners	381	121	31.8%	6
Region 10: Community Crossroads	339	91	26.8%	10
<b>Statewide Total</b>	<b>4257</b>	<b>1436</b>	<b>33.7%</b>	

# Industry Breakdown

Job Category	Jobs	% of Total Jobs	Median Hours/Week	Median \$/Hour	Median Tenure at Current Job, in Years
 Arts, Entertainment & Media	12	0.7%	9.0	\$8.08	4.6
 Building, Grounds & Maintenance	253	14.5%	6.0	\$8.00	4.0
 Business & Finance	3	0.2%	6.0	\$10.00	14.4
 Community & Social Services	27	1.6%	4.0	\$8.16	7.4
 Computer	1	0.1%	25.0	\$7.25	2.3
 Construction	1	0.1%	2.0	\$12.00	0.5
 Education & Training	8	0.5%	11.0	\$7.63	3.4
 Farming & Forestry	15	0.9%	6.0	\$8.00	2.3
 Food Preparation & Service	318	18.3%	12.0	\$9.00	2.6
 Healthcare Support	20	1.1%	15.5	\$10.75	4.3
 Housekeeping & Laundry	202	11.6%	6.0	\$8.50	3.2
 Office & Administrative	89	5.1%	4.0	\$7.50	5.4
 Personal Care	7	0.4%	4.0	\$8.00	3.2
 Production & Manufacturing	120	6.9%	14.8	\$8.00	3.4
 Retail & Customer Service	444	25.5%	10.0	\$9.50	3.8
 Transportation	11	0.6%	16.0	\$10.50	0.8
 Unknown	209	12.0%	7.0	\$7.85	5.6

# Regional Employment Data Glossary

## Inclusion Criteria

To be included as “employed” in the dataset used to create this report, individuals:

- Must be employed by traditional wages (those who reported self-employment are excluded from the wage and hourly statistics).
- Must be between 21 and 64 years old.
- Must work a minimum of 2 hours a week.
- Must earn at least minimum wage (\$7.25 per hour).
- Must have complete data on: Start date of current position, hourly wages, number of hours worked per week.
- The individual must have received a service within the past 90 days.
- Must have an employment record that has been updated during the reporting period (FY2020 Quarter 2: October 1, 2019 - December 31, 2019). 51 records were not included in this report because this criteria was not met.

## Glossary

- “Per Job” statistics are calculated based on data specific to positions/jobs, *not* to individual workers.
- “Per Worker” statistics are calculated based on all data for a given individual combined into a single measure of “Total Employment.” This accounts for the combined earnings and hours worked for those who have multiple, distinct jobs.
- “Tenure” represents number of years someone has worked in their current position as of the end of the quarter.
- Regions and Area Agencies - New Hampshire is divided into 10 geographic regions, each served by an Area Agency. An Area Agency is defined as an entity established as a nonprofit corporation in the state of New Hampshire which is established by rules adopted by the NH DHHS Commissioner to provide services to eligible people with developmental disabilities and acquired brain disorders.
- Vendors – In the state of New Hampshire, Area Agencies may provide employment services directly to individuals with disabilities or may contract with vendors to provide these services. When vendor is specified as “none,” individuals are primarily served by the Area Agency for their employment needs, not a dedicated vendor.
- New, Ending, and Continuing Jobs (note that all of these categories are mutually exclusive)
  - *Jobs Starting & Ending During the Quarter* are defined as positions that have a hire date *within* the 1st quarter and were also *terminated before the end* of the quarter.
  - *Jobs Ending During the Quarter* are defined as positions that have hire dates *before* the start of the 1st quarter that *were terminated* during the quarter.
  - *New Jobs* are defined as positions that have hire dates *within* the 1st quarter that *continued* through the end of the quarter.
  - *Continuing Jobs* are defined as positions that have hire dates *before* the start of the 1st quarter that *continued* through the end of the quarter.

## Graphics



Percent Employed



Average Hours Worked Per Week



Median Hours Worked Per Week



Average Hourly Wages



Median Hourly Wages Earned



Average Total Hours Per Week



Median Total Hours Per Week



Average Wages Earned Per Week



Median Wages Earned Per Week



Average Gross Yearly

# Regional and Statewide Employment Totals

Region	Individuals Employed	Jobs	WEEKLY PER JOB		HOURLY PER JOB		WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
1	126	140	9.7	7	\$8.73	\$7.75	10.7	8	\$99.88	\$73.25
2	90	102	14	10.5	\$10.17	\$10.00	15.8	15	\$171.01	\$132.44
3	142	181	10.6	8	\$8.07	\$7.25	13.5	10	\$112.82	\$82.94
4	157	178	11.5	8	\$9.29	\$9.00	12.9	10	\$124.17	\$96.00
5	161	193	11.9	8	\$9.28	\$9.00	14.3	10	\$140.26	\$100.00
6	260	306	10.1	6.6	\$8.99	\$8.44	11.7	10	\$112.87	\$83.00
7	179	217	11.9	10.5	\$9.08	\$9.00	14	12	\$131.81	\$105.00
8	109	155	9.9	8	\$9.37	\$9.00	11.1	10	\$107.30	\$100.00
9	121	155	13.1	11	\$8.81	\$8.50	15.5	13	\$142.93	\$108.75
10	91	113	9.2	6	\$9.35	\$9.00	10.4	8	\$103.17	\$72.00
<b>TOTAL STATEWIDE</b>	<b>1436</b>	<b>1740</b>	<b>11.1</b>	<b>8</b>	<b>\$9.06</b>	<b>\$8.61</b>	<b>12.9</b>	<b>10</b>	<b>\$123.53</b>	<b>\$95.00</b>

# Region 1: Northern Human Services

Vendor	Individuals Employed	Jobs	WEEKLY PER JOB		HOURLY PER JOB		WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
CDS - Northern Human Services	6	6	5.8	3	\$7.96	\$7.25	5.8	3.0	\$55.79	\$21.75
Life Transition Services	12	13	14.6	12	\$10.36	\$11.00	15.8	16.0	\$176.41	\$166.00
North Country Independent Living	9	11	10.5	5	\$9.62	\$9.75	12.8	12.0	\$123.24	\$108.00
None	99	110	9.2	7.6	\$8.49	\$7.25	10.2	8.0	\$91.15	\$58.00
<b>REGIONAL TOTAL</b>	<b>126</b>	<b>140</b>	<b>9.7</b>	<b>7</b>	<b>\$8.73</b>	<b>\$7.75</b>	<b>10.7</b>	<b>8.0</b>	<b>\$99.88</b>	<b>\$73.25</b>



# Region 2: Pathways of the River Valley



Vendor	Individuals Employed	Jobs	WEEKLY PER JOB		HOURLY PER JOB		WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Alternative Programs	2	2	12.0	12.0	\$8.50	\$8.50	12.0	12.0	\$102.00	\$102.00
Community Strategies for NH	1	1	10.0	10.0	\$11.75	\$11.75	10.0	10.0	\$117.50	\$117.50
Crotched Mountain	1	1	10.0	10.0	\$11.15	\$11.15	10.0	10.0	\$111.50	\$111.50
Easterseals NH	2	3	7.3	4.0	\$8.17	\$7.25	11.0	11.0	\$101.75	\$101.75
Granite State Independent Living	1	1	3.5	3.5	\$10.20	\$10.20	3.5	3.5	\$35.70	\$35.70
Independent Services Network	7	7	13.6	12.0	\$9.73	\$9.50	13.6	12.0	\$140.00	\$135.12
Life Transition Services	4	6	12.8	11.0	\$9.78	\$10.00	19.3	17.5	\$188.43	\$170.60
North Country Independent Living	1	1	12.0	12.0	\$9.00	\$9.00	12.0	12.0	\$108.00	\$108.00
Pathways Vendor Agency	36	41	18.5	15.0	\$10.85	\$10.50	21.1	20.0	\$241.73	\$203.75
Pathways of the River Valley	19	19	10.3	8.0	\$9.99	\$10.00	10.3	8.0	\$106.58	\$72.50
Siddharth Services Inc.	1	1	22.0	22.0	\$9.00	\$9.00	22.0	22.0	\$198.00	\$198.00
Visions for Creative Housing Solutions, Inc.	9	12	10.7	8.0	\$10.33	\$10.26	14.3	18.0	\$153.02	\$167.00
None	6	7	9.6	10.0	\$8.54	\$8.65	11.2	12.5	\$95.74	\$105.00
<b>REGIONAL TOTAL</b>	<b>90</b>	<b>102</b>	<b>14.0</b>	<b>10.5</b>	<b>\$10.17</b>	<b>\$10.00</b>	<b>15.8</b>	<b>15.0</b>	<b>\$171.01</b>	<b>\$132.44</b>



# Region 3: Lakes Region Community Services



Vendor	Individuals Employed	Jobs	WEEKLY PER JOB		HOURLY PER JOB		WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Community Choices	1	1	8.0	8.0	\$7.25	\$7.25	8.0	8.0	\$58.00	\$58.00
Easterseals NH	6	6	8.4	6.5	\$8.54	\$8.50	8.4	6.5	\$68.85	\$53.38
Lakes Region Community Services	1	1	7.0	7.0	\$7.25	\$7.25	7.0	7.0	\$50.75	\$50.75
North Country Independent Living	2	2	7.0	7.0	\$8.63	\$8.63	7.0	7.0	\$67.25	\$67.25
Siddharth Services Inc.	1	1	6.0	6.0	\$12.00	\$12.00	6.0	6.0	\$72.00	\$72.00
Work Opportunities Unlimited, Inc.	4	5	13.6	12.0	\$8.85	\$9.00	17.0	18.5	\$151.13	\$168.00
None	127	165	10.7	8.0	\$8.01	\$7.25	13.9	10.0	\$115.65	\$85.50
<b>REGIONAL TOTAL</b>	<b>142</b>	<b>181</b>	<b>10.6</b>	<b>8.0</b>	<b>\$8.07</b>	<b>\$7.25</b>	<b>13.5</b>	<b>10.0</b>	<b>\$112.82</b>	<b>\$82.94</b>



# Region 4: Community Bridges



Vendor	Individuals Employed	Jobs	WEEKLY PER JOB		HOURLY PER JOB		WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Becket Family Services	1	2	35.0	35.0	\$10.00	\$10.00	40.0	40.0	\$400.00	\$400.00
Community Bridges	44	50	12.0	10.0	\$9.65	\$9.00	13.7	11.0	\$137.54	\$111.88
Community Choices	46	47	16.4	15.0	\$9.59	\$9.25	16.8	16.0	\$166.78	\$141.00
Crotched Mountain	2	2	4.0	4.0	\$12.50	\$12.50	4.0	4.0	\$47.50	\$47.50
Easterseals NH	29	37	6.6	5.0	\$8.78	\$8.00	8.4	6.0	\$73.09	\$48.00
Farmsteads of New England, Inc.	1	1	5.0	5.0	\$7.45	\$7.45	5.0	5.0	\$37.25	\$37.25
Granite State Independent Living	2	2	4.1	4.1	\$10.13	\$10.13	4.1	4.1	\$41.53	\$41.53
Independent Services Network	10	11	11.1	10.5	\$8.86	\$8.50	12.3	10.3	\$105.91	\$105.13
Institute of Professional Practice, Inc.	3	3	3.8	2.8	\$7.42	\$7.25	3.8	2.8	\$28.19	\$19.94
J. Cook Workforce Solutions	5	5	16.8	20.0	\$9.20	\$9.50	16.8	20.0	\$152.72	\$170.00
Living Innovations	3	4	6.5	6.0	\$7.38	\$7.38	8.7	3.0	\$64.58	\$21.75
Residential Resources Inc.	1	1	17.0	17.0	\$7.25	\$7.25	17.0	17.0	\$123.25	\$123.25
Siddharth Services Inc.	3	4	3.5	2.0	\$8.75	\$8.50	4.7	4.0	\$43.33	\$34.00
Work Opportunities Unlimited, Inc.	7	9	7.3	4.0	\$9.54	\$8.50	9.4	6.0	\$97.53	\$86.88
<b>REGIONAL TOTAL</b>	<b>157</b>	<b>178</b>	<b>11.5</b>	<b>8.0</b>	<b>\$9.29</b>	<b>\$9.00</b>	<b>12.9</b>	<b>10.0</b>	<b>\$124.17</b>	<b>\$96.00</b>



# Region 5: Monadnock Developmental Services



Vendor	Individuals Employed	Jobs	WEEKLY PER JOB		HOURLY PER JOB		WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Chesco Employment	28	28	12.2	7.5	\$8.64	\$8.50	12.2	7.5	\$113.69	\$62.00
Comfort Keepers	6	6	14.0	15.0	\$9.65	\$9.50	14.0	15.0	\$147.44	\$150.00
Community Strategies for NH	5	5	4.8	4.0	\$9.79	\$9.50	4.8	4.0	\$46.55	\$44.00
Crotched Mountain	3	3	15.8	15.0	\$7.58	\$7.50	15.8	15.0	\$118.54	\$112.50
Easterseals NH	2	2	5.0	5.0	\$7.75	\$7.75	5.0	5.0	\$39.25	\$39.25
Institute of Professional Practice, Inc.	1	1	8.0	8.0	\$11.00	\$11.00	8.0	8.0	\$88.00	\$88.00
Monadnock Developmental Services	29	29	20.9	20.0	\$9.13	\$8.50	20.9	20.0	\$197.62	\$181.28
Monadnock Developmental Services - ISO	3	3	20.7	15.0	\$9.49	\$10.00	20.7	15.0	\$216.52	\$150.00
Monadnock Developmental Services - MCST	37	37	15.7	12.0	\$10.58	\$10.00	15.7	12.0	\$172.88	\$132.50
Monadnock Worksource	13	13	11.2	9.0	\$8.66	\$7.50	11.2	9.0	\$108.85	\$68.50
Opportunity Networks	4	4	6.8	6.0	\$9.33	\$9.17	6.8	6.0	\$61.66	\$60.00
PLUS Company	1	1	20.0	20.0	\$8.00	\$8.00	20.0	20.0	\$160.00	\$160.00
Perfect Peace, Inc.	1	1	3.0	3.0	\$7.25	\$7.25	3.0	3.0	\$21.75	\$21.75
Psalm 33	1	1	3.0	3.0	\$9.00	\$9.00	3.0	3.0	\$27.00	\$27.00
Residential Resources Inc.	5	5	12.6	14.0	\$8.72	\$8.25	12.6	14.0	\$108.08	\$110.84
Southwestern Community Services	19	19	11.7	9.0	\$8.67	\$8.46	11.7	9.0	\$108.05	\$79.95
Summit NH, LLC	2	2	10.0	10.0	\$14.50	\$14.50	10.0	10.0	\$134.00	\$134.00
Work Opportunities Unlimited, Inc.	1	1	25.0	25.0	\$10.00	\$10.00	25.0	25.0	\$250.00	\$250.00
<b>REGIONAL TOTAL</b>	<b>161</b>	<b>193</b>	<b>11.9</b>	<b>8.0</b>	<b>\$9.28</b>	<b>\$9.00</b>	<b>14.3</b>	<b>10.0</b>	<b>\$140.26</b>	<b>\$100.00</b>





# Region 6: Gateways Community Services

Vendor	Individuals Employed	Jobs	WEEKLY PER JOB		HOURLY PER JOB		WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Becket Family Services	1	1	15.0	15.0	\$12.35	\$12.35	15.0	15.0	\$185.25	\$185.25
Crotched Mountain	2	2	5.5	5.5	\$8.63	\$8.63	5.5	5.5	\$48.13	\$48.13
Easterseals NH	20	23	10.9	8.0	\$8.51	\$8.00	12.4	14.8	\$102.35	\$117.75
Gateways Community Services - CDS	22	28	10.0	6.0	\$10.26	\$10.00	12.4	8.5	\$126.80	\$89.00
Independent Services Network	12	12	5.9	4.5	\$9.15	\$8.88	5.9	4.5	\$57.05	\$42.68
Institute of Professional Practice, Inc.	11	17	6.5	4.0	\$8.22	\$7.25	10.0	6.0	\$86.79	\$43.50
Nashua Center for the Multiply Handicapped	13	14	2.1	2.0	\$7.70	\$7.25	2.2	2.0	\$17.49	\$14.50
Neurorestorative NH	1	1	15.0	15.0	\$13.50	\$13.50	15.0	15.0	\$202.50	\$202.50
Opportunity Networks	61	71	8.4	6.0	\$8.27	\$7.25	9.6	7.0	\$86.92	\$58.00
PLUS Company	109	129	12.7	12.0	\$9.31	\$9.00	14.8	15.0	\$147.95	\$128.00
Summit NH, LLC	1	1	10.0	10.0	\$10.00	\$10.00	10.0	10.0	\$100.00	\$100.00
The Lukas Community	1	1	4.0	4.0	\$7.25	\$7.25	4.0	4.0	\$29.00	\$29.00
Toward Independent Living and Learning	6	6	9.6	6.8	\$10.47	\$10.47	9.6	6.8	\$100.15	\$71.42
<b>REGIONAL TOTAL</b>	<b>260</b>	<b>306</b>	<b>10.1</b>	<b>6.6</b>	<b>\$8.99</b>	<b>\$8.44</b>	<b>11.7</b>	<b>10.0</b>	<b>\$112.87</b>	<b>\$83.00</b>



# Region 7: The Moore Center



Vendor	Individuals Employed	Jobs	WEEKLY PER JOB		HOURLY PER JOB		WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Alternative Programs	3	3	13.2	10.0	\$9.73	\$9.93	13.2	10.0	\$136.37	\$99.30
Becket Family Services	7	7	15.6	15.0	\$9.72	\$10.00	15.6	15.0	\$149.69	\$135.00
Chesco Employment	1	2	12.0	12.0	\$7.25	\$7.25	24.0	24.0	\$174.00	\$174.00
Community Bridges	1	1	3.0	3.0	\$10.00	\$10.00	3.0	3.0	\$30.00	\$30.00
Community Integrated Services, LLC	6	8	9.3	6.0	\$8.51	\$8.38	10.3	8.0	\$95.35	\$66.25
Crotched Mountain	1	1	2.0	2.0	\$10.00	\$10.00	2.0	2.0	\$20.00	\$20.00
Easterseals NH	14	15	13.5	16.0	\$8.72	\$8.00	14.3	16.5	\$123.26	\$147.00
Granite State Independent Living	6	10	8.8	8.5	\$9.44	\$9.25	12.0	9.0	\$112.25	\$89.91
Independent Services Network	12	13	4.6	2.0	\$9.38	\$8.50	5.0	3.5	\$53.71	\$29.25
Institute of Professional Practice, Inc.	1	1	2.0	2.0	\$7.25	\$7.25	2.0	2.0	\$14.50	\$14.50
Life Visions	5	5	4.2	4.0	\$8.00	\$7.50	4.2	4.0	\$33.50	\$40.00
Living Innovations	1	1	6.0	6.0	\$10.00	\$10.00	6.0	6.0	\$60.00	\$60.00
The Moore Center	64	74	11.9	12.0	\$8.61	\$8.25	13.7	14.0	\$118.24	\$108.75
Neurorestorative NH	1	1	10.0	10.0	\$9.00	\$9.00	10.0	10.0	\$90.00	\$90.00
New Employment Options	14	23	16.9	20.0	\$10.34	\$10.00	25.9	21.0	\$267.04	\$221.00
Opportunity Networks	1	2	12.0	12.0	\$8.75	\$8.75	12.0	12.0	\$105.00	\$105.00
PLUS Company	1	1	40.0	40.0	\$15.08	\$15.08	40.0	40.0	\$603.20	\$603.20
Residential Resources Inc.	2	2	13.0	13.0	\$9.75	\$9.75	13.0	13.0	\$154.25	\$154.25
Siddharth Services Inc.	7	9	10.2	4.0	\$9.97	\$10.00	13.1	6.0	\$145.50	\$52.00
Work Opportunities Unlimited, Inc.	24	30	13.9	11.8	\$8.92	\$8.88	16.9	12.0	\$161.80	\$103.13
None	7	8	10.3	8.8	\$9.00	\$9.38	11.8	11.0	\$110.00	\$99.75
<b>REGIONAL TOTAL</b>	<b>179</b>	<b>217</b>	<b>11.9</b>	<b>10.5</b>	<b>\$9.08</b>	<b>\$9.00</b>	<b>14.0</b>	<b>12.0</b>	<b>\$131.81</b>	<b>\$105.00</b>



# Region 8: One Sky Community Services



Vendor	Individuals Employed	Jobs	WEEKLY PER JOB		HOURLY PER JOB		WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Becket Family Services	8	12	6.8	3.5	\$9.86	\$9.75	8.0	5.5	\$82.96	\$51.77
Community Integrated Services, LLC	7	9	14.6	15.0	\$9.52	\$9.25	13.6	12.0	\$123.52	\$100.00
Easterseals NH	22	28	10.1	9.5	\$8.97	\$8.50	11.1	12.0	\$103.46	\$105.00
Farmsteads of New England, Inc.	2	5	5.8	3.0	\$9.42	\$10.00	11.0	11.0	\$125.00	\$125.00
Great Bay Services	1	3	7.7	4.0	\$8.17	\$8.00	4.0	4.0	\$34.00	\$34.00
Institute of Professional Practice, Inc.	4	5	2.6	2.0	\$8.05	\$7.75	3.3	3.5	\$26.63	\$30.00
Life Visions	1	1	2.0	2.0	\$7.50	\$7.50	2.0	2.0	\$15.00	\$15.00
Living Innovations	15	20	10.9	9.5	\$9.04	\$8.78	11.3	10.0	\$106.42	\$81.00
Neurorestorative NH	1	1	6.0	6.0	\$10.00	\$10.00	6.0	6.0	\$60.00	\$60.00
One Sky Community Services, Inc.	36	50	10.2	7.5	\$9.60	\$9.00	12.0	12.0	\$118.65	\$125.75
Residential Resources Inc.	1	1	3.0	3.0	\$7.25	\$7.25	3.0	3.0	\$21.75	\$21.75
Work Opportunities Unlimited, Inc.	12	20	11.7	9.5	\$9.95	\$9.75	13.5	11.3	\$129.23	\$112.13
<b>REGIONAL TOTAL</b>	<b>109</b>	<b>155</b>	<b>9.9</b>	<b>8.0</b>	<b>\$9.37</b>	<b>\$9.00</b>	<b>11.1</b>	<b>10.0</b>	<b>\$107.30</b>	<b>\$100.00</b>





# Region 9: Community Partners

Vendor	Individuals Employed	Jobs	WEEKLY PER JOB		HOURLY PER JOB		WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Community Choices	1	1	21.0	21.0	\$11.00	\$11.00	21.0	21.0	\$231.00	\$231.00
Community Partners	102	130	13.2	12.0	\$8.66	\$8.00	15.5	13.5	\$141.22	\$110.38
Easterseals NH	8	13	9.4	9.0	\$9.20	\$9.60	14.1	12.5	\$130.52	\$108.08
Great Bay Services	2	2	21.0	21.0	\$10.68	\$10.68	21.0	21.0	\$258.30	\$258.30
Institute of Professional Practice, Inc.	1	2	10.3	10.3	\$10.17	\$10.17	5.0	5.0	\$36.25	\$36.25
Life Coping	1	1	8.0	8.0	\$10.00	\$10.00	8.0	8.0	\$80.00	\$80.00
Living Innovations	3	3	15.0	16.0	\$10.67	\$11.00	15.0	16.0	\$163.67	\$176.00
One Sky Community Services, Inc.	1	1	12.0	12.0	\$9.00	\$9.00	12.0	12.0	\$108.00	\$108.00
Work Opportunities Unlimited, Inc.	1	1	12.0	12.0	\$9.00	\$9.00	12.0	12.0	\$108.00	\$108.00
None	1	1	38.0	38.0	\$7.25	\$7.25	38.0	38.0	\$275.50	\$275.50
<b>REGIONAL TOTAL</b>	<b>121</b>	<b>155</b>	<b>13.1</b>	<b>11.0</b>	<b>\$8.81</b>	<b>\$8.50</b>	<b>15.5</b>	<b>13.0</b>	<b>\$142.93</b>	<b>\$108.75</b>



# Region 10: Community Crossroads

Vendor	Individuals Employed	Jobs	WEEKLY PER JOB		HOURLY PER JOB		WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Alternative Programs	1	1	2.0	2.0	\$10.00	\$10.00	2.0	2.0	\$20.00	\$20.00
Becket Family Services	5	7	6.0	3.0	\$8.64	\$8.75	6.4	3.0	\$61.13	\$31.35
Community Crossroads	10	12	8.7	4.0	\$9.62	\$8.88	10.4	7.0	\$104.23	\$63.50
Community Integrated Services, LLC	1	1	20.0	20.0	\$8.50	\$8.50	20.0	20.0	\$170.00	\$170.00
Easterseals NH	13	18	7.0	6.0	\$9.56	\$9.88	9.5	11.0	\$91.20	\$95.40
Farmsteads of New England, Inc.	3	4	4.5	4.5	\$8.18	\$7.73	3.7	3.0	\$27.73	\$24.00
Granite Bay Connections	1	1	15.0	15.0	\$8.25	\$8.25	15.0	15.0	\$123.75	\$123.75
Independent Services Network	2	2	5.0	5.0	\$11.18	\$11.18	5.0	5.0	\$54.72	\$54.72
Institute of Professional Practice, Inc.	1	1	4.0	4.0	\$8.28	\$8.28	4.0	4.0	\$33.12	\$33.12
Kimi Nichols Center, Inc.	2	2	15.0	15.0	\$9.57	\$9.57	15.0	15.0	\$145.20	\$145.20
Life Visions	15	19	5.2	4.0	\$8.52	\$7.50	6.5	6.0	\$58.13	\$45.00
Living Innovations	8	9	8.1	5.0	\$8.50	\$8.00	9.1	7.5	\$84.20	\$58.13
Nashua Center for the Multiply Handicapped	2	2	5.0	5.0	\$10.24	\$10.24	5.0	5.0	\$52.94	\$52.94
Neurorestorative NH	1	2	4.0	4.0	\$7.50	\$7.50	8.0	8.0	\$60.00	\$60.00
Opportunity Networks	2	2	7.0	7.0	\$8.75	\$8.75	7.0	7.0	\$57.50	\$57.50
Residential Resources Inc.	1	1	20.0	20.0	\$11.75	\$11.75	20.0	20.0	\$235.00	\$235.00
Siddharth Services Inc.	1	1	4.0	4.0	\$8.50	\$8.50	4.0	4.0	\$34.00	\$34.00
Work Opportunities Unlimited, Inc.	21	26	16.7	15.0	\$10.26	\$9.97	17.8	15.0	\$187.44	\$138.75
None	2	2	6.0	6.0	\$10.30	\$10.30	6.0	6.0	\$58.40	\$58.40
<b>REGIONAL TOTAL</b>	<b>91</b>	<b>113</b>	<b>9.2</b>	<b>6.0</b>	<b>\$9.35</b>	<b>\$9.00</b>	<b>10.4</b>	<b>8.0</b>	<b>\$103.17</b>	<b>\$72.00</b>



# Regional Vendor Statistics

Vendors and Regions	Individuals Employed	Jobs	WEEKLY PER JOB		HOURLY PER JOB		WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
<b>Alternative Programs</b>										
Region 2: Pathways of the River Valley	2	2	12.0	12.0	\$8.50	\$8.50	12.0	12.0	\$102.00	\$102.00
Region 7: The Moore Center	3	3	13.2	10.0	\$9.73	\$9.93	13.2	10.0	\$136.37	\$99.30
Region 10: Community Crossroads	1	1	2.0	2.0	\$10.00	\$10.00	2.0	2.0	\$20.00	\$20.00
<b>Becket Family Services</b>										
Region 4: Community Bridges	2	1	35.0	35.0	\$10.00	\$10.00	40.0	40.0	\$400.00	\$400.00
Region 6: Gateways Community Services	1	1	15.0	15.0	\$12.35	\$12.35	15.0	15.0	\$185.25	\$185.25
Region 7: The Moore Center	7	7	15.6	15.0	\$9.72	\$10.00	15.6	15.0	\$149.69	\$135.00
Region 8: One Sky Community Services	12	8	6.8	3.5	\$9.86	\$9.75	8.0	5.5	\$82.96	\$51.77
Region 10: Community Crossroads	7	5	6.0	3.0	\$8.64	\$8.75	6.4	3.0	\$61.13	\$31.35
<b>CDS - Northern Human Services</b>										
Region 1: Northern Human Services	6	6	5.8	3.0	\$7.96	\$7.25	5.8	3.0	\$55.79	\$21.75
<b>Chesco Employment</b>										
Region 5: Monadnock Developmental Services	31	28	11.0	7.0	\$8.64	\$8.50	12.2	7.5	\$113.69	\$62.00
Region 7: The Moore Center	2	1	12.0	12.0	\$7.25	\$7.25	24.0	24.0	\$174.00	\$174.00
<b>Comfort Keepers</b>										
Region 5: Monadnock Developmental Services	6	6	14.0	15.0	\$9.65	\$9.50	14.0	15.0	\$147.44	\$150.00
<b>Community Bridges</b>										
Region 4: Community Bridges	50	44	12.0	10.0	\$9.65	\$9.00	13.7	11.0	\$137.54	\$111.88
Region 7: The Moore Center	1	1	3.0	3.0	\$10.00	\$10.00	3.0	3.0	\$10.00	\$30.00
<b>Community Choices</b>										
Region 3: Lakes Region Community Services	1	1	8.0	8.0	\$7.25	\$7.25	8.0	8.0	\$58.00	\$58.00
Region 4: Community Bridges	47	46	16.4	15.0	\$9.59	\$9.25	16.8	16.0	\$166.78	\$141.00

Region 9: Community Partners	1	1	21.0	21.0	\$11.00	\$11.00	21.0	21.0	\$231.00	\$231.00
<b>Community Crossroads</b>										
Region 10: Community Crossroads	12	10	8.7	4.0	\$9.62	\$8.88	10.4	7.0	\$104.23	\$63.50
<b>Community Integrated Services, LLC</b>										
Region 7: The Moore Center	8	6	9.3	6.0	\$8.51	\$8.38	10.3	8.0	\$95.35	\$66.25
Region 8: One Sky Community Services	9	7	14.6	15.0	\$9.52	\$9.25	13.6	12.0	\$123.52	\$100.00
Region 10: Community Crossroads	1	1	20.0	20.0	\$8.50	\$8.50	20.0	20.0	\$170.00	\$170.00
<b>Community Partners</b>										
Region 9: Community Partners	130	102	13.2	12.0	\$8.66	\$8.00	15.5	13.5	\$141.22	\$110.38
<b>Community Strategies for NH</b>										
Region 2: Pathways of the River Valley	1	1	10.0	10.0	\$11.75	\$11.75	10.0	10.0	\$117.50	\$117.50
Region 5: Monadnock Developmental Services	5	5	4.8	4.0	\$9.79	\$9.50	4.8	4.0	\$46.55	\$44.00
<b>Crotched Mountain</b>										
Region 2: Pathways of the River Valley	1	1	10.0	10.0	\$11.15	\$11.15	10.0	10.0	\$111.50	\$111.50
Region 4: Community Bridges	2	2	4.0	4.0	\$12.50	\$12.50	4.0	4.0	\$47.50	\$47.50
Region 5: Monadnock Developmental Services	3	3	15.8	15.0	\$7.58	\$7.50	15.8	15.0	\$118.54	\$112.50
Region 6: Gateways Community Services	2	2	5.5	5.5	\$8.63	\$8.63	5.5	5.5	\$48.13	\$48.13
Region 7: The Moore Center	1	1	2.0	2.0	\$10.00	\$10.00	2.0	2.0	\$20.00	\$20.00
<b>Easterseals NH</b>										
Region 2: Pathways of the River Valley	3	2	7.3	4.0	\$8.17	\$7.25	11.0	11.0	\$101.75	\$101.75
Region 3: Lakes Region Community Services	6	6	8.4	6.5	\$8.54	\$8.50	8.4	6.5	\$68.85	\$53.38
Region 4: Community Bridges	37	29	6.6	5.0	\$8.78	\$8.00	8.4	6.0	\$73.09	\$48.00
Region 5: Monadnock Developmental Services	2	2	5.0	5.0	\$7.75	\$7.75	5.0	5.0	\$39.25	\$39.25
Region 6: Gateways Community Services	23	20	10.9	8.0	\$8.51	\$8.00	12.4	14.8	\$102.35	\$117.75
Region 7: The Moore Center	15	14	13.5	16.0	\$8.72	\$8.00	14.3	16.5	\$123.26	\$147.00
Region 8: One Sky Community Services	28	22	10.1	9.5	\$8.97	\$8.50	11.1	12.0	\$103.46	\$105.00
Region 9: Community Partners	13	8	9.4	9.0	\$9.20	\$9.60	14.1	12.5	\$130.52	\$108.08
Region 10: Community Crossroads	18	13	7.0	6.0	\$9.56	\$9.88	9.5	11.0	\$91.20	\$95.40

<b>Farmsteads of New England, Inc.</b>										
Region 4: Community Bridges	1	1	5.0	5.0	\$7.45	\$7.45	5.0	5.0	\$37.25	\$37.25
Region 8: One Sky Community Services	5	2	5.8	3.0	\$9.42	\$10.00	11.0	11.0	\$125.00	\$125.00
Region 10: Community Crossroads	4	3	4.5	4.5	\$8.18	\$7.73	3.7	3.0	\$27.73	\$24.00
<b>Gateways Community Services - CDS</b>										
Region 6: Gateways Community Services	28	22	10.0	6.0	\$10.26	\$10.00	12.4	8.5	\$126.80	\$89.00
<b>Granite Bay Connections</b>										
Region 10: Community Crossroads	1	1	15.0	15.0	\$8.25	\$8.25	15.0	15.0	\$123.75	\$123.75
<b>Granite State Independent Living</b>										
Region 2: Pathways of the River Valley	1	1	3.5	3.5	\$10.20	\$10.20	3.5	3.5	\$35.70	\$35.70
Region 4: Community Bridges	2	2	4.1	4.1	\$10.13	\$10.13	4.1	4.1	\$41.53	\$41.53
Region 7: The Moore Center	10	6	8.8	8.5	\$9.44	\$9.25	12.0	9.0	\$112.25	\$89.91
<b>Great Bay Services</b>										
Region 8: One Sky Community Services	3	1	7.7	4.0	\$8.17	\$8.00	4.0	4.0	\$34.00	\$34.00
Region 9: Community Partners	2	2	21.0	21.0	\$10.68	\$10.68	21.0	21.0	\$258.30	\$258.30
<b>Independent Services Network</b>										
Region 2: Pathways of the River Valley	7	7	13.6	12.0	\$9.73	\$9.50	13.6	12.0	\$140.00	\$135.12
Region 4: Community Bridges	11	10	11.1	10.5	\$8.86	\$8.50	12.3	10.3	\$105.91	\$105.13
Region 6: Gateways Community Services	12	12	5.9	4.5	\$9.15	\$8.88	5.9	4.5	\$57.05	\$42.68
Region 7: The Moore Center	13	12	4.6	2.0	\$9.38	\$8.50	5.0	3.5	\$53.71	\$29.25
Region 10: Community Crossroads	2	2	5.0	5.0	\$11.18	\$11.18	5.0	5.0	\$54.72	\$54.72
<b>Institute of Professional Practice, Inc.</b>										
Region 4: Community Bridges	3	3	3.8	2.8	\$7.42	\$7.25	3.8	2.8	\$28.19	\$19.94
Region 5: Monadnock Developmental Services	1	1	8.0	8.0	\$11.00	\$11.00	8.0	8.0	\$88.00	\$88.00
Region 6: Gateways Community Services	17	11	6.5	4.0	\$8.22	\$7.25	10.0	6.0	\$86.79	\$43.50
Region 7: The Moore Center	1	1	2.0	2.0	\$7.25	\$7.25	2.0	2.0	\$14.50	\$14.50
Region 8: One Sky Community Services	5	4	2.6	2.0	\$8.05	\$7.75	3.3	3.5	\$26.63	\$30.00
Region 9: Community Partners	2	1	10.3	10.3	\$10.17	\$10.17	5.0	5.0	\$36.25	\$36.25
Region 10: Community Crossroads	1	1	4.0	4.0	\$8.28	\$8.28	4.0	4.0	\$33.12	\$33.12

<b>J. Cook Workforce Solutions</b>											
Region 4: Community Bridges	5	5	16.8	20.0	\$9.20	\$9.50	16.8	20.0	\$152.72	\$170.00	
<b>Kimi Nichols Center, Inc.</b>											
Region 10: Community Crossroads	2	2	15.0	15.0	\$9.57	\$9.57	15.0	15.0	\$145.20	\$145.20	
<b>Lakes Region Community Services</b>											
Region 3: Lakes Region Community Services	1	1	7.0	7.0	\$7.25	\$7.25	7.0	7.0	\$50.75	\$50.75	
<b>Life Coping</b>											
Region 9: Community Partners	1	1	8.0	8.0	\$10.00	\$10.00	8.0	8.0	\$80.00	\$80.00	
<b>Life Transition Services</b>											
Region 1: Northern Human Services	13	12	14.6	12.0	\$10.36	\$11.00	15.8	16.0	\$176.41	\$166.00	
Region 2: Pathways of the River Valley	6	4	12.8	11.0	\$9.78	\$10.00	19.3	17.5	\$188.43	\$170.60	
<b>Life Visions</b>											
Region 7: The Moore Center	5	5	4.2	4.0	\$8.00	\$7.50	4.2	4.0	\$33.50	\$40.00	
Region 8: One Sky Community Services	1	1	2.0	2.0	\$7.50	\$7.50	2.0	2.0	\$15.00	\$15.00	
Region 10: Community Crossroads	19	15	5.2	4.0	\$8.52	\$7.50	6.5	6.0	\$58.13	\$45.00	
<b>Living Innovations</b>											
Region 4: Community Bridges	4	3	6.5	6.0	\$7.38	\$7.38	8.7	3.0	\$64.58	\$21.75	
Region 7: The Moore Center	1	1	6.0	6.0	\$10.00	\$10.00	6.0	6.0	\$60.00	\$60.00	
Region 8: One Sky Community Services	20	15	10.9	9.5	\$9.04	\$8.78	11.3	10.0	\$106.42	\$81.00	
Region 9: Community Partners	3	3	15.0	16.0	\$10.67	\$11.00	15.0	16.0	\$163.67	\$176.00	
Region 10: Community Crossroads	9	8	8.1	5.0	\$8.50	\$8.00	9.1	7.5	\$84.20	\$58.13	
<b>Monadnock Developmental Services</b>											
Region 5: Monadnock Developmental Services	35	29	17.3	16.0	\$9.13	\$8.50	20.9	20.0	\$197.62	\$181.28	
<b>Monadnock Developmental Services - ISO</b>											
Region 5: Monadnock Developmental Services	3	3	20.7	15.0	\$9.49	\$10.00	20.7	15.0	\$216.52	\$150.00	
<b>Monadnock Developmental Services - MCST</b>											
Region 5: Monadnock Developmental Services	41	37	14.2	12.0	\$10.58	\$10.00	15.7	12.0	\$172.88	\$132.50	
<b>Monadnock Worksource</b>											
Region 5: Monadnock Developmental Services	19	13	7.7	4.0	\$8.66	\$7.50	11.2	9.0	\$108.85	\$68.50	

<b>The Moore Center</b>										
Region 7: The Moore Center	74	64	11.9	12.0	\$8.61	\$8.25	13.7	14.0	\$118.24	\$108.75
<b>Nashua Center for the Multiply Handicapped</b>										
Region 6: Gateways Community Services	14	13	2.1	2.0	\$7.70	\$7.25	2.2	2.0	\$17.49	\$14.50
Region 10: Community Crossroads	2	2	5.0	5.0	\$10.24	\$10.24	5.0	5.0	\$52.94	\$52.94
<b>Neurorestorative NH</b>										
Region 6: Gateways Community Services	1	1	15.0	15.0	\$13.50	\$13.50	15.0	15.0	\$202.50	\$202.50
Region 7: The Moore Center	1	1	10.0	10.0	\$9.00	\$9.00	10.0	10.0	\$90.00	\$90.00
Region 8: One Sky Community Services	1	1	6.0	6.0	\$10.00	\$10.00	6.0	6.0	\$60.00	\$60.00
Region 10: Community Crossroads	2	1	4.0	4.0	\$7.50	\$7.50	8.0	8.0	\$60.00	\$60.00
<b>New Employment Options</b>										
Region 7: The Moore Center	23	14	16.9	20.0	\$10.34	\$10.00	25.9	21.0	\$267.04	\$221.00
<b>North Country Independent Living</b>										
Region 1: Northern Human Services	11	9	10.5	5.0	\$9.62	\$9.75	12.8	12.0	\$123.24	\$108.00
Region 2: Pathways of the River Valley	1	1	12.0	12.0	\$9.00	\$9.00	12.0	12.0	\$108.00	\$108.00
Region 3: Lakes Region Community Services	2	2	7.0	7.0	\$8.63	\$8.63	7.0	7.0	\$67.25	\$67.25
<b>One Sky Community Services, Inc.</b>										
Region 8: One Sky Community Services	50	36	10.2	7.5	\$9.60	\$9.00	12.0	12.0	\$118.65	\$125.75
Region 9: Community Partners	1	1	12.0	12.0	\$9.00	\$9.00	12.0	12.0	\$108.00	\$108.00
<b>Opportunity Networks</b>										
Region 5: Monadnock Developmental Services	4	4	6.8	6.0	\$9.33	\$9.17	6.8	6.0	\$61.66	\$60.00
Region 6: Gateways Community Services	71	61	8.4	6.0	\$8.27	\$7.25	9.6	7.0	\$86.92	\$58.00
Region 7: The Moore Center	2	1	12.0	12.0	\$8.75	\$8.75	12.0	12.0	\$105.00	\$105.00
Region 10: Community Crossroads	2	2	7.0	7.0	\$8.75	\$8.75	7.0	7.0	\$57.50	\$57.50
<b>PLUS Company</b>										
Region 5: Monadnock Developmental Services	1	1	20.0	20.0	\$8.00	\$8.00	20.0	20.0	\$160.00	\$160.00
Region 6: Gateways Community Services	129	109	12.7	12.0	\$9.31	\$9.00	14.8	15.0	\$147.95	\$128.00
Region 7: The Moore Center	1	1	40.0	40.0	\$15.08	\$15.08	40.0	40.0	\$603.20	\$603.20

<b>Pathways Vendor Agency</b>										
Region 2: Pathways of the River Valley	41	36	18.5	15.0	\$10.85	\$10.50	21.1	20.0	\$241.73	\$203.75
<b>Pathways of the River Valley</b>										
Region 2: Pathways of the River Valley	19	19	10.3	8.0	\$9.99	\$10.00	10.3	8.0	\$106.58	\$72.50
<b>Perfect Peace, Inc.</b>										
Region 5: Monadnock Developmental Services	1	1	3.0	3.0	\$7.25	\$7.25	3.0	3.0	\$21.75	\$21.75
<b>Psalm 33</b>										
Region 5: Monadnock Developmental Services	1	1	3.0	3.0	\$9.00	\$9.00	3.0	3.0	\$27.00	\$27.00
<b>Residential Resources Inc.</b>										
Region 4: Community Bridges	1	1	17.0	17.0	\$7.25	\$7.25	17.0	17.0	\$123.25	\$123.25
Region 5: Monadnock Developmental Services	7	5	9.0	4.0	\$8.72	\$8.25	12.6	14.0	\$108.08	\$110.84
Region 7: The Moore Center	2	2	13.0	13.0	\$9.75	\$9.75	13.0	13.0	\$154.25	\$154.25
Region 8: One Sky Community Services	1	1	3.0	3.0	\$7.25	\$7.25	3.0	3.0	\$21.75	\$21.75
Region 10: Community Crossroads	1	1	20.0	20.0	\$11.75	\$11.75	20.0	20.0	\$235.00	\$235.00
<b>Siddharth Services Inc.</b>										
Region 2: Pathways of the River Valley	1	1	22.0	22.0	\$9.00	\$9.00	22.0	22.0	\$198.00	\$198.00
Region 3: Lakes Region Community Services	1	1	6.0	6.0	\$12.00	\$12.00	6.0	6.0	\$72.00	\$72.00
Region 4: Community Bridges	4	3	3.5	2.0	\$8.75	\$8.50	4.7	4.0	\$43.33	\$34.00
Region 7: The Moore Center	9	7	10.2	4.0	\$9.97	\$10.00	13.1	6.0	\$145.50	\$52.00
Region 10: Community Crossroads	1	1	4.0	4.0	\$8.50	\$8.50	4.0	4.0	\$34.00	\$34.00
<b>Southwestern Community Services</b>										
Region 5: Monadnock Developmental Services	30	19	7.4	6.0	\$8.67	\$8.46	11.7	9.0	\$108.05	\$79.95
<b>Summit NH, LLC</b>										
Region 5: Monadnock Developmental Services	2	2	10.0	10.0	\$14.50	\$14.50	10.0	10.0	\$134.00	\$134.00
Region 6: Gateways Community Services	1	1	10.0	10.0	\$10.00	\$10.00	10.0	10.0	\$100.00	\$100.00
<b>The Lukas Community</b>										
Region 6: Gateways Community Services	1	1	4.0	4.0	\$7.25	\$7.25	4.0	4.0	\$29.00	\$29.00
<b>Toward Independent Living and Learning</b>										
Region 6: Gateways Community Services	6	6	9.6	6.8	\$10.47	\$10.47	9.6	6.8	\$100.15	\$71.42

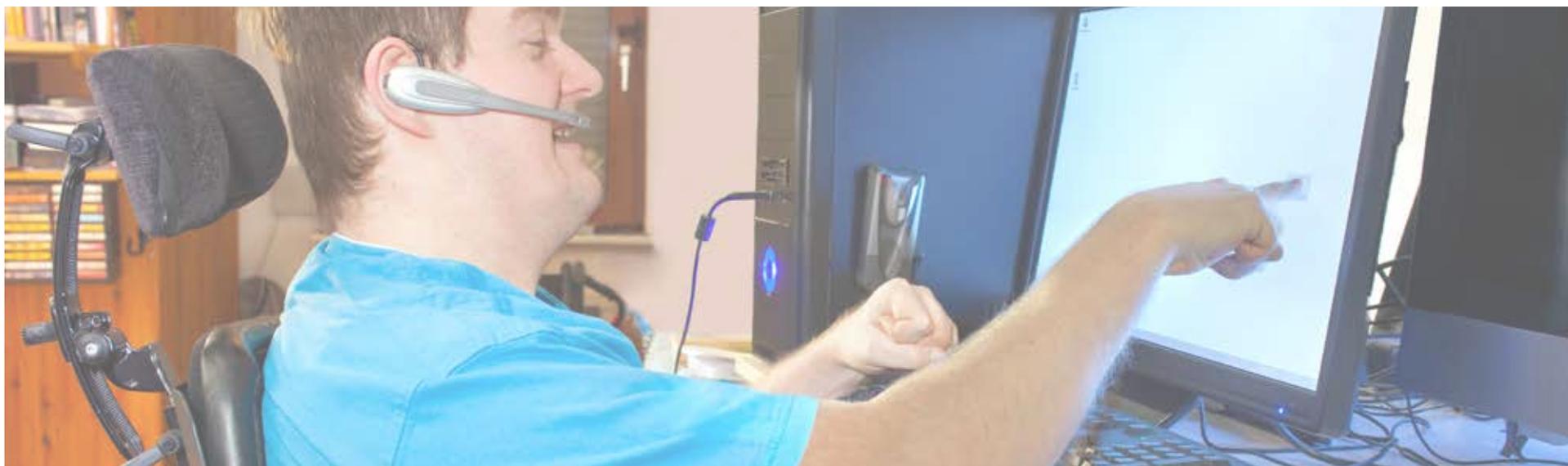
<b>Visions for Creative Housing Solutions, Inc.</b>										
Region 2: Pathways of the River Valley	12	9	10.7	8.0	\$10.33	\$10.26	14.3	18.0	\$153.02	\$167.00
<b>Work Opportunities Unlimited, Inc.</b>										
Region 3: Lakes Region Community Services	5	4	13.6	12.0	\$8.85	\$9.00	17.0	18.5	\$151.13	\$168.00
Region 4: Community Bridges	9	7	7.3	4.0	\$9.54	\$8.50	9.4	6.0	\$97.53	\$86.88
Region 5: Monadnock Developmental Services	1	1	25.0	25.0	\$10.00	\$10.00	25.0	25.0	\$250.00	\$250.00
Region 7: The Moore Center	30	24	13.9	11.8	\$8.92	\$8.88	16.9	12.0	\$161.80	\$103.13
Region 8: One Sky Community Services	20	12	11.7	9.5	\$9.95	\$9.75	13.5	11.3	\$129.23	\$112.13
Region 9: Community Partners	1	1	12.0	12.0	\$9.00	\$9.00	12.0	12.0	\$108.00	\$108.00
Region 10: Community Crossroads	26	21	16.7	15.0	\$10.26	\$9.97	17.8	15.0	\$187.44	\$138.75
<b>None</b>										
Region 1: Northern Human Services	110	99	9.2	7.6	\$8.49	\$7.25	10.2	8.0	\$91.15	\$58.00
Region 2: Pathways of the River Valley	7	7	9.6	10.0	\$8.54	\$8.65	11.2	12.5	\$95.74	\$105.00
Region 3: Lakes Region Community Services	165	127	10.7	8.0	\$8.01	\$7.25	13.9	10.0	\$115.65	\$85.50
Region 4: Community Bridges	8	1	10.3	8.8	\$9.00	\$9.38	40.0	40.0	\$400.00	\$400.00
Region 7: The Moore Center	8	7	10.3	8.8	\$9.00	\$9.38	11.8	11.0	\$110.00	\$99.75
Region 9: Community Partners	1	1	38.0	38.0	\$7.25	\$7.25	38.0	38.0	\$275.50	\$275.50
Region 10: Community Crossroads	2	2	6.0	6.0	\$10.30	\$10.30	6.0	6.0	\$58.40	\$58.40

# Vendor Statistics Statewide

Vendors	Individuals Employed	Jobs	WEEKLY PER JOB		HOURLY PER JOB		WEEKLY PER WORKER			
			Average Hours Worked	Median Hours Worked	Average Wages Earned	Median Wages Earned	Average Total Hours	Median Total Hours	Average Wages Earned	Median Wages Earned
Alternative Programs	6	6	10.9	11.0	\$9.36	\$9.47	10.9	11.0	\$105.52	\$97.65
Becket Family Services	21	29	11.0	8.0	\$9.63	\$10.00	10.5	8.0	\$104.88	\$79.60
CDS - Northern Human Services	6	6	5.8	3.0	\$7.96	\$7.25	5.8	3.0	\$55.79	\$21.75
Chesco Employment	29	33	11.1	8.0	\$8.56	\$8.00	12.6	8.0	\$115.77	\$64.00
Comfort Keepers	6	6	14.0	15.0	\$9.65	\$9.50	14.0	15.0	\$147.44	\$150.00
Community Bridges	45	51	11.9	10.0	\$9.66	\$9.00	13.4	10.0	\$134.48	\$108.75
Community Choices	48	49	16.3	15.0	\$9.57	\$9.25	16.7	16.0	\$165.85	\$141.00
Community Crossroads	10	12	8.7	4.0	\$9.62	\$8.88	10.4	7.0	\$104.23	\$63.50
Community Integrated Services, LLC	14	18	12.5	11.0	\$9.01	\$8.63	12.7	11.0	\$114.77	\$98.00
Community Partners	102	130	13.2	12.0	\$8.66	\$8.00	15.5	13.5	\$141.22	\$110.38
Community Strategies for NH	6	6	5.7	5.0	\$10.12	\$9.88	5.7	5.0	\$58.38	\$49.00
Crotched Mountain	9	9	8.7	6.0	\$9.57	\$10.00	8.7	6.0	\$75.38	\$60.00
Easterseals NH	116	145	9.0	6.0	\$8.86	\$8.50	10.8	9.0	\$95.63	\$80.00
Farmsteads of New England, Inc.	6	10	5.2	4.0	\$8.73	\$7.73	6.3	5.5	\$61.74	\$40.98
Gateways Community Services - CDS	22	28	10.0	6.0	\$10.26	\$10.00	12.4	8.5	\$126.80	\$89.00
Granite Bay Connections	1	1	15.0	15.0	\$8.25	\$8.25	15.0	15.0	\$123.75	\$123.75
Granite State Independent Living	9	13	7.7	6.0	\$9.61	\$9.50	9.3	8.0	\$88.03	\$68.00
Great Bay Services	3	5	13.0	7.0	\$9.17	\$8.25	15.3	7.0	\$183.53	\$57.75
Independent Services Network	43	45	8.0	5.0	\$9.33	\$8.50	8.3	5.0	\$80.87	\$49.44
Institute of Professional Practice, Inc.	22	30	5.6	4.0	\$8.31	\$7.38	7.0	4.0	\$59.89	\$32.56
J. Cook Workforce Solutions	5	5	16.8	20.0	\$9.20	\$9.50	16.8	20.0	\$152.72	\$170.00
Kimi Nichols Center, Inc.	2	2	15.0	15.0	\$9.57	\$9.57	15.0	15.0	\$145.20	\$145.20
Lakes Region Community Services	1	1	7.0	7.0	\$7.25	\$7.25	7.0	7.0	\$50.75	\$50.75
Life Coping	1	1	8.0	8.0	\$10.00	\$10.00	8.0	8.0	\$80.00	\$80.00
Life Transition Services	16	19	14.1	12.0	\$10.17	\$10.00	16.7	17.5	\$179.41	\$170.60

Life Visions	20	25	4.8	4.0	\$8.37	\$7.50	6.0	6.0	\$51.97	\$45.00
Living Innovations	30	37	10.0	9.0	\$8.89	\$8.28	10.6	9.5	\$100.49	\$76.25
Monadnock Developmental Services	29	35	17.3	16.0	\$9.13	\$8.50	20.9	20.0	\$197.62	\$181.28
Monadnock Developmental Services - ISO	3	3	20.7	15.0	\$9.49	\$10.00	20.7	15.0	\$216.52	\$150.00
Monadnock Developmental Services - MCST	37	41	14.2	12.0	\$10.58	\$10.00	15.7	12.0	\$172.88	\$132.50
Monadnock Worksource	13	19	7.7	4.0	\$8.66	\$7.50	11.2	9.0	\$108.85	\$68.50
The Moore Center	64	74	11.9	12.0	\$8.61	\$8.25	13.7	14.0	\$118.24	\$108.75
Nashua Center for the Multiply Handicapped	15	16	2.4	2.0	\$8.02	\$7.38	2.6	2.0	\$22.21	\$15.00
Neurorestorative NH	4	5	7.8	6.0	\$9.50	\$9.00	9.8	9.0	\$103.13	\$75.00
New Employment Options	14	23	16.9	20.0	\$10.34	\$10.00	25.9	21.0	\$267.04	\$221.00
North Country Independent Living	12	14	10.1	8.5	\$9.44	\$9.38	11.8	12.0	\$112.64	\$108.00
One Sky Community Services, Inc.	37	51	10.2	8.0	\$9.59	\$9.00	12.0	12.0	\$118.37	\$125.50
Opportunity Networks	68	79	8.4	6.0	\$8.34	\$7.50	9.4	6.5	\$84.84	\$62.00
PLUS Company	111	131	13.0	12.0	\$9.34	\$9.00	15.0	15.0	\$152.16	\$132.00
Pathways Vendor Agency	36	41	18.5	15.0	\$10.85	\$10.50	21.1	20.0	\$241.73	\$203.75
Pathways of the River Valley	19	19	10.3	8.0	\$9.99	\$10.00	10.3	8.0	\$106.58	\$72.50
Perfect Peace, Inc.	1	1	3.0	3.0	\$7.25	\$7.25	3.0	3.0	\$21.75	\$21.75
Psalm 33	1	1	3.0	3.0	\$9.00	\$9.00	3.0	3.0	\$27.00	\$27.00
Residential Resources Inc.	10	12	10.8	5.0	\$8.90	\$8.13	12.9	14.5	\$122.89	\$117.05
Siddharth Services Inc.	13	16	8.6	4.0	\$9.64	\$9.25	10.6	6.0	\$111.73	\$52.00
Southwestern Community Services	19	30	7.4	6.0	\$8.67	\$8.46	11.7	9.0	\$108.05	\$79.95
Summit NH, LLC	3	3	10.0	10.0	\$13.00	\$10.00	10.0	10.0	\$122.67	\$108.00
The Lukas Community	1	1	4.0	4.0	\$7.25	\$7.25	4.0	4.0	\$29.00	\$29.00
Toward Independent Living and Learning	6	6	9.6	6.8	\$10.47	\$10.47	9.6	6.8	\$100.15	\$71.42
Visions for Creative Housing Solutions, Inc.	9	12	10.7	8.0	\$10.33	\$10.26	14.3	18.0	\$153.02	\$167.00
Work Opportunities Unlimited, Inc.	70	92	13.6	12.0	\$9.59	\$9.29	15.9	13.5	\$157.36	\$112.50
None	243	293	10.1	8.0	\$8.25	\$7.25	12.4	10.0	\$106.37	\$76.13

# About the Bureau



The Bureau of Developmental Services (BDS) joins communities and families in providing opportunities for citizens with developmental disabilities or acquired brain disorders to achieve health and independence. In partnership with individuals, families, and community-based service networks, BDS affirms the vision that all citizens should participate in the life of their community while receiving the supports they need to be productive and valued community members.

## **Provided by:**

NH Department of Health and Human Services  
NH Division of Long Term Supports and Services, Bureau of Developmental Services  
Contact: Jo Moncher, Administrator of Strategic Initiatives, [jo.moncher@dhhs.nh.gov](mailto:jo.moncher@dhhs.nh.gov)

## **Supported by:**

Employment Leadership Committee

*The mission of the Employment Leadership Committee is to advance inclusion of individuals with disabilities in the workforce through collaboration, education, and advocacy.*

## **Prepared by:**

Institute on Disability, University of New Hampshire  
Dr. Kelly Doran and Dr. Tobey Partch-Davies

*This document is available in alternative formats upon request.*