Agenda

► Overview of Office of Medicaid Services
► Key Benefits and Services
► Key Populations Served
► Delivery Systems
► Financial Summary
► Staffing
► Accomplishments
► Key Challenges
Publicly funded health insurance program for low-income people.

New Hampshire Medicaid serves 187,000 residents of the state.

Offering a Medicaid program is elective for states. All fifty states currently elect to offer a Medicaid program.

Participating states must cover select groups of people and cover select groups of services that are known as mandatory.

Participating states can elect coverage for additional services and populations that are known as optional.

In return, the federal government pays a fixed percentage of the cost, known as FMAP. In New Hampshire it is always at least 50 percent of cost.
# Key Medicaid Services

## Mandatory Services

<table>
<thead>
<tr>
<th>Inpatient Hospital Services</th>
<th>Outpatient Hospital Services</th>
<th>Family Planning Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rural Health Clinic Services</td>
<td>Physicians Services</td>
<td>X-Ray Services</td>
</tr>
<tr>
<td>Intermediate Care Facility Nursing Home</td>
<td>Dental Service (Children)</td>
<td>Laboratory (Pathology)</td>
</tr>
<tr>
<td>Home Health Services</td>
<td>I/P Hospital Swing Beds, SNF</td>
<td>Advanced RN Practitioner</td>
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<tr>
<td>Skilled Nursing Facility Nursing Home</td>
<td>I/P Hospital Swing Beds, ICF</td>
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<tr>
<td>Early and Periodic Screening, Diagnosis and Treatment (EPSDT) Services for Persons &lt; Age 21</td>
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## Optional Services

<table>
<thead>
<tr>
<th>Home &amp; Community Based Care Waivers:</th>
<th>Acquired Brain Disorder</th>
<th>Developmentally Disabled</th>
</tr>
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<tbody>
<tr>
<td></td>
<td>Choices for Independence</td>
<td>In Home Supports</td>
</tr>
<tr>
<td>Prescribed Drugs</td>
<td>Optometric Services</td>
<td>Eyeglasses</td>
</tr>
<tr>
<td>Mental Health Center Services</td>
<td>Wheelchair Van Services</td>
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<tr>
<td>Ambulance Services</td>
<td>Crisis Intervention Services</td>
<td></td>
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<tr>
<td>Podiatrist Services</td>
<td>Psychology Services</td>
<td></td>
</tr>
<tr>
<td>Private Duty Nursing</td>
<td>Speech Therapy</td>
<td></td>
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<tr>
<td>Home Based Therapy</td>
<td>Hospice</td>
<td></td>
</tr>
<tr>
<td>Outpatient Hospital, Mental Health</td>
<td>Inpatient Psychiatric Facility Services Under Age 22</td>
<td></td>
</tr>
<tr>
<td>Durable medical equipment and supplies</td>
<td>Nursing Facilities Services for Children w/Severe disabilities</td>
<td></td>
</tr>
</tbody>
</table>

Key Populations Served in Medicaid Managed Care

- Children - approximately 90,000
- Pregnant women – approximately 2,100
- People living with Disabilities – approximately 20,000
- Senior Citizens – 8,600
- Low-income adults – approximately 11,300
Children make up most of the Medicaid participants in Medicaid Managed Care

- Low Income Child: 64%
- Low-Income Non-Disabled Adults: 12%
- Adult Disabled: 14%
- Elderly & Elderly With Disabilities: 6%
- Children Using LTSS Services: 2%
- Children Using DCYF Services: 2%
- Low-Income Non-Disabled Adults: 12%
- Adult Disabled: 14%
- Elderly & Elderly With Disabilities: 6%
- Children Using LTSS Services: 2%
- Children Using DCYF Services: 2%
Medicaid Delivery Systems

Medicaid has three delivery systems:

- Premium Assistance and NHHPP (Trust Fund)
- Fee-for-Service
- Medicaid Managed Care
New Hampshire has seven Medicaid Waivers

► 1 waiver provides legal authority to mandate enrollment for managed care waiver under the 1915(b) authority

► Two-year (or five-year, if serving dual eligibles), renewable waiver authority for mandatory enrollment in managed care on a statewide basis or in limited geographic areas.

► 4 waivers are Home and Community Based Care waivers under the 1915(c) authority

► Renewable waiver authority that allows states to provide long-term care services delivered in community settings as an alternative to institutional settings. The state must select the specific target population and/or sub-population the waiver will serve.

   Developmentally Disabled Waiver   In-Home Supports Waiver,  
   Acquired Brain Disorder Waiver   Choices for Independence Waiver
Medicaid funds are used to purchase commercial insurance policies known as Qualified Health Plans (QHPs) certified for sale on the individual market.

The commercial carriers are Anthem, Harvard Pilgrim, Minuteman and Ambetter.

Approximately 42,000 participants receive short-term medical services through these four carriers. The state, through fee-for-service, covers required benefits not offered by the commercial plans, known as wrap benefits, such as limited dental and vision and transportation services.

Another 6,000 members are medically frail and are excluded from the Premium Assistance Demonstration. They are served through the Medicaid managed care system. 3,000 more are in fee-for-service while they select.
Fee-for-Service

- Medicaid’s legacy reimbursement system. For every Medicaid covered service, Medicaid pays a fee.

- Provides wrap benefits for Premium Assistance enrollees and all Medicaid services to members during their selection windows.

- Provides Long-term services and supports to roughly 10,000 participants in 4 waivers.

- Provides short-term medical service coverage to roughly 1,000 participants excluded from the other delivery systems, who are:
  - Family Planning Only participants
  - Spend Down participants
  - Participants who receive Veterans Benefits
New Hampshire has a full-risk, capitated style of managed care

- 2 Managed Care Organizations (MCOS) WellSense and NH Healthy Families

- The state pays a per-member, per month rate to the vendors for each participant

- Approximately 134,000 Medicaid members receive short-term medical services through these two vendors

- Currently, no long-term services and supports (neither Nursing Facility nor Waivered services) are delivered through this system.
Overview of New Hampshire’s DSRIP Waiver Program: 
*Building Capacity For Transformation*

The waiver represents an unprecedented opportunity for New Hampshire to strengthen community-based mental health services, combat the opiate crisis, and drive delivery system reform.

### Key Driver of Transformation

**Integrated Delivery Networks**: Transformation will be driven by regionally-based networks of physical and behavioral health providers as well as social service organizations that can address social determinants of health.

### Three Pathways

- Improve care transitions
- Promote integration of physical and behavioral health
- Build mental health and substance use disorder treatment capacity

### Funding Features

- **Menu of mandatory and optional community-driven projects**
- **$150 million in incentive payments over 5 years**
- **Support for transition to alternative payment models**
- **Funding for project planning and capacity building**
- **Performance-based funding distribution**

The waiver represents an unprecedented opportunity for New Hampshire to strengthen community-based mental health services, combat the opiate crisis, and drive delivery system reform.
Financial Summary - Agency 47 - Office of Medicaid Services

<table>
<thead>
<tr>
<th></th>
<th>SFY 16 Actual</th>
<th>SFY 17 Adjusted Authorized</th>
<th>SFY 18 Agency Request</th>
<th>SFY 18 Governor's Budget</th>
<th>SFY 19 Agency Request</th>
<th>SFY 19 Governor’s Budget</th>
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</thead>
<tbody>
<tr>
<td>Total Funds</td>
<td>$1,302.3</td>
<td>$1,271.9</td>
<td>$1,395.7</td>
<td>$1,361.8</td>
<td>$1,397.8</td>
<td>$1,386.5</td>
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<tr>
<td>General Funds</td>
<td>$239.5</td>
<td>$214.5</td>
<td>$270.4</td>
<td>$265.5</td>
<td>$273.0</td>
<td>$272.4</td>
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Amounts in millions
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<thead>
<tr>
<th>Accounting Unit</th>
<th>Organization Name</th>
<th>Agency FY 18/19 Request</th>
<th>Positions Unfunded</th>
<th>Governors FY 18/19 Recommended</th>
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</thead>
<tbody>
<tr>
<td>5201</td>
<td>IDN FUND</td>
<td>6</td>
<td>3</td>
<td>3</td>
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<tr>
<td>7937</td>
<td>MEDICAID ADMIN CLASSIFIED</td>
<td>28</td>
<td>2</td>
<td>26</td>
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<tr>
<td>7937</td>
<td>MEDICAID ADMIN UNCLASSIFIED</td>
<td>8</td>
<td>0</td>
<td>8</td>
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<tr>
<td><strong>TOTALS</strong></td>
<td></td>
<td><strong>42</strong></td>
<td><strong>5</strong></td>
<td><strong>37</strong></td>
</tr>
</tbody>
</table>
Key Accomplishments

- Provides health insurance to 187,000 residents, 90,000 of whom are children
- Front line for providing SUD services during opioid crisis
- Secured Section 1115(a) Demonstration to improve behavioral health system
Major Challenges

- Health Care Workforce and Capacity
- Integration of Health Care Across Settings
- Ongoing Behavioral Health Needs