

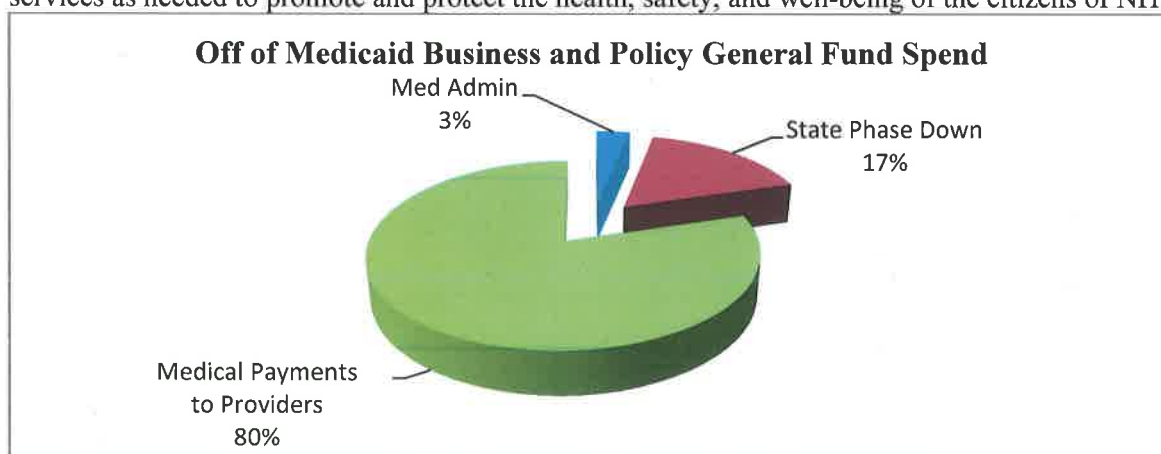
## Department of Health & Human Services

### Agency 047, Office of Medicaid Business and Policy

#### Senate Presentation

#### Agency Overview:

The OFFICE OF MEDICAID BUSINESS AND POLICY (OMBP) manages a number of the key program activities under Title XIX Medicaid and Medicaid Expansion group (formerly known as Title XXI Children's Health Insurance Program (CHIP)) in order to meet the non-long-term healthcare needs of Medicaid-eligible pregnant women, infants, children, and individuals with special needs. The Office's responsibilities include maintaining compliance with Title XIX and Medicaid Expansion State Plans and applicable federal and state laws, managing the Medicaid healthcare system, enrollment and payment of hospital, medical and dental providers, medical/dental/pharmacy benefit management, and other activities associated with managing a health insurance product. Through planning and research capacity, OMBP works to identify health care and social service needs and assess the effectiveness of the State's delivery systems in meeting those needs. The services provided assist the client who is receiving or is in need of receiving Medicaid benefits as well as assist in establishing a framework from which government, communities, health care providers, and others can work together. OMBP provides a broad range of services within the statutory guidelines set by the NH Legislature. The Office makes decisions regarding the type, amount, duration, and scope of medical care to be covered by the NH Medicaid program, which are consistent with the goals of access, quality, choice and cost effectiveness. In accordance with New Hampshire statutes, OMBP provides "a comprehensive and coordinated system of health and human services as needed to promote and protect the health, safety, and well-being of the citizens of NH.



Figures rounded to \$000

	FY14	FY15	FY15	FY16	FY16	FY16	FY17
	Actual	Adj. Auth.	Revised	Gov	House	Gov	House
Total Funds	578,864	541,047	784,785	860,537	848,186	860,537	830,899
General	113,050	49,740	171,609	206,231	200,055	206,055	182,522

	FY14/15 Biennium Adj Auth	FY16/17 Biennium House
Total Funds	\$1,363,649	\$1,679,085

**Note:** Excludes refugees and those who only have Medicare savings plan coverage.

The chart displays two data series over time from 2017 to 2022. The left Y-axis represents the number of beneficiaries, ranging from 120,000 to 160,000. The right Y-axis represents the month-over-month percentage change in non-NHPP beneficiaries, ranging from -0.6% to 5.0%. The blue line represents the total number of beneficiaries, which shows a steady increase from approximately 128,739 in 2017 to 138,529 in 2022. The red line represents the month-over-month change in non-NHPP beneficiaries, which fluctuates between -0.6% and 2.0%.

Year	Non-NHPP Beneficiaries (Approx.)	Month Over Month Change in Non-NHPP Beneficiaries (%)
2017	128,739	-0.6%
2018	128,677	0.0%
2019	127,750	-0.7%
2020	127,310	0.0%
2021	135,108	2.0%
2022	138,529	2.0%

*Note: Non-NHHPP excludes beneficiaries without full Medicaid coverage who only have Medicare savings plan or family planning coverage and refugees*

Source: New Heights data in Enterprise Data Warehouse; point in time as of the end of the month

	A	B	C	D	E	F	G	H	I
1	Agy 047 Off of Medicaid Business and Policy								
2									
3									
4	Maintenance Request								
5	CI 041 Audit Set-aside								
6	Chiropractic services currently covered for NHHPP population only. Change Item to add benefit to standard Medicaid coverage package								
7	Substance Use Disorder currently covered for NHHPP population only. Change Item to add benefit to standard Medicaid coverage package.								
8	30.2.6 MCO contracts: Capitation payments are made retrospectively with a two (2 )month delay. Change item to reduce the delay in payment from a two (2) to a one (1) month retrospective delay.								
9	Change Request								
10	Total Agency Request								
11	Eliminate Change Items: Chiro; SUD; MCO gap								
12	Revised Medicaid Assumptions								
13	PDL - Adopt MCO's formularies								
14	PDL - Changes Impacting Rx Rebate Revenues								
15	Revised State Phase Down caseload assumptions								
16	Revised Medicaid Admin								
17	CI102 Contracts for Program Services								
18	NHHPP State Share								
19	SUD Benefits to traditional medicaid clients								
20	Governor Recommend								
21	7937 Med Admin: reduce contracts related to repeal of NHHPP								
22	7937 Med Admin: Repeal HIPP eff 7/1/15. HB2 section								
23	7941 BCC Program: Reinstate the BCC Program upon repeal of NHHPP								
24	7948 MCM: Repeal NHHPP 12/31/2016. Reduce costs associated w/state share of benefits								
25	7948 MCM: Remove SUD Standard Medicaid								
26	7948 MCM: Change medicaid caseload assumption from -1.4% to -2% FY16 and -2.5% FY17								
27	7948 MCM: Allow MCO's to use own PDL.								
28	7948 MCM: Restore coverage for low income pregnant women contingent on repeal of NHHPP. HB2								
29	7948 MCM: Reduce limit on cost of services for low utilizers of mental health services. HB2 \$2k cap vs \$4k cap								
30	House Recommend								

A	B	C	F	G	H	I	J	K	L	M	N	O
1	Agy 047: OMBP Budget Summary											
2	Class	FY14 Actual	FY15 Revised	\$ Diff Revised FY15/14 Actual	% Diff Revised FY15/14 Actual	FY16 Gov	FY16 House	\$ Diff House FY16/15 Reclass	% Diff House FY16/15 Reclass	FY17 Gov	FY17 House	\$ Diff House FY17/16 Gov
3	010 Personnel Services - Permanent	2,117,648	2,901,763	784,115	37%	2,892,283	2,892,283	(9,480)	0%	2,953,585	2,953,585	61,302
5	012 Personnel Services - Unclassified	458,014	595,117	137,103	30%	615,194	615,194	20,077	3%	619,760	619,760	4,566
6	017 Full Time Temporary	-	-	-	-	-	-	-	-	-	-	-
7	018 Overtime	26,626	50,000	23,374	88%	26,626	26,626	(23,374)	-47%	26,626	26,626	-
8	020 Current Expense	161,197	212,552	51,355	32%	160,000	160,000	(52,552)	-25%	160,000	160,000	-
9	022 Rents & Leases Other than State	-	6,494	6,494	100%	-	-	(6,494)	-100%	-	-	-
10	026 Organizational Dues	8,202	9,800	1,598	19%	8,400	8,400	(1,400)	-14%	8,400	8,400	-
11	030 Equipment	7,224	5,410	(1,814)	-25%	5,000	5,000	(410)	-8%	5,000	5,000	-
12	039 Telecommunications	30,973	48,983	18,010	58%	46,020	46,020	(2,963)	-6%	46,020	46,020	-
13	040 Indirect Costs	15,934	54,184	38,250	240%	30,161	30,161	(24,023)	-44%	31,084	31,084	923
14	041 Audit Fund Set Aside	248,301	272,202	23,901	10%	489,770	489,770	217,568	80%	510,215	511,815	22,044
15	042 Transfer to COLA	95,632	161,627	65,995	69%	137,401	137,401	(24,226)	-15%	141,607	141,607	4,206
16	049 Transfer to Other State Agencies	47,287	97,205	49,918	106%	50,383	50,383	(46,822)	-48%	52,530	52,530	2,147
17	050 Personal Services - Temporary	11,262	50,850	39,588	352%	108,000	108,000	57,150	112%	108,000	108,000	-
18	060 Benefits	1,150,252	1,779,405	629,153	55%	1,598,964	1,598,964	(180,441)	-10%	1,663,084	1,663,084	64,120
19	066 Employee Training	1,300	6,476	5,176	398%	5,000	5,000	(1,476)	-23%	5,000	5,000	-
20	070 In-State Travel	2,192	15,511	13,319	608%	2,000	2,000	(13,511)	-87%	2,000	2,000	-
21	080 Out-of-State Travel	5,387	12,627	7,240	134%	6,000	6,000	(6,627)	-52%	6,000	6,000	-
22	100 Prescription Drug Expenditures	54,808,184	-	(54,808,184)	-100%	-	-	-	0%	-	164,136	164,136
23	101 Medical Payments to Providers	198,631,326	658,824,629	460,193,303	232%	617,102,209	607,951,477	(50,873,152)	-8%	611,374,134	591,167,227	(25,934,982)
24	102 Contracts for Program Services	141,833,698	11,578,218	(130,255,480)	-93%	10,978,475	7,778,475	(3,799,743)	-33%	10,953,699	7,071,738	(3,906,737)
25	503 State Phase Down	20,872,691	25,297,780	4,425,089	21%	34,899,320	34,899,320	9,601,540	38%	36,407,676	36,407,676	1,508,356
27	515 Hosp. Uncomp. Care	92,020,821	52,096,735	(39,924,086)	-43%	191,376,112	191,376,112	139,279,377	267%	189,748,072	189,748,072	(1,628,040)
28	517 NHHPP State Share	-	-	-	-	-	-	-	0%	12,000,000	-	-
31	565 Outpatient - Hospital	66,310,283	-	(66,310,283)	-100%	-	-	-	0%	-	-	-
32	Total Expense	578,864,435	754,077,568	175,213,133	30%	860,537,319	848,186,587	94,109,019	12%	866,822,492	830,899,360	(29,637,959)
33												
34	Federal	258,378,624	377,038,784	118,660,160	46%	424,465,854	418,290,488	41,251,704	11%	422,323,097	410,362,331	(14,103,524)
35	Other	207,435,017	215,275,677	7,840,660	4%	229,840,199	229,840,199	14,564,522	7%	238,014,376	238,014,376	8,174,177
36	General	113,050,795	161,763,107	48,712,312	43%	206,231,266	200,055,900	38,292,793	24%	206,485,020	182,522,654	(23,708,612)
37	Total Revenue	578,864,436	754,077,568	175,213,132	30%	860,537,319	848,186,587	94,109,019	12%	866,822,492	830,899,360	(29,637,959)
38												
39	403978 Federal Funds	258,378,624	377,038,784	118,660,160	46%	424,465,854	418,290,488	41,251,704	11%	422,323,097	410,362,331	(14,103,524)
40	407785/402201 MET Revenue	180,494,244	196,197,553	15,703,309	9%	220,506,638	220,506,638	24,309,085	12%	228,100,854	228,100,854	7,594,216
41	406848 MEAD Revenue	163,042	172,187	9,145	6%	147,576	147,576	(24,611)	-14%	135,576	135,576	(12,000)
42	407145 Drug Rebates	26,429,438	18,905,936	(7,523,502)	-28%	8,852,985	8,852,985	(10,052,951)	-53%	9,444,946	9,444,946	591,961
43	403626 NHCHIS Funds	348,293	-	(348,293)	-100%	333,000	333,000	333,000	0%	333,000	333,000	-
44	General	113,050,795	161,763,107	48,712,312	43%	206,231,266	200,055,900	38,292,793	24%	206,485,020	182,522,654	(23,708,612)
45	Total Revenue by Rev Source	578,864,436	754,077,567	175,213,131	30%	860,537,319	848,186,587	94,109,020	12%	866,822,492	830,899,360	(29,637,959)

## Medicaid Managed Care – Medical Budget Assumptions and Changes:

### Original BASE-LINE

- During the Governor and House Sessions Milliman's Actuary Base-Line was \$331 pmpm (composite rate) which was the rate effective 1/1/15
- All budget assumptions were reductions off of the \$331 pmpm.
- Milliman enrollment and case mix were based off of 2012 data.
- Taken into account all Governor and House budget reductions, the final Medicaid budget for MCM assumed the following:
  - Caseloads would drop -2% effective 7/1/15 (SFY 16) and drop -2.5% 7/1/16 (SFY17).
  - Current caseloads trending at 138,500 (non-NHHPP).
  - Mandatory enrollment effective 7/1/15 would mean only 5,000 or about 3.5% at any given time would be transitioning and remain in FFS.
  - Aggressive savings would be seen from PDL changes, reducing administrative loads, shortening the enrollment period to 30days from 90days, and step 2 savings from provider/MCO negotiated rates.
  - After all reductions, House final budget assumed an aggressive range of \$320-325 pmpm

## Medicaid Managed Care – Medical Budget Assumptions and Changes:

### Current Trends

Milliman continues to refresh rates and on 4/14/15 the Department received the first draft of rates and assumptions for rates effective 7/1/15 (SFY16)

*What we have learned:*

1. Data has been refreshed with enrollment and case mix as of November 2014 (from 2012).
2. As a result the new draft BASE-LINE (composite rate) is \$343 pmpm (compared to \$331).
3. This \$12 variance in pmpm has a significant impact when you factor in a Medicaid population (non- NHHPP) of about 138,500 clients.
4. The main driver of the variance (\$11 of the \$12 increase) is from the BBH add-on. What the new data tells us is that more individuals are receiving the BBH add-on then projected.
5. The Final House budget assumed we would pay the PMPM on a reduced caseload beginning 7/1/15, which means that the reduction would need to be seen on 4/1/15 due to the 3 month lag in MCO payments. As of 4/17/15, we have not yet seen any drop in caseloads.



## General Fund Impact on the Latest Actuary and Enrollment Data

	A	B	C	D
1	DHHS			
2	MCM- Revised Data Budget Assumptions as of 4/20/15			
3	<b>Best case options: Latest PMPM can be dropped by 2%</b>			
4				
5				
6		senario 1 -	senario 2 -	senario 3 - no
7		Caseloads drop 2%	Caseloads drop 1%	change in caseloads
		sfy 16	sfy 16	sfy 16
8	pmpm current per Milliman 4/14/15	\$ 343	\$ 343	\$ 343
9	WHAT IF RATE CAN DROP 2%	\$ 336	\$ 336	\$ 336
10				
11	clients non NHHPP as of 3/31/15	138,500	138,500	138,500
12	caseload reduction	135,730	137,115	138,500
13	MCM Estimated Caseloads (assumes 5,000 stay in ffs)	130,730	132,115	133,500
14				
15	estimated monthly cap	\$ 43,943,582	\$ 44,409,136	\$ 44,874,690
16	annual mcm	\$ 527,322,986	\$ 532,909,633	\$ 538,496,280
17				
19	annual FFS (Dental, Part A&B, and services for 5,000 clients/month for transition, churn and exempt populations)	\$ 96,000,000	\$ 96,000,000	\$ 96,000,000
20				
21	Total Estimate for SFY16	\$ 623,322,986	\$ 628,909,633	\$ 634,496,280
22				
23	House Budget	\$ 605,208,767	\$ 605,208,767	\$ 605,208,767
24				
25	(shortfall) over	\$ (18,114,219)	\$ (23,700,866)	\$ (29,287,513)
26	GF shortfall	(9,057,110)	(11,850,433)	(14,643,757)
27	Rounded (this row is shown on next slide)	-9.1	-11.8	-14.6

## GF Shortfall Scenarios for changes in PMPM and Caseloads

If PMPM is -2% below current baseline and caseloads drop -2%, GF shortfall for SFY16 is \$9.1 million as compared to the final House recommended budget.

If PMPM is finalized at 2% higher than current baseline and caseloads stay flat, GF shortfall for SFY16 is \$26.3 million.

	A	B	C	D
1	Department of Health and Human Services			
2	<b>GF shortfall as compared to Final House Budget</b>		<b>Dollars in Millions</b>	
3				
4	Assumes baseline is Milliman's latest draft at \$343 pmpm composite rate (1)			
5		Caseloads drop 2%	Caseloads drop 1%	Caseloads drop 0%
6	If pmpm is -2% less than Baseline	\$ (9.1)	\$ (11.8)	\$ (14.6)
7	If pmpm is Baseline	\$ (15.1)	\$ (17.9)	\$ (20.8)
8	If pmpm is +2% than Baseline	\$ (20.5)	\$ (23.4)	\$ (26.3)
9				
10				
11	note (1): Per Milliman the latest draft rate was adjusted for Nov 2014 enrollment mix vs 2012 enrollment mix			

This row was illustrated in detail on previous slide



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Supplemental Information by Major Accounting Units

## 047-7943 Uncompensated Care

CI 102 Contracts for Program Services

CI 515 Hospital Uncompensated Care Pool

### PURPOSE

Under the terms of Laws of 2014, Ch. 158, “there is established in the state treasury an uncompensated care and Medicaid fund which shall consist of the moneys collected pursuant to RSA 84-A, as amended by Laws of 2014, Ch. 158. Investment earnings of the fund shall be credited to the fund. Moneys paid into the fund shall be exempt from any state budget reductions, and the commissioner is authorized to expend these funds, together with matching federal funds, as follows: The commissioner shall provide reimbursement for uncompensated care costs in accordance with the approved schedule of payments through either Medicaid rate adjustments or disproportionate share hospital payment adjustments, or a combination thereof, provided however that no hospital shall receive any such reimbursement for uncompensated care costs unless it is a qualified hospital. Funds available under this section shall also be used to make provider payments and to support Medicaid services and programs administered by the department in amounts directed by the budget in each year of the biennium.

Under the provisions of the Laws of 2014, Ch. 158, and the NH Medicaid Title XIX Medicaid State Plan, the Department of Health and Human Services is authorized and directed to make disproportionate share hospital (DSH) payments to all qualifying hospitals to reimburse certain uncompensated care costs incurred by those hospitals (therefore, also known as “UCC” payments). The first group of qualified hospitals are New Hampshire’s hospitals with critical access designation that also participate in NH’s Medicaid care management program and that meet all federal qualifying criteria specified under the provisions of 42 U.S.C. section 1396r-4 and any relevant federal regulations promulgated thereunder. The amount of such reimbursement shall be 75 percent of the uncompensated care costs incurred and consistent with the amounts budgeted in each year of the biennium, based on available funding. Another group of hospitals qualified to receive DSH payments are New Hampshire hospitals without critical access designation that participate in NH’s Medicaid care management program and that meet all federal criteria specified under the provisions of 42 U.S.C. section 1396r-4 and any relevant federal regulations promulgated thereunder. The amount of such payments shall be 50% of the uncompensated care costs incurred and consistent with the amounts budgeted in each year of the biennium, based on available funding.

In fiscal years 2016 and 2017, the above-described DSH payments for New Hampshire hospitals with or without critical access shall not exceed a cap of \$224,000,000 and in fiscal years 2018 and 2019, the New Hampshire hospitals shall not be paid more than a cap of \$241,900,000 in disproportionate share hospital payments.

### FINANCIAL HISTORY

*Cost Figures Rounded to \$000*

	SFY14	SFY15	SFY16 Gov	SFY16 House	SFY17 Gov	SFY17 House
CI041 Audit Set Aside	37	26.34	100	100	104	104
CI102 Contracts	106	616	325	325	408	408
CI515 UCC	92,021	52,097	191,376	191,376	189,748	206,748
Total Expense	92,164	52,739	191,801	191,801	190,259	207,259
Federal Funds	45,650	26,430	95,951	95,951	95,181	95,181
MET Rev	26,603	26,220	95,850	95,850	95,078	95,078
General Funds	19,912	88	-	-	-	-
Total Funds	92,164	52,739	191,801	191,801	190,259	190,259

**Department of Health & Human Services**  
**Agency 047, Office of Medicaid Business and Policy**  
**Senate Presentation**

**Narratives:**

**047-7939 State Phase Down – HB Page 637:  
CI503 State Phase Down**

**PURPOSE**

State Phase Down Contribution is a payment made by the state to the Federal government to defray a portion of the Medicare prescription drug expenditure for full-benefit dual eligible clients whose Medicaid drug coverage is assumed by Medicare Part D. The State Phase Down Contribution is the amount paid by the State to refund Medicare the general fund portion of drug expenditures for the dual eligible population for whom Medicare pays their prescription drug costs. CMS calculates a per member per month rate based on actual cost of dual eligible prescription costs.

**CLIENT PROFILE**

Medicaid Clients with Medicare coverage are deemed to be eligible for Part D subsidy. An individual is eligible for Part D if he or she is entitled to Medicare benefits under Part A or enrolled in Medicare Part B (42 CFR 423.30). This includes: Medicare/Medicaid Full Benefit Dual eligible, Qualified Medicare beneficiary (QMB), Specialized Low Income Medicare beneficiary (SLMB), Qualified Disabled and Working Individual (QDWI), Qualified Individual, (QI). Current average monthly caseload is 19,440

**FINANCIAL HISTORY**

*Cost Figures Rounded to \$000*

**Caseloads (Clients Served):**

	FY14	FY15	FY16	FY16	FY17	FY17
	Actual	Budget	Gov	House	Gov	House
Number	18,080	19,718	19,011	19,011	20,817	20,817
Ave. Cost/Case	\$1,764	\$1,858	\$1,836	\$1,836	\$1,821	\$1,821

**Caseload Assumptions:**

- The increase in the SPDC premium amount was estimated using the National Health Expenditure Annual Percent change by Type of Expenditure for 2006-2021 that was released in Jan 2014.
- Enrollment based on a 3 year average change growth.

- SFY14/15, OMBP and BEAS funding for State Phase Down were budgeted separately but were combined in SFY16/17 and are budgeted in this one appropriation.

**FUNDING SOURCE:**

100% General funds

**SERVICES PROVIDED:**

Payments for State Phased-down contribution (SPDC) are made on a monthly basis to defray the monthly Medicare costs for prescription drugs. Rate per client is \$148.67 for CY 2015.

	Rate Per Individual	BEAS 6173 Enrollment	OMBP 7939 Enrollment
SFY2014	\$146.62	73,941	143,014
SFY2015	\$148.67	81,774	154,808
SFY2016 Gov and House	\$154.16	(80,246)	217,058
SFY2017 Gov and House	\$159.85	(85,068)	212,671

*Cost Figures Rounded to \$000*

AGY	AU	FY14	FY15 Proj	FY16 Gov	FY16 House	FY17 Gov	FY17 House
BEAS 048	6173	\$11,025	\$12,101	(\$13,215)	(\$12,418)	(\$12,418)	(\$13,215)
OMBP 047	7939	\$20,872	\$23,105	\$34,899	\$34,899	\$34,899	\$36,407
	Total	\$31,898	\$35,207	\$34,899	\$34,899	\$34,899	\$36,407

**SERVICE DELIVERY SYSTEM:** Monthly payment to the federal government

**EXPECTED OUTCOMES:** The intent of the State Phase Down program is to make a monthly payment to the federal government to defray a portion of the Medicare drug expenditures for full-benefit dual eligible individuals whose Medicaid drug coverage is assumed by Medicare Part D.

**047-7945 Electronic Health Records (E.H.R) Incentive Payments – HB Page 639**

**PURPOSE**

The Electronic Health records Incentive payment program was enacted as the healthcare component of the American Recovery and Reinvestment Act of 2009 (ARRA) to create technical infrastructure to facilitate intra-state, interstate, and national exchange of health information. An Electronic Health Record (EHR) provides health-related information for an individual that includes patient demographic and clinical health information such as medical histories. It also provides clinical decision support and query information relevant to health care quality and that facilitates the exchange of health information.

States provide incentive payments to eligible Medicare and Medicaid professionals and hospitals to promote the adoption and meaningful use of certified EHRs. Professionals are defined as physicians, pediatricians, nurse-practitioners, certified nurse mid-wives, dentists and physician assistants.

## CLIENT PROFILE

Eligible Medicaid providers must be one of the following specified types:

- \* Physicians
- \* Dentists
- \* Certified Nurse Midwives
- \* Nurse Practitioners
- \* Physician Assistants at FQHCs/RHCs led by a PA
- \* Acute Care Hospitals

And must meet the following criteria:

- \*Enrolled in New Hampshire Medicaid
- \*Licensed to practice in New Hampshire
- \*Not sanctioned or otherwise deemed ineligible to receive payments from New Hampshire Medicaid

Must meet Medicaid patient volume thresholds:

- \*Eligible professionals (including pediatricians): 30% for a full payment
- \*Pediatricians: can meet 20-29% for a 2/3 payment
- \*Eligible hospitals: 10%
- \*Must attest that EHR technology has been adopted, implemented, or upgraded.

## FINANCIAL HISTORY

*Cost Figures Rounded to \$000*

	FY14	FY15	FY16	FY16	FY17	FY17
	Actual	Budget	Gov	House	Gov	House
Total Expense	\$6,004	\$6,969	\$3,575	\$3,575	\$2,855	\$2,855

## FUNDING SOURCE

CMS reimburses states 100 percent for eligible provider incentive payments as authorized under section 4201 of the American Reinvestment and Recovery Act and 90 percent to support the development and administration of the Medicaid Electronic Health Record (EHR) Incentive Program

**EXPECTED OUTCOMES:** To provide incentive payments to eligible Medicare and Medicaid professionals and hospitals to promote the adoption and meaningful use of certified EHRs that will help to facilitate the exchange of health information.

An EHR is an electronic record of health-related information for an individual that includes patient demographic and clinical health information such as medical histories and has the capacity to provide clinical decision support, support physician order entry, capture and query information relevant to health care quality, and exchange health information with, and integrate information from other sources.

#### **047-7948 Medicaid Care Management – HB Page 639**

##### PURPOSE Fee-For-Service Medicaid: CI101 Medicaid Payments to Providers

Medicaid is the joint federal and state program that offers health coverage to low income individuals in the state. The vast majority of beneficiaries are low income children. Medicaid is also a health care safety net for disabled individuals of all ages and for seniors, providing coverage of services that are either limited or excluded in commercial insurance or Medicare. The menu of covered services in Medicaid is a combination of mandated and optional services that are preventive, diagnostic and treatment oriented. The fee-for-service Medicaid program is the back bone of Medicaid. It has been the traditional model of administration since inception. It refers to the process by which providers (doctors and hospitals for example) are paid when they provide care to Medicaid beneficiaries. Fee-for-service utilizes some tools to manage utilization of care for appropriateness and medical necessity. Fee-for-service models are often criticized for rewarding volume over quality or for being fragmented. Over SFY14/15 the fee-for-service platform has dwindled with the launch of Medicaid Care Management (MCM). At the current time, fee-for-service remains intact as the delivery system only for individuals not yet included in MCM and for services not yet included in MCM. While fee-for-service volume will continue to be reduced over SFY15-16, it will never go away completely.

##### PURPOSE Medicaid Care Management: CI102 Contracts for Program Services

In response to legislative policy direction in 2011 (SB 147), DHHS implemented Medicaid Care Management on December 1, 2013. Though the managed care model of Medicaid administration, the state intends to achieve numerous quality, health outcome and budget predictability goals. Through this model, DHHS contracts with managed care organizations that are paid a capitated rate per-member-per-month to assure that beneficiaries receive high quality care at the right time in right venue, to reimburse providers who render that care, and to improve the overall health status of beneficiaries whenever possible. Medicaid Care Management currently includes most acute care services covered by NH Medicaid and will phase in some long term care supports and services over the coming biennium. Similarly, some beneficiaries who elected not to participate in MCM will be mandated to participate in the program in 2015. The inclusion of additional services will serve to advance the ability of the MCOs to manage 'the whole person' in a less fragmented way.

## Covered Populations Matrix

	Step 1	Step 2	Excluded/ FFS
Members			
OAA/ANB/APTD/MEAD/TANF/Poverty Level - Non-Duals*1	X		
Foster Care - With Member Opt Out	X		
Foster Care - Mandatory Enrollment (w/CMS waiver)		X	
HC-CSD (Katie Becket) - With Member Opt Out	X		
CHIP (transition to Medicaid expansion)	X		
TPL (non-Medicare) except members with VA benefits	X		
Auto eligible and assigned newborns	X		
Breast and Cervical Cancer Program (BCCP)	X		
Medicare Duals - With Member Opt Out	X		
Medicare Duals - Mandatory Enrollment (w/CMS waiver)		X	
Members with VA Benefits			X
Family Planning Only Benefit (in development)			X
Initial part month and retroactive/PE eligibility segments (excluding auto eligible newborns)			X
Spend-down			X
QMB/SLMB Only (no Medicaid)			X
Native Americans and Native Alaskans w/ member opt out2	X		

FUNDING SOURCE 50% federal funds / Agency Income: Medicaid Enhancement Tax revenue (funds from the uncompensated care fund to support medical provider payments); Rx Rebate Agency Income (Medicaid Drug Rebate Program is a partnership between CMS, State Medicaid Agencies, and participating drug manufacturers that helps to offset the Federal and State costs of prescription drugs dispensed to Medicaid patients; MEAD premiums / General funds

<i>Cost Figures Rounded to \$000</i>	FY16	FY16	FY17	FY17
Source of Funds	Gov	House	Gov	House
Federal	\$316,264	\$311,688	\$315,634	\$305,322
MET Rev	\$124,656	\$124,656	\$133,023	\$133,023
MEAD Rev	\$147	\$147	\$135	\$135
Drug Rebates	\$8,852	\$8,852	\$9,444	\$9,444
General	\$164,438	\$159,863	\$163,199	\$140,887
Total	\$614,359	\$605,208	\$621,437	\$588,813

## SERVICE DELIVERY SYSTEM:

Services delivered by enrolled Medicaid providers.

## EXPECTED OUTCOMES

Along with providing health care coverage, NH Medicaid must assure that Medicaid recipients have access to appropriate quality health care services.



With the advent of Medicaid Care Management DHHS has developed a robust quality assurance program to produce information from Medicaid and related data to support the development and oversight of policy and programs while leading quality assurance and improvement activities. The program consists of a comprehensive set of measures reported by the Care Management health plans, a system to manage and publicly report on those measures, monthly performance reporting, a managed care quality strategy, the services of a third party external quality review organization (EQRO), and staff to manage the program.

The measures provided by the health plans are made up of NH specific measures as well as national standard measure sets: 1) Health Care Effectiveness Data and Information set (HEDIS) specifications to assist NH Medicaid in monitoring satisfaction, access, quality and outcomes of care and provide comparisons to national and regional HEDIS averages for Medicaid managed care programs compiled by the National Committee for Quality Assurance (NCQA) and 2) the Centers For Medicare and Medicaid Services Child and Adult Medicaid Core Sets. By using standardized, national data, consistency in data collection, analytic methodology and reporting is achieved to allow for robust comparisons and monitoring of trends.

Examples of the types of measures tracked include:

- Satisfaction with health plan, care, and access;
- Child and adult access to preventive and primary care services;
- Use of prenatal care;
- Access to immunizations and disease screenings;
- Potentially avoidable emergency department & inpatient hospital use;
- Effective treatment of chronic conditions;
- Use of behavioral health services;
- Care management process measures (e.g., call center, appeals, utilization management).

In addition to assuring the quality of the health plans and of the program as a whole, the goals of tracking such measures includes the adoption and modification of programmatic and financial policies that support the achievement of the highest degree of health possible through primary prevention of a disease and secondary prevention of complications related to a disease as well as maximizing the value of each dollar spent within the context of current policies.

### **Children's Expanded Medicaid (formerly CHIP)**

#### PURPOSE

To meet the non-long-term healthcare needs of Medicaid-eligible children for children 0 to 18 years of age in families with income up to 318% FPL as outlined in the NH Medicaid State Plan. The State Plan serves as the contract between the federal government and the state, which allows the state to receive federal matching funds. This eligibility category is subject to the maintenance of effort requirement as found in the Affordable Care Act (ACA) federal legislation as it pertains to Medicaid and CHIP eligibility for children in effect until October 1, 2019.

#### CLIENT PROFILE

The federal Balanced Budget Act of 1997 created a health insurance program called the State Children's Health Insurance Program (SCHIP), now known as the Children's Health Insurance Program (CHIP) under an amendment to the federal Social Security Act – Title XXI. The program allows a state with an approved CHIP State Plan to offer health insurance for children under the age of 19, whose family income exceeds the Medicaid financial criteria (in NH >196% FPL). In return, the federal government provides an enhanced federal matching rate of 65%.

The ACA required states to use a uniform methodology for determining income eligibility for Medicaid and CHIP – the Modified Adjusted Gross Income or MAGI methodology. The MAGI regulations at 42 CFR 435.603 implements section 1902(e)(14) of the Social Security Act. These regulations specify how to determine household income and composition. Under the new MAGI-based standard, approximately the same number of people should be eligible as would have been eligible under the old standard. However, there may be some differences in which people will qualify - or not qualify - depending on how they might have fared under the old system (that used deductions and income disregards). Based on the MAGI methodology, NH's CHIP program income standards are >196% FPL – 318% FPL.

Effective July 1, 2012, New Hampshire converted its “combined” program into a single Medicaid program covering children 0 through 18 years of age in families with income up to 300% FPL (this was prior to the MAGI standard of 318%). At this time, there is no other public health or state only insurance program for children in New Hampshire. The maximum monthly net income for a household size of 4 at 196% FPL is \$3,896 and at 318% FPL it is \$6,321. Caseload 12,228 children

#### FUNDING SOURCE

CHIP funding is currently authorized through September 30, 2015, proposed reauthorization of the program includes an increase from 65% to 88% federal through September 30, 2019, potentially offsetting state general fund requirements. If the CHIP program is not reauthorized New Hampshire will draw down the remaining CHIP allotment authorized through FFY 2015.

#### SERVICES PROVIDED

In July 2012, the CHIP enrollees joined their “traditional” Medicaid counterparts in Fee-for-Service (FFS) NH Medicaid. On December 1, 2013, NH Medicaid moved to a managed care delivery system – Medicaid Care Management (MCM). CHIP participants – just as other Medicaid children - receive their health care services through MCM. MCM uses two Health Plans and recipients get the same benefits and services as they did under “traditional” Medicaid (with the exception of children's dental care, which is delivered in the FFS system).

New Hampshire continues to utilize a single application, regardless of whether the individual qualifies through Title XIX (Medicaid) or Title XXI (CHIP). The appropriate FMAP is applied, but there is no other visible differentiation between children who qualify under Title XXI and those who qualify under Title XIX. Children covered under this program model receive all Medicaid covered services including Early, Periodic, Screening, Diagnostic and Treatment (EPSDT) services.

## SERVICE DELIVERY SYSTEM

Services delivered by enrolled Medicaid providers.

## EXPECTED OUTCOMES

See NH Medicaid Care Management section discussion of the monitoring system for measures pertaining to access, quality and outcomes of care. The NH Medicaid Care Management Program includes a comprehensive set of measures.

## NH Health Protection Program: Caseloads (Clients Served):

New Hampshire Health Protection Program provides funding for coverage for uninsured, low-income citizens with income up to 133 percent of the federal poverty level (FPL)

## Caseload Assumptions:

- Caseload options based on Premium Assistance Program Demonstration Waiver
- PMPM eff 8/15/2014 - 12/31/2015; eff 1/1/16 PMPM based on Premium Asst Program Demonstration Waiver
- Medically Frail PMPM = Disabled Adult Age 45-64 eff 1/2015 - 6/2015
- 95% Federal match eff 1/1/17
- SFY17 Governor's Budget 047 7948000 CI 517 NHHPP State Share \$12M HB Page 639
- SFY17 House Budget removed funding for NHHPP State Share \$12M

*Cost Figures Rounded to \$000*

### **45k Caseload + 5k Medically Frail**

	SFY16 Proj			SFY17 Proj		
	Federal	General	Total	Federal	General	Total
0% Rate Increase	\$465,334	\$0	\$465,334	\$430,979	\$11,051	\$442,030
2% Rate Increase	\$466,670	\$0	\$466,670	\$437,210	\$11,211	\$448,421
5% Rate Increase	\$468,675	\$0	\$468,675	\$446,654	\$11,453	\$458,106

### **50k Caseload + 5k Medically Frail**

	SFY16 Proj			SFY17 Proj		
	Federal	General	Total	Federal	General	Total
0% Rate Increase	\$508,936	\$0	\$508,936	\$470,967	\$12,076	\$483,043
2% Rate Increase	\$510,272	\$0	\$510,272	\$477,597	\$12,246	\$489,843
5% Rate Increase	\$512,276	\$0	\$512,276	\$487,640	\$12,504	\$500,144

## **Nursing Services: Non-County Participation**

### **Accounting Unit 4815-6173**

**PURPOSE:** This Accounting Unit includes Medicaid services funded by BEAS without County funding participation. BEAS manages the Skilled Nursing Facility (SNF); SNF Swing Beds; and SNF-Atypical Payments to providers in the Medical Payments to Providers class line. The Other Nursing Homes category consists of Intermediate Care Facility – Intellectual Disabled facility and Aid to the Needy Blind (ANB).

Prior to SFY16, the medical payments to providers; prescription drug expenses; outpatient hospital; and state phase down, as they relate directly to Medicaid State Plan Services, managed by the Office of Medicaid Business and Policy (OMBP), was part of the Accounting Unit. For SFY16/17, all of these expenditures will be in the OMBP accounting unit.

### **CLIENT PROFILE:**

Medicaid Payments to Providers or Provider Payments for Skilled Nursing Facility (SNF); SNF Swing Beds; and SNF-Atypical are State Plan services provided to BEAS clients that fall outside of the services reimbursed under Nursing Services Org 4815-5942. To qualify, the individual must be Medicaid eligible & enrolled at nursing home level of care.

The Other Nursing Homes category provides nursing facility services for children at Cedar crest, the only Intermediate Care Facility for the Intellectually Disabled (ICF-ID) facility in New Hampshire, as well as services for people eligible for Medicaid under Aid to the Needy Blind (ANB). The Cedar crest facility is for children who are severely disabled. This facility has a capacity of 24 children and depends primarily upon Medicaid funds and is the only one of its type on New Hampshire.

Disabled adults under age 65 are enrolled in Medicaid through the Aid to the Permanently and Totally Disabled (APTD) Program. Clients must first be found eligible for this eligibility category by DHHS, based on medical information about their disability. A subsequent clinical assessment is completed by a nurse and evaluated by BEAS to determine if the person meets the long-term care clinical eligibility criteria defined in RSA 151-E.

Elderly adults are enrolled in Medicaid through the Old Age Assistance program. Client must have Home and Community Based Care – Elderly/chronically ill special eligibility from either community or nursing home, or nursing home placement level of care.

	FY14	FY15	FY16	FY16	FY17	FY17
	Actual	Budget	Gov	House	Gov	House
Number	2,697	2,776	2,804	2,804	2,832	2,832
Ave. Cost/Case	\$6,490	\$8,184	\$6,555	\$6,555	\$6,815	\$6,815
Total Funds	\$17,504	\$22,718	\$18,379	\$18,379	\$19,298	\$19,298
General Funds	\$8,752	\$11,359	\$9,190	\$9,190	\$9,649	\$9,649

FUNDING SOURCE: This accounting unit is funded by Medicaid (50%); Agency Income (1%); and, General Funds (49%). The Agency Income consists of Nursing Facility Quality Assessment (NFQA) for ICF-ID (formerly ICF-MR) facilities, which is approximately \$210K.

SERVICES PROVIDED:

These services are required under Title XIX of the Social Security Act and RSA 151-E.

Medical Payment to Providers includes Skilled Nursing Facility (SNF); SNF Swing Beds; and SNF-Atypical nursing home level of care. Crotched Mountain is the largest facility paid in this category. Other Nursing Homes provide nursing facility services for people eligible for Medicaid under Aid to the needy Blind (ANB), and children at Cedar crest, an ICF-ID facility.

SERVICE DELIVERY SYSTEM:

Approximately 2,700 clients receive these services through Medicaid enrolled providers of services, statewide. The highest categories of service utilization for this population are Skilled Nursing Facility, SNF-Atypical, and Cedar crest.

EXPECTED OUTCOMES:

These long term services and supports serve a unique population that is unavailable with any of the other Medicaid nursing facility providers in the State of New Hampshire.