

EWIC VENDOR TRAINING - ANNUAL TRAINING

STATE OF NEW HAMPSHIRE APRIL 2024



PURPOSE OF WIC

- To provide participant-centered education on nutrition and health to women, infants, and children until the age of five, along with breastfeeding support.
- To provide access to a healthy supplemental food package which contains essential vitamins, minerals, and is tailored to the participant's nutrition needs.WIC foods are provided because proper nutrition in the early stages of life can help prevent serious health problems later.
- To provide referrals to health care or other social services, as needed.

PURPOSE OF TRAINING

- The WIC federal regulations require that all WIC vendors receive annual training.
- Every three years we are required to hold an interactive training for vendors with the opportunity to ask questions.
- The purpose of this training is to review program requirements, and to inform you of any changes that have occurred since the last annual training.
- This training will help you gain an understanding of the program requirements and will help you remain in compliance with your NH WIC Vendor Agreement.

CHANGES IN WIC REQUIREMENTS SINCE LAST TRAINING

- The Waiver for larger bread sizes expired August 6th, 2023 only 16 oz loaves of bread are currently allowed.
- Store are no longer required to carry a minimum inventory of half gallon milk, frozen juice concentrate or infant meats.

THE NH WIC CARD

- Each household will have their entire family's food benefits on one eWIC Card.
- The only exception would be families with foster children. Foster children have their own card with their own WIC benefits.
- If a WIC participant asks to use two eWIC cards they will need to separate the foods, due to each card needing a separate transaction.



THE SHOPPING LIST

- To the right is an example of a shopping list or benefit account balance a WIC participant will get for a child.
- The dates at the top are when the benefits are active and the WIC participant can redeem the food items at the store.
- If the WIC participant is trying to redeem a food item not on their list the food item will not go through when the eWIC card is swiped and their PIN is entered.

New Hampshire DHHS WIC Program

Benefit Account Balance

Balance for 10/25/2023 to 11/24/2023

3.00 GAL	1% or Fat Free Milk Gallon
36.00 OZ	Breakfast Cereal
I.00 PKG	Cheese 16 oz pkg
I.00 DOZ	Eggs Any Size
26.00 USD	Fruit and Vegetable CVB
2.00 BLT	Juice Shelf or Refrig 64 oz
1.00 CNT	Low Fat or Non Fat Free Yogurt 32oz
1.00 JAR	Peanut Butter
2.00 PKG	Whole Grains Option
	5 10 10 10 10 10 10 10 10 10 10 10 10 10

EWICTRANSACTION AT CHECKOUT

- I. The WIC participant brings their food items to the register.
- 2. All items are individually scanned through the register system.
- 3. The eWIC card is swiped and their PIN is entered. If the WIC participant enters their PIN number incorrectly four (4) times their card will lock. They can either call their local WIC agency to unlock the card or wait until the following day as the card will unlock at midnight.
- 4. The eWIC account balance is checked against the WIC approved items purchased.
- 5. The WIC participant approves the WIC purchase. The WIC participant has the right to put back non-WIC items or pay for them with a separate tender.
- 6. The eWIC account is debited the appropriate quantity after the WIC participant approves the eWIC transaction.
- As there are many different types of cash register systems, please refer to your in-store training on how to conduct a balance inquiry, split tender transaction, how to void a food item, or the whole transaction, and how to complete an eWIC transaction

EWICTRANSACTION TIPS

- No minimum purchase is required for an eWIC transaction.
- A balance inquiry can be completed at any time. A purchase is not needed to complete this.
- No overrides for any WIC food that does not go through.
- The actual product UPC code must be scanned.
- Do not ask for the WIC participant to tell you their PIN number.
- No ID is required to process a WIC transaction.
- The eWIC card must be present for the transaction, if the card does not go through when swiped the cashier may enter the card number.
- WIC foods and formula cannot be returned or exchanged for cash, credit, or other items.
- Rain checks or IOUs are not allowed.



EWIC RECEIPT

- The eWIC receipt will show the WIC participant the following:
 - I. What WIC items were purchased during the transaction.
 - 2. Balance due, if any.
 - 3. When the WIC participant's remaining benefits expire.
 - 4. The available benefits balance that is left on the card, if any.

STORE NAME ADDRESS

 STORE ID:
 WICW006

 TERM ID:
 WIC006001

 CLERK ID:
 999

 DATE & TIME:
 7/1/2016
 1

DATE & TIME: 7/1/2016 10:10AM SEQ NUMBER: 034

CARD: ***********0007 AUTH CODE: 123499

1 WIC PURCHASE

QTY UNITS		DESCRIPTION	PRICE
18.00	oz	Cheerios 18 oz.	4.99
2.50	\$\$\$	Fruits & Veg	2.50

TOTAL ITEMS SOLD = 2 \$ 2.50 - Fruits & Veggies

PURCHASE SUBTOTAL 7.49 DISCOUNT APPLIED 0.00

APPROVED PURCHASE TOTAL 7.49

2 BALANCE DUE - 0.00 BENEFITS EXPIRE ON 7-28-16

QTY	UNITS	DESCRIPTION
1.00 1.00 18.00 2.00 1.00 3.00 1.00 2.00 5.50	pkg doz oz pkg pkg pkg gal qt cont \$\$\$	16oz Pkg Cheese Dozen Large Eggs Ounces Cereal 18oz PrutBtr/DryBeans 16oz Bread/WholGrain Gallon 1%/Fat Free Milk Qts 1%/Fat Free Milk 64oz Bottle100% Juice Fruits & Veg

****CARD HOLDER COPY****
****PLEASE SAVE THIS RECEIPT****

WIC SHOPPER



- Why use the WIC Shopper App?
 - Participants can see what benefits they have in real time if they are connected to the internet.
 - All WIC approved foods are listed in the app by category so participants and vendors alike and see what foods are covered.
 - By using the WIC shopper App to scan items in the store participants can see what items are WIC approved prior to getting to the register. This is also a great tool for vendors to use if they are unsure if an item is WIC approved.
 - If a participant is unable to purchase an item in the store because it did not scan, but they believe that it should be a WIC approved item, they can use the WIC Shopper app to submit that product to the State WIC Nutrition Team to review to see if the item meets the nutrition requirements, to be added as a WIC approved product.
 - There are numerous other resources in the WIC Shopper app, such as recipes, produce calculator, purchase history, a way to search for local WIC stores, and local resources by County.

APPROVED SUPPLEMENTAL FOODS



The NH WIC Food List is separated into different food groups. Within each food group it will show the approved sizes of the product and the brands allowed on WIC. It will also include which items are not allowed on WIC.



Food Package Updates



January 2024

Infant Foods

Beach Nut

Corn Cereal

Yogurt

PICSGreek Nonfat Strawberry, Greek Reduced Fat Vanilla

Stonyfield

Yo Baby Organic Whole Mango and Banana (16 oz container)

New Size!

Best Yet

Vanilla and Plain

Bread

Nature's Own Life 100% Whole Grain

Discontinued: Pepperidge Farm Whole Grain Rye Seeded and Light Style 100% Whole Wheat

Juice

Best Yet That's Smart

Pineapple, Grapefruit, Tomato, and Vegetable Grape

Cereal

Post

Wheat 'n Bran Shredded Wheat Veggie Blends

Bowl&Basket/ShopRite Kellogg's

Bran Flakes, Toasted Oats, and Frosted Shredded Wheat Frosted Mini Wheats Golden Honey

Infant Foods

Cereal

8 oz. container only

Beech-Nut

Rice, Multigrain, Oatmeal

Beech-Nut Organics

Multigrain, Oatmeal

Earth's Best Organic

Rice, Multigrain, Oatmeal

Gerber

Whole Wheat, Rice Oatmeal, Multigrain

Gerber Organic

Rice, Oatmeal

Oatmeal/Quinoa/Millet cereals

Fruits & Vegetables

Fruits, vegetables, or fruit & vegetable combinations. (Stage 2, 4 oz. jars only)

Beech-Nut

Beech-Nut Organics

Earth's Best Organic

Full Circle Organic

*Gerber (4 oz. - 2 packs only): 2nd foods

*2 packs count as 2 containers off your benefit balance

Gerber Organic

Happy Baby Organic

Nature's Promise Organic

Once Upon a Farm Organic

O Organics

Parent's Choice

PIC Select

Plum Organics

No added ingredients such as DHA, meat, poultry, cereal, noodles, rice, yogurt, or granola. No desserts, cobblers, dinners, or casseroles.

No toddler foods.

This institution is an equal opportunity provider.

Meats

For fully breastfed babies only. 2.5 oz. jar only

Beech-Nut

Stage 1 infant meats

Earth's Best

Chicken and Turkey Jars

Gerber

2nd foods infant meats

Infant Formula

Allowed

Brand, type and size listed on benefit.

Breast Milk

Complete nutrition for your baby.

Fruits & Vegetables

Organic products are allowed when using the fruit & vegetable benefit.

Fresh

ANY BRAND, variety, size, or mixture of fresh fruits and vegetables with no added sugar, syrup, artificial sweeteners, fat, or oil.

- Whole or cut up
- Loose or packed in bags or plastic containers

Frozen

ANY BRAND, variety, size, or mixture of frozen fruits and vegetables with no added sugar, syrup, artificial sweeteners, fat, oil, meat, pasta, rice, or sauce. Frozen vegetables may be with or without salt.

 Any frozen beans or peas such as lima beans and blackeye peas are allowed.

Canned

(also includes boxes, plastic or glass containers)

ANY BRAND, variety, size, or mixture of canned fruits and vegetables with no added sugar, syrup, artificial sweeteners, fat, oil, or meat.

- Canned fruit must be packed in water
 or fruit juice.
- Canned vegetables may be with or without salt and may have added seasonings or spices.
- Applesauce with no sugar added and applesauce/fruit blends with no sugar added.
- Tomato sauce, tomato paste, whole tomatoes, crushed tomatoes, diced tomatoes or stewed tomatoes.
- Canned beans and peas such as green peas, green beans, wax beans, snap beans, and snap peas are allowed.

Not Allowed

No items from the salad bar, party trays, or fruit baskets.

No decorative fruits or vegetables, painted pumpkins, or gourds.

No fresh or dried herbs and spices.

No garlic on a string.

No edible blossoms, flowers, or plants.

No dried or dehydrated fruits or vegetables.

No jarred baby and toddler fruits & vegetables.

No pouches of fruit purees or fruit pulps.

No frozen fruit bars.

No beverages such as fruit juice, tomato juice, and vegetable juice.

No fruit-nut mixtures.

No ketchup, relishes, pickles, olives, sauerkraut, mustard, pickled items or condiments.

No jelly, jams, fruit preserves, or apple butter.

No salsa, pizza sauce, or pasta sauce.

Milk, Soymilk and Tofu

Must purchase type and size listed in your food benefit list.

Milk

1% Low Fat or Fat Free Milk

The following types of milk may only be purchased when listed in your food benefit list:

Whole Milk

Lactose Free Milk

Evaporated milk, 12 oz. can only

UHT milk, 32 oz. quart only

Powdered milk, 32 oz. box only



Soymilk

Quart, shelf stable

Pacific Natural Foods

Ultra Soy Original

Silk

Original

Half-gallon carton only, refrigerated

8th Continent Soymilk

Original

Great Value

Original

Silk

Soymilk Original



Tofu

16 oz. package only.

Azumaya

Extra Firm

Firm

Silken

Franklin Farms

Extra Firm

Firm

Medium Firm

Soft

Heiwa

Organic Tofu

House Foods

Extra Firm

Firm

Medium Firm

Nasoya

Sprouted Super Firm

Silken

Soy Boy

Firm



No goat's milk, raw milk, nut milk or rice milk. No organic, flavored milk, or buttermilk, or glass bottles.

ANY BRAND - Blends of listed cheese are allowed.

Prepackaged, dairy case only. Regular or reduced fat.

Allowed Types:

American

Cheddar

Colby-Jack

Monterey-Jack

Mozzarella

Swiss

Provolone

Block

Round

Shredded

Sliced

String cheese - must be 100% Mozzarella

No deli, imported or organic.

No cheese product or cheese food.

No individually wrapped slices or singles.



(2) 8 ounce packages = (1) 16 ounce package

Yogurt

32 oz. container/package only*

Regular or Greek Style - Whole milk, low fat or fat free/nonfat as specified in your food benefit list.

Best Yet

Plain, Vanilla

Bowl & Basket

Plain, Vanilla, Strawberry

Brown Cow

Plain, Vanilla, Cream Top Plain, Cream Top Vanilla, Cream Top Maple

Cabot

Plain, Vanilla, Vanilla Bean, Strawberry

Chobani (No Simply 100)

Plain, Vanilla, Strawberry, Peach, Less Sugar Madagascar Vanilla & Cinnamon, with Zero Sugar* Vanilla and Strawberry

Dannon Naturals and Oikos

(No Light & Fit) (No Triple Zero)

Plain, Vanilla, Strawberry, Strawberry Banana

Food Club (No Light)

Plain, Vanilla

Good and Gather

Plain, Vanilla

Great Value (No Light)

Plain, Strawberry, Peach, Strawberry Banana

Green Mountain Creamery

0% Plain, 5% Plain, 0% Vanilla, 0% Maple

Hannaford

Plain, Vanilla, Strawberry

Lucerne

Plain, Vanilla, Strawberry

Market Basket

Plain, Vanilla, Strawberry, Peach, Low Fat Blueberry

Market Pantry (No Light)

Plain, Vanilla

Mountain High

Plain, Vanilla, Strawberry

O Organics

Plain, Vanilla

Open Nature

Plain, Vanilla

PICs

Plain, Vanilla, Strawberry

Price Rite

Plain, Vanilla

Shurfine

Plain, Vanilla

Stonyfield

Plain, French Vanilla, Vanilla, Strawberry, Banilla, Maple
2 oz. tubes; 8 packs = (1 LB/16 oz.) and 16 packs = (2 LB/32 oz.)
Yo Baby Banana and Mango Whole (= 16 oz container)

Taste of Inspiration

Plain, Vanilla, Strawberry

Wallaby

Plain, Vanilla, Vanilla Bean

Yoplait

Vanilla, Strawberry, Peach, Strawberry Banana, Blueberry 2 oz. tubes; 8 packs = (1 LB/16 oz.) and 16 packs = (2 LB/32 oz.)



*(2) 16 ounce packages or container = (1) 32 ounce container

Breads, Buns, and Tortillas

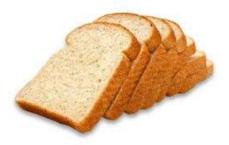
16 ounce (1 LB) loaf or packages only

100% Whole Wheat Bread

- Arnold Stone Ground 100% Whole Wheat
- Arnold Whole Wheat Hamburger Buns 16 oz.
- · Baker's Choice 100% Whole Wheat
- Best Yet 100% Whole Wheat
- Bimbo 100% Whole Wheat
- Country Kitchen 100% Whole Wheat
- Gourmet 100% Whole Wheat
- Hannaford 100% Whole Wheat
- IGA 100% Whole Wheat
- Market Basket 100% Whole Wheat
- Nature's Own 100% Whole Wheat with Honey, Life 100% Whole Grain
- Pepperidge Farm Light Style 100% Whole Wheat, Very Thin 100% Whole Wheat, Whole Grain Rye (not seeded)
- PICs 100% Whole Wheat

This institution is an equal opportunity provider.

- Rubschlager Westphalian Style Pumpernickel Bread, Danish Style Pumpernickel, European Style Whole Grain, 100% Whole Wheat Bread, Cocktail Whole Grain Bread, Cocktail Rye Bread, Cocktail Pumpernickel Bread, 100% Rye Rye-Ola Flax Bread, 100% Rye Rye-Ola Pumpernickel Bread, 100% Rye Rye-Ola Black Rye Bread, 100% Rye-Rye-Ola Sunflower Bread
- Sara Lee 100% Whole Wheat
- . Shop Rite 100% Whole Wheat
- Signature Select 100% Whole Wheat
- Signature Select No Salt Added Whole Wheat
- Wonder 100% Whole Wheat



Tortillas

Wheat

- · Chi-Chi's
- Food Club
- Great Value
- Hannaford
- Herdez
- IGA
- La Banderita
- Market Basket
- Market Pantry
- Mayan Farms
- Mi Casa
- Mission
- Ortega
- Pepito
- PICS
- Shoprite Trading Co.
- Shurfine
- Siempre Autentico
- Signature Select
- Tropical

Soft Corn

- Food Club
- Hannaford
- Herdez
- IGA
- La Banderita
- Market Basket
- Mission
- Pepito
- PICS
- Shurfine



Brown Rice, Oatmeal and Whole Wheat Pasta

Brown Rice

ANY BRAND

14 to 16 oz. package

Instant, or Boil-in-Bag Brown Rice

16 oz. package only

Regular Brown Rice



No white rice or wild rice. No added ingredients such as seasonings.

This institution is an equal opportunity provider.

Oatmeal

(Whole Grain Option) 16 oz. package only

McCann's Irish Oatmeal

Mom's Best Naturals Quick Oats

Mom's Best Old Fashioned Oats

Shurfine 100% Natural Oatmeal

Signature Select



Whole Wheat Pasta

(100% Whole Wheat/Whole Grain Only) 16 oz. package only

Barilla Bowl & Basket Great Value

Ronzoni Healthy Harvest

Shurfine

Signature Select



100% Juice

All juice must be labeled as 100% juice. Calcium fortified is allowed.

Bottled (64 oz. plastic containers only)

Fruit

Apple Apple & Eve Best Yet Delish Food Club Great Value Hannaford Harvest Classics Hv-Top IGA Langers Market Basket Market Pantry Mott's Ocean Spray Old Orchard PICS Price Rite Seneca Welch's Shurfine Signature Select

Grape Best Yet Food Club Great Value Hannaford Harvest Classics Hy-Top IGA Langers Market Basket Market Pantry Ocean Spray Old Orchard PICS Price Rite Shurfine Signature Select Welch's That's Smart

White Grape Apple & Eve Best Yet Food Club Great Value Hannaford Harvest Classics Hy-Top IGA Langers Market Basket Market Pantry Old Orchard PICS Shurfine Signature Select

Grapefruit Best Yet Pineapple Best Yet Orange Great Value

Juicy Juice all flavors, including blends

Vegetable (Regular or Low Sodium)

Vegetable	Tomato
Best Yet	Best Yet
Great Value	Campbell's
Hannaford	Food Club
Market Pantry	Great Value
PICs	Hannaford
Shurfine	Market Pantry
Signature Select	PICs
V8	Shurfine
	Signature Select



No juice drinks, beverages, cocktails, or "light" juice. No toddler or infant juice. No organic juice.

100% Juice

All juice must be labeled as 100% juice. Calcium fortified is allowed.

Refrigerated Plastic Jugs or Cartons (64 oz. only)

ANY BRAND

100% Pasteurized Orange Juice only





No juice drinks, beverages, cocktails, or "light" juice. No toddler or infant juice. No organic juice.

This institution is an equal opportunity provider.

Frozen Concentrate (11.5 to 12 oz. cans only)

Cranberry Apple Best Yet Langers Food Club Old Orchard Great Value Hannaford Hy-Top IGA Langers Market Basket Market Pantry Old Orchard PICS

Seneca

Shurfine

Grape Best Yet Food Club Great Value Hannaford Langers Market Basket Market Pantry Old Orchard PICs

Grapefruit: Any Brand

Orange: Any Brand

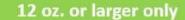
Pineapple: Any Brand

White Grape: Old Orchard PICs



Cereal

Choose a combination that best meets your total ounces in your benefit balance.





Cheerios*

MultiGrain*

Vanilla Spice*

Crunch Berry*

Veggie Blend*

Chex

Blueberry*

Cinnamon*

Corn

Rice

Wheat*

Fiber One Honey Clusters*

Kix

Plain*

Honey*

Berry*

Sesame Street C is for Cinnamon Sesame Street 123 Berry Numbers

Total

Plain*

Wheaties*

Kelloggs's

All Bran Complete

Wheat Flakes*

Corn Flakes

Crispix

Frosted Mini-Wheats

Original* Little Bites*

Little Bites*
Blueberry*

Strawberry*

Mixed Berry*

Cinnamon Roll*

Chocolate*

Golden Honey*

Rice Krispies

Plain

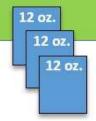
Special K

Plain, Banana

Touch-of-Fruit Mini Wheats

Raspberry*

Unfrosted Mini-Wheats*



18 oz.

21 oz. 15 oz. 24 oz. 12 oz.

MOM Brands

Crispy Rice

Blueberry Mini Spooners*

Frosted Mini Spooners*

Strawberry Cream Mini Spooners*

Post

Grape Nuts*

Grape Nut Flakes*

Honey Bunches of Oats

With Crispy Almonds

Whole Grain Honey Crunch*
Whole Grain Vanilla Bunches*

Cinnamon Bunches

Honey Roasted

Wheat 'n Bran Shredded Wheat*

Quaker

Corn Crunch*

Life

Regular* Strawberry* Vanilla*

Oatmeal Squares

Brown Sugar* Cinnamon* Golden Maple*

Honey Nut*

This institution is an equal opportunity provider. *Cereals containing 51% or more whole grain.

Cereal

Choose a combination that best meets your total ounces in your benefit balance.



General Mills

Cheerios*

MultiGrain*

Vanilla Spice*

Crunch Berry*

Veggie Blend*

Chex

Blueberry*

Cinnamon*

Corn

Rice

Wheat*

Fiber One Honey Clusters*

Kix

Plain*

Honey*

Berry*

Sesame Street C is for Cinnamon Sesame Street 123 Berry Numbers

Total

Plain*

Wheaties*

Kelloggs's

All Bran Complete

Wheat Flakes*

Corn Flakes

Crispix

Frosted Mini-Wheats

Original*

Little Bites* Blueberry*

Strawberry*

Mixed Berry*

Cinnamon Roll*

Chocolate*

Golden Honey*

Rice Krispies

Plain

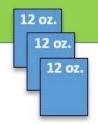
Special K

Plain, Banana

Touch-of-Fruit Mini Wheats

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18 oz. 18 oz.

21 oz. 15 oz. 24 oz. 12 oz.

MOM Brands

Crispy Rice

Blueberry Mini Spooners*

Frosted Mini Spooners*

Strawberry Cream Mini Spooners*

Post

Grape Nuts*

Grape Nut Flakes*

Honey Bunches of Oats

With Crispy Almonds

Whole Grain Honey Crunch*
Whole Grain Vanilla Bunches*

Cinnamon Bunches Honey Roasted

Wheat 'n Bran Shredded Wheat*

Quaker

Corn Crunch*

Life

Regular* Strawberry* Vanilla*

Oatmeal Squares

Brown Sugar* Cinnamon* Golden Maple* Honey Nut*

This institution is an equal opportunity provider. *Cereals containing 51% or more whole grain.

Peanut Butter, Beans, Peas and Lentils

Peanut Butter

16 oz. to 18 oz. jar only

ANY BRAND

Creamy, Smooth, Crunchy, Chunky allowed.

No peanut spreads, peanut butter spreads, low fat, reduced fat, deli, honey roasted, organic, or low carb.

No added artificial sweeteners, palm oil, added flavors, honey, marshmallow, chocolate or jelly.



Canned Beans

15 oz. to 16 oz. can only

ANY BRAND and variety is allowed.

Low fat, fat free and vegetarian refried beans are allowed.

No canned green peas, green beans, wax beans, or snap beans. These beans may be purchased with your fruit and vegetable benefit.

No soups. No chili beans, seasoned beans, or baked beans.

No added meat. No organic.

Dry Beans, Peas, and Lentils

16 oz. (1 lb.) bag only

ANY BRAND and variety is allowed.

No flavored, seasoned, gourmet, or soup mixes.



Eggs and Canned Fish

Eggs

ANY BRAND, including any color and size. Full dozen only.

Canned Fish

ANY BRAND

Mix and match up to 30 oz., packed in water only.

chunk light tuna (5 oz. cans)

pink salmon (5, 6 or 7.5 oz. cans)







No sockeye or red salmon.

No pouches.

No flavored, gourmet, smoked, grilled, blackened, or added ingredients.



VENDOR AGREEMENTS AND REAUTHORIZATION

- Reauthorization for most agreements are for a 3-year agreement cycle and the vendor must reapply at the end of the agreement cycle. Vendor will receive at minimum a 15-day notice prior to the expiration of their agreement.
- It is not guaranteed that a vendor will be reauthorized. If they are not meeting program requirements at the time of their reauthorization, they will not be approved for a new agreement period.
 - Example: No longer accepts SNAP and is not needed for participant access.
- The vendor is responsible for reading the vendor agreement in full. The vendor does have the opportunity to ask questions about the agreement and questions are encourage. Submit any questions to the Vendor Coordinator at WICVendor@dhhs.nh.gov.
- The vendor will need to alert the Vendor Coordinator at: <u>WICVendor@dhhs.nh.gov</u>, if there are any changes in manager or ownership. A change in management will lead to the new manager signing a WIC vendor addendum to the original vendor agreement. A change in ownership, will lead to the termination of the WIC Vendor agreement and the new owner may apply to become a WIC vendor if they so choose.

ADDING FOOD ITEMS TO THE APPROVED PRODUCT LIST, APL

- The New Hampshire WIC Nutrition Program accepts submission of new foods for inclusion in the NH WIC Approved Foods list and Approve Product List (APL) on an ongoing basis.
- The APL needs to be downloaded on a daily basis.
- The food list booklet will be updated on the DHHS web page twice a year, January and July. Please submit product requests to <u>WIC@dhhs.nh.gov</u> by October for January update and April for the July Update.
- To the right is the form you would fill out and send to the state for review. If can also be found here; https://www.dhhs.nh.gov/sites/g/files/ehbemt476/files/documents/2021-11/wic-upc-approval-form.pdf

ect which best describes yourself:			
Vendor (Store)	Manufacturer	Wholesaler	WIC stuff
Confirm that the item you are requesting is	not already included	in the NH APL at www	w.dlińs.nb.powidelis interwiches
Complete this form for each requested pro- y submit all the required information listed form. All submissions must include the pr	below for each produ	act in www.dhhs.ah.gov	ridphs/shp/wic/vendors.htm un-
Email (WSC/galldu.nh.gov) or fax (603-27	1-4779) this complete	d form.	
PRODUCT MUST BE SOL	D IN NEW HAMPS	HIRE STORES TO B	E CONSIDERED
Product name:			
Sold in New Hampshire Stores Yes	No_	- 50	
		1111	
LPC Code (Include all digits):		CHI I'S	345 678 60 H3
Product Size:			
Product Manufacturer:			
Contact person submitting request:			
Phone #:	Email Address		
Company or Store Affiliation:			
Company or Siece Administra			
Which NH store(s) is this product sold in?			
If you have any questions, call	the New Hampshire	WIC Office at (603) 27	1-4546.
State Agency Use Only:	D	ate Royd:	
W			
Approved by:			
Approved by:			

NH WIC Request to Add Product to Authorized Product List (APL)

MINIMUM STOCKING REQUIREMENTS

- Minimum stocking requirements are in place to ensure availability of WIC approved foods by maintaining minimum inventory. These foods are to be required for sale in your store at all times.
- The New Hampshire WIC Program Minimum Inventory Requirements on the right can be found at; https://www.dhhs.nh.gov/sites/g/files/ehbemt476/files/documents/2021-11/wic-vendor-min-inv-reqs.pdf



Revised 12-6-202

Category	Subcategory	Quantity	Size/ Container
Infant Formula	and Foods		
	Formula- As Specified in benefits. All non-contract formula must be available within 48 hours of request.	12	Similae Advance 12.4 oz. powder or Similae Soy Isomil 12.4 oz. powder
	Infant Cereal	- 6	8 oz. containers, 2 varieties
	Infant Fruit	12	4 oz. containers/jars, 2 varieties
	Infant Vegetables	12	4 oz. containers/jars, 2 varieties
Fruit and Veger			
	Fruit-Canned, Frozen or Fresh	\$30	Minimum of 64 oz. of canned or frozen of combination of fresh, canned and frozen totaling \$30. 2 Varieties, any size/any container
	Vegetables-Canned, Frozen or Fresh	\$30	Minimum of 64 oz. of canned or frozen of combination of fresh, canned and frozen totaling \$30. 2 Varieties, any size/any container
Dairy			
	Low-fat or Skim (Fat Free) Gallon	6	128 oz. gallon fluid milk
	Whole Gallon	2	128 oz. gallon fluid milk
	Block, Sliced, Shredded or String	- 6	8 oz. or 16 oz. package, 2 varieties
Whole Grains			
	Whole Wheat Bread, Tortillas, Brown Rice, Oatmeal, or Whole Wheat Pesta	-4	16 oz. packages, any combination
Juice			
	Shelf Stable or Refrigerated	6	64 oz. container, 2 varieties
Cereal			
	Firealcfast Coreal	9	12 oz. package minimum, 3 varieties, 1 variety must be whole grain
Peanut Butter			variety must be whole grain
Peanut Butter	Jarred	- 3	15-18 oz. jar
Beans	Janea		13-18 02. jai
LAC SILIN	Canned	- 4	15-16 oz. jar
Eggs			The transaction of the transacti
1000	Small, Medium, Large or Jumbo	- 3	Dozen
			Dozan
Tuna or Salmor			
	Canned		5 oz. can

Revised 12-6-2023

NH WIC INFANT FORMULA & AUTHORIZE SUPPLIERS

NH WIC APPROVED SUPPLIERS

OF INFANT FORMULA

Effective 7-2023

Any WIC vendor authorized to sell infant formula must purchase it from a business on this list.

WHOLESALERS/DISTRIBUTORS AUTHORIZED TO SUPPLY WIC INFANT FORMULA

BUSINESS NAME	TYPE	CITY/STATE		PHONE
ADUSA DISTRIBUTION, LLC (Formerly HANNAFORD DISTRIBUTION CENTER)	DISTRIBUTOR	WINTROP	ME	207-377-2251
ALBERT NOTINI & SONS	DISTRIBUTOR	LOWELL	MA	978-459-7151
ASSOCIATED GROCERS OF NEW ENGLAND	DISTRBUTOR	PEMBROKE	NH	603-223-6710
BOZZUTO'S	DISTRIBUTOR	CHESHIRE	CT	203-272-3511
C & S WHOLESALE GROCERS	WHOLESALER	BRATTLEBORO	VT	802-257-4371
C & S WHOLESALE GROCERS	WHOLESALER	KEENE	NH	603-354-7000
CAPITOL CANDY COMPANY	WHOLESALER	BARRE	VT	802-476-6689
CARDINAL HEALTH	DISTRIBUTOR	PEABODY	MA	978-532-6900
MARKET BASKETS and/or THE DEMOULAS MARKET BASKET DISTRIBUTION CENTER	DISTRIBUTOR	TEWKSBURY	MA	978-851-8000
GARBER BROTHERS	WHOLESALER	STOUGHTON	MA	781-341-0800
KRASDALE FOODS INC.	WHOLESALER	BRONX	NY	718-378-1100
MCKESSON	DISTRIBUTOR	METHUEN	MA	978-685-3930
P B M PRODUCTS	DISTRIBUTOR	BENTONVILLE	AR	479-698-9082
PINE STATE TRADING	WHOLESALER	AUGUSTA	ME	207-622-3741
PRICE CHOPPER	DISTRIBUTOR	SCHENECATADY	NY	518-355-5000
SAV A LOT	DISTRIBUTOR	COXSACKIE	NY	518-731-1300
SHAW'S and/or THE SHAW'S DISTRIBUTION CENTER	DISTRIBUTOR	WELLS	ME	207-646-9616
TARGET and/or THE TARGET DISTRIBUTION CENTER	DISTRIBUTOR	WILTON	NY	518-226-6300
WAKFERN	DISTRIBUTOR	ELIZABETH	NJ	908-527-3303
WAKEFERN	DISTRIBUTER	BREINGSVILLE	PA	610-336-2413
WALMART'S and/or THE WALMART DISTRIBUTION CENTER	DISTRIBUTOR	LEWISTON	ME	207-344-2700
YELL-O-GLOW	WHOLESALER	EVERETT	MA	617-394-0300

MANUFACTURERS AUTHORIZED TO SUPPLY WIC INFANT FORMULA

MANUFACTURER	CITTATATE			
ABBOTT LABORTORIES	MANUFACTURER	COLUMBUS	ОН	301-795-2300
MEAD JOHNSON	MANUFACTURER	EVANSVILLE	IN	800-318-7269
NESTLE, USA	MANUFACTURER	ARLINGTON	VA	800-225-2270
NUTRICIA NORTH AMERICA	MANUFACTURER	ROCKVILLE	MD	301-795-2300
PBM NUTRITIONALS, LLC	MANUFACTURER	CHARLOTTESVILLE	VA	802-223-3443
PROLACTA BIOSCIENCE	MANUFACTURER	CITY OF INDUSTRY	CA	626-599-9260
BYHEART	MANUFACTURER	NEW YORK	NY	646-933-3208
AUSNUTRIA BV	MANUFACTURER	ZWOLLE	NL	31 (0)88 116 36 00
NATURE'S ONE	MANUFACTURER	LEWIS CENTER	ОН	(888) 227-7122

- Infant formula must be purchased from authorized manufacturers, wholesalers, distributors and retailers that NH WIC State Office approves.
- Failure to purchase formula through these suppliers will mean termination of the stores Vendor Agreement.
- The NH WIC Approved Suppliers of Infant Formula can be found here: NH WIC Approved Suppliers of Infant Formula

MONITORING VISITS

- We are required by federal rules to complete monitoring visits of our approved stores each year.
- During these visits we will complete the following:
 - Announce ourselves to the store manager.
 - Check the minimum inventory.
 - Complete a balance inquiry, and WIC transaction, including a void.
 - Check the stores WIC training binder to ensure that it is up to date.
 - Training Binders must include the following:
 - Vendor handbook
 - Current training materials (updated training power points can be found on NH WIC Vendor page)
 - Emails from the State reporting any program changes/updates, or emails addressing a specific issue that requires the retraining of staff
 - Quarterly vendor newsletters
 - Training logs
 - Answer any questions, and provide any additional training as needed.

TRAINING

- Each vendor is responsible for training all of their employees who process WIC transactions on all WIC updates, any issues noted by the state agency, and all current WIC Policies and Procedures, for example.
 - How to complete an eWIC purchase, eWIC balance inquiry, voiding an eWIC item or transaction, and the mid receipt approval procedure.
- Once training has been completed, the trainer will need to log the training in the Training Section of your WIC binder, see example to the right.
- All training materials must be kept with the training log.
- All annual training materials must be kept for I year.

EMPLOYEE NAME PRINT	EMPLOYEE SIGNATURE	DATE OF TRAINING	NAME OF TRAINER PROVIDING TRAINING	TRAINING TOPIC

INCENTIVE ITEM POLICIES

- WIC vendors must not offer incentive items solely to WIC participants to encourage participants to redeem their WIC food instruments at their stores. Section 246.12(h)(3)(iii) of the Federal WIC regulations requires vendors to offer Program participants the same courtesies that are offered to non-WIC customers. Therefore, a WIC-authorized vendor may not treat WIC customers differently by offering incentive items that are not offered to non-WIC customers. This is a violation of Federal WIC regulations, thereby constituting a vendor violation.
- Any discounts, coupons, loyalty rewards, or free items offered to non-WIC participants must be offered and accepted during eWIC transactions.

VENDOR SANCTION SYSTEM

- NH WIC Vendors may be sanctioned for violations listed in the vendor agreement.
- Sanctions may either disqualify a vendor for a period of time, terminate the vendor permanently, or a civil money penalty will be issued in lieu of disqualification when participant access is impacted.
- SNAP disqualifications will result in automatic WIC disqualifications for the same amount of time, unless the WIC store is needed for participant access, then a civil money penalty will be issued.
- A complete list of vendor sanctions can be found in the WIC administrative rules wic-admin-rules.pdf (nh.gov).

NOT TO EXCEED

- Each item within an eWIC transaction has a Not to Exceed (NTE) price. The NTE is determined by looking at
 other products within the same subcategory that were sold by vendors in the same peer group recently. Vendors
 will only be reimbursed up to the established NTE for each item redeemed
- If you have any questions of concerns about this process reach out to the NH WIC Vendor Coordinator at, WICVendor@dhhs.nh.gov.

PRICING REQUIREMENTS

- Clearly indicate the retail price of all WIC approved food items, either individually on each item, on the shelf or point of display.
- The prices that are posted must match the prices that are charged to WIC participants.
- Must allow manufacturer coupons and sales if allowed for all other customers.

CLAIMS PROCEDURE

When a vendor overcharges for WIC products, intentionally or unintentionally New Hampshire WIC may establish a monetary claim to recover those funds. This may include the full amount paid for each item or only the amount overpaid for each item. The vendor must pay any claim assessed by New Hampshire. To recover the funds New Hampshire requires the vendor to mail in a check for the amount determined by the state. In addition to establishing a monetary claim, the vendor may be sanctioned for vendor violations, please refer to the vendor sanctions system.

VENDOR COMPLAINT PROCESS

- Vendors should submit a complaint to the NH WIC Vendor Coordinator if any of the following occur, however this is not a complete list, and other complaints are accepted for review.
 - If a WIC participant tries to return WIC purchases for cash, store credit, or a different product/brand that is not WIC approved.
 - If a WIC participant treats cashiers or any staff with verbal or physical abuse, or disruptive behavior.
- You can use the vendor complaint form found here; https://www.dhhs.nh.gov/sites/g/files/ehbemt476/files/documents/202 I-II/wic-participantconcern.pdf, and email to, WICVendor@dhhs.nh.gov, and/or call your state Vendor Coordinator at, 603 - 271 - 6469.
- We encourage all vendors to submit a compliant when needed.

Please complete this form with as much information as you have available to you. If you are a participant and need assistance in filling out this form, please contact your local WIC Agency.



	Store Location:
Participant Name:	eWIC Card Number:
Date of Incident:	Time of Incident:
Person (s) Involved:	
WIC Staff Signature:	Date:

Date of Incident:		Time of Incident:		
eWIC Transaction Number:				
Description of Incident or Concern (be a spec	ific as possible):			
Vendor Signature:		Date:		
Control Nicolar I Viscon				
Vendor Printed Name:				

RECORD KEEPING

- NH WIC Vendors are required to maintain records for three years from the expiration date of their vendor agreement. This includes the vendor's purchase and inventory records for approved WIC foods.
 - Records can be kept offsite.
 - Must be produced upon request by WIC.
 - Invoices must include the UPC code for WIC foods purchased

PROGRAM CHANGES & UPDATES

- All program changes and updates are shared with the NH WIC Vendor via the quarterly newsletter.
 - Any time sensitive changes or updates will be sent out by email
- They will be emailed out the following months, February, May, August, and November.
- If there is another person on your team you would want the newsletter to go to, please email, <u>WICVendor@dhhs,nh.gov</u> with your request and the Vendor Coordinator will add them to the list.

WIC DOOR DECAL



 WIC door decal needs to be displayed on at least one door.

NH WIC VENDOR WEBSITE

■ The NH WIC Vendor website is a great location to find many useful resources, linked below.

https://www.dhhs.nh.gov/programs-services/population-health/women-infants-children-nutrition-program/wic-retail-vendor

COMPLETION OF TRAINING

- To document that you have attended this mandatory interactive training, please complete the quiz that will be emailed to you at the completion of this training.
- Each NHWIC Vendor location must have one person, who is either the owner, manager, and/or assistant manager, complete the training and quiz.
- The owner, manager, and/or assistant manager is responsible for training all cashiers on eWIC transactions.
 - This must be documented in the training logs.

THANK YOU

■ The WIC Program would not be able to serve our participants without your support. On behalf of the whole New Hampshire WIC team, I would like to thank all of you for your commitment to serving our communities. Your partnership is invaluable to providing nutritious food to our WIC families. Thank you!

QUESTIONS?

- If you have any questions, training needs, or in need of materials, please contact the State Vendor Coordinator.
- Phone: (603) 271-6469
- Email: WICVendor@dhhs.nh.gov
- Mail: NH WIC Program, Attn: Vendor Coordinator 29 Hazen Drive, 2nd Floor East Concord, NH 03301