

# OFFICIAL RESPONSES TO VENDOR QUESTIONS RFA-2024-DBH-01-STATE

No.	Question	Answer
1.	<ul> <li>General</li> <li>A. Is there a budget sheet that Vendors need to complete for this RFA?</li> <li>B. Is there a list of other documents you would like attached i.e. Certificate of Good Standing, 501(c)3 letter, Board of Directors roster, etc.?</li> </ul>	<ul> <li>General <ul> <li>A. No, Vendors are not required to submit a budget for this RFA. Please see</li> <li>Section 2.3. Finance, Subsection 2.3.3. for how funding will be provided.</li> <li>Please also see Subsections 2.3.1. through 2.3.2. for how funding will be awarded.</li> </ul> </li> <li>B. Please see Section 6. Solicitation Response Requirements for the list of required components. Selected Vendors will be required to submit supporting documents, such as a Certificate of Good Standing, Board of Directors list, audited financial statements, etc. at the time of contracting.</li> </ul>
2.	Section 1.1. We are a statewide organization representing 11 domestic violence shelters. Each of those shelters serves a specific geographic region. Will the state accept one compilation application that delineates which agencies will be serving the unhoused in which counties?	No, Vendors proposing to provide services in more than one (1) county must submit a separate application for each county in order for the Department to make awards according to the methodology outlined in <b>Section 2.3. Finance.</b> If a Vendor receives more than one (1) award, the awards will be consolidated into one (1) contract.
3.	Section 1.4.2. The Objective of the RFA does not appear to include the provision of Homeless Intervention Services by agencies that do not operate a year-round shelter. Is that the intent of this RFA?	This RFA is for year round shelter services only. Please see <b>Addendum #1</b> . Homeless Intervention Services are not included in this RFA.



No.	Question	Answer
	Section 1.4.3	A. Yes, please see Addendum #1. Individuals and families at-risk of
	A. Are individuals and families at-risk of	homelessness are eligible to receive services.
	homelessness part of the covered population? This	
	group is not specifically listed in Section 1.4.3	B. Yes.
	Covered Populations, but are referenced in Section 2.1. Scope of Services in Paragraph 2.1.1. Please	
	clarify whether individuals and families who are at	
	risk of homelessness are included in the covered	
4.	population for this program. For example, would a	
	family that will be evicted from their apartment	
	within 1-2 weeks be eligible, or must they first be	
	evicted and become homeless in order to become	
	eligible?	
	B. Are those who are experiencing homelessness by having to couch surf or double-up in unstable	
	housing eligible for services in this RFA?	
	Section 2.1.	No. Only Vendors that operate year-round shelters are eligible to apply.
	The Scope of Services does not mention year-round	Please see Addendum #1.
	shelters although the term is used in other places in	
5.	the RFA. Would an agency that operates a year	
	round daytime drop-in center for people	
	experiencing homelessness coupled with a seasonal	
	(winter) overnight shelter be eligible for this grant? Section 2.1.1.4.	Transitional housing programs are required to provide essential furnishings,
	Our program is a transitional housing program	such as beds, table and chairs, couch and/or living room chairs, dishes, etc.
	where individuals and families are placed in one of	Air conditioning is not required.
	our apartments, and they have a lease, and receive	
6.	a rental subsidy and intensive case management	
	services. Please clarify if transitional housing	
	programs that place people in apartments are	
	required to provide air conditioning and full	
	furnishings.	

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7.	Section 2.1.2. Please clarify if transitional housing programs are required to use the Coordinated Entry system. Is this a new requirement for transitional housing programs?	Yes, transitional housing programs are required to participate in the State of New Hampshire's Coordinated Entry Program, either as a referral organization, or an intake organization. This is not a new requirement for transitional housing programs.
8.	<ul> <li>Sections 2.1.5.2. and 2.1.5.6.5.</li> <li>A. Will transitional housing programs, placing individuals and families in program apartments be required to accept applicants who are in active substance use disorder, or who have a history of violent crime or property destruction, or who are registered sex offenders?</li> <li>B. Regarding policies and procedures, will there be special consideration for Transitional Housing providers regarding low barrier access when serving families?</li> </ul>	<ul> <li>A. Yes. Selected Vendors must not decline access to shelter for the reasons stated in Section 2.1.5.2. Known circumstances or conditions, such as a registered sex offender not being within a certain distance to children, need to be considered for an appropriate placement. If an appropriate placement is not available, the Vendor must notify the referral agency. If it is a walk-in scenario, the Vendor must work with other providers to assist with finding an appropriate placement.</li> <li>B. No, Transitional Housing providers are expected to meet low barrier requirements when serving families and have policies and procedures specifically around low barrier access available for review, at least annually, by the Department.</li> </ul>
9.	Section 2.1.5.4. Does "honoring a family's stated identity, and not split sheltering" mean that adult couples with no children or family and/or household groups which include only adults (example: adult parent of 60 and an adult child of 40), who do not identify as the same gender, or prefer a specific gendered area due to safety reasons, are to be sheltered in a separate space together away from the usual adult congregate shelter spaces, or in family shelter spaces where families with minor children share common areas?	Yes. It is expected that every shelter, to the best of its ability, accommodates and keeps the identified family unit together as one, even if it does not have minor children present. This may mean that a shelter will help a family connect with a Regional Access Point, municipal welfare office, or other social service agency to ensure that the family can be accommodated if there is not physical space available.
10.	Section 2.2. Mandatory Questions, Q2. Each of the 12 member program crisis centers	Yes, that is acceptable.

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	across the state are bound by privileged communication and confidentiality as laid out in Revised Statute Annotated (RSA) 173-C. https://www.gencourt.state.nh.us/rsa/html/XII/173- C/173-C-6.htm). This confidentiality extends to the physical location of the crisis center shelters. Is it acceptable to utilize the office address instead of the individual shelter locations' addresses for these reasons?	
	Sections 2.3.1. and 2.3.2. Do selected Vendors have to allocate the total award amount proportionally to the number of beds at each location, or can they allocate the total sum of funds based on need across all eligible properties?	Vendors may allocate funds across all eligible properties as long as they are within the same county. Vendors must submit invoices for actual expenses incurred.
11.	Example: If Shelter X has historically been more expensive to operate and receives less outside funding sources than Shelter Y, can more of the total RFA award funds be allocated towards the Shelter X beds than the Shelter Y beds, or would they be restricted/capped to the proportional amount per property based on the beds available at the given locations?	
12.	Section 2.3.2.1. This section states that "Funding will be awarded to the highest scoring Applicant in each county in order of the Point in Time (PIT) sheltered counts, from highest count to lowest count" A. How will Greater Nashua and Manchester be considered as they are both in Hillsborough County?	A. Greater Nashua and Manchester will both be considered in the scoring for Hillsborough County as separate applicants. Please see <b>Section 2.3.2.1</b> . The highest scoring Applicant will be awarded funding. If funding remains after initial awards are made, remaining funding will be awarded to the second highest scoring Applicant in each county in order of the PIT sheltered counts, from highest count to lowest count, and so forth until all funding is exhausted. The Department anticipates that more than 1 applicant will be awarded in Hillsborough County.



No.	Question	Answer
	B. How can smaller Transitional Housing programs	B. The Department's intent of the funding methodology is to strive towards
	compete with larger serving organizations?	making funding awards in each county to ensure statewide coverage.
13.	Section 2.3.2.3.	Yes.
	Are the numbers that are reflected in the 2023 PIT	
	count only for those who were sheltered on the	
	night of the 2023 PIT count in each county?	
14.	Section 4.1.3.	Please see Addendum #1.
	The last sentence in bold appears to be missing	
	words. Will that be fixed?	
	Appendix D, Question 6	Emergency situations may include, but are not limited to pandemic
15.	"Emergency situations" is broad. Can the	outbreaks, severe weather (cold and hot weather), fires, floods, or any other
	Department provide more context about the	natural disaster or act of God, sprinkler malfunction, power outage, or other
	meaning of "emergency situations?" Do you want to	unexpected situation that renders the facility uninhabitable for a period of
	know our ability to or process for working with the	time.
	Department and other entities to address	
	emergencies like the severe cold weather	
	experienced last February?	