



OFFICIAL RESPONSES TO SELECTED VENDOR QUESTIONS  
 RFP-2023-DES-06-CCBIP

No.	Question	Answer
1.	<p><b>Section 1.2. Key Information.</b></p> <p>A. What is the anticipated start date of the project?</p> <p>B. What is the deadline for the selected Vendor to expense all project-related funds?</p> <p>C. Is there the potential to extend the contract end date with the current funding source?</p>	<p>A. Approximately July 2023.</p> <p>B. September 30, 2024.</p> <p>C. No.</p>
2.	<p><b>Section 1.4. Background, Subsection 1.4.2. Objective.</b></p> <p>Please clarify what is meant by "meet providers where they are" in the context of this project.</p>	<p>"Meet providers where they are" refers to developing strategies that reach providers with respectful consideration for their geographic, ethnic, cultural, soci-economic and educational circumstances. This also includes being aware of and taking into consideration one's own beliefs, biases and circumstances when developing programs.</p>
3.	<p><b>Paragraph 1.4.3. Covered Populations.</b></p> <p>What are the total number of licensed and license-exempt New Hampshire-based childcare providers as noted in Paragraph 1.4.3?</p>	<p>As of March 2023, there are approximately 761 programs: 118 Licensed Family Child Care Programs, 600 Licensed Child Care Centers, 12 License-exempt Facilities, and 31 License-exempt Family/Friend/Neighbor Homes.</p>
4.	<p><b>Section 2. Statement of Work, Subsection 2.1. Scope of Services, Paragraph 2.1.6.</b></p> <p>Can the Business Health Assessment (BHA)</p>	<p>Yes, These could be two (2) separate tools.</p>

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	and the Business Facility Operations (BFO) be designed as one or two separate assessment tools if needed for clarity?	
5.	<p><b>Section 2. Statement of Work, Subsection 2.1. Scope of Services, Paragraph 2.1.6.</b></p> <p>Please clarify expectations for the assessment areas to be covered in the Business Health Assessment (BHA) and Business Facility Operations (BFO), for example tangible and intangible assets.</p>	The selected Vendor must propose how they will assess the items listed in 2.1.6.1. through 2.1.6.8.
6.	<p><b>Section 2. Statement of Work, Subsection 2.1. Scope of Services, Paragraph 2.1.7.</b></p> <p>A. How is it expected that technical assistance will be accessed through NHCIS?</p> <p>B. Will the selected Vendor have the flexibility to also post trainings on other sites as well?</p>	<p>A. The Child Care Provider can submit a request in the technical assistance and training modules in NHCIS, telephone, and email.</p> <p>B. Yes.</p>
7.	<p><b>Section 2. Statement of Work, Subsection 2.1. Scope of Services, Paragraph 2.1.8.</b></p> <p>A. Please clarify what is meant by applicable license for the BE and FE.</p> <p>B. Please provide examples of the type of expertise being sought for the BE and FE.</p>	<p>A. Applicable license refers to when a profession requires a license or certification to conduct business, i.e., attorneys, plumbers, or certificated public accountants.</p> <p>B. Experts must be specialists, not generalists. They must have specific expertise in one (1) or more of the areas listed in 2.11.1.1. and 2.11.2.1., along with experience and education in their field.</p>
8.	<b>Paragraph 2.1.12.</b>	

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	<p>A. For monitoring and control/sustainability purposes, will the DISP timeframe reflect the RFP timeline through September 30, 2024?</p> <p>B. Please clarify expectations for the DISPs, i.e. is it anticipated that these would be separate reports for business and operations, process and facilities, or one report that covers the range of topic areas?</p>	<p>A. Yes.</p> <p>B. The Department expects the DISP to be one report with separate sections.</p>
9.	<p><b>Section 2. Statement of Work, Subsection 2.1. Scope of Services, Paragraph 2.1.15.</b></p> <p>A. Please clarify how project staff will work with the Department to facilitate the CCP OST grant making process.</p> <p>B. What currently are the anticipated types and funding levels of the DHHS grants the selected Vendor will support providers with, as well as time frame for deployment?</p>	<p>A. The selected Vendor will assist the CCP in identifying and submitting grant applications to the Department. The selected Vendor will also provide grant management.</p> <p>B. Grant types and funding levels have not yet been determined. Grant and funding details will be available by the contract Effective Date.</p>
10.	<p><b>Section 2. Statement of Work, Subsection 2.1. Scope of Services, Paragraph 2.1.17.</b></p> <p>A. Could DHHS please provide further clarification on this requirement and the Department's vision?</p> <p>B. Should the selected Vendor include the</p>	<p>A. See Addendum #2.</p> <p>B. Yes.</p>

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	funding associated with this pilot program in their budget?	
11.	<p><b>Section 2. Statement of Work, Subsection 2.1. Scope of Services, Mandatory Question 2.</b></p> <p>Should the Selected Vendor expect all requirements for Q2 to be conducted monthly and on-site, apart from the reviews? All but one states “monthly”, and one states “on-site”.</p>	<p>A. 2.1.18. through 2.1.22. are not related to Question (Q2) but are related to the entire Statement of Work.</p>
12.	<p><b>Section 2. Statement of Work, Subsection 2.1. Scope of Services, Section 2.1.11.1.3.</b></p> <p>Should the selected Vendor include in their budget the cost-effective durable supplies, materials, and equipment as noted in 2.1.11.1.3 or is the selected Vendor required to provide only the consulting and referral services through the targeted business expert and facility expert evaluation?</p>	<p>The selected Vendor is required to provide only the consulting and referral services through the targeted business expert and facility expert evaluation.</p>
13.	<p><b>Section 2. Statement of Work, Subsection 2.1. Scope of Services, Paragraph 2.1.15.</b></p> <p>Should the Vendor include the CCP OST grant funding that will be awarded in addition to the designated staff to provide administrative support?</p>	<p>No.</p>
14.	<p><b>Section 2. Statement of Work, Subsection 2.1. Scope of Services, Subparagraph 2.1.23.2.</b></p>	<p>A. See <b>Paragraph 1.4.3.</b> Covered Populations.</p>

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No.	Question	Answer
	<p>A. How does the state define a CCP?</p> <p>B. What were the percentages listed here based upon, i.e. were they based on other successful response rates for child care program initiatives?</p> <p>C. Using the same definition of a qualifying CCP, what are the percentages of CCPs applying for the DHHS CARE funds and ARPA grants?</p> <p>D. Are the percentages listed benchmark/target goals, or hard requirements to be met through this program within the project end date?</p> <p>E. Will the selected Vendor be recognized for documenting best efforts to achieve target goals?</p> <p>F. If the percentages are hard requirements, what interventions can the state do to support these being met and what penalties are there if not met?</p>	<p>B. Yes.</p> <p>C. Approximately 60%.</p> <p>D. Yes.</p> <p>E. Yes.</p> <p>F. These percentages are goals and are not hard requirements. The Department reserves the right to modify the performance measures based on the selected Vendor's proposal and during contract negotiations.</p>
15.	<p><b>Section 6. Solicitation Response Requirements.</b></p> <p>Which documents need to be completed and</p>	<p>See <b>Section 6 Solicitation Response Requirements</b> for a list of what must be completed and returned for this solicitation.</p>

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<b>No.</b>	<b>Question</b>	<b>Answer</b>
	returned for this solicitation?	