**Instructions**: Provide detailed responses in the text boxes to the questions below. If additional attachments are required as specified below, submit the attachments in the order they are requested below. There is no page limit for this Appendix D – Technical Response to Questions or any associated attachments.

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| **Vendor Name** |  |

***Mandatory Question One (Q1) – Provide a comprehensive work plan, in an outlined format with a timeline, detailing specifically how your organization will implement the services in this RFP. Your detailed work plan response must include but is not limited to:***

***Study: Survey and Literature Review.***

***Five (5) Pilot Programs.***

***Working Group(s).***

***Marketing and outreach.***

***New Hampshire Business and Child Care Partnership Guide.***

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***Mandatory Question Two (Q2) – Describe your organization’s ability and capacity to conduct a statewide employer and employee child care needs study, specifically the survey and literature review as outlined in this RFP.***

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***Mandatory Question Three (Q3) – How will your organization establish an effective Child Care Business and Employer Working Group by collaborating with the Department of Business and Economic Affairs’ CEDRs, as outlined in this RFP?***

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