



OFFICIAL RESPONSES TO VENDOR QUESTIONS
 RFP-2023-DMS-01-MEDIC

No.	Question	Answer
1.	Section 2.1 Goals Is the Department planning to implement the recommendations resulting from this consulting work using the Department’s own program staff?	The purpose of this RFP is to provide the recommendations.
2.	Section 2.1 Goals Has the Department implemented, or planning to implement, any alternative payment models in order to help accomplish its goal of providing the highest quality, value driven care to the State's Medicaid beneficiaries?	The alternative payment models are currently part of the MCM program and should be addressed as part of the evaluation.
3.	Section 3 Statement of Work, Paragraph 3.1.2 Can the Department confirm it will support the selected Vendor in obtaining data outlined in 3.1.2.1 – 3.1.2.9?	Yes.
4.	Section 3 Statement of Work, Paragraph 3.1.4 What is the Department’s timeframe for granting data use agreements for quantitative data analysis or if access to protected information is required under the performance period?	The selected Vendor will have access to the Department’s confidential data for data analysis as soon as possible upon the effective date of the awarded contract. The selected Vendor must agree to with Exhibit I – Business Associate Agreement and Exhibit K – DHHS Information Security Requirements, referenced in Appendix A of this RFP, which must be signed upon contract execution.
5.	Section 3 Statement of Work, Paragraph 3.1.4 Does the Department expect the selected	The quantitative assessment must include existing data sets, which the Department will provide upon request, and comparable data to



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	Vendor to use existing aggregate quality measures?	national/regional data.
6.	Section 3 Statement of Work, Subparagraph 3.1.4.6 Can stakeholder interviews be conducted virtually?	The Department prefers that the majority of stakeholder interviews be conducted in person. Virtual interviews maybe completed on a limited basis with the Department's consent. See Addendum #1.
7.	Section 3 Statement of Work, Paragraph 3.1.7 How will the Department provide access to external data sources?	The Department will provide guidance to the selected Vendor if the data sources are not publically available.
8.	3.1.7 Will the Department provide access to de-identified claims and encounter data to analyze enrollee access to services and utilization rates?	Yes.
9.	Section 3 Statement of Work, Paragraph 3.1.7 Could Medicaid data in the NH APCD be used?	Yes, the APCD only includes managed care plan data and has other limitations so it may be more effective for the project for Medicaid to supply a broader data set directly.
10.	Section 3 Statement of Work, Paragraph 3.1.7 Can the MCOs provide data on their provider networks, for primary care and specialists (including behavioral health)?	Each MCO provider has an online provider network as well as hardcopy versions which are available upon request.
11.	Section 3 Statement of Work, Paragraph.1.7 Can the Department confirm it will support the selected Vendor in obtaining data from the state's 3 contracted health plans to enable a more comprehensive analysis (e.g., assessment data, claims data, etc.).	The Department will provide data, as needed for the evaluation, from the most appropriate source (e.g., MMIS, Actuary, MCOs) and will either provide or facilitate access.
12.	Section 3 Statement of Work, Subparagraph	The report due on 12/31/2022 is the draft report based on work



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	<p>3.3.1.1 Can the state outline the anticipated content for the evaluation report that is due within 4 months of contract award?</p>	<p>completed as part of this RFP.</p>
<p>13.</p>	<p>Section 3 Statement of Work, Subparagraph 3.3.1.1 a) Given the complexity, could the Department confirm whether the deadline (December 31, 2022) for the draft evaluation report is correct? b) Would the Department consider an extension?</p>	<p>a) Yes, December 31, 2022 is the correct date. b) No.</p>
<p>14.</p>		
<p>15.</p>	<p>Section 3 Statement of Work, Paragraph 3.4.5 Will the Department allow costs for interpretation and translation services, as appropriate?</p>	<p>Yes, these costs may be allocated into the selected Vendor's budget. See Addendum #1.</p>
<p>16.</p>	<p>Section 4 Finance, Paragraph 4.1.2 Can the Department clarify whether this budget is for one year/base year or for both base and option year(s)?</p>	<p>This is the budget for the contract period listed in Section 1.2 Contract Period, and does not include the renewal periods.</p>
<p>17.</p>	<p>Section 4 Finance, Subsection 4.2 How will the selected Vendor be reimbursed for services?</p>	<p>Payment shall be on a cost reimbursement basis for actual expenditures incurred in the fulfillment of the resulting Agreement, and shall be in accordance with the approved line items, as specified in approved budget.</p>
<p>18.</p>	<p>Section, Paragraph 7.3 Is there a page limit for the Proposal submission?</p>	<p>There is a 20 page limit on the response to questions. See Addendum #1.</p>

**New Hampshire Department of Health and Human Services
Medicaid System Evaluation**



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19.	Section 7 Proposal Outline and Requirements, Paragraph 7.2.8 Are Vendors required to submit references from their clients?	Yes, see Section 7.2.8 on guidelines.
20.	Section 7 Proposal Outline and Requirements, Subparagraph 7.2.12.1.1 Is 7.2.12.1.1 referring to the five questions included in 3.1.8?	Yes.
21.	Appendix A, Form P-37, General Provisions, Paragraph 16 Will the Department consider electronic communication of notices?	No.
22.	Appendix A, Form P-37, General Provisions. At the time of award, is the Department willing to consider adjustments to specific terms of the Agreement?	See Section 6.5, Exceptions.
23.	Appendix A – Exhibit K Will the Department consider the use of secure electronic communication instead of Ground Mail Service regarding Paragraph II, Statement 6 considering the current COVID-19 pandemic?	No.
24.	Appendix B – CLAS Are proposers required to complete and submit Appendix B with their proposal	Yes,

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No.	Question	Answer
	submission?	
25.		
26.	Appendix C – Budget a) Will the Department allow a proposer to revise the budget template? b) Can proposers utilize a different budget template in order to propose a fixed price budget contract?	a) No. The selected Vendor must submit the Appendix C – Budget and can include “other” line items. b) No.
27.	General Question Is there an incumbent for this evaluation?	No.
28.	General Question Does the evaluation report need to be reviewed and approved by the Centers for Medicare & Medicaid Services?	No.