

**Medicaid Care Management Services
Summary Score Sheet**

Vendor #	Name		TECHNICAL Score (1,510 Points Available)	COST Score (650 Points Available)	TOTAL SCORE (2,160 Points Available)
Vendor 1	AmeriHealth Caritas New Hampshire, Inc.		1,023	446	1,469
Vendor 2	Boston Medical Center Health Plan, Inc. dba Well Sense Health Plan		897	395	1,292
Vendor 3	Granite State Health Plan, Inc. dba NH Healthy Families (Centene Corporation as a parent company)		1,173	360	1,533

TECHNICAL					
Category	Question(s) Included	Maximum Points Available	AmeriHealth Caritas New Hampshire, Inc.	Boston Medical Center Health Plan, Inc. dba Well Sense Health Plan	Granite State Health Plan, Inc. dba NH Healthy Families (Centene Corporation as a parent company)
1. Organization Overview and Overview of Relevant Experience	1-7	50	40	25	42
2. Subcontractors	8	50	29	28	31
3. Covered Populations and Services	9-12	140	74	80	99
4. Pharmacy Management	13-17	200	125	112	147
5. Member Enrollment and Disenrollment	18-20	30	20	18	29
6. Member Services	21-22	20	5	15	11
7. Access	23-25	30	25	23	23
8. Utilization Management	26-28	50	34	40	29
9. Primary Care and Prevention Focused Model of Care	29-41	200	121	99	146
10. Care Coordination and Care Management	42-51	300	235	208	257
11. Behavioral Health (including Mental Health, Substance Use Disorder, and Integration with Physical Health Services)	52-59	200	129	96	172
12. Quality Management	60-65	50	38	32	43
13. Alternative Payment Model (APM)	66-68	50	42	29	44

**Medicaid Care Management Services
Summary Score Sheet**

14. Claims Quality Assurance and Reporting	69-72	50	43	34	43
15. Oversight and Accountability	73-79	40	31	25	25
16. Third Party Liability/Coordination of Benefits	80-86	50	32	33	32
	TOTAL	1510	1023	897	1173

COST					
Category	Question(s) Included	Maximum Points Available	AmeriHealth Caritas New Hampshire, Inc.	Boston Medical Center Health Plan, Inc. dba Well Sense Health Plan	Granite State Health Plan, Inc. dba NH Healthy Families (Centene Corporation as a parent company)
Managed Care Savings Opportunities	Q1-13	125	59	60	70
MCO Administrative Expenses and Efficiencies	Q14-22	400	299	274	222
Program Integrity – Fraud, Waste, and Abuse	Q23-24	62	54	28	35
Third Party Liability, Coordination of Benefits, and Cost Avoidance	Q25-27	63	34	33	33
	TOTAL	650	446	395	360