



ADDENDUM #1

RFP-2024-DMS-02-MANAG

Medicaid Care Management Services

(Changes are in **bold, underlined and italicized text** below to enable vendors to quickly recognize changes in paragraphs and/or wording.)

On September 8, 2023, the New Hampshire Department of Health and Human Services, Division of Medicaid Services, published a Request for Proposals, soliciting responses from organizations to provide health care services to eligible and enrolled Medicaid participants through New Hampshire's Medicaid managed care program, known as New Hampshire Medicaid Care Management (MCM).

The Department is publishing this addendum to:

1. Modify RFP, Section 3.1.8.1, to read:

3.1.8.1 The Respondent shall comply with the Technical Proposal Page Limits and Special Instructions as provided in **Figure 4** below (in response to the mandatory questions included in Appendix D, Mandatory Responses to Technical Components).

2. Modify RFP, Section 6.1.2.11.1, to read:

6.1.2.11.1 The Respondent is responsible for obtaining all licenses, certificates, and permits **required by state or federal law, including, without limitation, the following:**

6.1.2.11.1.1. A Certificate of Good Standing with the New Hampshire Office of the Secretary of State, in accordance with Revised Statutes Annotated (RSA) 5:18-a, by the effective date of the Agreement.

6.1.2.11.1.2. Performance Bond and Insurance. The Respondent shall, at time of Contract award, meet all New Hampshire Department of Insurance requirements to operate as an HMO in the State of New Hampshire as required by RSA 420-B and any other relevant New Hampshire laws and regulations.

3. Modify Appendix A, Special Provisions, Section 1, to read:

1. Paragraph 3.1 of the General Provisions is deleted in its entirety and replaced with the following language:

3.1 Notwithstanding any provision of this Agreement to the contrary, and subject to the approval of the Governor and Executive Council of the State of New Hampshire, this Agreement, and all obligations of the parties hereunder, shall become effective on the date the Governor and Executive Council approves this Agreement as indicated in block 1.17 of the Form P-37, or the date the Contractor



is licensed as an HMO in the State of New Hampshire, whichever is later ("Effective Date").

4. Modify Appendix D – Mandatory Responses to Technical Components of the RFP, Section 11. Behavioral Health (including Mental Health, Substance Use Disorder, and Integration with Physical Health Services), Q55, to read:

Q55 As described in the MCM Model Contract (Section 4.20.2.1), the MCO will be required to enter into Capitated Payment arrangements with (Community Mental Health Centers), providing reimbursement on terms specified by the Department in forthcoming guidance. Will the Respondent agree to such an arrangement? If so, describe the Respondent's ability to support capitated contract arrangements with Community Mental Health Centers (CMHCs), including experience supporting these or similar arrangements in other states, including functions such as:

- 1) Conducting administrative service organization type functions in such arrangements, given bifurcated CMHC targeted case management, Provider-Delivered Care Coordination, and MCO-Delivered Care Management as described in the MCM Model Contract, based on terms described in Appendix E-1 (Table G), and specified by the Department in forthcoming guidance; and
- 2) Establishing a coordinated effort for CMHC program treatment in collaboration with Substance Use Disorder Providers, and other **private** Mental Health and Community Mental Health Providers.

5. Modify Appendix D – Mandatory Responses to Technical Components of the RFP, Section 15. Oversight and Accountability, to read:

Q75 2) Provide the number of FTE(s) by position title that will be dedicated to New Hampshire's FWA resources for identification and Recovery processes **per 10,000 Members**, and to whom they will report. Include responses in Table C of the provided template (Appendix D-1).

6. Modify Appendix D – Mandatory Responses to Technical Components of the RFP, Section 16. Third Party Liability/Coordination of Benefits, to read:

Q82 Provide the number of FTE(s) by position title that will be dedicated to New Hampshire's Subrogation efforts **per 10,000 Members**, including the number of attorneys. Is the Subrogation work performed by vendor or Respondent staff? Include responses in Table E of the provided template (Appendix D-1).

7. Modify Appendix D-1 – Technical Components Template as follows:

Appendix D-1: **In each of Tables C through E, the "Number of FTE" in Column A should read "Number of FTEs per 10,000 Members."**

8. Modify RFP, Appendix H – Technical Requirements Workbook, Hosting Security, H3.4 to read:

H3.4 Reserved



9. Modify RFP, Appendix H – Technical Requirements Workbook, Hosting Security, H3.6 to read:

H3.6 Reserved

10. Modify RFP, Appendix H – Technical Requirements Workbook, Support & Maintenance Requirements, S1.15, to read:

S1.15 Reserved